

# OLIVER P. HAUSER

University of Exeter Business School  
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## CURRENT APPOINTMENT

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### University of Exeter

Senior Lecturer in Economics, 2018–

*Department of Economics, University of Exeter Business School*

## PREVIOUS EMPLOYMENT

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### Harvard University

Research Associate/Fellow, Harvard Business School, 2016–2018

*Affiliated with the Negotiation, Markets & Organizations unit and the Marketing unit*

Research Fellow, Harvard Kennedy School, 2017–2018

*Affiliated with the Women and Public Policy Program and the Behavioral Insights Group*

Lecturer, Harvard Extension School, 2017

*Affiliated with the Management unit*

### Other Appointments

Postdoctoral Fellow, Yelp.com, 2016–2017

Research Fellow, UK Behavioural Insights Team, 2014

## EDUCATION

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Ph.D. in Biology, Harvard University, 2016

Dissertation: “Challenging Cooperation: Inequality, Global Commons, Future Generations”

*Awarded the Harvard University Richard J. Herrnstein Dissertation Prize*

Visiting Researcher, Yale Human Cooperation Lab, 2015

S.M. in Applied Physics, Harvard University, 2012

B.Sc. in Physics, University of Innsbruck, 2010

## RESEARCH INTERESTS

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Behavioural Economics, Ethics & Cooperation, Inequality & Diversity, Evolutionary Game Theory

## TEACHING INTERESTS

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Behavioural Economics, Behavioural Insights, Gender & Diversity, Negotiation, Managerial Ethics

## UNDER REVIEW

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**O. P. Hauser**, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Minority Report: A Modern Perspective on Reducing Unethical Behavior in Organizations. *Under Review*.

Winner of the *Wharton People Analytics* Research Paper Competition

J. M. Jachimowicz\*, **O. P. Hauser**\*, J. O'Brien, E. Sherman, A. Galinsky. Second-Order Normative Beliefs but Not First-Order Personal Beliefs Predict Energy Use. *Revision requested*.

**O. P. Hauser**, F. Gino, M. I. Norton. Budgeting Beliefs, Nudging Behaviour. *Revision requested*.

P. Satterstrom, J. T. Polzer, L. B. Kwan, **O. P. Hauser**, W. Wiruchnipawan, M. Burke. Thin Slices of Workgroups. *Under Review*.

A. Wilson, **O. P. Hauser**, L. John. It's All Relative: Consumers Prefer Brands that Donate More in Relative versus Absolute Terms. *Submitted*.

## PUBLISHED ARTICLES

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14. Z. Rahwan, **O. P. Hauser**, E. Kochanowska, B. Fasolo (Forthcoming). High Stakes: a little more cheating, a lot less charity. *Journal of Economic Behavior & Organization*.
13. **O. P. Hauser** (2018). Running out of time. *Nature Sustainability* **1**, 162-163.
12. **O. P. Hauser**, E. Linos, T. Rogers (2017). Innovation with field experiments: Studying organizational behaviors in actual organizations. *Research in Organizational Behavior* **37**, 185-198.
11. **O. P. Hauser**, M. I. Norton (2017). (Mis)perceptions of inequality. *Current Opinion in Psychology* **18**, 21-25.
10. S. Kettle, M. Hernandez, M. Sanders, **O. P. Hauser**, S. Ruda (2017). Failure to CAPTCHA Attention: Null Results from an Honesty Priming Experiment in Guatemala. *Behavioral Sciences* **7** (2), 28.
9. S. Bouwmeester et al. (incl. **O. P. Hauser**) (2017). Registered Replication Report: Rand, Greene, and Nowak (2012). *Perspectives on Psychological Science* **12** (3), 527-542.
8. **O. P. Hauser**, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton (2016). Invisible inequality leads to punishing the poor and rewarding the rich. *Academy of Management Proceedings* **1** (13841).

7. **O. P. Hauser**, A. Hendriks, D. G. Rand\*, M. A. Nowak\* (2016). Think global, act local: Preserving the global commons. *Scientific Reports* **6**.
6. M. Luca, **O. P. Hauser** (2016). Good Communication Requires Experimenting with Your Language. *Harvard Business Review* (available [online](#)).
5. **O. P. Hauser**, M. Luca (2015). Your Company is Full of Good Experiments (You Just Have to Recognize Them). *Harvard Business Review* (available [online](#)).
4. **O. P. Hauser**, M. Luca (2015). How to Design (and Analyze) a Business Experiment. *Harvard Business Review* (available [online](#)).

