



# In Step Dance & Fitness



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## What you need to know for In Step Dance

### Class Payments

All class payments are due by the first class session of the month. All payments received after the first session of the month will be charged an additional **\$5 per week as a late fee**. Tuition is due at time of registration, plus \$10 per student registration fee. Payments can be made at In Step (cash or check) or with your debit or credit card through your customer portal that will be set up for you at time of registration.

Class tuition is \$29.15 per month for the first class, \$17.50 for first additional class and/or child (tax included) and \$11.66 (tax included) for each class after that. The price cap for one child is \$93.29 (6 or more classes), \$104.95 for two children (7 or more classes), \$116.61 for three children (8 or more), and so on (tax included). This means that once these respective prices have been reached, your child or children can take as many classes as desired for no additional charge. Ballroom tuition is \$53.00 per month per couple. Discounts apply to adults with enrolled children. Please see included tuition chart for further details. **\*\*NOTE – these are new prices for Fall 2016! You can lock yourself in to the 2015 prices by enrolling in our auto draft option, where your monthly tuition will direct debited from your credit card or checking account at the beginning of each month!**

**\*IF YOU HAVE AN UNPAID BALANCE, PAYMENT ARRANGEMENTS MUST BE MADE BEFORE CLASSES BEGIN\***

### Dance Attire

**All dancers enrolled in ballet and tumbling MUST wear a leotard to class. No exceptions.** Appropriate dance shoes are required for all classes. Dance class attire, including leotards, be purchased through [www.curtaincallforclass.com](http://www.curtaincallforclass.com), or [www.discountdance.com](http://www.discountdance.com). Absolutely no jeans (not even the stretchy kind) or clothing that may restrict movement, or street shoes.

***All dancers must have their hair up in a bun to participate for all classes.***

### Dance Shoes

All In Step Dancers will be required to have the same shoes for performance purposes. You can try on and order your shoes for ALL ballet, tap, jazz, and clogging classes at the studio the first week of class!

### Costumes

All costumes payments must be made prior to ordering or purchasing. If this is not possible at time of purchase, please make payment arrangements. Costumes will not be ordered unless a deposit has been paid, and will not be distributed until they are paid in full.

A costume deposit of \$25 per student is due ASAP. Costumes will not be ordered unless this has been paid. All students are required to have an "In Step Spirit Pack". These will include a black in Step Bling Tank, Black/pink/zebra skort, 2 pairs of tights, bling hairband, socks, embroidered shoe and garment bag, and car chrome emblem for \$130. If you already have pieces (the shorts, bows, socks, and bags are new for everyone) you can purchase the pieces you need. These will be worn throughout the year at various parades and other events.

Also, all dancers are required to order wind breaker suits for winter parades, performances, and travel. The cost is \$106 (tax included) and will be worn for the next several years. **\*NOTE these are NEW!** If you have last year's you can wear it until you need a new one! A \$25.00 deposit is required to place the order. This deposit is due no later than Oct 1<sup>st</sup>. Fundraisers will be available for the difference. Boys are required to order a black and white In Step hoodie.

### Attendance

Attendance and dedication are very important in the performing arts. If an absence is necessary, please notify the instructor prior to the missed class. **\*Be aware that class fees are not discounted due to absences. Your monthly tuition entitles you to 3-5 classes per month. If absence occurs on rehearsal prior to a performance, the dancer will not be permitted in that performance unless a valid excuse is provided.**

## **In Step 2016-17 tuition chart**

### ***All youth classes***

# Family Members

# Classes	1	2	3	4	5
1	\$29.15	---	---	---	---
2	\$46.65	\$46.65	---	---	---
3	\$58.31	\$58.31	\$58.31	---	---
4	\$69.97	\$69.97	\$69.97	\$69.97	---
5	\$81.63	\$81.63	\$81.63	\$81.63	\$81.63
6	\$93.29	\$93.29	\$93.29	\$93.29	\$93.29
7	\$93.29	\$104.95	\$104.95	\$104.95	\$104.95
8	\$93.29	\$104.95	\$116.61	\$116.61	\$116.61
9	\$93.29	\$104.95	\$116.61	\$128.27	\$128.27
10	\$93.29	\$104.95	\$116.61	\$128.27	\$139.93

