REGULATORY CONSULTANT / SENIOR REGULATORY CONSULTANT

JOB DESCRIPTION

Strategen seeks a professional, organized, and highly motivated candidate to join our team as a full-time Regulatory Consultant or Senior Regulatory Consultant. Reporting to one of Strategen’s consulting team managers, the new team member would ideally be based in our Berkeley, California or Portland, Oregon office. The new team member would support various engagements with public sector and private sector clients for Strategen’s consulting team.

We are looking for a candidate that enjoys thinking about the dynamics of a changing electric grid and the complexities of creating market solutions for a cleaner grid that are technically and economically viable. We want to find someone who is comfortable diving into complex regulatory proceedings through comments, testimony, intricacies of retail tariffs, and technical reports on key regulatory issues. This person would also enjoy digging into the minutiae and nuance of wholesale market tariffs to understand how participation rules could better accommodate resources for a cleaner, more efficient, and more cost-effective grid. In addition, we welcome candidates who are also technically savvy and enjoy data analysis and modeling.

Strategen’s ideal candidate can manage working on multiple projects of different sizes and remains organized and detail-oriented in a fast-paced small business. The candidate has a “can do” attitude toward problem-solving and has an appetite for process improvements that result in time-savings for the team and an improved client experience. The candidate must be able to work independently and think creatively to handle specialized requests for regulatory and technical analyses both accurately and in a timely manner.

In this role, the candidate would perform the following functions:

A. Client Project Execution (50%)

- Assist Strategen’s consulting practice in executing client projects with a primary focus on electric utility and FERC regulatory proceedings.
- Manage the execution of written and technical work within the context of overall client project goals.
- Review and interpret comments or testimony submitted in regulatory proceedings and develop arguments with evidence that can either support or rebut the issues.
- Draft memos, comments, and expert testimony to support client positions in regulatory cases.
- Develop insights into the economic, technical, and policy implications of various regulatory proposals.
- Interpret and translate wholesale market tariffs and rules to help both project developers of new resource technologies understand market participation and FERC and ISO with potential market design changes.
- Conduct qualitative and/or quantitative market analysis to understand market trends and company-specific information related to the topic areas of retail rate design, wholesale markets, clean energy technologies, etc.
- Conduct quantitative analysis to understand the economics of different strategies and business models, and the value proposition/economics of clean energy technologies in various retail and wholesale energy markets.
- Ensure timely delivery of project deliverables and communicate issues as they arise.
• Explain technical concepts associated with work to non-technical audiences.
• Present project findings to clients in both formal and informal settings.

B. Client Project Development (25%)
• Help prepare senior team members for client meetings and presentations.
• Diagnose problems that prospective clients may have and offer potential solutions.
• Build relationships with potential clients.
• Assist senior team members in scoping and providing clarity on client project requests, which may be ambiguous.
• Assist senior team members with writing proposals for clients and responding to client requests.

C. Business Development (15%)
• Diagnose problems that prospective clients may have and offer potential solutions.
• Build relationships with potential clients.
• Attend industry events and conferences to present and network.

D. Thought Leadership (10%)
• Promote solutions created to industry problems associated with grid transformation through preparing presentations for conferences/webinars or writing white papers.

EXPERIENCE, SKILLS, AND EDUCATION

At Strategen, we understand that a commitment to being the best at your craft ultimately depends on your intrinsic motivation, curiosity, and hustle. We know people are capable of learning on the job and that previous experience and qualifications do not always transfer to new situations. With that being said, the following is a list of preferred qualifications:
• Bachelor’s degree in a relevant field such as electrical engineering, mathematics, economics, or public policy. An MS or PhD in the same or complementary fields is preferred
• 3-5 years of experience working in the power sector, preferably in a regulatory environment with experience writing or assisting with testimony or comments and familiarity with wholesale market tariffs
• Advanced topical knowledge in one or more the following areas is preferred: grid modernization, integrated resource planning, cost of service modeling, rate design, performance-based regulation, and/or wholesale market design
• Basic power system engineering knowledge
• Python programming with knowledge of structured programming is a bonus
• Excellent command of business-level written and verbal English communication, specifically the ability to concisely articulate technical topics to a public audience
• Professional standards for discretion, confidentiality, and personal accountability
• Friendly demeanor and polished customer service skills
• Emotionally mature, honest, and ethical, with an ability to empathetically communicate through issues with clients and team members

