

United Way of the Alberta Capital Region

Financial Statements
March 31, 2012



September 6, 2012

Independent Auditor's Report

To the Members of United Way of the Alberta Capital Region

We have audited the accompanying financial statements of United Way of the Alberta Capital Region, which comprise the statement of financial position as at March 31, 2012 and the statements of operations, changes in net assets and cash flows for the fifteen month period then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of United Way of the Alberta Capital Region as at March 31, 2012 and the results of its operations and its cash flows for the fifteen month period then ended in accordance with Canadian generally accepted accounting principles.

PricewaterhouseCoopers LLP

Chartered Accountants

United Way of the Alberta Capital Region

Statement of Financial Position

As at March 31, 2012

	March 31, 2012 \$	December 31, 2010 \$
Assets		
Current assets		
Cash and short-term investments	9,467,174	8,923,128
Campaign pledges receivable	9,210,723	10,660,722
Other receivables	116,133	97,284
Prepaid expenses and other	121,385	121,940
	<hr/>	<hr/>
	18,915,415	19,803,074
Capital assets (note 4)	7,006,661	7,251,428
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	25,922,076	27,054,502
	<hr/>	<hr/>
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	1,325,951	1,796,475
Unexpended distributions	59,266	645,063
Deferred contributions (note 5)	4,376,697	4,304,375
Current portion – mortgage payable (note 6)	118,825	110,831
	<hr/>	<hr/>
	5,880,739	6,856,744
Deferred capital contribution	250,699	264,973
Mortgage payable (note 6)	2,045,346	2,192,858
	<hr/>	<hr/>
	8,176,784	9,314,575
	<hr/>	<hr/>
Commitments (note 7)		
Net Assets		
Unrestricted	1,371,148	1,938,199
Investment in capital assets – internally restricted	4,591,791	4,682,766
Internally restricted operating funds (note 8)	11,782,353	11,118,962
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	17,745,292	17,739,927
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	25,922,076	27,054,502
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Approved by the Board of Directors



Director



Director

The accompanying notes are an integral part of these financial statements.

United Way of the Alberta Capital Region

Statement of Changes in Net Assets

For the period ended March 31, 2012

	Unrestricted \$	Internally restricted investment in capital assets \$	Internally restricted operating funds \$ (Note 8)	Total 15-month period ended March 31, 2012 \$	Total 12-month period ended December 31, 2010 \$
Balance – Beginning of year	1,938,199	4,682,766	11,118,962	17,739,927	18,610,038
Excess (deficiency) of revenues over expenses	463,393	(458,028)	-	5,365	(870,111)
Transfer to reserves	(9,605,969)	-	9,605,969	-	-
Utilization of reserves	8,942,578	-	(8,942,578)	-	-
Purchase of capital assets	(227,535)	227,535	-	-	-
Mortgage repayment	(139,518)	139,518	-	-	-
Balance – End of year	1,371,148	4,591,791	11,782,353	17,745,292	17,739,927

The accompanying notes are an integral part of these financial statements.

United Way of the Alberta Capital Region

Statement of Operations

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Revenue		
Contributions and pledges	26,910,291	20,708,534
Provision for uncollectible pledges	(1,086,026)	(819,504)
	<hr/>	<hr/>
	25,824,265	19,889,030
Grant revenue	1,800,385	1,186,508
Other revenue	35,135	32,443
Earned income	99,170	43,455
Investment income	86,544	31,576
	<hr/>	<hr/>
	27,845,499	21,183,012
Fundraising expenses (schedule 1)	4,856,613	3,433,346
	<hr/>	<hr/>
	22,988,886	17,749,666
Program expenses		
Community allocations (schedule 2)	14,181,644	11,459,685
Member and non-member designations	4,346,427	3,568,127
United Way programs and initiatives (schedule 3)	3,997,422	3,225,280
	<hr/>	<hr/>
	22,525,493	18,253,092
Excess (deficiency) of revenue over expenses before amortization expense	463,393	(503,426)
Amortization expense	(458,028)	(366,685)
	<hr/>	<hr/>
Excess (deficiency) of revenue over expenses for the period	5,365	(870,111)

The accompanying notes are an integral part of these financial statements.

