I. CONVENE and ACTION
   A. Call to Order
   B. Pledge of Allegiance
   C. Quorum Validation
   D. Adoption of the Agenda

II. BOARD CHAIRMAN’S REPORT – OUR ORGANIZATION
   A. Chair’s Report

III. COMMITTEE REPORTS – OUR ORGANIZATION
   A. Budget
   B. Governance

IV. AND THE GOOD NEWS IS... OUR STUDENTS
   A. Student Ambassadors - Whites Creek and Cane Ridge High Schools
      a. Rachel Rhea, Academy of Alternative Energy, Sustainability and Logistics at Whites Creek High School
      b. Clayton Jones, Academy of Education and Law at Whites Creek High School
      c. Jashna Timsina, Academy of Health Management at Cane Ridge High School
      d. Maria Galvez, Academy of Architecture and Construction at Cane Ridge High School
   B. Eagle View Elementary School Art Display
   C. Whites Creek High School Choir Musical Performance

V. AWARDS AND RECOGNITION – OUR COMMUNITY
   A. TAEA Elementary Art Educator of the Year
      a. Rachel Motta Towne – Cane Ridge Elementary
   B. Tennessee Principal Association’s Supervisor of the Year for Middle TN
      a. Dottie Critchlow - Community Superintendent Southwest Quadrant
VI. PUBLIC PARTICIPATION
A. Erick Huth – Issues Impacting Teachers
B. Amanda Kail – MNPS Teachers
C. Silas Lowe – Teacher’s MDVPA/MHRS Deduction
D. Eli Foster – Board of Education Strengths and Unity
E. Ashley Haugen – State of Metro Schools
F. Kelly Watlington – MNPS District Concerns
G. Theresa L. Wagner – Budget & Anti-Voucher Resolution
H. Chris Moth – Leadership is hard. Leadership required boldness
I. Linda Robinson – PASSAGE
J. Beth Cruz – PASSAGE
K. Corey Kee – PASSAGE
L. Judge Shelia Galloway – PASSAGE
M. Rev. Sonnye Dixon – MNPS Superintendent Leadership and the behavior of the MNPS Board
N. Tom Ward – PASSAGE

VII. GOVERNANCE ISSUES- OUR ORGANIZATION
A. Actions
   1. Consent
      a. Recommended Approval of Request to Purchase Stadium Grandstands for Maplewood High School Stadium – Toadvine Enterprises
      b. Recommended Award of Contract for Professional Services (District - Wide Architectural Services) – Artifice, LLC
      c. Recommended Approval of Request #30 to Purchase Classroom Furniture (Antioch High School Classroom Additions) – GBI, Inc
      d. Recommended Approval of Request #1 for Small Scope Projects at Various Schools (Amqui Elementary School Structural Repairs) – Bomar Construction Company
      e. Recommended Approval of Request #2 for Small Scope Projects at Various Schools (Gower Elementary School Structural Repairs) – Bomar Construction Company
      f. Recommended Approval of Request #1 for Purchase of Tennis Court Resurfacing (Overton High School Tennis Court Renovations) – Hellas Construction, Inc
      g. Recommended Approval of Supplement #5 for Overton High School Additions and Renovations – TM Partners, PLLC
      h. Recommended Approval of Change Order #2 for Hillsboro High School Additions and Renovations – American Constructors Inc.
      i. Recommended Approval of Change Order #7 for Overton High School Additions and Renovations – American Constructors, Inc.
j. Recommended Approval of Change Order #7 for Martin Luther King, Jr. Magnet School Additions and Renovations – American Constructors, Inc.

k. Recommended Approval of Request #1 for Purchase of New Signal Upgrade (Hillsboro High School Additions and Renovations) – Stansell Electric Company, Inc.

l. Recommended Award of Contract for Construction Management and General Contracting Services (Security Vestibules at Various Schools) – Orion Building Corporation

m. Recommended Award of Contract for Architectural Services (Goodlettsville Middle School Additions and Renovations) – Artifice, LLC

n. Awarding of Purchases and Contracts
   1. Barnes & Noble
   2. Belmont University
   3. CDW Government, Inc. (3 contracts)
   4. College Board (2 contracts)
   5. Conexión Américas
   6. Dell Marketing LP (2 contracts)
   7. FourPoint Education Partners
   8. International Baccalaureate Organization (IBO)
   10. Learning Forward
   11. Lipscomb University
   12. Martha O’Bryan Center
   13. Maury Fence Company of Tennessee Inc.
   14. Praters Inc. (2 contracts)
   15. President and Fellows of Harvard College, acting through the Harvard Graduate School of Education and the Center for Education Policy Research
   16. Possip LLC
   17. Unico Technology
   18. Wasco Inc.

o. CLASS Letter of Agreement
   2. Conexión Américas
   3. FourPoint Education Partners
   4. Learning Forward
   5. Martha O’Bryan Center

VIII. UNFINISHED BUSINESS – OUR ORGANIZATION
A. Audit Update

IX. DIRECTOR’S UPDATE – OUR ORGANIZATION
A. 2019 -2020 District Priorities
X. PENDING TOPICS
   A. Full Board
      a. MNPS Next
      b. EL Presentation – 1/22/2019
   B. Committee
      a. Rising Cost of Transportation – Budget Committee
      b. Director Evaluation Committee – Finalize Evaluation
      c. Governance Committee – Elementary Suspensions

XI. ANNOUNCEMENTS

XII. WRITTEN INFORMATION TO THE BOARD
    A. New Hire Report
    B. Sales Tax Collections as of December 20, 2018

XIII. ADJOURNMENT
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

   a. RECOMMENDED APPROVAL OF REQUEST TO PURCHASE STADIUM GRANDSTANDS FOR MAPLEWOOD HIGH SCHOOL – TOADVINE ENTERPRISES

      We are requesting approval to issue a purchase order for Stadium Grandstands at Maplewood High School in the amount of $110,197.

      It is recommended that this request be approved.

      Legality approved by Metro Department of Law.

