I. CONVENE and ACTION  
   A. Call to Order  
   B. Pledge of Allegiance  
   C. Quorum Validation  
   D. Adoption of the Agenda  

II. GOVERNANCE ISSUES- OUR ORGANIZATION  
   A. Actions  
      1. Consent  
      a. Approval of Minutes - 01/28/2020 - Regular Meeting  
      b. Awarding of Purchases and Contracts  
         1. Advance Education, Inc.  
         2. Beacon Technologies  
         3. Brentwood Service Administration, Inc.  
         4. Certica Solutions, Inc.  
         5. Curriculum Associates, LLC  
         6. Dell Marketing LP  
         7. Evolution Maintenance, Inc.  
         8. In2 Electric, LLC  
        10. Johnson Control Fire Protection LP  
       11. Kendall Stage Curtains  
       12. Kenny Pipe  
       13. Lee Company  
       14. Michael & Susan Dell Foundation (MSDF)  
       15. N & S Waterproofing, LLC  
       16. Precision Plumbing Co, Inc.  
       17. Tennessee Filter Sales, Inc.  
       18. The F.A. Bartlett Tree Expert Company DBA Bartlett Tree Experts  
       19. Turnitin, LLC  
       20. Unico Technology  
       21. WASCO Inc. (2 contracts)  
       22. Western Psychological Services  
       23. Williams Restoration & Waterproofing Inc.  
      2. Candidates for Director of Schools  

III. DIRECTOR’S REPORT  
   A. Our People – HR Update
IV. COMMITTEE REPORTS
   A. Budget and Finance

V. BOARD CHAIR’S REPORT

VI. ANNOUNCEMENTS

VII. WRITTEN INFORMATION TO THE BOARD
    A. Sales Tax Collections as of February 20, 2020

VIII. ADJOURNMENT
METROPOLITAN BOARD OF PUBLIC EDUCATION MEETING – January 28, 2020

Members present – Anna Shepherd (chair), Amy Frogge (vice-chair), Christiane Buggs, Rachael Anne Elrod, Sharon Gentry, Jill Speering, Fran Bush, Freda Player-Peters, Gini Pupo-Walker, Adrienne Battle

Meeting called to order at 5:00 p.m.

CONVENE and ACTION

A. Call to Order
   Ms. Shepherd called the meeting to order.

B. Pledge of Allegiance by Logan Kelton, a MNPS teacher.

C. Dr. Battle recognized the Board in honor of Tennessee School Board Appreciation Week.

AWARDS AND RECOGNITIONS

A. The Board and Dr. Battle recognized Mert Sekmen, MLK Magnet High and School of Science and Math at Vanderbilt student for being a TOP 300 Scholar in the National Regeneron Science Talent Search.

GOVERNANCE ISSUES

A. 1. Consent
   a. Approval of Minutes – 12/10/2019 – Regular Minutes
   b. Recommended Approval of Memorandum of Understanding (MOU) between MNPS and Metro Board of Parks and Recreation (MBPR)
   c. Awarding of Purchases and Contracts
      1. A&S Electric, Inc.
      2. CDW-G (2 contracts)
      3. Herff Jones LLC
      4. Hiller LLC
      5. IN2 Electric LLC
      7. Personal Computer Systems, Inc.
      8. Raptor Technologies LLC
      10. Voyager Sopris Learning, Inc.
   d. Legal Settlement Claim L-16743 ($425,000)
   e. Teacher Tenure 2020
   f. Capital Needs Budget 2020-2030
Motion to approve the consent agenda.
By Christiane Buggs, seconded Freda Player-Peters
Motion passes
Vote: 9-0 – Unanimous

DIRECTOR’S REPORT
A. The Student Support Services department presented the SEL Report.

COMMITTEE REPORTS
A. Jill Speering gave a brief Teaching and Learning Committee report. The next Teaching and Learning meeting will be held February 11th at 4:00 p.m.
B. Sharon Gentry and Gini Pupo-Walker gave brief committee reports on Capital Needs and Budget and Finance.

BOARD CHAIR REPORT
C. Anna Shepherd gave a brief update on the Director of Schools Search. She also congratulated tenure teachers that were approved on the consent agenda. She also requested that the Administration address school level technology issues.