Reprinted in *HBR Guide to Data Analytics Basics for Managers* (2016, 2<sup>nd</sup> ed. 2018).

3. **O. P. Hauser\***, D. G. Rand\*, A. Peysakhovich, M. A. Nowak (2014). Cooperating with the future. *Nature* **511**, 220-223. [\*equal contribution]

Selected for *Nature News & Views* commentary by Louis Putterman: “Behavioural economics: A caring majority secures the future.”

Selected for a *Nature Video* production: “Handing on a sustainable future”

Video available at <https://youtu.be/xrXyRJV96mk>

Featured in the World Bank’s *Mind, Society, and Behavior* report, p. 167:

“Democratic rules and laws can promote conditional cooperation.”

Independent replication by Camerer et al. “Social Sciences Replication Project” (2017).

2. **O. P. Hauser**, M. A. Nowak, D. G. Rand (2014). Punishment does not promote cooperation under exploration dynamics if anti-social punishment is possible. *Journal of Theoretical Biology* **360**, 163-171.
1. **O. P. Hauser**, A. Traulsen, M. A. Nowak (2014). Heterogeneity in background fitness acts as a suppressor of selection. *Journal of Theoretical Biology* **343**, 178–185.

## WORKING PAPERS

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J. Jachimowicz\*, **O. P. Hauser\***, C. To\*, E. Frey, A. Galinsky. Team Salary Inequality Increases Employee Withdrawal Behaviors (in Large Teams) by Reducing Job Control. *Available at PsyArXiv: <https://psyarxiv.com/4np5y>*

**O. P. Hauser**, C. Hilbe, K. Chatterjee, M. A. Nowak. Social dilemma among unequals.

**O. P. Hauser**, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton. The Positive Individual and Group Consequences from Revealing Inequality.

E. Frey, J. Jachimowicz\*, C. To\*, **O. P. Hauser\***. Catching the Upward Drift: Hierarchical Steepness Promotes Individual Performance When Group Members Perceive Upward Mobility.

**O. P. Hauser**. Tipping for an audience: Observability and prosocial behavior.

M. R. Jordan, W. Dickens, **O. P. Hauser**, D. G. Rand. Rethinking microloan defaults. *Available at SSRN*: <http://ssrn.com/abstract=3080637>

## **MBA TEACHING MATERIALS**

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A. Wood Brooks, **O. P. Hauser**, M. I. Norton (in preparation). Biases in Decision-Making Exercise: Teaching Note. *Harvard Business School: Teaching Case*.

## **HONORS & AWARDS**

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Awarded 'Highly Commended,' BX2018 – BETA Rising Star Award for Policy Related Research in Behavioural Insights, 2018  
Winning Paper, Research Paper Competition, Wharton People Analytics Conference, 2018  
Outstanding Reviewer Award, Organizational Behavior Division, Academy of Management, 2017  
Richard J. Herrnstein Dissertation Prize, Harvard University, 2016  
Selected for *30 Top Thinkers Under 30*, Pacific Standard, 2016  
John Parker Award, Committee on General Scholarships, Harvard University, 2015  
Merit Fellowship, Harvard University, 2015  
Winner of the Best Research & Policy Paper for Chengdu, Harvard Kennedy School, 2014  
Certificate of Distinction in Teaching for Math 243, Harvard University, 2014  
Tobin Fellowship in Democracy and Markets, The Tobin Project, 2014  
Certificate of Distinction in Teaching for Math 153, Harvard University, 2013  
Certificate of Distinction in Teaching for Applied Math 115, Harvard University, 2012  
Herbert S. Winokur Fellowship of the Applied Sciences, Harvard University, 2011-2012  
National Collegiate Investors and Innovators Alliance Award, VentureLabs, 2011  
Scholarship for Excellent Performance, University of Innsbruck, 2010  
Postgraduate Grant for highly promising future graduate work, University of Innsbruck, 2010  
Erasmus Mundus travel and research scholarship to Thailand, European Union, 2010  
Scholarship for Excellent Performance, University of Innsbruck, 2009  
Erasmus scholarship for study in Romania, European Union, 2009  
Mondi Scholarship, competitive national student scholarship, Mondri Foundation, 2007-2010

## **RESEARCH GRANTS**

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Inequality and Decision-Making Grant (The Tobin Project): *Antecedents of Perceptions of Economic Inequality* (\$4,880; 2016). With Jennifer Sheehy-Skeffington and Nour Kteily.