      FUNDING: 45119.80412119

      DATE: January 8, 2019

   b. RECOMMENDED AWARD OF CONTRACT FOR PROFESSIONAL SERVICES (DISTRICT-WIDE ARCHITECTURAL SERVICES) – ARTIFICE, LLC

      We are requesting a five-year contract with Artifice to perform Architectural Services for various projects as determined by Metro Schools.

      Compensation is monthly, at an hourly rate, as assigned work is completed.

      It is recommended that this contract be approved.

      Legality approved by Metro Department of Law.

      FUNDING: Various funds used depending on project

      DATE: January 8, 2019

   c. RECOMMENDED APPROVAL OF REQUEST #30 TO PURCHASE CLASSROOM FURNITURE (ANTIOCH HIGH SCHOOL CLASSROOM ADDITIONS) – GBI, INC.

      We are requesting approval to issue a purchase order for Classroom Furniture at Antioch High School in the amount of $160,147.42.

      It is recommended that this change order be approved.

      FUNDING: 45017.80405717

      DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

   d. RECOMMENDED APPROVAL OF REQUEST #1 FOR SMALL SCOPE PROJECTS AT VARIOUS SCHOOLS (AMQUI ELEMENTARY SCHOOL STRUCTURAL REPAIRS) – BOMAR CONSTRUCTION COMPANY

   We are requesting approval to issue a purchase order for Structural Repairs at Amqui Elementary School in the amount of $31,244.93.

   It is recommended that this request be approved.

   Legality approved by Metro Department of Law.

   FUNDING: 45018.80408018

   DATE: January 8, 2019

   e. RECOMMENDED APPROVAL OF REQUEST #2 FOR SMALL SCOPE PROJECTS AT VARIOUS SCHOOLS (GOWER ELEMENTARY SCHOOL STRUCTURAL REPAIRS) – BOMAR CONSTRUCTION COMPANY

   We are requesting approval to issue a purchase order for Structural Repairs at Gower Elementary School in the amount of $128,821.30.

   It is recommended that this request be approved.

   Legality approved by Metro Department of Law.

   FUNDING: 45018.80408018

   DATE: January 8, 2019

   f. RECOMMENDED APPROVAL OF REQUEST #1 FOR PURCHASE OF TENNIS COURT RESURFACING (OVERTON HIGH SCHOOL TENNIS COURT RENOVATIONS) - HELLAS CONSTRUCTION, INC.

   We are requesting approval to issue a purchase order for Tennis Court Resurfacing at Overton High School in the amount of $51,020.15.

   It is recommended that this request be approved.

   Legality approved by Metro Department of Law.

   FUNDING: 45017.80406817

   DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

g. RECOMMENDED APPROVAL OF SUPPLEMENT #5 FOR OVERTON HIGH SCHOOL ADDITIONS AND RENOVATIONS – TM PARTNERS, PLLC

We are requesting approval to make the following changes to this contract:

1. Provide Schematic Design drawings and a rendering for each of three options for a new Alumni Building at the OHS stadium.
2. Provide Schematic Design drawings for a home dugout and a visitor’s dugout at the OHS softball field.
3. Provide Schematic Design drawings for a restroom and concessions building between the soccer field and softball field.

Total $9,800.00

It is recommended that this supplement be approved.

Legality approved by Metro Department of Law.

FUNDING: 45017.80406817

DATE: January 8, 2019

h. RECOMMENDED APPROVAL OF CHANGE ORDER #2 FOR HILLSBORO HIGH SCHOOL ADDITIONS AND RENOVATIONS– AMERICAN CONSTRUCTORS INC.

We are requesting approval to make the following changes to this contract:

Furnish and install a cover board over the roofing insulation. $189,256.08

Total $189,256.08

It is recommended that this change order be approved.

Legality approved by Metro Department of Law.

FUNDING: 45018.80401018

DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

i. RECOMMENDED APPROVAL OF CHANGE ORDER #7 FOR OVERTON HIGH SCHOOL ADDITIONS AND RENOVATIONS – AMERICAN CONSTRUCTORS, INC.

We are requesting approval to make the following changes to this contract:

1. Add Merlin gas control to Science Rooms $25,565
2. Black Box Room changes $4,038
3. Repair 13 existing science lab faucets $4,182
4. Additional waterproofing for TA Building $4,995
5. Subgrade repair for loop road $14,223
6. Additional 2 tamper flows per Fire Marshal $3,300
7. Demo wood shelves in TA building per Fire Marshal $2,452
8. Additional Construction Contingency $65,153
9. Construction Manager Fee for CO #7 $4,627

Total $128,535

It is recommended that this change order be approved.

Legality approved by Metro Department of Law.

FUNDING: 45015.80404215

DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

j. RECOMMENDED APPROVAL OF CHANGE ORDER #7 FOR MARTIN LUTHER KING, JR MAGNET SCHOOL ADDITIONS AND RENOVATIONS – AMERICAN CONSTRUCTORS, INC.

We are requesting approval to make the following changes to this contract:

1. Fisk Parking Lot Reallocation to Contingency $146,721
2. Fisk Parking Lot Fee $4,812
3. 19th Ave Parking Lot $136,720
4. Extended General Conditions for Sept/Oct 2018 $56,193
5. Remaining Subcontracts – Signage, Stone Panel and Bio Pond Repair $82,769
6. CO #5 Fee not previously included $27,880
7. CO #6 Fee not previously included $18,556

Total $473,651

It is recommended that this change order be approved.

Legality approved by Metro Department of Law.

FUNDING: 45015.8040415

DATE: January 8, 2019

k. RECOMMENDED APPROVAL OF REQUEST #1 FOR PURCHASE OF NEW SIGNAL UPGRADE (HILLSBORO HIGH SCHOOL ADDITIONS AND RENOVATIONS) – STANSELL ELECTRIC COMPANY, INC.

We are requesting approval to issue a purchase order for Labor and Material for the New Signal Upgrade at Hillsboro High School & Green Hills Mall Entrance in the amount of $278,237.05.