ANNOUNCEMENTS
A. Sharon Gentry announced that Read Me Week would be the week of February 17th.
B. Rachael Anne Elrod announced that a Community Partner meeting would be held at Tusculum Elementary on January 29th.
C. Christiane Buggs announced that the dates for MNPS Day on Hill would be announced in the coming weeks.
D. Amy Frogge announced that she would bring a resolution to the next Board Meeting concerning adequate school funding.
E. Jill Speering announced that on Feb 3rd and 10th Madison Middle School will hold a Poetry Workshop. The poems from the workshop will be displayed on a billboard on Gallatin Rd.
F. Anna Shepherd announced that the McGavock Coalition would hold their annual breakfast on March 6th at McGavock High School. She also thanked the community for paying off MNPS lunch debts.

Ms. Shepherd adjourned the meeting at 6:42 p.m.

____________________________________________
Chris M. Henson Anna Shepherd Date
Board Secretary Board Chair
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(1) VENDOR: Advance Education, Inc. (amending to Cognia, Inc.)

SERVICE/GOODS (SOW): Amendment #1 to change company name from Advance Education, Inc. to Cognia, Inc., switch the contract number to 7493360, extend the contract term to June 30, 2022, add Attachment D to the contract, increase the total compensation of the contract by $60,000, and add the Iran Divestment Act clause into the contract. Contractor to provide STEAM/STEM certifications at MNPS middle schools.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: February 26, 2020 through June 30, 2022

FOR WHOM: MNPS middle schools

COMPENSATION: Amendment #1 increases the total compensation by $60,000.

Total compensation under this contract is not to exceed $855,600.

OVERSIGHT: Curriculum & Instruction

EVALUATION: Responsiveness and quality of services provided.

MBPE CONTRACT NUMBER: 7493360 (previously 2-805908-00)

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(2) VENDOR: Beacon Technologies

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on fire alarm projects on a project-by-project basis.

SOURCING METHOD: RFP 20-11

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494129

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(3) VENDOR: Brentwood Service Administration, Inc.

SERVICE/GOODS (SOW): Amendment #2 extends the current contract term to June 30, 2020. The contract is for the provision of injury-on-duty (IOD) services.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: August 14, 2019 through June 30, 2020

FOR WHOM: MNPS certificated employees and substitute teachers

COMPENSATION: There is no additional funding obligated by this amendment.

Total compensation under this contract is not to exceed $500,000.

OVERSIGHT: Employee Benefits

EVALUATION: Based on the deliverables outlined in RFP 13-18.

MBPE CONTRACT NUMBER: 2-468480-00A2

SOURCE OF FUNDS: Insurance Trust Fund
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(4) VENDOR: Certica Solutions, Inc.

SERVICE/GOODS (SOW): Amendment #1 to switch the contract number to #10217, extend the contract term to August 22, 2022, increase the total compensation of the contract by $400,000, and add the Iran Divestment Act clause into the contract. Contract is for the provision of an Assessment Item Bank for Math, English Language Arts, Social Studies, and Science.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: February 26, 2020 through August 22, 2022

FOR WHOM: All MNPS teachers

COMPENSATION: Amendment #1 increases the total compensation by $400,000. Total compensation under this contract is not to exceed $900,000.

OVERSIGHT: Curriculum & Instruction and Research, Assessment & Evaluation

EVALUATION: Quality and effectiveness of the products provided.

MBPE CONTRACT NUMBER: 10217 (previously 2-304200-00)

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(5) VENDOR: Curriculum Associates, LLC

SERVICE/GOODS (SOW): Amendment #1 to switch the contract number over to the new contract #10094 and increase the total compensation of the contract by $400,000. Contract is for the provision of i-Ready literacy intervention curriculum, including all associated subscriptions/licenses, materials, and/or professional development training for any MNPS school.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: February 26, 2020 through June 30, 2023

FOR WHOM: All MNPS schools

COMPENSATION: Amendment #1 increases the total compensation by $400,000. Total compensation under this contract is not to exceed $500,000.

OVERSIGHT: Curriculum & Instruction and Exceptional Education

EVALUATION: Quality of the products and trainings provided. Effectiveness of the products and trainings in classroom application.