United Way of the Alberta Capital Region

Statement of Cash Flows

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Cash provided for (used in)		
Operating activities		
Excess (deficiency) of revenue over expenses for the period	5,365	(870,111)
Item not affecting cash		
Amortization expense	458,028	366,685
	463,393	(503,426)
Net change in non-cash working capital items (note 9)	447,706	(179,452)
	911,099	(682,878)
Investing activities		
Purchase of capital assets	(227,535)	(122,925)
Financing activities		
Mortgage repayment	(139,518)	(96,311)
Increase (decrease) in cash and short-term investments	544,046	(902,114)
Cash and short-term investments – Beginning of period	8,923,128	9,825,242
Cash and short-term investments – End of period	9,467,174	8,923,128
Cash and short-term investments comprises		
Cash	7,467,174	6,923,128
Short-term investments	2,000,000	2,000,000
	9,467,174	8,923,128
Supplementary information		
Interest received	86,378	30,811
Interest paid	156,326	129,824

The accompanying notes are an integral part of these financial statements.

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

1 Organization

United Way of the Alberta Capital Region's mission is: "We bring people and resources together to build caring, vibrant communities".

United Way of the Alberta Capital Region ("United Way") is a registered charitable organization and a public charitable foundation and, as such, is exempt from tax under the Income Tax Act. United Way's fiscal year-end has changed from December 31 to March 31. Accordingly, comparative figures included within the Statement of Financial Position have been presented as at December 31, 2010, and the Statements of Operations, Changes in Cash Flows and Changes in Net Assets have been presented for the 12-month period then ended.

2 Significant accounting policies

These financial statements have been prepared by management in accordance with accounting principles generally accepted in Canada. The preparation of financial statements for a period necessarily includes the use of estimates and approximations which have been made using careful judgment. Actual results could differ from those estimates. These financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below.

a) Revenue recognition

These financial statements have been prepared using the deferral method, the key elements of which are:

i) Contributions and pledges

Contributions and pledges relate to campaigns and events conducted by corporations, employee groups, employee funds, individuals and foundations during the year to raise support for projects, services provided by funded member agencies, funded non-member agencies, partnerships addressing new and emerging needs and other registered Canadian charities.

These contributions and pledges are recognized as revenue in the period in which they are gifted or pledged with the exception of donor restricted funds. All contributions that are restricted by donors are initially deferred, then recognized as revenue in the year in which the related expenses are incurred.

ii) Grant revenue

Unrestricted grants are recognized as revenue when received or receivable if the amount to be received can be estimated and collection is reasonably assured. Externally restricted grants are recorded as deferred contributions and recognized as revenue in the year the related expenses are incurred.

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

iii) Earned income

Earned income includes membership fees and provision of services generated through United Way's In-Kind Centre program. This revenue is unrestricted and recognized in the year it is earned.

iv) Investment income

Investment income is unrestricted and recognized as revenue in the year it is earned.

v) Bequests

Unrestricted bequests are recognized as revenue in the period in which it is gifted. Restricted bequests are initially deferred and recognized as revenue in the year which the related expenses are incurred.

b) Capital contributions

i) Restricted contributions for the purchase of capital assets subject to amortization will be deferred and recognized as revenue on the same basis as the amortization expense related to the acquired asset.

ii) Restricted contributions for the purchase of capital assets not subject to amortization will be recognized as a direct increase in net assets invested in capital assets.

c) Donated goods and services

Substantial goods and services are donated in kind by the community to United Way. No amounts have been reflected in the financial statements.

d) Expense recognition

i) Fundraising expenses

Fundraising expenses include all expenses directly associated with fundraising and co-fundraising and an allocation of general management and administration expenses.

ii) Program expenses

Program expenses include all allocations to agencies and allocations to programs directly delivered by United Way and an allocation of general and administration expenses.

iii) Allocated expenses

Expenses identifiable to fundraising or specific programs are charged directly. Remaining indirect expenses are allocated between fundraising and programs using a reasonable estimate of time spent by people in support of that function (note 10).