We are using Public Works Contract #390181 for this work.

It is recommended that this purchase request be approved.

Legality approved by Metro Department of Law.

FUNDING: 45018.80401018

DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

i. RECOMMENDED AWARD OF CONTRACT FOR CONSTRUCTION MANAGEMENT AND GENERAL CONTRACTING SERVICES (SECURITY VESTIBULES AT VARIOUS SCHOOLS) – ORION BUILDING CORPORATION

<table>
<thead>
<tr>
<th>Contractor: Orion Building Corporation</th>
<th>Qualifications Rank</th>
<th>Overall Cost</th>
<th>Overall Rank</th>
<th>Pre-Construction Services Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carter</td>
<td>2</td>
<td>$239,965</td>
<td>2</td>
<td>$21,620</td>
</tr>
<tr>
<td>Orion Building Corporation</td>
<td>1</td>
<td>$217,741</td>
<td>1</td>
<td>$8,5000</td>
</tr>
</tbody>
</table>

A request for qualifications and costs for Construction Management and General Contracting Services for Security Vestibules at Various Schools was properly advertised. The respondents’ proposals were evaluated for qualifications and cost by the evaluation committee. Costs submitted included overhead, general conditions, and markup based on an estimated Guaranteed Maximum Proposal of $750,000. The submitted costs for the submissions were reviewed with a recommendation to award the contract to the most qualified bidder.

It is recommended that Orion Building Corporation be awarded this contract for Construction Management and General Contracting Services in the amount of $750,000.

It is recommended that this purchase request be approved.

Legality approved by Metro Department of Law.

FUNDING: 80309519.507490.5325735.80101835

Date: January 8, 2019

m. RECOMMENDED AWARD OF CONTRACT FOR ARCHITECTURAL SERVICES (GOODLETTSVILLE MIDDLE SCHOOL ADDITIONS AND RENOVATIONS) – ARTIFICE, LLC

In accordance with the Board of Education’s policy for selecting architects on the basis of past performance, Artifice LLC is being recommended for Goodlettsville Middle School to complete third floor build-out of shelled space in the amount of $50,000.

It is recommended that this contract be approved.

Legality approved by Metro Department of Law.

FUNDING: 45018.80408018

DATE: January 8, 2019
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(1) VENDOR: Barnes & Noble

SERVICE/GOODS (SOW): For the provision of secondary literacy books for MNPS Priority Schools.

SOURCING METHOD: Buy Board Cooperative

TERM: Immediate purchase

FOR WHOM: Alex Green Elementary School
Amqui Elementary School
Antioch Middle School
Bellshire Design Center Elementary School
Cumberland Elementary School
Gra-Mar Middle School
Haynes Middle Health/Medical Science Design Center
Ida B. Wells Elementary School
Jere Baxter Middle School
McKissack Middle School
McMurray Middle School
Rosebank Elementary School
Tom Joy Elementary School
Warner Enhanced Option Elementary School
Whites Creek High School
Wright Middle School

COMPENSATION: In accordance with Attachment A – Pricing.

Total purchase is not to exceed $87,118.50.

OVERSIGHT: Federal Programs

EVALUATION: Quality of the products and timeliness of delivery.

MBPE CONTRACT NUMBER: Buy Board 531-17

SOURCE OF FUNDS: State Priority Schools Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(2) VENDOR: Belmont University

SERVICE/GOODS (SOW): Belmont University will serve as a partner by providing services to GEAR UP MNPS students and families. Services will include college awareness workshops, ACT prep/college immersion, Read Across America Day, and campus visit days.

SOURCING METHOD: Noncompetitive proposal authorized by Federal awarding agency

TERM: January 9, 2019 through September 30, 2025

FOR WHOM: Antioch High School
Antioch Middle School
Apollo Middle School
Glencliff High School
Gra-Mar Middle School
Jere Baxter Middle School
John Early Museum Magnet Middle School
John Overton High School
Maplewood High School
Margaret Allen Middle School
McMurray Middle School
McKissack Middle School
Pearl-Cohn Entertainment Magnet High School
Stratford STEM Magnet School Lower Campus
Stratford STEM Magnet School Upper Campus
Wright Middle School

COMPENSATION: Contractor to be paid $6,000 year 1-2, $7,750 year 3, $27,250 years 4-5, $6,250 year 6, and $1,750 year 7.

Total compensation under this contract is not to exceed $82,250.

Note: Belmont University has committed $4,275,660 in matching funds towards GEAR UP MNPS grant.

OVERSIGHT: Federal Programs

EVALUATION: Based on the adherence to the scope of work and the quality of services provided.

MBPE CONTRACT NUMBER: 2-219000-18

SOURCE OF FUNDS: Federal GEAR UP MNPS Partnership Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(3) VENDOR: CDW Government, Inc.

SERVICE/GOODS (SOW): This purchase is for 300 (440) model Audio Codes Phones and 700 (405) model Audio Codes Phones. These are for the Skype for Business project migrating voice services from AT&T analog services to ENA VOIP services. Installation in the upcoming schools is on schedule for migration from February 2019 through April 2019.

SOURCING METHOD: Sourcewell Cooperative (Formerly NJPA Cooperative)

TERM: For purchase within the next 30 days

FOR WHOM: Next 20 or more schools on schedule for installation

COMPENSATION: 440 model phone = $155 each
405 model phone = $75 each

Total compensation under this purchase is not to exceed $99,000.

OVERSIGHT: Technology Information Services

EVALUATION: Quality and timeliness of delivery of the phones.

MBPE CONTRACT NUMBER: Sourcewell 100614-CDW-G

SOURCE OF FUNDS: Operating Budget (E-Rate supported)
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(3) VENDOR: CDW Government, Inc.

SERVICE/GOODS (SOW): For the purchase of hardware and software support for the 8,000+ desktop phones in use throughout the district. This will provide software updates, troubleshooting services, and hardware maintenance.