LOCATION
Berkeley, California or Portland, Oregon
SALARY RANGE
Base salary between $80,000 - $105,000+ (commensurate with experience) plus performance-based incentive pay in the ~20% range (including bonuses for performance and business development, as well as long-term incentive units)

BENEFITS*
» 23 Paid Days Off and 9 Holidays annually
» Medical Insurance with HAS option & Dental Insurance
  o Strategen will contribute an amount up to 100% of annual premiums for a pre-identified standard medical and dental plan for each full-time employee and a pro-rata contribution for employees working at least 20 hours per week.
» Worker’s Compensation Insurance
» Long Term Disability Insurance
» 401k Retirement Plan & Employer Matching Contribution
  o Match of 100% of the first 3% of salary deferral plus 50% of the next 2% of salary deferral.
» Section 125 Premium Only Plan
» Commuter Check® for those working from the Berkeley office.
» Cell Phone Reimbursement
» Bonus pool and finders’ fees eligibility
» Offices in Berkeley, CA
» Limited travel
» A cohesive team that shares a passion for improving our environment
* Available after the applicable waiting periods

EQUAL OPPORTUNITY EMPLOYER

Strategen is firmly committed to the principles of equal employment opportunity. It is Strategen’s policy to hire qualified applicants and, with respect to employment decisions, to treat employees without regard to race, color, creed, gender, religion, sexual orientation, marital status, registered domestic partner status, age, national origin or ancestry, physical or mental disability, medical condition including genetic characteristics, or any other consideration made unlawful by federal, state, or local laws. It also prohibits unlawful discrimination based on the perception that anyone has any of those characteristics, or is associated with a person who has or is perceived as having any of those characteristics.

BUSINESS HOURS FOR THE POSITION

Strategen employees are expected to structure their workweek around the firm’s normal operating hours, which are 8:30 AM – 5:00 PM, Monday through Friday.

ABOUT STRATEGEN
Strategen is a boutique professional services firm that focuses on electric grid transformation for a more resilient, clean, and equitable power sector. Founded by Janice Lin in 2005, Strategen is a minority and women-owned business headquartered in Berkeley, California. Strategen has three main lines of business:
» Consulting: Strategen works with ratepayer advocates, public utilities commissions, public and private utilities, research institutions, city, state, and national government agencies, as well as companies large and small – all of whom are interested in advancing smart, creative, and sustainable clean energy policies and technologies that maximize benefits to
utility customers.

» Association management: Strategen founded the California Energy Storage Alliance (CESA) in January 2009 and continues to operate it today, which includes the administration, member management, policy development, legislative advocacy, and education/outreach for the organization.

» Events: Strategen designed Energy Storage North America (ESNA) to bring together the entire storage ecosystem and continues to lead, manage, and organize this event.

Strategen sets itself apart from other professional services firms by our ability to deliver unique policy solutions to develop markets to accelerate decarbonization by leveraging our deep knowledge and expertise of emerging energy technologies, markets, regulations, and policies. As a small firm, we are selective about the clients we work with and projects we undertake to ensure that the time we spend has a true impact aligned with our mission. In fact, we encourage our team members to identify problems in the industry and create solutions that prospective clients can use. We strive to foster an inclusive environment enabling creativity and freedom for professional development opportunities and work assignments. At the same time, team members are expected to wear many hats and share responsibility for project execution and other team goals.

APPLICATION PROCESS

To apply, please send a resume, cover letter, and writing samples with “Senior Regulatory Consultant” in the subject to hr@strategen.com. Applications submitted without cover letters and writing samples will not be reviewed.