### **Company & Competition Team Fees**

\$26.50 per month

### **Ballroom**

\$53.00 per couple per month

***\*Wedding Choreography*** - \$156.00 for 4 private lessons and reception choreography

### **Adult Fitness Classes**

\$6.00 per class

### **Fit Club**

\$150 \*4 months – see brochure for included benefits

### **Private Lessons**

\$79.50 per 4 lessons. Times scheduled with instructor

### **Fitness Punch Cards**

\$40.00 for 10 classes

\$70.00 for 20 classes

### **Personal Training**

\$125 per 12 – 30 min sessions

### **Fitness Assessments**

\$50, pre and post (week 1 and week 12)

\$40 pre only (week 1 only)

### ***\*Tax Included***

***\*Save addition 5% by paying for the semester or 10% for paying for the year!***

# In Step and FDYC Merchandise

*\*All Students must have black bling tank, bling shorts, bow, socks, tights, silver sneakers, and a windbreaker suit for parades and outside performances. These items will be used for many performances throughout the year and may also be worn in class.*

<b>Clothing</b>	<b>Color</b>	<b>Size</b>	<b>Price</b>	<b>Quantity</b>	<b>Paid</b>
*In Step Bling Tank	Black		\$21.20		
NEW In Step DANCE t-shirt	Black/pink		\$15.90		
In Step Fitness t-shirt	Black/Pink		\$15.90		
*In Step Zebra skort	Black/pink		\$26.50		
In Step Sweat Shirts	Black/pink		\$26.50		
In Step Sweat Pants	Black/pink		\$26.50		
Long Sleeve T-shirts	Black/pink		\$21.20		
NEW Hoodies	Black/pink		\$31.80		
Wind Breaker suit	Black/Pink		\$106.00		
Wind Breaker jacket only (w/name)	Black/Pink		\$68.90		
“In Step Security “ tee for Dads	Black		\$15.90		
Dad Hoodies	Black		\$31.80		
<b><i>Dance Bags</i></b>					
*In Step Dance Bags (embroidered)	Pink Zebra		\$26.50		
*In Step Garment Bag (embroidered)	Pink Zebra		\$28.00		
Cosmetic Bag	Pink Zebra		\$10.60		
<b><i>In Step SWAG</i></b>					
*Chrome Emblem	chrome		\$15.00		
<b><i>Class Tights</i></b>					
*Footed Tights	Tan or white		\$6.00		
Stirrup tights (acro & modern)	Tan		\$8.00		
<b><i>Parade/Performance Accessories</i></b>					
Pom Poms (2)	Black/White		\$20.00		
*Bling Hairband	Black/Pink		\$8.00		
*Socks	Zebra/Pink		\$8.00		
In Step Beanie	Black/White/Pink		\$10.60		
Gloves	White		\$3.00		

**Tax included**

Parents, these items make great gifts, and can be used to show your support too!

\*- Denotes Spirit Pack Items! \$130!

Name \_\_\_\_\_ Date \_\_\_\_\_ Phone \_\_\_\_\_

**2016-17 Dance Shoe Order Form**

<b><i>Dance Shoe</i></b>	<b><i>Color</i></b>	<b><i>Size</i></b>	<b><i>Price</i></b>	<b><i>Paid</i></b>
Full Sole Ballet Slipper (Youth)	Ballet Pink		\$16.96	
Split Sole Ballet Slipper	Ballet Pink		\$21.20	
Slip On Jazz Shoe	Tan		\$31.80	
Slip On Tap Shoe (youth)	Black		\$21.20	
Buckle Tap Shoe (8-10 class)	Black		\$26.50	
Buckle Clogging Shoe	White		\$26.50	
Lace up Tap Shoe (Int & Adv)	Black		\$26.50	
Acro Sole Shield	Tan		\$12.00	
Total				

**Tax included**

***\*Order must be paid at time of order!***

***Dancer's Name*** \_\_\_\_\_

***Class Night*** \_\_\_\_\_

## **2016-17 New & Important Information**

### **What's New at In Step?**

In Step School of Dance is now, officially, In Step Dance and Fitness! We are growing our business to offer more dance and fitness opportunities to you and your children and to better serve you. We have increased our private lesson staff to include ALL phases of personal training, dance, twirl, acro and fitness training, giving you more opportunities to improve.