SOURCING METHOD: Sourcewell Cooperative (Formerly NJPA Cooperative)

TERM: Immediate purchase

FOR WHOM: MNPS students, teachers, and administrators

COMPENSATION: Total compensation under this purchase is not to exceed $47,500.

OVERSIGHT: Technology Information Services

EVALUATION: Quality and timeliness of the services received.

MBPE CONTRACT NUMBER: Sourcewell 100614-CDW-G

SOURCE OF FUNDS: Operating Budget (E-Rate supported)
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(3) VENDOR: CDW Government, Inc.

SERVICE/GOODS: Aruba Network parts, including, but not limited to: access points, switches, controllers, and SD-WAN.

SOURCING METHOD: ITB #19-7

TERM: January 9, 2019 through January 8, 2024

FOR WHOM: All of MNPS

COMPENSATION: Fifty-five (55) different Aruba part numbers at varying prices, as shown in Attachment A.

Total compensation under this contract is not to exceed $15,000,000.

OVERSIGHT: Technology Information Services

EVALUATION: Based on component performance.

MBPE CONTRACT NUMBER: TBD

SOURCE OF FUNDS: Capital Funds (E-Rate supported)
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

VENDOR: College Board

SERVICE/GOODS (SOW): For the provision of Pre-AP Program services and deliverables designed to give MNPS high school and middle school students the opportunity to learn the foundational knowledge and skills they need to be successful in AP level coursework.

SOURCING METHOD: Sole Source

TERM: May 1, 2019 through April 30, 2024

FOR WHOM: MNPS high school and middle school students

COMPENSATION: In accordance with Exhibit A.

Total compensation under this contract is not to exceed $50,000.

OVERSIGHT: Advanced Academics

EVALUATION: Adherence to the provision of the goods and services in Exhibit A of the contract and feedback from MNPS teachers and staff regarding the provision of the goods and services.

MBPE CONTRACT NUMBER: 2-224892-11

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(4) VENDOR: College Board

SERVICE/GOODS (SOW): Advanced Placement (AP) College Board Examinations to be delivered to MNPS students who are taking AP classes.

SOURCING METHOD: Sole Source

TERM: January 9, 2019 through January 8, 2024

FOR WHOM: MNPS high school students taking AP classes

COMPENSATION: In accordance with Contractor’s pricing on their website at: https://apstudent.collegeboard.org/takingtheexam/exam-fees

Total compensation under this contract is not to exceed $3,500,000.

OVERSIGHT: Advanced Academics

EVALUATION: Quality and adherence to the provision of the goods and services offered as described on Contractor’s website.

MBPE CONTRACT NUMBER: 2-224892-12

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(5) VENDOR: Conexión Américas

SERVICE/GOODS (SOW): Conexión Américas will serve as a partner by providing services to GEAR UP MNPS students and families. Services will include parent engagement programming, afterschool enrichments and support, fall and spring break college visits, high school/college readiness camp, professional development for faculty and staff, summer bridge program, resource development, and financial literacy workshops.

SOURCING METHOD: Noncompetitive proposal authorized by Federal awarding agency

TERM: January 9, 2019 through September 30, 2025

FOR WHOM: Antioch High School
Antioch Middle School
Apollo Middle School
Glenciff High School
Gra-Mar Middle School
Jere Baxter Middle School
John Early Museum Magnet Middle School
John Overton High School
Maplewood High School
Margaret Allen Middle School
McMurray Middle School
McKissack Middle School
Pearl-Cohn Entertainment Magnet High School
Stratford STEM Magnet School Lower Campus
Stratford STEM Magnet School Upper Campus
Wright Middle School

COMPENSATION: Contractor to be paid $90,000 in years 1-6 and $45,000 in year 7.

Total compensation under this contract is not to exceed $585,000.

Note: Conexión Américas has committed $350,000 in matching funds towards GEAR UP MNPS grant.

OVERSIGHT: Federal Programs

EVALUATION: Based on the adherence to the scope of work and the quality of services provided.

MBPE CONTRACT NUMBER: 2-473035-07

SOURCE OF FUNDS: Federal GEAR UP MNPS Partnership Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(6) VENDOR: Dell Marketing LP

SERVICE/GOODS (SOW): To purchase sixty-four (64) Dell Latitude 3380 series computers.

SOURCING METHOD: Metro Government Contract

TERM: Immediate Purchase

FOR WHOM: Students at McGavock High School

COMPENSATION: Total compensation under this purchase will not exceed $46,032.64.

OVERSIGHT: Technology Information Services

EVALUATION: Quality of products and timeliness delivery.

MBPE CONTRACT NUMBER: Metro Government Contract #355070

SOURCE OF FUNDS: Federal Title I Funds

n. AWARDING OF PURCHASES AND CONTRACTS

(6) VENDOR: Dell Marketing LP

SERVICE/GOODS (SOW): To purchase sixty (60) Dell Latitude 3380 series computers.

SOURCING METHOD: Metro Government Contract

TERM: Immediate Purchase

FOR WHOM: Students at Bellshire Design Center Elementary School

COMPENSATION: Total compensation under this purchase will not exceed $43,155.60.

OVERSIGHT: Technology Information Services

EVALUATION: Quality of products and timeliness delivery.

MBPE CONTRACT NUMBER: Metro Government Contract #355070

SOURCE OF FUNDS: Capital Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(7) VENDOR: FourPoint Education Partners

SERVICE/GOODS (SOW): Amendment #3 to add Attachment C: Scope of Work to the contract and increase the not-to-exceed compensation by $40,800 in order to reach a new total compensation of $63,900. Contractor to support the MNPS Board of Education in accomplishing the following three tasks: (1) develop and deploy a formative evaluation of the Director, (2) redeploy the Board self-assessment and facilitate a Board retreat, and (3) refine and deploy the summative evaluation of the Director.

SOURCING METHOD: Exempt per TCA 12-3-1209

TERM: January 9, 2019 through June 30, 2019

FOR WHOM: Board of Education

COMPENSATION: This amendment increases total compensation under this contract by $40,800.

Total compensation under this contract is not to exceed $63,900.