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

e) Cash and short-term investments

Cash and short-term investments consist of cash on deposit and short-term investments with maturity periods of less than three months.

f) Campaign pledges receivable

Pledges are recorded as revenue and receivable when signed pledge documents are received or other documents are available to provide reasonable evidence of a valid pledge. An allowance for doubtful pledges is provided for based on the management's best estimate of doubtful amounts.

g) Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution.

Amortization commences when a capital asset is put into use. Amortization of capital assets is provided on a straight-line basis over the following terms:

Building	25 years
Furniture, fixtures and renovations	10 years
Equipment	5 years
Computer equipment and software	3 years

h) Internally restricted operating funds

United Way maintains four reserves that may be used to fund operating or capital costs as follows:

i) Community investment reserve

The purpose of this reserve is to fund allocations and community building and investment costs in the upcoming year.

ii) Operating reserve

The purpose of this reserve is to fund United Way operations in the events of a revenue shortfall, or to fund communities and agencies with grants or loans for critical, unanticipated, non-recurring services and capital contingencies that results from conditions beyond the agency's control.

iii) Innovation reserve

The purpose of this reserve is to provide for the funding of innovative organizational and community opportunities.

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

iv) Building reserve

The purpose of this reserve is to provide funding for non-routine or unforeseen costs related to the United Way building. The reserve may be used to fund equipment purchases, repairs, renovations, upgrades or other initiatives.

i) Financial instruments

United Way's financial assets include cash and short-term investments, campaign pledges receivable and other receivables. Cash and short-term investments are classified as held-for-trading and are recorded at fair value with realized and unrealized gains and losses reported in the statement of operations for the period in which they arise. Campaign pledges receivable and other receivables are classified as loans and receivables and are accounted for at amortized cost using the effective interest rate method. Campaign pledges receivable and other receivables are initially recorded at fair value.

United Way's financial liabilities include accounts payable and accrued liabilities and mortgage payable. These are classified as other liabilities and are accounted for at amortized cost using the effective interest rate method. Financial liabilities are initially measured at fair value.

The fair value of a financial instrument on initial recognition is normally the transaction price, which is the fair value of the consideration given or received. Subsequent to initial recognition the fair values of financial instruments that are quoted in active markets are based on bid prices for financial assets. Purchases and sales of financial assets are accounted for at trade dates. Transaction costs on financial instruments are expensed when incurred.

All derivative instruments, including embedded derivatives, are recorded at fair value unless exempted from derivative treatment as a normal purchase and sale. United Way has determined that it does not have any derivatives and has not entered into any hedge transactions.

3 Changes in accounting policies

a) Recent accounting pronouncement issued but not yet adopted

In December of 2010, the Canadian Accounting Standards Board issued a comprehensive set of accounting standards applicable to not-for-profit organizations. The standards are effective for years beginning on or after January 1, 2012 and require retrospective application, except for certain exemptions and exceptions contained within these standards. United Way is currently considering the impact of these standards.