- Foundation of Human Behavior Initiative (Harvard University): *Exploring the Causal Impact of Income Inequality on Productivity* (\$20,000; 2015–2017, extended until 2018). With Michael Norton.
- Mind Brain Behavior Initiative (Harvard University): *Promoting Efficient Giving with Evolutionary Psychology and Evolutionary Dynamics* (\$50,000; 2014–2015). With Max Krasnow and Martin Nowak (Co-PIs), Erez Yoeli, Moshe Hoffman and Jason Nemirow.
- Democracy and Markets (The Tobin Project): *Prosocial Decision-Making under Inequality* (\$2,000; 2014–2015).
- Mind Brain Behavior Initiative (Harvard University): *Cultivating Cooperation & Control: A Field Study on the Effects of Meditation on Moral Judgment, Prosocial Behavior, and Mental Control* (\$10,000; 2013–2014). With Gordon Kraft-Todd, Julia Jooa Lee, Alek Chakroff, Alea Skwara and Adrian Ward.
- Foundational Questions in Evolutionary Biology (Templeton Foundation): *Evolution of cooperation and complexity in structured populations* (\$200,000; 2012–2014). With Martin Nowak and Benjamin Allen.
- Sustainability Grant (Harvard University): *Sustainability and Cooperation across Generations* (\$5,000; 2012–2013). With Martin Nowak, Alex Peysakhovich, David Rand, Anna Dreber.

## TEACHING EXPERIENCE & GUEST LECTURES

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### **Economics for Managers**, University of Exeter Business School

Instructor (Autumn 2018)

Targeted at full-time MBA and Executive MBA students

Evaluation: Available in early 2019

### **Organizational Behavior**, Harvard Extension School

Instructor (Fall 2017)

Targeted at part-time and full-time students

Evaluation: 4.92 (out of 5.00)

### **Behavioural Decision Science**, London School of Economics (LSE)

Invited guest lecture on big data and targeted nudges (Fall 2017)

Targeted at Executive MSc students

### **Behavioral Economics for Organizations**, Harvard Business School

Invited guest lecture on nudging & behavioral ethics (Fall 2016)

Targeted at MBA/MPP students

### **Experimental Pitch Innovation Competition EPIC Course**, Harvard Behavioral Insights Group

Instructor in Spring 2016 and Year-Long Course 2016-2017

Targeted at MBA/MPP students

Evaluation: 4.71 and 4.14 (out of 5.00)

**Behavioral Insights Immersive Field Course**, Harvard Business School

Course Assistant and Facilitator (Fall 2014, 2015, 2017)  
Invited guest lectures and project advisor  
Targeted at MBA/MPP students

**Evolutionary Dynamics**, Harvard University

Teaching Assistant (Spring 2013)  
Targeted at graduate students  
Evaluations: 5.00 (out of 5.00)

**Mathematical Biology**, Harvard University

Teaching Assistant (Fall 2012)  
Targeted at undergraduate students  
Evaluations: 4.95 (out of 5.00)

**Mathematical Modeling**, Harvard University

Teaching Assistant (Fall 2011)  
Targeted at undergraduate students  
Evaluations: 4.60 (out of 5.00)

**INVITED SEMINARS**

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University of Exeter Business School, Economics Department (January 2018)  
Durham University Business School, Management and Marketing Department (January 2018)  
London School of Economics, Psychological and Behavioural Science (December 2016)  
University of Oxford, Blavatnik School of Government (December 2016)  
Frankfurt School of Finance and Management, Management Department (December 2016)  
Bocconi University, Department of Management & Technology (November 2016)  
Imperial College Business School, Department of Management (November 2016)  
Harvard University, Department of Psychology (September 2016)  
University of Oxford, Blavatnik School of Government (January 2016)  
Harvard Kennedy School, Behavioral Insights Study Group (December 2015)  
University of Oxford, Future of Humanity Institute (January 2015)  
Harvard University, Effective Altruism Initiative (November 2014)  
George Mason University, Interdisciplinary Center for Economic Science (November 2014)  
University of Oxford, Martin Oxford School (August 2014)  
Cabinet Office, Behavioural Insights Team (May 2014)  
Massachusetts General Hospital, Medical Physics Department (January 2014)  
Chinese Academy of Sciences, Institute of Psychology (August 2013)