We are proud to introduce our new Jr. am Sr. Competition Pom Squad, under the direction of Miranda Singleton! Both teams are auditioned and will be practicing and competing throughout the year! Stay tuned for the next upcoming audition! Welcome, everyone! We are looking forward to a great semester!

We have also improved our WEBSITE!!!! [www.instepwv.com](http://www.instepwv.com)!!!! Check it out! From here, you can access your customer portal, make a payment, enroll in classes, view the calendar of events, classes descriptions, and more!!

All Tumbling Classes have been transitioned to ACRO!! This will incorporate more tricks, strength, flexibility, and dancing!! We have also added 5 NEW Fitness classes including, POUND, Urban Boot Camp, Barre Fitness, RockNby Baby, and STRONG by Zumba! Check out the class descriptions at [www.instepwv.com](http://www.instepwv.com) and register before they fill up!

### **Download our NEW FREE APP from the Apple App store or Google Play!**

From the app you can:

Register for class

Make a payment

View the events Calendar

Manage your Account

AND receive PUSH NOTIFICATION ANNOUNCEMENTS!! (PLEASE select "OK" when asked to do so.) \*this will only be used for IMPORTANT info; deadlines, weather cancelations, etc.

AND more to come!!

Here are the links for you to download!

Apple App Store: <https://itunes.apple.com/us/app/in-step-dance-fitness/id1145137742?ls=1&mt=8>

Google Play: <https://play.google.com/store/apps/details?id=com.mobileinventor.instepdanceandfitness>

### **Increases Parking = Increased Tuition**

GOOD NEWS! We are getting a new parking lot!! Bad news...it results in a slight increase in tuition, BUT you can lock yourselves into the current rates by agreeing to a monthly auto draft/direct debit. All you have to do is fill out a simple form giving us permission to run your tuition fee on the first of each month. This will begin September 1st.

The new rates are as follows:

1 class = \$27.50

2nd class = \$16.50

Each additional = \$11.00

Single dancer cap = 6 classes

2 dancer cap = 7 classes

3 dancer cap = 8 classes.

Private lessons = \$75 per 4 lessons.

I REPEAT if you agree to the monthly auto draft (then you don't have to worry about forgetting to make your payment) or pay for the semester up front, you WILL NOT be subject to these increases!!

### **Access and use your NEW Customer Portal**

By utilizing new software, upon registering at In Step, you will have instant access to your Customer Portal! Here you can register for class, make your payments for class tuition, costumes, and merchandise, view your class schedule, and view account history. You can make you payments with a card or check. You can access your portal by going to [www.instepwv.com](http://www.instepwv.com) and clicking the "customer portal" tab. You will come to a page asking for a username and password. Your username is the email address you used to register. To access your account, click "getting started or forgot my password." A default password will be emailed to you. Sign in immediately and change your password to something that you will remember. The default password is only good for 24 hours.

### **In Step is now taking shoe orders!**

We WILL be ordering shoes for all dancers in ballet, tap, jazz, acro, and clogging this year! I will have sizing kits for each of these shoes so we will know exactly what size to order!! I will take care of the order and the fee will be added to your portal! This will ensure that ALL dancers have the correct shoes for their classes and have them in a timely manner!

\*\*NOTE if you have shoes that fit, you can wear them for class until you need a new pair, but by recital everyone in each class will need the same shoes!

So, if you need new shoes for any of the above listed classes, you can stop by at any of the registration times next week to try on shoes and place your order. I will also be getting sizes for everyone that needs shoes during the first week of class.

For Silver Dance Sneakers and any other items you would like to purchase, but are not available through this website, we recommend you order from [www.discountdancesupply.com](http://www.discountdancesupply.com). Be sure to enter the Teacher Code **TP35068**. You will receive 10% off of your first order and earn extra discounts for our studio for every order after that.