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

4 Capital assets

			March 31, 2012	December 31, 2010
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Land	872,615	-	872,615	872,615
Building	6,345,904	742,086	5,603,818	5,873,663
Equipment, furniture and fixtures	783,454	346,038	437,416	452,835
Computer equipment and software	993,122	900,310	92,812	52,315
	<u>8,995,095</u>	<u>1,988,434</u>	<u>7,006,661</u>	<u>7,251,428</u>

5 Deferred contributions

	Donor restricted – designations to charities \$	Donor restricted – designations to United Way programs \$	Grantor restricted – grants for specific projects \$	Total March 31, 2012 \$	Total December 31, 2010 \$
Balance – Beginning of year	2,676,855	579,277	1,048,243	4,304,375	3,946,543
Contributions received	4,119,210	1,222,448	1,580,027	6,921,685	5,156,294
Contributions recognized as revenue	(4,346,427)	(702,551)	(1,800,385)	(6,849,363)	(4,798,462)
Balance – End of year	<u>2,449,638</u>	<u>1,099,174</u>	<u>827,885</u>	<u>4,376,697</u>	<u>4,304,375</u>

6 Mortgage payable

	March 31, 2012 \$	December 31, 2010 \$
Mortgage payable	2,164,171	2,303,689
Less: Current portion	(118,825)	(110,831)
	<u>2,045,346</u>	<u>2,192,858</u>

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

The loan bears interest at a rate of 5.654%, is payable in monthly instalments of interest and principal of \$19,723, and matures on January 1, 2020.

Collateral for the loan is as follows:

- i) a first mortgage on the freehold property known municipally as 15132 Stony Plain Rd NW and 10120 – 152 Street NW, in the City of Edmonton;
- ii) a first general assignment of rents and leases from the property; and
- iii) a site specific general security agreement.

Principal repayments on the mortgage for the next five years and thereafter are as follows:

	\$
2013	118,825
2014	125,634
2015	132,832
2016	140,443
2017	148,491
	<hr/>
	666,225
Thereafter	1,497,946
	<hr/>
	2,164,171
	<hr/>

7 Commitments

United Way leases warehouse premises under a five year operating lease, expiring October 31, 2015 required for its In-Kind Exchange program. Additionally, United Way has a three-year and a five-year rental agreement for office equipment, expiring April 30, 2011 and December 31, 2013, respectively. Lease payments required over the remaining lives of these agreements are as follows:

	In-Kind Centre Lease \$	Office Equipment \$	Total \$
2013	86,556	19,788	106,344
2014	86,556	15,039	101,595
2015	86,556	264	86,820
2016	50,491	-	50,491
	<hr/>	<hr/>	<hr/>
	310,159	35,091	345,250
	<hr/>	<hr/>	<hr/>

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

8 Internally restricted operating funds

	Community Investment Reserve \$	Operating Reserve \$	Innovation Reserve \$	Building Reserve \$	Total March 31, 2012 \$	Total December 31, 2010 \$
Balance – Beginning of year	8,718,000	1,219,834	481,128	700,000	11,118,962	11,370,467
Transfer to reserve	9,348,963	-	257,006	-	9,605,969	8,892,495
Utilization of reserves	(8,718,000)	-	(224,578)	-	(8,942,578)	(9,144,000)
Balance – End of year	<u>9,348,963</u>	<u>1,219,834</u>	<u>513,556</u>	<u>700,000</u>	<u>11,782,353</u>	<u>11,118,962</u>

9 Net change in non-cash working capital items

	March 31, 2012 \$	December 31, 2010 \$
Decrease (increase) in campaign pledges receivable	1,449,999	(754,147)
(Increase) decrease in other receivables	(18,849)	114,617
Decrease in prepaid expenses and other	555	101,032
Decrease in accounts payable and accrued liabilities	(470,524)	(741)
(Decrease) increase in unexpended distributions	(585,797)	1,955
Increase in deferred contributions	72,322	357,832
	<u>447,706</u>	<u>(179,452)</u>

10 General management and administration expenses

Total indirect expenses allocated between fundraising and program expenses are as follows:

	March 31, 2012 \$	December 31, 2010 \$
Salaries and benefits	2,152,468	1,533,436
Learning, development and knowledge transfer	306,178	25,140
External services	329,354	408,404
Advertising and promotion	117,674	6,557
Supplies and equipment	219,851	191,958
Occupancy	420,950	342,337
	<u>3,546,475</u>	<u>2,507,832</u>

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

	March 31, 2012 \$	December 31, 2010 \$
Allocated to		
Fundraising expenses (schedule 1)	2,101,040	1,485,408
Program expenses	1,445,435	1,022,424
	<hr/> 3,546,475	<hr/> 2,507,832

11 Pension plan

United Way maintains a defined contribution pension plan for certain employees, which is funded by employer and employee contributions. Contributions are expensed in the period in which they are remitted to the investment firm. The pension expense for the 15-month period ended March 31, 2012 was \$195,038 (12-month period ended December 31, 2010– \$166,662).