CONFERENCES & RESEARCH PRESENTATIONS

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**O. P. Hauser\***, M. Greene, M. I. Norton, F. Gino. The Behavioral Phenotype Model: A Machine Learning-Inspired Approach to Reducing Organizational Unethical Behavior. Symposium on Strategies for Promoting Ethical Behavior in Organizations, Academy of Management, Chicago, IL, August 10-14, 2018.

Selected as an *Academy of Management* Showcase Symposium

C. To\*, **O. P. Hauser**, J. Jachimowicz. Team Salary Inequality Increases Employee Withdrawal Behaviors (in Large Teams) by Reducing Job Control. Symposium on Harnessing Research on the Effects of Economic and Social Class Inequality to Improve Lives, Academy of Management, Chicago, IL, August 10-14, 2018.

**O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Minority Report: A Modern Perspective on Reducing Unethical Behavior in Organizations. Symposium on Deception in Negotiations, Organizations, and Markets: Theoretical and Empirical Insights, Academy of Management, Chicago, IL, August 10-14, 2018.

D. Rosenblum\*, D. Restrepo Amariles, **O. P. Hauser**. France's Sex Quota Globalized Its Corporate Sector. Law and Society Annual Conference, Toronto, Canada, June 7-10, 2018 (scheduled).

**O. P. Hauser\***. The gender pay gap, behavioural insights and employer trials. Employer Advisory Group Meeting, Gender Equality Office, Department of Education, London, UK, April 18, 2018.

**O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Minority Report: A Modern Perspective on Reducing Unethical Behavior in Organizations. AOM Specialized Conference on Big Data and Managing in a Digital Economy, University of Surrey, UK, April 18-20, 2018.

**O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Big data and targeted nudges reduce unethical behaviour. International Research Society for Public Management Annual Conference, University of Edinburgh, UK, April 11-13, 2018.

**O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Minority Report: A Modern Perspective on Reducing Unethical Behavior in Organizations. Wharton People Analytics Conference, The Wharton School, University of Pennsylvania, Philadelphia, PA, March 22-23, 2018.

Winner of the *Wharton People Analytics* Research Paper Competition

**O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Using Big Data and Targeted Nudges to Reduce Unethical Claiming of Government Benefits. Poster Presentation. Society for Personality and Social Psychology Conference, Atlanta, GA, February 28-March 3, 2018.

**O. P. Hauser\***. Nudging the present, predicting the future: Using big data in designing targeted nudges. Harvard Business School and UCL School of Management Joint Speakers Event, London, UK, January 9, 2018.