Love Zumbawear???? Use our In Step affiliate code to receive 10% off ALL of your orders from [www.zumba.com](http://www.zumba.com). Just enter 'instep' (no space) under the affiliate code when you check out! You get 10% off of everything (excluding gift cards).

### **In Step's look is getting a makeover with In Step Spirit Packs!!**

All students are required to have an "In Step Spirit Pack". These will include a black in Step Bling Tank, Black/pink/zebra skort, 2 pairs of tights, bling hair band, socks, dance shoe bag, garment bag, and \*new Chrome Emblem for \$130! If you already have pieces (the shorts, bows, socks, and bags are new for everyone) you can purchase the pieces you need. These will be worn throughout the year at various parades and other events.

We will also be getting new windsuits for the 2016-17 season! You can wear last year's if it is still in good condition!

### **Age Groups and Placement Auditions**

Some age groups have changed. Most are listed on the schedule. Others include:

Thursday Beginner Classes (Grades 2nd - 4th)

Tuesday Intermediate (Grades 5th - 8th)

Monday Advanced (Grades 9th and up)

\*NOTE: Dancers that wish to move up early, must audition with the instructor of the class they wish to move into. If approved for the class, the dancer must still dance with their age group.

\*\*ALSO, dancers ARE NOT required to move up just because of their age or grade level. Dancers can still dance at the level where they are comfortable.

### **Costumes Deposits**

Costume deposits are for 2015 Recital by October. A \$25 deposit is due for EACH new costume that will be purchased. Your costumes will not be ordered if your deposit has not been received. You may use unused fundraiser money if it is available to you.

### **Class Cancellation Policy – Snow Days**

In Step's snow day cancellation policy is as follows...

No School in Harrison Co\_ = No Youth Dance or Fitness Classes

No School or 2 hour Delay in Harrison Co = no MORNING Fitness Classes

Evening Fitness classes = TBA on snow days. Please check In Step's facebook page or [www.instepschoolofdance.com](http://www.instepschoolofdance.com) for updates.

### **Tuition and Unpaid Balances**

As always, monthly tuition is due at the 1<sup>st</sup> class of each month. There is a \$5 per week late fee for any monthly payments that are remitted after. The owner reserves all rights to place a dancer from the wait list into your child's spot if your payment is more than 2 months late. Please notice the new pricing chart. The price caps have been updated to include all of the new classes.

### **In Step Homework Group Page!**

In Step has added a new Facebook group title "In Step Homework." This is EXCLUSIVE to current In Step dancers and staff. Here we will be posting choreography, combos, and exercises for you to learn and work on at home, as well as important information for upcoming events. This page is private so we must add you. If you are not already in the group, let us know so you won't miss anything! Please keep in mind...this is to be used for educational and message board purposes, if you have an individual issue, please message us privately so important info is easy for everyone to find on the page. Please continue to view the In Step School of Dance Facebook fan page and [www.instepwv.com](http://www.instepwv.com) (especially calendar of events) for up to date information.

In addition, we at In Step work very hard to keep you informed! If you have questions, please use all of our available outlets, ie facebook, instagram, twitter, e-mail newsletters, our NEW APP and our website, [www.instepwv.com.com](http://www.instepwv.com.com)...If the answer to your question is not there, it will be soon☺

### **In Step to Perform at Disney's 2017 "Dance the World"!**

In case you haven't heard....In Step Will be dancing at Walt Disney World Next Summer! This is open to ALL In Stepper and family that wish to attend!!! We will be marching in the parades and performing on stage at Epcot!!! We are working on some BIG fundraisers to aid in the cost of the trip for our dancers! If you would like to, you can pick up the info at the studio. Your registration forms and a \$150 deposit are due by the end of September!

### **Scentsy Fundraiser**

Our first fundraiser of the year will be a Scentsy Fundraiser! We will begin on October 3<sup>rd</sup>. You receive 20% of your sales to be credited towards your account. Your profit can be posted to your portal or credited to your Disney account to be used towards your trip!