



NorthSky Professional Development Series - Fall 2017 Schedule

to register, visit: <http://www.northskynonprofitnetwork.org/learning-opportunities/>

Title	Type	Instructor(s)	Date	Time	Tuition	Location	Refreshments
Networks, Collaboration & Systems							
Systems Practice: An Approach to Move from Impossible to Impact	Online, teams of 2-6	Acumen (w/NorthSky consultants)	9/5-10/17	5-7 hours/wk x 10 wks	Free	TBD	N/A
Collaborative Mindsets	Wrkshp, 2 hour	Freya Bradford, Panel	26-Oct	10:00 a.m.-12:00 p.m.	\$40	UC07	No
Community Panel: Systems Practice Course	Wrkshp, 3 hour	Freya Bradford, Panel	29-Nov	9:00 a.m.-12:00 p.m.	\$50	UC07	Light
Workplace Culture							
5 Languages of Appreciation in the Workplace	Wrkshp, 3 hour	Becky Staal	1-Nov	9:00 a.m.-12:00 p.m.	\$65	UC07	Light
Fund Development							
Fund Development Cohort "Reunion"	Wrkshp, 2 hour	Beth Stoner	6-Sep	12:00-2:00 p.m.	Free	Rotary	Yes
Crafting the Perfect Year-End Appeal Letter	Break for Lunch	Christopher Cox	21-Sep	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Legal Aspects of Fundraising & Gift Acceptance	Break for Lunch	Kate Redman	25-Sep	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Funders Panel	Wrkshp, 2 hour	Becky Ewing, Panel	9-Oct	1:00-3:00 p.m.	\$15	UC07	Light
IU Principles & Techniques of Fundraising	Multi-day	Susan Rozzi & Carole Pence	Nov 6-9	8:30 a.m.-5:00 p.m.	\$1,250	UC212/209	Yes
Crowdfunding 101	Break for Lunch	Kate Redman	15-Nov	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Leadership Development							
Leadership Coaching	8 coaching, 3 cohort	Lucille Chrisman	Oct 2-Dec 15	TBD	\$1,600	TBD	No
Emerging Leader Peer Coaching Circle	Coaching circle	Lucille Chrisman	See notes	9:00-11:00 a.m.	\$285	TBD	No
Executive Director Peer Coaching Circle	Coaching circle	Lucille Chrisman	See notes	11:30 a.m.-1:30 p.m.	\$285	TBD	No
Intro to Adaptive Leadership	Wrkshp, 2 hour	Lucille Chrisman	19-Oct	10:00 a.m.-12:00 p.m.	\$40	UC07	Light
Marketing & Communications							
Conducting Online Surveys	Break for Lunch	Freya Bradford	2-Oct	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Better Stories by Design: Crafting Narratives that Stick	Break for Lunch	Mark Vanderklipp	30-Oct	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Data & Information Technology							
Salesforce: It's more than a Donor Management Tool	Wrkshp, 2 hour	Ashima Saigal	13-Nov	12:00-2:00 p.m.	\$40	UC07	BYO Lunch
Data & Information Sources for Nonprofits	Break for Lunch	Jennie Berkson	1-Dec	12:00-1:30 p.m.	\$35	UC07	BYO Lunch
Human Resources							
Employee Handbook Workshop: the Legal Basics for Small 501(c)(3) Nonprofit Organizations	Series of 2 wrkshps, 3 hrs each	Kate Redman	Dec 6 & 13	1:00-4:00 p.m.	\$225	Common Place	N/A
Board Development							
Nonprofit Board Governance: The Basics a Board Needs to Know to be Effective	Series of 2 wrkshps, 1.5 hrs each	Julie Ann Rivers Cochrane	Dec 4 & 11	12:00-1:30 p.m.	\$65	UC 07	BYO Lunch
Strategic Planning							
The One-Page Strategic Plan	Break for Lunch	Evan Gray	23-Oct	12:00-2:00 p.m.	\$40	UC 07	BYO Lunch