12 Capital disclosures

United Way defines capital as net assets comprised of investment in capital assets, internally restricted operating funds and unrestricted funds. United Way's objective in managing capital is to ensure a sufficient liquidity position to finance its expenses, working capital and overall capital expenditures. Since inception, United Way has primarily financed its liquidity through campaign revenues, grants and income from its investments and expects to continue to meet future requirements through these sources.

United Way is not subject to any externally imposed capital requirements and there have been no changes to the organization's objectives and what it manages as capital since the prior fiscal period.

13 Financial instruments

United Way's financial instruments include cash and short-term investments, campaign pledge receivable, other receivables, accounts payable and accrued liabilities and mortgage payable. Except for mortgage payable, the carrying value of these accounts approximates fair value due to the immediate or short-term maturity of these financial instruments.

Management believes that the conditions and circumstances underlying the mortgage payable have not changed significantly since issue, therefore, fair value is considered to approximate carrying value.

United Way of the Alberta Capital Region

Notes to Financial Statements

March 31, 2012

Credit risk

United Way is subject to credit risk with respect to campaign pledges receivable. However, United Way is not exposed to any significant concentration of credit risk due to its large donor base. Management monitors these accounts regularly and is reasonably assured that United Way is not exposed to significant credit risk in excess of the provision for doubtful pledges as at the balance sheet date.

Interest rate risk

United Way is potentially subject to concentrations of interest rate risk principally with its short-term investments.

14 Comparative figures

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.

United Way of the Alberta Capital Region

Schedule 1

Schedule of Fundraising Expenses

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Direct expenses		
Salaries and benefits	2,377,391	1,604,703
Learning, development and knowledge transfer	77,434	68,454
External services	89,850	158,578
Advertising and promotion	613,628	438,787
Supplies and equipment	16,740	9,710
	<hr/> 3,175,043	<hr/> 2,280,232
Cost recovery	(419,470)	(332,294)
	<hr/> 2,755,573	<hr/> 1,947,938
General management and administration (note 10)	2,101,040	1,485,408
	<hr/> 4,856,613	<hr/> 3,433,346
Total fundraising expenses	<hr/> 4,856,613	<hr/> 3,433,346