- O. P. Hauser\***, M. Greene, K. DeCelles, M. I. Norton, F. Gino. Big data and targeted nudges reduce unethical behaviour. Society for Judgement and Decision Making, Vancouver, Canada, November 10-13, 2017.
- G. Donnelly\*, **O. P. Hauser**, F. Gino. Giving to receive: Moral self-regard increases when donating time, not money. Symposium on Prosociality with Impact: Examining and Overcoming Roadblocks to Effective Altruism, Association for Consumer Research Conference, San Diego, CA, October 26-29, 2017.
- Z. Rahwan, **O. P. Hauser\***, E. Kochanowska, B. Fasolo. Honesty, Spill-Overs & Tempting High Stakes: A little more cheating, a lot less charity. Workshop on Secondary Effects in Behaviour Change: Behavioural Spillover in Theory and Practice, Cardiff University, Cardiff, UK, September 18-19, 2017.
- E. Frey\*, **O. P. Hauser\***. From scripts to set ranges: A dynamic theory of morality. Professional Development Workshop: OB Research Incubator, Academy of Management, Anaheim, CA, August 4-8, 2017.
- O. P. Hauser\***, M. Greene, M. I. Norton, F. Gino. Big data and targeted nudges reduce unethical behaviour. East Coast Doctoral Conference, Columbia University, New York, NY, May 1, 2017.
- O. P. Hauser\***, J. Jachimowicz, J. O'Brien, E. Sherman. Keeping up with the Joneses: Second-order beliefs of energy conservation predict compliance to energy-savings norm. Poster presentation. Society for Judgement and Decision Making, Boston, MA, November 19-21, 2016.
- O. P. Hauser\***, F. Gino\*. Nudging unethical behavior. Behavioral Ethics: Philosophical and Psychological Perspectives, Boston, MA, October 21, 2016.
- O. P. Hauser\***. Speaker at the HBS Executive Education Panel on "Behavioral Economics", Boston, MA, October 20, 2016.
- O. P. Hauser\***, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton. Invisible inequality leads to punishing the poor and rewarding the rich. Academy of Management, Anaheim, CA, August 5-9, 2016.
- J. Sheehy-Skeffington\*, N. Kteily, **O. P. Hauser**. Antecedents and consequences of perceptions of economic inequality. Tobin Project Conference on Inequality & Decision-Making, Cambridge, MA, August 4-5, 2016.
- O. P. Hauser\***, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton. Punishing the poor, rewarding the rich: Unintended consequences of hidden inequality. Behavioral Decision Research in Management, Toronto, Canada, June 9-12, 2016.
- O. P. Hauser\***. Guilt Tipping: Observability increases tipping behaviour in a natural experiment. Sprouts Lab Group, Yale School of Management, New Haven, CT, May 19, 2016.
- O. P. Hauser\***. Guilt Tipping: Observability increases tipping behaviour in a natural experiment. Cooperation Group, Berkman Center, Harvard Law School, Cambridge, MA, April 26, 2016.



- O. P. Hauser\***, A. Hendriks, D. G. Rand, M. A. Nowak. Think global, act local: Preserving the global commons. Boston Judgement and Decision-Making Day, Boston, MA, April 8, 2016.
- O. P. Hauser\***, A. Hendriks, D. G. Rand, M. A. Nowak. Preserving the global commons. Moral Psychology Group, Harvard University, Cambridge, MA, February 25, 2016.
- O. P. Hauser\***, C. Hilbe, M. A. Nowak. Inequality, cooperation, and our desire for fairness. Boston Area Moral Cognition Group, Cambridge, MA, December 10, 2015.
- O. P. Hauser\***. What drives prosocial decision-making? MBA Philanthropic Group, Yale School of Management, New Haven, CT, December 7, 2015.
- O. P. Hauser\***, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton. Invisible inequality leads to punishing the poor and rewarding the rich. Poster presentation. Society for Judgement and Decision Making, Chicago, IL, November 20-23, 2015.
- O. P. Hauser\***, D. G. Rand, A. Peysakhovich, M. A. Nowak. Cooperating with the future. Krishnendu Chatterjee Group, Austria Institute of Science and Technology, Klosterneuburg, Austria, July 9, 2015.
- O. P. Hauser\***, A. Hendriks, D. G. Rand, M. A. Nowak. Preserving the global commons. Poster presentation. UC San Diego Spring School in Behavioral Economics, Rady School of Management, San Diego, CA, March 10, 2015.
- O. P. Hauser\***. Behavioural Insights: the rise of ‘nudge’ units around the world. Leif Nelson Behavioral Marketing Group, UC Berkeley Haas School of Business, Berkeley, CA, March 2, 2015.
- O. P. Hauser\***, G. Kraft-Todd, D. G. Rand, M. A. Nowak, M. I. Norton. Lack of awareness of income inequality leads to punishing the poor and rewarding the wealthy. Symposium on Politics of Inequality and the Inequality of Politics, Society for Personality and Social Psychology Conference, Los Angeles, CA, February 26-28, 2015.
- O. P. Hauser\***. Behavioural insights & prosociality. Cooperation Group, Berkman Center, Harvard Law School, Cambridge, MA, December 10, 2014.
- O. P. Hauser\***, D. G. Rand, A. Peysakhovich, M. A. Nowak. Cooperating with the future. Boston Area Moral Cognition Group, Cambridge, MA, November 13, 2014.
- O. P. Hauser\***. Hidden Inequality and Global Cooperation. Human Cooperation Lab, Yale University, New Haven, CT, October 1, 2016.
- O. P. Hauser\***, D. G. Rand, A. Peysakhovich, M. A. Nowak. Cooperating with the future. Human Evolutionary Ecology Group, University College London, London, United Kingdom, June 13, 2014.