MBPE CONTRACT NUMBER: 10094 (previously 2-921172-01)

SOURCE OF FUNDS: Various School-Based Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(6) VENDOR: Dell Marketing LP

SERVICE/GOODS (SOW): For the purchase of one hundred and twenty-eight (128) Dell 3300 Laptop computers and one hundred and eight (108) Dell 3190 Laptop computers.

SOURCING METHOD: Metro RFP 641894

TERM Immediate Purchase

FOR WHOM: Wright Middle School and Crieve Hall Elementary School

COMPENSATION: Total for Wright $ 80,542.72
Total for Crieve Hall $ 30,281.04

Total compensation under this contract will not exceed $ 110,823.76.

OVERSIGHT: Technology & Information Services

EVALUATION: Quality and timeliness of services provided.

MBPE CONTRACT NUMBER: 7488918

SOURCE OF FUNDS: Wright: Federal Funds - Priority School State Grant
Crieve Hall: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(7) VENDOR: Evolution Maintenance, Inc.

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on plumbing projects on a project-by-project basis.

SOURCING METHOD: RFP 20-13

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $10,000,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494249

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(8) VENDOR: In2 Electric, LLC

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on fire alarm projects on a project-by-project basis.

SOURCING METHOD: RFP 20-11

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494130

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(9) VENDOR: Jarrett Fire Protection, LLC

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on fire alarm projects on a project-by-project basis.

SOURCING METHOD: RFP 20-11

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494294

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(10) VENDOR: Johnson Control Fire Protection LP

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on fire alarm projects on a project-by-project basis.

SOURCING METHOD: RFP 20-11

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494131

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(11) VENDOR: Kendall Stage Curtains

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on stage curtain projects on a project-by-project basis.

SOURCING METHOD: RFP 20-15

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $3,750,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494483

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(12) VENDOR: Kenny Pipe

SERVICE/GOODS (SOW): For the purchase of plumbing supplies.

SOURCING METHOD: Metro RFP 19102

TERM    Immediate Purchase

FOR WHOM: Schools and Support Buildings

COMPENSATION: Total compensation under this contract will not exceed $500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services provided.

MBPE CONTRACT NUMBER: 7494999

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(13) VENDOR: Lee Company

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on plumbing projects on a project-by-project basis.

SOURCING METHOD: RFP 20-13

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $10,000,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494250

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(14) VENDOR: Michael & Susan Dell Foundation (MSDF)

SERVICE/GOODS (SOW): Amendment #3 extends the Project Close date to April 30, 2020. The project amount is not affected by this close date extension. The focus of the grant is to support the implementation of the Ed-Fi ODS supported by MSDF. Phase II of the grant will build off the existing technology implemented in Phase I to allow the district to increase the reach and effectiveness of the Ed-Fi ODS by streamlining software integrations, improved data analysis, and reporting.

SOURCING METHOD: Grant Named

TERM: February 26, 2020 through April 30, 2020

FOR WHOM: Technology & Information Services

COMPENSATION: Amendment #3 does not affect the total revenue to be received from the grant.

Total revenue under this grant is $568,000.

OVERSIGHT: Federal Programs

EVALUATION: Based upon grant funds released in accordance with MNPS milestones on the project.

MBPE CONTRACT NUMBER: 2-00714-00A3

SOURCE OF FUNDS: Revenue
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(15) VENDOR: N & S Waterproofing, LLC

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on caulking projects on a project-by-project basis.

SOURCING METHOD: RFP 20-14

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $4,000,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494248

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(16) VENDOR: Precision Plumbing Co, Inc.

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on plumbing projects on a project-by-project basis.

SOURCING METHOD: RFP 20-13

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $10,000,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494251

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(17) VENDOR: Tennessee Filter Sales, Inc.

SERVICE/GOODS (SOW): Amendment #1 to increase the contract value by $200,000 for a new not-to-exceed contract value of $320,000, to update the cost spreadsheet, to add 2 years to the contract for a new end date of March 31, 2022, and to switch the contract number to 10105. Contract is for the provision of the purchase of air filters, oil filters, and accessories.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: February 26, 2020 through March 31, 2022

FOR WHOM: Transportation

COMPENSATION: Contractor shall be paid in accordance with Exhibit A – Cost Spreadsheet.

Total compensation under this contract is not to exceed $320,000.

OVERSIGHT: Transportation

EVALUATION: Quality and timeliness of goods provided.