OVERSIGHT: Board of Education

EVALUATION: Timeliness and completion of deliverables specified in Attachment C: Scope of Work.

MBPE CONTRACT NUMBER: 2-00696-00A3

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(8) VENDOR: International Baccalaureate Organization (IBO)

SERVICE/GOODS (SOW): International Baccalaureate (IB) examinations to be delivered to MNPS students who are taking IB classes in the IB programmes.

SOURCING METHOD: Sole Source

TERM: January 9, 2019 through January 8, 2024

FOR WHOM: MNPS high school students taking IB classes

COMPENSATION: In accordance with Contractor’s pricing on their website at: https://www.ibo.org/become-an-ib-school/fees-and-services/assessment-fees-and-services/

Total compensation under this contract is not to exceed $1,125,000.

OVERSIGHT: Advanced Academics

EVALUATION: Quality and adherence to the provision of the goods and services offered as described on Contractor’s website.

MBPE CONTRACT NUMBER: 2-444840-03

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(9) VENDOR: Jarrett Builders Inc.

SERVICE/GOODS (SOW): Repave side parking lot at Antioch High School.

SOURCING METHOD: Metro Government Contract

TERM Immediate Purchase

FOR WHOM: Antioch High School

COMPENSATION: Total compensation under this purchase will not exceed $73,720.00.

OVERSIGHT: Facility Grounds and Maintenance

EVALUATION: Quality of services provided.

MBPE CONTRACT NUMBER: Metro Government Contract #369038

SOURCE OF FUNDS: Capital Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(10) VENDOR: Learning Forward

SERVICE/GOODS (SOW): Contract for the continuation of the Redesign Professional Development (PD) Community membership. Learning Forward’s Redesign PD Community is a network that convenes and supports school systems dedicated to addressing specific problems of practice in professional learning. The network uses continuous improvement principles and processes to focus systems on discovering new practical solutions to strategically complex professional learning challenges.

SOURCING METHOD: Exempt (Membership)

TERM: July 1, 2018 through December 31, 2019

FOR WHOM: MNPS Executive Leadership Team and Staff

COMPENSATION: Annual membership fee: $35,000.

Total compensation under this contract is not to exceed $35,000.

OVERSIGHT: Chief of Schools

EVALUATION: Quality and adherence in providing the services as detailed in Attachment A.

MBPE CONTRACT NUMBER: 2-428634-01

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(11) VENDOR: Lipscomb University

SERVICE/GOODS (SOW): Lipscomb University will serve as a partner in providing services to GEAR UP MNPS students, faculty, and staff. Services to include dual enrollment opportunities, College Access Project certificate program for faculty and staff, enhanced college visits for students, Champions Educator Cadre for faculty, math instruction consultations, and math summer professional learning for teachers.

SOURCING METHOD: Noncompetitive proposal authorized by Federal awarding agency

TERM: January 9, 2019 through September 30, 2025

FOR WHOM: Antioch High School
Antioch Middle School
Apollo Middle School
Glenciff High School
Gra-Mar Middle School
Jere Baxter Middle School
John Early Museum Magnet Middle School
John Overton High School
Maplewood High School
Margaret Allen Middle School
McMurray Middle School
McKissack Middle School
Pearl-Cohn Entertainment Magnet High School
Stratford STEM Magnet School Lower Campus
Stratford STEM Magnet School Upper Campus
Wright Middle School

COMPENSATION: Contractor to be paid $275,000 in year 1, $218,200 in year 2, $23,200 in year 3, and $16,000 in years 4-6.

Total compensation under this contract is not to exceed $564,400.

Note: Lipscomb University has committed $456,440 in matching funds towards GEAR UP MNPS grant.

OVERSIGHT: Federal Programs

EVALUATION: Based on the adherence to the scope of work and the quality of services provided.

MBPE CONTRACT NUMBER: 2-544435-26

SOURCE OF FUNDS: Federal GEAR UP MNPS Partnership Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(12) VENDOR: Martha O’Bryan Center

SERVICE/GOODS (SOW): Martha O’Bryan Center will serve as a partner by providing services to GEAR UP MNPS students and families. Services will include afterschool tutoring, mentoring, case management, college awareness seminars, ACT prep, college access and success preparation, college exploration, application and financial planning, college readiness seminars, scholarship/grant applications, best college fit, summer melt, and college enrollment.

SOURCING METHOD: Noncompetitive proposal authorized by Federal awarding agency

TERM: December 12, 2018 through September 30, 2025

FOR WHOM: Antioch High School
Antioch Middle School
Apollo Middle School
Glenciff High School
Gra-Mar Middle School
Jere Baxter Middle School
John Early Museum Magnet Middle School
John Overton High School
Maplewood High School
Margaret Allen Middle School
McMurray Middle School
McKissack Middle School
Pearl-Cohn Entertainment Magnet High School
Stratford STEM Magnet School Lower Campus
Stratford STEM Magnet School Upper Campus
Wright Middle School

COMPENSATION: Contractor to be paid $8,000 in years 1 & 2 and $61,000 in years 3-7. Total compensation under this contract is not to exceed $321,000.

Note: Martha O’Bryan Center has committed $350,000 in matching funds towards the GEAR UP MNPS grant.

OVERSIGHT: Federal Programs

EVALUATION: Based on the adherence to the scope of work and the quality of services provided.

MBPE CONTRACT NUMBER: 2-220000-15

SOURCE OF FUNDS: Federal GEAR UP MNPS Partnership Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(13) VENDOR: Maury Fence Company of Tennessee Inc.

SERVICE/GOODS (SOW): Install new fence around the tennis court at Overton High School.

SOURCING METHOD: Piggy Back – Williamson County RFB #945-D-F

TERM Immediate Purchase

FOR WHOM: Overton High School

COMPENSATION: Total compensation under this purchase will not exceed $31,609.00.

OVERSIGHT: Facility Grounds and Maintenance

EVALUATION: Quality of services provided.