United Way of the Alberta Capital Region

Schedule 2

Schedule of Community Allocations

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Member agencies		
Arthritis Society – AB and NWT Division	95,547	76,440
Ben Calf Robe Society	45,500	36,389
Boys & Girls Clubs Big Brothers Big Sisters of Edmonton and Area Society	728,575	582,860
Bissell Centre	445,886	356,744
Boys and Girls Club of Leduc	64,000	51,200
Canadian Mental Health Association – Edmonton Region	459,798	367,838
Canadian National Institute For the Blind	383,133	306,487
Canadian Paraplegic Association – Alberta	298,250	238,600
Canadian Red Cross Central and Northern Alberta	505,532	404,606
Centre for Family Literacy	129,500	104,700
Changing Together – A Centre for Immigrant Women	76,875	61,500
Connect Society	251,879	201,503
E4C	297,250	237,794
Edmonton Epilepsy Association	125,850	100,680
Edmonton Gleaners Association	183,222	146,578
Edmonton John Howard Society	387,873	310,279
Edmonton Mennonite Centre for Newcomers	135,000	108,000
Edmonton Social Planning Council	259,500	207,575
Elizabeth Fry Society of Edmonton	150,037	120,025
Fort Saskatchewan Boys and Girls Club	88,427	70,743
Gateway Association for Community Living	118,850	95,080
Goodwill Industries of Alberta	203,114	162,491
Information & Volunteer Centre for Strathcona County	67,702	54,166
Jewish Family Services	247,500	198,009
KARA Family Resource Centre	139,303	111,444
Leduc and District Food Bank	49,964	39,972
Norwood Child and Family Resource Centre	138,686	110,949
Operation Friendship Seniors Society	329,545	263,637
Options Sexual Health Association	115,544	92,345
P.A.L.S. – Project Adult Literacy Society	109,259	87,409
Seniors Association of Greater Edmonton	118,750	94,999
Sexual Assault Centre of Edmonton	337,950	270,360
St. Albert Community Information & Volunteer Centre	60,729	48,618
St. Albert Family Resource Centre	93,910	75,135
Strathcona Shelter Society Ltd. – “A Safe Place”	98,229	78,584
Terra Centre for Teen Parents	322,168	257,734
The Family Centre of Northern Alberta	1,069,623	855,628
The Support Network	386,774	309,419
Victorian Order of Nurses Edmonton	198,421	158,737
YMCA of Edmonton	457,746	366,195
YWCA of Edmonton	263,390	210,709
Y.E.S.S. – Youth Empowerment & Support Services	285,276	228,285
Subtotal – Member agencies	<u>10,324,067</u>	<u>8,260,446</u>

United Way of the Alberta Capital Region

Schedule 2

Schedule of Community Allocations ...continued

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Community partnerships and initiatives		
Aboriginal Consulting Services Association of Alberta	62,500	50,000
Aboriginal Women's Professional Association	63,000	50,400
Boyle Street Community Services	100,000	80,000
CEASE: Centre to End All Sexual Exploitation	62,500	50,000
Community innovation projects	29,000	87,000
Community mapping project	182,500	175,000
Community opportunity projects	109,512	134,216
Community SAFE ID Pilot Project	74,390	-
Community University Partnership for the Study of Children, Youth & Families	43,750	35,000
Donate A Ride program	246,503	221,422
Edmonton Chamber of Voluntary Organizations	39,000	31,200
Edmonton's School Lunch Program	170,941	178,221
Edmonton Seniors Coordinating Council	26,250	21,000
Families First Edmonton	25,000	25,000
Fort Saskatchewan – geographic service area projects	50,000	50,000
Inner City Agencies Foundation	97,013	75,109
Institute for Sexual Minority Studies and Services	31,250	25,000
Native Counseling Services of Alberta	40,000	32,000
Neighbourhood Empowerment Team	272,500	230,000
Partners for Kids	1,523,691	1,354,803
St. Albert – geographic service area projects	50,000	50,000
St. Albert Food Bank	12,000	12,000
Shared Services Project	367,526	106,868
Strathcona County – geographic service area projects	50,000	50,000
Today Centre, The	93,750	75,000
Welcome Home	35,001	-
Subtotal – Community partnerships and initiatives	<u>3,857,577</u>	<u>3,199,239</u>
Total – Community allocations	<u>14,181,644</u>	<u>11,459,685</u>

United Way of the Alberta Capital Region

Schedule 3

Schedule of United Way Programs and Incentives

For the period ended March 31, 2012

	15-month period ended March 31, 2012 \$	12-month period ended December 31, 2010 \$
Community Building and Engagement	692,928	443,835
Community Investment Accountability	448,796	420,831
Discovery	714,653	584,194
Early Years Continuum Project	272,293	108,867
Galvanizing the Community	123,586	202,754
In Kind Exchange	755,579	670,224
Labour Partnership	192,032	136,567
Public Education and Advocacy	192,032	135,632
Success by Six ®	393,526	363,298
United Way of Canada	211,997	159,078
	<hr/>	
	3,997,422	3,225,280
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