MBPE CONTRACT NUMBER: 10105

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

   b. AWARDING OF PURCHASES AND CONTRACTS

   (18) VENDOR: The F.A. Bartlett Tree Expert Company DBA Bartlett Tree Experts

   SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on tree service projects on a project-by-project basis.

   SOURCING METHOD: RFP 20-16

   TERM: February 26, 2020 through February 25, 2025

   FOR WHOM: MNPS schools and facilities

   COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

   Total compensation under this contract is not to exceed $1,000,000.

   OVERSIGHT: Maintenance

   EVALUATION: Quality and timeliness of services.

   MBPE CONTRACT NUMBER: 7494485

   SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(19) VENDOR: Turnitin, LLC

SERVICE/GOODS (SOW): Contract is for a plagiarism checker software system.

SOURCING METHOD: RFP 20-4

TERM: February 26, 2020 through December 25, 2023

FOR WHOM: MNPS teachers

COMPENSATION: The total compensation to be paid to the Contractor is not to exceed $120,515.

OVERSIGHT: Technology & Information Services

EVALUATION: Quality of goods and services provided.

MBPE CONTRACT NUMBER: Not yet assigned

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(20) VENDOR: Unico Technology

SERVICE/GOODS (SOW): Purchase of one year of maintenance and support for Arista Switches.

One-year subscription of Cloud Vision.

SOURCING METHOD: Omnia Cooperative

TERM: February 26, 2020 through March 11, 2020

FOR WHOM: MNPS Data Centers

COMPENSATION: Arista Switches $ 67,259.88
Cloud Vision $ 29,574.72

Total compensation under this purchase will not exceed $96,834.60.

OVERSIGHT: Technology & Information Services

EVALUATION: Reduced data access times, and improved data security through systems configuration and monitoring.

MBPE CONTRACT NUMBER: 150402

SOURCE OF FUNDS: Arista: Operating Budget
Cloud Vision: Capital Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(21) VENDOR: WASCO, Inc.

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on masonry projects on a project-by-project basis.

SOURCING METHOD: RFP 20-12

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7493898

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(21) VENDOR: WASCO, Inc.

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on caulking projects on a project-by-project basis.

SOURCING METHOD: RFP 20-14

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $4,000,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7494247

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(22) VENDOR: Western Psychological Services

SERVICE/GOODS (SOW): Contractor to provide various psychological assessment products, including online evaluation systems.

SOURCING METHOD: Sole Source

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: Exceptional Education students

COMPENSATION: Contractor to be paid in accordance with Attachment A.

Total compensation under this contract is not to exceed $30,000.

OVERSIGHT: Exceptional Education

EVALUATION: Based on the quality of the products provided and effectiveness of the products in classroom application.

MBPE CONTRACT NUMBER: 7492348

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(23) VENDOR: Williams Restoration & Waterproofing Inc.

SERVICE/GOODS (SOW): Provision of qualified contractors to provide quotes on masonry projects on a project-by-project basis.

SOURCING METHOD: RFP 20-12

TERM: February 26, 2020 through February 25, 2025

FOR WHOM: MNPS schools and facilities

COMPENSATION: Contractor shall be paid on a project-by-project quote in accordance with the terms and conditions of the request and contract.

Total compensation under this contract is not to exceed $7,500,000.

OVERSIGHT: Maintenance

EVALUATION: Quality and timeliness of services.

MBPE CONTRACT NUMBER: 7493897

SOURCE OF FUNDS: Operating Budget
Our People Board Update

Dr. Christopher R. Barnes
Chief of Human Resources
Human Resources Main Goals

OBTAIN

TRAIN

RETAIN
Human Resources Main Goals

- Obtain
- Train
- Retain
## Current State: Certificated Vacancies

### By Tier

<table>
<thead>
<tr>
<th>Tier</th>
<th>Vacancies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elementary</td>
<td>48</td>
</tr>
<tr>
<td>Middle School</td>
<td>64</td>
</tr>
<tr>
<td>High School</td>
<td>48</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>160</strong></td>
</tr>
</tbody>
</table>

### Current Staffing Rate: 97%

### By Quadrant

<table>
<thead>
<tr>
<th>Quadrant</th>
<th>Vacancies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>37</td>
</tr>
<tr>
<td>Northwest</td>
<td>39</td>
</tr>
<tr>
<td>Southeast</td>
<td>54</td>
</tr>
<tr>
<td>Southwest</td>
<td>30</td>
</tr>
</tbody>
</table>