\* presenter

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## **OUTREACH ARTICLES**

M. Norton, **O. P. Hauser**. “How “Pseudo-Sets” Might Help Your Nonprofit Get Repeat Donations” (June 6, 2107). Guest blog article for *GlobalGiving* (available [online](#)).

**O. P. Hauser**, D. G. Rand. “Cooperating with the future” (October 21, 2014). Guest blog article for *Oxford Practical Ethics* (available [online](#)).

## SELECTED MEDIA COVERAGE

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*Huffington Post*, “This Is How You Can Get People To Make Better Decisions For Future Generations” (June 27, 2014)

*Red Orbit*, “For The Next Generation: Democracy Ensures We Don’t Take It All With Us” (June 27, 2014)

*Harvard Gazette*, “Tomorrow isn’t such a long time” (June 26, 2014)

*Think Progress*, “What It Takes To Cooperate With Future Generations On Climate Change” (June 26, 2014)

*Boston Globe*, “Why are people willing to help future generations?” (June 25, 2014)

*Phys.Org*, “Study suggests voting may be key to cooperation with future generations” (June 25, 2014)

*Nature News*, “Shared decisions benefit next generations” (June 25, 2014)

## PROFESSIONAL AND UNIVERSITY SERVICE

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### Ad-hoc Reviewing

*Proceedings of the National Academy of Sciences*

*Nature Human Behaviour*

*Nature Sustainability*

*Nature Communications*

*Management Science*

*Organizational Behavior and Human Decision Processes*

*Proceedings of the Royal Society B*

*Cognition*

*Journal of Social Experimental Psychology*

*Journal of Behavioral and Experimental Economics*

*PLOS ONE*

*Personality and Social Psychology Bulletin*

*Journal of Theoretical Biology*

*Scientific Reports*

*Academy of Management conference (2016, 2017, 2018)*

### Student mentoring

*Undergraduate thesis advising at Harvard College:*

Haruka Uchia (Applied Mathematics; 2017-2018)

Kate Donahue (Mathematics; 2015-2016): **Thesis winner** of the Harvard College Thomas T. Hoopes Prize and Mathematics Department's Herb Alexander Award.

*Research mentor in the "Experimental Pitch Innovation Competition" (EPIC):*

2017: Marie Lawrence & Ketty Lie (**runner-up** for EPIC prize)

Kidus Mezgebu & Santi Dewa Ayu

2016: Axelle Bagot, Ivo Correa & Natalie Unterstell

*Research mentor for the "Program for Research in Markets & Organizations" (PRIMOs):*

Dario Zarrabian (Harvard College, 2017)

Yilin Chen (Wellesley College, 2016)

Kevon Edmondson (Harvard College, 2016)

Lotus Xia (Wellesley College, 2016)

*Research mentor at the Program for Evolutionary Dynamics (PED):*

Eric Wasserman (B.A. in Economics, Harvard College, 2017-2018)

Janet Sung (M.S. in Computer Science, Harvard Graduate School, 2017)

Anson Kahng (B.A. in Computer Science, Harvard College, 2015-2016)

### **University Service**

Nifty Experimental Research across Disciplines (NERD), Lab Coordinator, 2016–present

Harvard Program on Negotiation Research Lab, Member, 2016–present

HBS Field Experiment Lab, Co-Founding Member, 2015–present

Behavioral Insights Group, Instructor & Affiliated Member, 2014–present

Behavioral Insights Student Group, Vice-President of Research & Practice, 2014–2016

Research Opportunities in Mathematical Evolution, Co-Coordinator, 2012–2018

HKS Center for Nonprofit Organizations, Student Advisory Board, 2011–2012

### **Community Service**

Harvard Aikido Club, Instructor, 2017–2018

Harvard/MIT COOP Book Store, Member of the Board of Directors, 2012–2015

Harvard Graduate School of Arts & Sciences, Dudley House Fellow, 2011–2013

### **PROFESSIONAL AFFILIATIONS**

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*Academy of Management*

*American Economic Association*

*Association for Psychological Science*

*Behavioral Decision Research in Management*

*INFORMS*

*Society for Judgement and Decision Making*

*Society for Personality and Social Psychology*

**REFERENCES**

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