

# León Valdés

3950 Roberto Clemente Dr, Office 119B, Pittsburgh, PA 15260

Email: [lvaldes@katz.pitt.edu](mailto:lvaldes@katz.pitt.edu) | Phone: (412) 624-3327 | Website: [www.leonvaldes.com](http://www.leonvaldes.com)

---

## ACADEMIC APPOINTMENTS

### University of Pittsburgh

*Joseph M. Katz Graduate School of Business*  
Assistant Professor

Pittsburgh, PA

09/2017 – Present

## EDUCATION

### Massachusetts Institute of Technology

*Sloan School of Management*  
Ph.D. in Operations Management

Cambridge, MA

09/2011 – 08/2017

### Ecole Centrale Paris

M.S. in Engineering (double degree program)

Châtenay-Malabry, France

09/2005 – 07/2007

### University of Chile

*Department of Industrial Engineering*  
B.S. and Título (professional degree) in Industrial Engineering  
Graduated with highest honors

Santiago, Chile

03/2003 – 12/2009

## RESEARCH INTERESTS

Behavioral operations management

Socially responsible supply chains

Sustainability and nonprofit operations

## PUBLICATIONS AND WORKING PAPERS

“Supply Chain Visibility and Social Responsibility: Investigating Consumers’ Behaviors and Motives.” Kraft, T., Valdés, L., and Y. Zheng. Forthcoming in *Manufacturing & Service Operations Management*.

**1<sup>st</sup> Place**, 2015 Production and Operations Management Society, College of Sustainable Operations, Best Student Paper Competition.

**2<sup>nd</sup> Place**, 2015 INFORMS Behavioral Operations Management Section, Best Working Paper Competition.

“Improving Supplier Social Responsibility under Incomplete Visibility.” Kraft, T., Valdés, L., and Y. Zheng. Under review at *Manufacturing & Service Operations Management*.

“Financial Hedging of Operational and Risk Management Constraints.” Caldentey, R. and L. Valdés. Working Paper.

“The Role of Supply Chain Visibility and Trust in Social Responsibility Communication.” Kraft, T., Valdés, L., and Y. Zheng. Work in progress.

---

“Assessing Consumers’ Valuations of Socially Responsible Products with Controlled Experiments.”  
Zheng Y., T. Kraft, L. Valdés (2016). Invited book chapter. *Environmentally Responsible Supply Chains*, A. Atasu, ed. Springer, 29-50.

## TEACHING EXPERIENCE

**Massachusetts Institute of Technology**, Cambridge, MA

*Teaching Assistant*

The Analytics Edge (MBA) – Spring 2017

Behavioral Decision Theories and Applications (Ph.D.) – Fall 2016

Introduction to Operations Management (MBA, LGO) – Spring 2014, Summer 2012

**University of Chile, Department of Industrial Engineering**, Santiago, Chile

*Teaching Assistant*

Financial Engineering (undergraduate) – Spring 2009

Economics Engineering and Finance Administration (undergraduate) – Fall 2008

Operations Research (undergraduate) – Spring 2008

## AWARDS AND HONORS

**POMS College of Sustainable Operations, Best Student Paper Competition**

**1<sup>st</sup> place 2015.** Award paper: “Supply Chain Visibility and Social Responsibility: Investigating Consumers’ Behaviors and Motives,” with T. Kraft, Y. Zheng.

**INFORMS Behavioral Operations Management, Best Working Paper Competition**

**2<sup>nd</sup> place 2015.** Award paper: “Supply Chain Visibility and Social Responsibility: Investigating Consumers’ Behaviors and Motives,” with T. Kraft, Y. Zheng.

**Dean’s List:** University of Chile, School of Engineering (2003, 2004, 2008). Awarded yearly to the top 5% of students in the engineering school.

**Eiffel Excellence Scholarship:** French Ministry of Foreign Affairs and International Development (2005 – 2007).

**Academic Excellence Scholarship:** University of Chile, School of Engineering (2003). Awarded to the top 10 students (out of 600+) with the highest entry score.

## UNIVERSITY PRESENTATIONS

**Supply Chain Visibility and Social Responsibility: Investigating Consumers’ Behaviors and Motives**

University of British Columbia, Sauder School of Business, November 2016

MIT Sloan Operations Management Seminar Series, October 2016, September 2014

University of Chile, Industrial Engineering Seminar, March 2016

University of Virginia, Experimental Economics Seminar, May 2014

## CONFERENCE PRESENTATIONS

**Supply Chain Visibility and Social Responsibility: Investigating Consumers’ Behaviors and Motives**

2016 INFORMS Annual Meeting (Nashville, TN), invited session

---

2016 POMS Annual Meeting (Orlando, FL), invited session  
2015 INFORMS Annual Meeting (Philadelphia, PA), peer-reviewed (paper competition)  
2015 INFORMS Annual Meeting (Philadelphia, PA), invited session  
2015 Sustainable Operations SIG Conference (Toronto, Canada), peer-reviewed  
2015 POMS Annual Meeting (Washington, DC), invited session  
2014 INFORMS Annual Meeting (San Francisco, CA), invited session  
2014 Behavioral Operations Young Scholars Workshop (Cologne, Germany), peer-reviewed  
2013 INFORMS Annual Meeting (Minneapolis, MN), invited session

**Improving Supplier Social Responsibility under Incomplete Visibility**

2016 INFORMS Annual Meeting (Nashville, TN), invited session  
2016 POMS Annual Meeting (Orlando, FL), invited session  
2015 INFORMS Annual Meeting (Philadelphia, PA), invited session  
2015 POMS Annual Meeting (Washington, DC), invited session

**PROFESSIONAL SERVICE**

**Journal Referee:** Naval Research Logistics

**Session Chair:** INFORMS Annual Meeting (2016), POMS Annual Meeting (2015, 2016)

**Student Coordinator:** MIT Operations Management Seminar (2012 – 2016)

**INDUSTRY EXPERIENCE**

**CL Group Financial Services Consulting**

*Financial Risk Management, Junior Consultant*

Santiago, Chile

02/2009 – 06/2011

**LANGUAGES**

**Spanish** Native  
**English** Full professional proficiency (TOEFL iBT: 109)  
**French** Full professional proficiency (DALF C1)  
**Portuguese** Intermediate reading and speaking

**PROGRAMMING SKILLS**

**Mathematical and statistical tools:** R, Stata, Matlab

**Programming:** Java, Python

**Experimental economics:** z-Tree

**VOLUNTEER**

**Fundación Contigo**

Microcredit foundation, financial consulting.

Santiago, Chile

June 2009 – June 2010

**NGO Les Enfants du Soleil**

Permanent housing initiatives and activities for homeless children.

Antananarivo, Madagascar

Summer 2006

**CITIZENSHIP**

Chile