MBPE CONTRACT NUMBER: Williamson County RFB #945-D-F

SOURCE OF FUNDS: Capital Funds

n. AWARDING OF PURCHASES AND CONTRACTS

(14) VENDOR: Praters Inc.

SERVICE/GOODS (SOW): Replace main gym floor at Apollo Middle School.

SOURCING METHOD: Piggy Back – Hamilton County Bid #15-18

TERM Immediate Purchase

FOR WHOM: Apollo Middle School

COMPENSATION: Total compensation under this purchase will not exceed $174,820.00.

OVERSIGHT: Facility Grounds and Maintenance

EVALUATION: Quality of services provided.

MBPE CONTRACT NUMBER: Hamilton County #15-18

SOURCE OF FUNDS: Capital Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(14) VENDOR: Praters Inc.

SERVICE/GOODS (SOW): Replace main gym floor at DuPont-Tyler Middle School.

SOURCING METHOD: Piggy Back – Hamilton County Bid #15-18

TERM Immediate Purchase

FOR WHOM: DuPont-Tyler Middle School

COMPENSATION: Total compensation under this purchase will not exceed $174,820.00.

OVERSIGHT: Facility Grounds and Maintenance

EVALUATION: Quality of services provided.

MBPE CONTRACT NUMBER: Hamilton County #15-18

SOURCE OF FUNDS: Capital Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(15) VENDOR: President and Fellows of Harvard College, acting through the Harvard Graduate School of Education and the Center for Education Policy Research

SERVICE/GOODS (SOW): Amendment #1 to modify the contract term to October 1, 2019 through June 30, 2021 and decrease the total compensation on the contract by $10,000 to reach a new not-to-exceed amount of $49,000. Contractor to prepare (1) Strategic Data Project Fellow to conduct research projects for MNPS under the management of Deborah Story during the 2019-20 and 2020-21 school years. Contractor’s responsibilities to include recruitment, training and support, and partnering with MNPS on oversight of the Fellow’s project responsibilities.

SOURCING METHOD: Sole Source

TERM: October 1, 2019 through June 30, 2021

FOR WHOM: Human Resources

COMPENSATION: This amendment decreases compensation by $10,000 to now equal $49,000 per Data Fellow.

Total compensation is not to exceed $49,000.

OVERSIGHT: Human Resources

EVALUATION: Quality and timeliness of meeting Contractor’s responsibilities as defined in Attachment A of the contract.

MBPE CONTRACT NUMBER: 2-00721-00A1

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(16) VENDOR: Possip LLC

SERVICE/GOODS (SOW): Amendment #1 to adjust the Priority School pricing to $240/month/school and increase the funds on the contract by $5,340 to reach a new total compensation of $37,740. Contract is for the annual subscription with MNPS Priority Schools to enroll parents into the Possip platform, provide training to MNPS Priority School teams and office staff on the use of Possip, send weekly survey messages via text or email to parents to participate in the Possip program, compile the results of the surveys, provide school and district leaders access to a reporting portal showing survey responses, and to provide ongoing support for schools to develop outgoing communication structures with families. Contract also covers a free pilot program of the Possip platform for the Academies of Nashville during the 2018-2019 school year.

SOURCING METHOD: Sole Source

TERM: January 9, 2019 through October 23, 2019

FOR WHOM: Alex Green Elementary School
            Amqui Elementary School
            Antioch Middle School
            Bellshire Design Center Elementary School
            Cumberland Elementary School
            Gra-Mar Middle School
            Haynes Middle Health/Medical Science Design Center
            Ida B. Wells Elementary School
            Jere Baxter Middle School
            Joelton Middle School
            Madison Middle School
            Maplewood High School
            McKissack Middle School
            McMurray Middle School
            Tom Joy Elementary School
            Warner Enhanced Option Elementary School
            Whites Creek High School
            Wright Middle School

COMPENSATION: This amendment increases compensation by $5,340.

Total compensation is not to exceed $37,740.

OVERSIGHT: Federal Programs

EVALUATION: Quality of the goods/services provided and feedback from MNPS Priority School teams and office staff.

MBPE CONTRACT NUMBER: 2-351219-00A1
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

SOURCE OF FUNDS: State Priority Schools Grant

n. AWARDING OF PURCHASES AND CONTRACTS

(17) VENDOR: Unico Technology

SERVICE/GOODS (SOW): Renewal of the Palo Alto subscription, service, and support for Data Center firewalls.

SOURCING METHOD: NASPO ValuePoint Cooperative

TERM: January 1, 2019 through December 31, 2019

FOR WHOM: All MNPS

COMPENSATION: Total compensation under this purchase is not to exceed $51,000.

OVERSIGHT: Technology Information Services

EVALUATION: Quality and timeliness of the services and support received.

MBPE CONTRACT NUMBER: NASPO ValuePoint AR 626

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

n. AWARDING OF PURCHASES AND CONTRACTS

(18) VENDOR: Wasco Inc.

SERVICE/GOODS (SOW): Material and labor to repair fascia in several areas where a support failure occurred with the connections of the plaster fascia of the school. Upon review, additional areas needed to be removed and repaired immediately as well to prevent future failures.

SOURCING METHOD: Piggy Back – Williamson County Contract

TERM Emergency Purchase

FOR WHOM: McGavock High School

COMPENSATION: Total compensation under this purchase will not exceed $28,800.

OVERSIGHT: Facility Grounds and Maintenance

EVALUATION: Quality and timeliness of services provided

MBPE CONTRACT NUMBER: Williamson County Contract RFB-H945-FM Masonry

SOURCE OF FUNDS: Capital Funds
In Metro Nashville Public Schools, there are over 1000 students who speak Kurdish language. Our Kurdish population is continuing to grow. Native speakers of Kurdish usually understand spoken Kurdish and speak Kurdish to varying degrees, but they often do not read and write in their own language. By offering a literacy course in Kurdish at the secondary level, they are perfecting their own language and helping their English. For example, reading skills are reading skills whether in English or Kurdish. Additionally, students are required to earn two credits in a world language. Learning Kurdish language will not only benefit native Kurdish speakers but will benefit other students who choose to take the language as they explore global career opportunities where being able to read, write, and understand Kurdish will be a strength. Offering this language course to our MNPS students will be a wonderful opportunity.

