Strategen Consulting is looking for an entrepreneurial, energetic, intelligent, organized, and highly motivated policy and regulatory manager to help shape and implement the vision, strategy and related policy for its energy storage market development efforts in California and nationally. Strategen founded the California Energy Storage Alliance or ‘CESA’ (www.storagealliance.org) in January 2009 and continues to operate it today. In addition, through its diversified consulting business, Strategen works with stakeholders throughout the US and globally to help advance clean energy markets.

Technical expertise in one or more of the following areas is desired:

» **New grid technologies & clean energy** (examples: energy storage, solar PV, wind, electric vehicles, smart grid)

» **Electric power system planning** (examples: power flow analysis, resource planning, transmission planning)

» **Power sector financial modeling** (examples: ratepayer & societal cost/benefit analysis, project cash flow forecasts)

» **Policy and regulatory** (examples: working with diverse internal and industry stakeholders to develop stakeholder/intervenor comments in state and federal proceedings)

Excellent writing and strong interpersonal and presentation skills are a must. 1+ years experience drafting energy-focused regulatory filings is also required. Candidates must have a proven ability to build coalitions between diverse groups of policy makers, large businesses, regulators, and startups.

Additionally, this candidate will be expected to participate in all facets of Strategen’s business, including strategy consulting, global events/conferences - Energy Storage North America (www.esnaexpo.com), data/industry infrastructure development – DOE Global Energy Storage Database (www.energystorageexchange.org) and global market/business development.

This is a small organization, so team members are expected to wear many hats; roles will include:

» **Management**: Policy Managers will be expected to independently manage other employees, subcontractors, filings, and independent lines of business. Policy Managers are required to self-manage his or her time and workload, and manage expectations of clients.

» **Project Management**: Policy Manager will be required to self manage his or her time and workload, as well as a diverse group of internal and external team members, from project scope to execution.

» **Regulatory and Policy analysis and filings**: the Policy Manager will be responsible for drafting state level regulatory filings and policies in all areas where Strategen is active. This includes coordination and project management leadership with other Strategen staff as needed. Candidates must have experience drafting and reviewing regulatory filings, and ideally, new legislation. Candidates must have a thorough understanding of regulatory process at the state level. Candidate will also be responsible for ensuring up to date administration of various state-level filings for internal team use and for efficient member communications/access.
» **Coalition building:** Policy Manager must be able to interact with a large group of disparate people and organizations by phone, email, and in person to surface issues of contention and build consensus.

» **Meeting strategy and leadership:** Policy Manager will be responsible for identifying necessary meetings, formulating goals and objectives, preparing meeting agendas, taking minutes, and generating executive summaries for meeting participants. Manager will be responsible for setting the agenda and helping to lead monthly policy calls as well as prioritizing public and informal meetings and attending as needed.

» **Communications:** Policy Manager will be responsible for drafting client communications, including policy updates and timely email and newsletters. Policy Manager will also assist with the development of Strategen marketing and public relations materials, to ensure consistency and accuracy in messaging.

» **Conference/Event Management:** Policy Manager will be responsible for helping to organizing market development events and meetings as necessary. Policy Manager will assist with program development and speaker recruitment for Strategen’s annual energy storage conference, Energy Storage North America and network of global events as necessary.

» **New Member Business Development:** Policy Manager will play a key role in developing new market development clients for Strategen, including assistance with proposal writing and presentations as necessary. This may include regular speaking engagements at industry conferences/events globally.

» **Market Research:** Policy Manager will support the team by directly executing qualitative and quantitative market analysis and/or supervising Strategen analysts to better understand market trends and company specific information

» **Analysis and quantitative modeling:** Policy Managers develop, structure and operate models to understand the macro and project-level economics of different strategies and business models, and the value proposition/economics of clean energy technologies in various markets. Familiarity with retail rate design and modeling is required. The primary focus will be on solar, wind and energy storage.

» **Public Speaking:** Policy Managers should be fully capable of generating and presenting energy-related presentations in a large public setting. Presentations can include keynote addresses as well as detailed workshops where attendee learning is emphasized.

» **Client Relationships:** Policy Manager will be required to build trusted relationships with the entire energy storage ecosystem, including utilities as well as with Strategen clients and regularly present findings in formal and informal settings

» **Firm building:** Strategen is a small but growing team, and each member contributes to the development of the company. Roles for the Policy Manager can include development and implementation of Strategen internal strategy, marketing, recruiting, employee reviews, and more.

**Required Experience skills and Education:**

» Bachelor’s degree; Masters a plus

» Demonstrated interest in clean energy; experience in energy policy is required

» At least 3 - and preferably 5+ - years of work experience in a related field

» Exceptional written and verbal communication skills, including the ability to clearly communicate complex concepts and information in a simple manner,
» Demonstrated experience drafting and filing energy-focused regulatory filings.
» Familiarity with retail electric rate design and formulation
» Demonstrable skills in MS Word, Excel, PowerPoint (we will actually test these)
» Exceptional interpersonal skills, including the ability to interact independently up and down the organization and with clients, members, utilities and international partners. Mature professional demeanor
» 3+ years of related experience

About Strategen Consulting

We provide an exceptional environment for our team, including:

» Generous compensation and benefits
» Exceptional office environment, located in one of the only LEED Platinum commercial buildings in CA
» Limited travel
» A cohesive team that shares a passion for improving our environment

For more information, please visit our website at www.strategen.com

Equal Opportunity Employer

» Strategen is firmly committed to the principles of equal employment opportunity. It is Strategen’s policy to hire qualified applicants and, with respect to employment decisions, to treat employees without regard to race, color, creed, gender, religion, marital status, registered domestic partner status, age, national origin or ancestry, physical or mental disability, medical condition including genetic characteristics, sexual orientation, or any other consideration made unlawful by federal, state, or local laws. It also prohibits unlawful discrimination based on the perception that anyone has any of those characteristics, or is associated with a person who has or is perceived as having any of those characteristics.

» Strategen strives to support its local economy and encourages qualified Berkeley residents to apply for the position and also uses Berkeley Work Source/First Source Employment Program.

To apply, please send a resume and cover letter to hr@strategen.com.

Benefits*

» 23 Free Days and 9 Holidays
» Medical Insurance & Dental Insurance
  o Strategen will contribute an amount up to 100% of annual premiums for a pre-identified standard medical and dental plan for each full-time employee.
» Worker’s Compensation Insurance
» Long Term Disability Insurance
» 401k Retirement Plan & Employer Matching Contribution
  o Match of 100% of the first 3% of salary deferral plus 50% of the next 2% of salary deferral.
» Flexible Spending Account
» Section 125 Premium Only Plan
» Commuter Check®
» Cell Phone Reimbursement
» Bonus pool and finders’ fees eligibility
» Exceptional office environment, located in a LEED Platinum building
» Limited travel, flexible working arrangements
» A cohesive team that shares a passion for improving our environment

* Available after the applicable waiting periods

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**Business Hours for the Position**

Strategen employees are expected to structure their workweek around the firm's normal operating hours, which are 8:30 AM – 5:00 PM, Monday through Friday.

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