### Hard To Staff Areas

<table>
<thead>
<tr>
<th>Subject</th>
<th>Vacancies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Math</td>
<td>20</td>
</tr>
<tr>
<td>Science</td>
<td>6</td>
</tr>
<tr>
<td>Ex Ed</td>
<td>31</td>
</tr>
<tr>
<td>EL</td>
<td>17</td>
</tr>
</tbody>
</table>
Current State: Classroom Vacancies

By Tier
- Elementary: 35
- Middle School: 59
- High School: 38
- Total: 132

By Quadrant
- Northeast: 30
- Northwest: 34
- Southeast: 44
- Southwest: 24

Hard To Staff Areas
- Math: 19
- Science: 6
- Ex Ed: 31
## Current State: Support Vacancies

### Classified Vacancies

| Total | 272 |

### By Quadrant

<table>
<thead>
<tr>
<th>Quadrant</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northeast</td>
<td>39</td>
</tr>
<tr>
<td>Northwest</td>
<td>29</td>
</tr>
<tr>
<td>Southeast</td>
<td>48</td>
</tr>
<tr>
<td>Southwest</td>
<td>54</td>
</tr>
</tbody>
</table>

### Hard To Staff Areas

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nutrition Services</td>
<td>97</td>
</tr>
<tr>
<td>Transportation</td>
<td>31</td>
</tr>
<tr>
<td>Para Professional</td>
<td>50</td>
</tr>
</tbody>
</table>
Current Stop-Gap Measures

• Combining classes
  • Combining sections in middle and high
  • Merging classrooms in elementary

• Extended Contracting (moonlighting)

• Use of alternate staff in classrooms

• Substitute teachers
District Career Fair
35 Offers

• 23 School Based Early Agreements Signed
• 6 District Early Agreements Signed
• 6 Onsite Recommendations for current vacancies
Additional Recruiting Opportunities

• 140 student teachers to be offered early agreements based on qualifications

• 22 Additional Career Events Scheduled
HR Department Priorities

1. Communication (Vertically and Laterally)
2. Customer Service
3. Processes and Procedures
Hire Forward Initiative

• Decrease time for applicants from interview to hire.

• Decrease the amount of time a student in a classroom goes without a certificated teacher.

• Create applicant pool so that there are teachers waiting for jobs, not jobs waiting for teachers.
Board Support

• Communicate about opportunities and advantages to working with MNPS.

• Funnel questions and concerns to HR department for resolution and information.
### General Purpose Fund

<table>
<thead>
<tr>
<th>MONTH</th>
<th>2019-2020 Projection</th>
<th>TOTAL 2019-2020 COLLECTIONS</th>
<th>$ Change For Month - FY19 Projection</th>
<th>% Change For Month - FY19 Projection</th>
<th>% Increase / Decrease Year-To-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>September</td>
<td>$13,594,340.95</td>
<td>$14,211,896.34</td>
<td>$617,555.39</td>
<td>4.35%</td>
<td>4.35%</td>
</tr>
<tr>
<td>October</td>
<td>21,663,875.99</td>
<td>21,405,690.18</td>
<td>($258,185.81)</td>
<td>-1.21%</td>
<td>1.01%</td>
</tr>
<tr>
<td>November</td>
<td>21,989,593.61</td>
<td>21,953,492.63</td>
<td>($36,100.98)</td>
<td>-0.16%</td>
<td>0.56%</td>
</tr>
<tr>
<td>December</td>
<td>22,874,110.90</td>
<td>22,888,517.70</td>
<td>14,406.80</td>
<td>0.06%</td>
<td>0.42%</td>
</tr>
<tr>
<td>January</td>
<td>21,248,568.01</td>
<td>21,185,113.58</td>
<td>($63,454.43)</td>
<td>-0.30%</td>
<td>0.27%</td>
</tr>
<tr>
<td>February</td>
<td>27,321,063.24</td>
<td>29,053,496.57</td>
<td>$1,732,433.33</td>
<td>5.96%</td>
<td>1.54%</td>
</tr>
<tr>
<td>March</td>
<td>19,478,108.59</td>
<td>21,185,113.58</td>
<td>($63,454.43)</td>
<td>-0.30%</td>
<td>0.27%</td>
</tr>
<tr>
<td>April</td>
<td>20,444,959.21</td>
<td>21,185,113.58</td>
<td>($73,154.37)</td>
<td>-1.10%</td>
<td>-2.27%</td>
</tr>
<tr>
<td>May</td>
<td>23,321,004.82</td>
<td>21,185,113.58</td>
<td>($2,135.24)</td>
<td>-0.09%</td>
<td>-0.09%</td>
</tr>
<tr>
<td>June</td>
<td>22,750,215.49</td>
<td>21,185,113.58</td>
<td>($5,565.91)</td>
<td>-0.24%</td>
<td>-0.24%</td>
</tr>
<tr>
<td>July</td>
<td>22,937,403.79</td>
<td>21,185,113.58</td>
<td>($7,752.21)</td>
<td>-0.33%</td>
<td>-0.33%</td>
</tr>
<tr>
<td>August</td>
<td>23,507,255.40</td>
<td>21,185,113.58</td>
<td>($13,322.82)</td>
<td>-0.57%</td>
<td>-0.57%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$261,130,500.00</td>
<td>$130,698,207.00</td>
<td>$2,006,654.29</td>
<td>1.54%</td>
<td></td>
</tr>
</tbody>
</table>