**Special Course General Education (initial applications):**

- Kurdish Language I: The Tennessee state standards for Modern Languages Level 1 apply.
- Kurdish Language II: The Tennessee state standards for Modern Languages Level 2 apply.
November 7, 2018

CLASS
c/o Dr. Bryan Johnson
Hamilton County Department Of Education (2019 CLASS chair)
3074 Hickory Valley Rd
Nashville TN 37421

Re: Retainer Agreement with Millsaps Gowan Government Relations

Dear Dr. Johnson:

We appreciate the opportunity to provide governmental consulting services to the Coalition of Large School Systems (CLASS) in Tennessee. Millsaps Gowan Government Relations (Millsaps Gowan) is committed to providing the highest level of service in furtherance of your goals. This agreement will describe the terms under which that representation will occur.

You have asked that we provide CLASS governmental relation services on issues related to public education. In addition, as part of our scope of services, Millsaps Gowan will provide ancillary services such as electronically forwarding to you on a daily basis relevant newspaper articles, analyses, and important governmental announcements. Millsaps Gowan will also provide legislative and state administrative advocacy services including, but not limited, to tracking legislation, representing CLASS interests in the legislative process, exploring legislative opportunities to advance the CLASS agenda, monitoring actions of the state board of education, and providing timely communications to member systems. As part of these services Millsaps Gowan will visit each CLASS district board at least one time each year to report on our work for CLASS.

In exchange for these services, CLASS has agreed to pay Millsaps Gowan Government Relations $12,500 per month beginning January 1, 2019 and ending December 31, 2019. This amount reflects an aggregate, annual contribution of $37,500 per CLASS member school system. Millsaps Gowan will send an invoice on the first of each month and payment is due by the end of each month. This agreement will proceed on a month-to-month basis and may be terminated by either party with 30 days written notice. Costs directly attributable to the performance of this work will be billed in addition to the monthly retainer, and these costs may include travel and other expenses incurred on behalf of CLASS. No monthly costs that in the aggregate exceed $250 will be incurred without your prior approval. Also, by signing below, you agree that you will complete any forms necessary to comply with lobbyist registration requirements under Tennessee law that may arise as a result of our representation of CLASS during the term of this contract or after its termination should reporting periods overlap.
I believe the above reflects our understanding. If it does, please sign this agreement and return a copy for our files. I appreciate your attention to this matter and look forward to working with you. Please never hesitate to contact me if we can assist CLASS in any way.

Sincerely,

Robert Gowan, Partner
Millsaps Gowan Government Relations

_________________________________________  __________________________
For Hamilton County Schools                          Date

_________________________________________  __________________________
For Knox County Schools                              Date

_________________________________________  __________________________
For Shelby County Schools                            Date

_________________________________________  __________________________
For Davidson County Schools                         Date
<table>
<thead>
<tr>
<th>Name</th>
<th>Department/School</th>
<th>Title</th>
<th>Hire Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>TREVATHAN, CECILIA BICKERSTAFF</td>
<td>MNPS Glencliff Elementary</td>
<td>TEACHER - STEAM</td>
<td>12/12/2018</td>
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<tr>
<td>GILBERT, ASHTON LEA</td>
<td>MNPS Day to Day Sub Area I</td>
<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/13/2018</td>
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<td>PHANOR, GARRY</td>
<td>MNPS Day to Day Sub Area I</td>
<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/13/2018</td>
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<tr>
<td>ERVIN, KEVIN I</td>
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<td>12/13/2018</td>
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<td>HAMILTON, SHONTANAE LASHAY</td>
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<td>12/13/2018</td>
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<td>BROWN, NICOLLE MICHELLE</td>
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<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/13/2018</td>
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<td>SULLIGAN, MARY ANN</td>
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<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/13/2018</td>
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<td>PIETRAS, VANESSA</td>
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<td>SUBSTITUTE - TEACHER (CERT)</td>
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<tr>
<td>RICHARDS, MAENETT SIMPSON</td>
<td>MNPS Sub &amp; Clerical Aides</td>
<td>SUBSTITUTE - ED ASST</td>
<td>12/13/2018</td>
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<tr>
<td>WYATT, JOHNNY L</td>
<td>MNPS Day to Day Sub Area I</td>
<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/13/2018</td>
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<td>SNEILLINGS, JONATHAN D</td>
<td>MNPS Day to Day Sub Area I</td>
<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/14/2018</td>
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<tr>
<td>GREENWOOD, KAYLA JEAN</td>
<td>MNPS John Overton High</td>
<td>SECRETARY-CLERK</td>
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<td>ALKELEFI, KAWTHER</td>
<td>MNPS McMurray Middle</td>
<td>ASST - FOOD SVC</td>
<td>12/14/2018</td>
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<tr>
<td>BAKER, STEPHANIE M</td>
<td>MNPS Maplewood High</td>
<td>TEACHER - EL SECONDARY</td>
<td>12/14/2018</td>
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<tr>
<td>SHEHATA, MARIAM VICTOR FAYEZ</td>
<td>MNPS May Werthan Shayne Elem</td>
<td>PARA-PRO - EX ED</td>
<td>12/14/2018</td>
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<td>BLOUNT, KELLI MCGARRITY</td>
<td>MNPS Gower Elementary</td>
<td>CLERK - LIBRARY</td>
<td>12/14/2018</td>
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<tr>
<td>HANA, SAFAA RASHID SOS</td>
<td>MNPS Hull Jackson Elementary</td>
<td>ED ASST - EX ED PRE-K</td>
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<td>SNEED, ALLY STACY ANGELICA</td>
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<td>12/14/2018</td>
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<tr>
<td>SALAMY, ANGELA NOELLE</td>
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<td>12/14/2018</td>
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<tr>
<td>MICHAEL, KATIE FRANCES</td>
<td>MNPS ELL</td>
<td>TEACHER - EL SECONDARY</td>
<td>12/14/2018</td>
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<td>NEIL, HALEY PAMLER</td>
<td>MNPS Rosebank Elementary</td>
<td>TEACHER - EX ED</td>
<td>12/14/2018</td>
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<td>LEE-PEERY, BRENDA</td>
<td>MNPS Day to Day Sub Area I</td>
<td>SUBSTITUTE - TEACHER (CERT)</td>
<td>12/14/2018</td>
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<tr>
<td>DUNLAP, REGINA F</td>
<td>MNPS Ida B Wells Elementary</td>
<td>PARA-PRO (ED ASST)</td>
<td>12/14/2018</td>
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<td>WILSON, KEONNA S</td>
<td>MNPS Brick Church College Prep</td>
<td>CASHIER - FOOD SVC</td>
<td>12/14/2018</td>
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<td>SUNDELL, KATHERINE</td>
<td>MNPS LEAD Academy</td>
<td>CHARTER - CERTIFICATED</td>
<td>12/17/2018</td>
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<tr>
<td>CARNEY, SHANNIKIA</td>
<td>MNPS Bus Drivers</td>
<td>DRIVER - BUS TRAINEE</td>
<td>12/17/2018</td>
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<tr>
<td>THOMPSON, MERRE J</td>
<td>MNPS Intrepid Prep</td>
<td>CHARTER - SUPPORT</td>
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<td>TOVAR, ISRAEL</td>
<td>MNPS Valor Voyager Academy</td>
<td>CHARTER - CERTIFICATED</td>
<td>12/17/2018</td>
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<td>PERRY, TAMARA L</td>
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<td>DRIVER - BUS TRAINEE</td>
<td>12/18/2018</td>
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<td>BAKER, MADISON GENTRY</td>
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<td>THERAPIST - SPEECH &amp; LANG LD</td>
<td>12/19/2018</td>
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<td>TIMBERMAN, TIFFANY J</td>
<td>MNPS Discipline Services</td>
<td>SPEC - TRAUMA INFORMED</td>
<td>1/4/2019</td>
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<tr>
<td>Name</td>
<td>Organization</td>
<td>Role</td>
<td>Date</td>
</tr>
<tr>
<td>-------------------------</td>
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<tr>
<td>NELSON, MARTEZ LA VERN</td>
<td>MNPS Discipline Services</td>
<td>SPEC - TRAUMA INFORMED</td>
<td>1/4/2019</td>
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<tr>
<td>MILLER, KRYSTEL DELORETO</td>
<td>MNPS Hillwood High</td>
<td>TEACHER - SCIENCE</td>
<td>1/7/2019</td>
</tr>
</tbody>
</table>
### Metropolitan Nashville Public Schools
### Sales Tax Collections
### As of December 20, 2018

#### General Purpose Fund

<table>
<thead>
<tr>
<th>MONTH</th>
<th>2018-2019 Projection</th>
<th>TOTAL 2018-2019 COLLECTIONS</th>
<th>$ Change For Month - FY19 Projection</th>
<th>% Change For Month - FY19 Projection</th>
<th>% Increase / Decrease Year To-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>September</td>
<td>$13,760,037.61</td>
<td>$12,598,733.84</td>
<td>($1,161,303.77)</td>
<td>-9.22%</td>
<td>-9.22%</td>
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<tr>
<td>October</td>
<td>19,301,727.76</td>
<td>20,077,281.32</td>
<td>$775,553.56</td>
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<td>-1.18%</td>
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<tr>
<td>November</td>
<td>19,843,659.90</td>
<td>20,379,144.40</td>
<td>$535,484.50</td>
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<td>0.28%</td>
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<td>December</td>
<td>19,603,910.65</td>
<td>21,198,882.40</td>
<td>$1,594,971.75</td>
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<tr>
<td>January</td>
<td>19,235,869.11</td>
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<tr>
<td>February</td>
<td>23,675,483.78</td>
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<td>March</td>
<td>17,287,222.96</td>
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<tr>
<td>April</td>
<td>17,366,604.50</td>
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<tr>
<td>May</td>
<td>20,978,208.62</td>
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<td>June</td>
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<td>July</td>
<td>20,712,076.34</td>
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<td>August</td>
<td>21,152,400.16</td>
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<tr>
<td>TOTAL</td>
<td>$233,058,200.00</td>
<td>$74,254,041.96</td>
<td>$1,744,706.05</td>
<td>2.35%</td>
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</table>

#### Debt Service Fund

<table>
<thead>
<tr>
<th>MONTH</th>
<th>2018-2019 Projection</th>
<th>TOTAL 2018-2019 COLLECTIONS</th>
<th>$ Change For Month - FY19 Projection</th>
<th>% Change For Month - FY19 Projection</th>
<th>% Increase / Decrease Year To-Date</th>
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<tbody>
<tr>
<td>September</td>
<td>$3,607,612.63</td>
<td>$3,303,141.50</td>
<td>($304,471.13)</td>
<td>-9.22%</td>
<td>-9.22%</td>
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<tr>
<td>October</td>
<td>5,060,535.36</td>
<td>5,263,870.33</td>
<td>$203,334.97</td>
<td>3.86%</td>
<td>40.93%</td>
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<td>November</td>
<td>5,202,619.36</td>
<td>5,343,120.92</td>
<td>$140,501.56</td>
<td>2.63%</td>
<td>62.60%</td>
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<tr>
<td>December</td>
<td>5,139,761.80</td>
<td>5,557,932.18</td>
<td>$418,170.38</td>
<td>7.52%</td>
<td>73.60%</td>
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<td>January</td>
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<td>February</td>
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<td>May</td>
<td>5,500,075.84</td>
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<tr>
<td>June</td>
<td>5,280,575.76</td>
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<tr>
<td>July</td>
<td>5,430,301.16</td>
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<tr>
<td>August</td>
<td>5,545,745.45</td>
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<td>TOTAL</td>
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<td>$19,468,064.93</td>
<td>$457,535.78</td>
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