### Debt Service Fund

<table>
<thead>
<tr>
<th>MONTH</th>
<th>2019-2020 Projection</th>
<th>TOTAL 2019-2020 COLLECTIONS</th>
<th>$ Change For Month - FY19 Projection</th>
<th>% Change For Month - FY19 Projection</th>
<th>% Increase / Decrease Year-To-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>September</td>
<td>$3,979,648.99</td>
<td>$3,668,461.51</td>
<td>($311,187.48)</td>
<td>-8.48%</td>
<td>-8.48%</td>
</tr>
<tr>
<td>October</td>
<td>5,582,404.90</td>
<td>5,525,367.53</td>
<td>($57,037.37)</td>
<td>-1.03%</td>
<td>39.28%</td>
</tr>
<tr>
<td>November</td>
<td>5,739,141.37</td>
<td>5,666,769.64</td>
<td>($72,371.73)</td>
<td>-1.28%</td>
<td>61.38%</td>
</tr>
<tr>
<td>December</td>
<td>5,669,801.60</td>
<td>5,908,124.02</td>
<td>$238,322.42</td>
<td>4.03%</td>
<td>72.70%</td>
</tr>
<tr>
<td>January</td>
<td>5,563,357.41</td>
<td>5,468,430.95</td>
<td>($94,926.46)</td>
<td>-1.74%</td>
<td>78.80%</td>
</tr>
<tr>
<td>February</td>
<td>6,847,373.38</td>
<td>7,499,466.03</td>
<td>$652,092.65</td>
<td>8.70%</td>
<td>79.70%</td>
</tr>
<tr>
<td>March</td>
<td>4,999,774.08</td>
<td>7,499,466.03</td>
<td>($249,691.95)</td>
<td>-4.99%</td>
<td>79.70%</td>
</tr>
<tr>
<td>April</td>
<td>5,022,732.65</td>
<td>7,499,466.03</td>
<td>($2,476,733.38)</td>
<td>-49.99%</td>
<td></td>
</tr>
<tr>
<td>May</td>
<td>6,067,273.16</td>
<td>7,499,466.03</td>
<td>($1,432,192.87)</td>
<td>-23.56%</td>
<td></td>
</tr>
<tr>
<td>June</td>
<td>5,825,137.05</td>
<td>7,499,466.03</td>
<td>($1,674,328.98)</td>
<td>-28.14%</td>
<td></td>
</tr>
<tr>
<td>July</td>
<td>5,990,302.94</td>
<td>7,499,466.03</td>
<td>($1,509,163.09)</td>
<td>-25.14%</td>
<td></td>
</tr>
<tr>
<td>August</td>
<td>6,117,652.47</td>
<td>7,499,466.03</td>
<td>($1,381,813.56)</td>
<td>-22.53%</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$67,404,600.00</td>
<td>$33,736,619.68</td>
<td>$354,892.03</td>
<td>1.05%</td>
<td></td>
</tr>
</tbody>
</table>