I. CONVENE and ACTION
   A. Call to Order
   B. Establish Quorum

II. AWARDS AND RECOGNITIONS
   A. National Board Certifications

III. PUBLIC PARTICIPATION
   The Board will hear from those persons who have requested to appear at this Board meeting. In the interest of time, speakers are requested to limit remarks to three minutes or less. Comments will be timed.

IV. GOVERNANCE ISSUES - OUR ORGANIZATION
   A. Actions
      1. Consent
         a. Approval of Minutes - 12/08/20 - Meeting
         b. Awarding of Purchases and Contracts
            1. Apple, Inc.
            2. Coughlan Companies LLC dba Capstone
            3. Cumberland International Trucks, Inc.
            5. Gannett GP Media, Inc., dba TN Media
            6. LiveSchool, Inc.
            7. McCartney Produce
            8. Meharry Medical College Ventures
            10. Metropolitan Nashville Public Health Department
            12. Unico Technology
         c. Legal Settlement Claim ($60,000)

V. DIRECTOR’S REPORT
VI. ANNOUNCEMENTS

VII. WRITTEN INFORMATION TO THE BOARD
   A. Sales Tax Collections as of December 20, 2020

VIII. ADJOURNMENT
CONVENE AND ACTION
A. Call to Order
   Christiane Buggs called the meeting to order.

PUBLIC PARTICIPATION
A. Ethan Link – Mr. Link asked the Board not to support larger contractors who participate in Wage Theft.
B. Amy Pate – Ms. Pate addressed the Board concerning Virtual Learning.
C. Max Pulle – Mr. Pulle addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
D. Christine Pulle – Mr. Pulle addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
E. Heather Powell – Ms. Powell addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
F. Katie Hitt – Ms. Hitt addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
G. Erica Vick Penley – Ms. Penley addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
H. Kass Benchoff – Ms. Benchoff addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.
I. Lauren Orser – Ms. Orser addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

J. Lauren Herring – Ms. Herring addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

K. Bret Moore – Mr. Moore addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

L. Jennifer Claxton – Ms. Claxton addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

M. Jim Claxton – Mr. Claxton addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

N. Judah Siegand – Mr. Siegand addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

O. Shawn DeMers – Mr. DeMers addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

P. Anne Harris Menge – Ms. Menge addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

Q. Eno Richardson – Ms. Richardson addressed the Board concerning her experience at Republic Schools and asked the Board to renew their charter application.

R. Melissa Cobb – Ms. Cobb addressed the Board concerning her experience at Republic Schools and asked the Board to renew their charter application.

S. Kamilah Williams – Ms. Williams addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.

T. Dana Brown – Ms. Brown addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.

U. Alexis Moore – Ms. Moore addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.
V. Courtney Lewis – Ms. Lewis addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.

W. Todd Cassetty – Mr. Cassetty addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

X. Lita Salinas – Ms. Salina addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.

Y. Trina Johnson – Ms. Johnson addressed the Board concerning her experience at Nashville Prep and asked the Board to renew their charter application.

Z. Sarah Siegand – Ms. Siegand addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

AA. Jaclyn Larson – Ms. Larson addressed the Board concerning Virtual Learning and asked the Board to open schools at the start of 2021.

**GOVERNANCE ISSUES**

A. 1. Consent

   a. Approval of Minutes – 10/13/2020 - Meeting

   b. Awarding of Purchases and Contracts

      1. 2B Solutions, Inc.
      2. ABC Mobile Brake
      3. Apple, Inc.
      4. AssetGenie, Inc.
      5. Binkley Garcia Architecture
      6. Campus Kaizen LLC
      7. Enel X North America, Inc.
      8. Francis Communications, Inc.
      9. GHA Technologies, Inc.
     10. MicroReplay, Inc.
     11. PENCIL Foundation
     12. Strivven Media LLC
     13. Thomas Consultants, Inc
c. Fiscal Year 2020-2021 Operating Budget Amendment Budget and Finance Committee
d. Legal Settlement Claim ($150,000)
e. Legal Settlement Claim ($80,000)

Motion to approve consent agenda
By Sharon Gentry, seconded Gini Pupo-Walker
Motion Passes
Vote: 9-0

COMMITTEE REPORT
A. Ms. Tyler gave a brief report and update on the Capital Needs Committee Meeting.
B. Ms. Freda Player-Peters gave brief report and update on the Budget and Finance Committee Meeting.

BOARD CHAIR’S REPORT
A. Director’s Remarks – Dr. Battle presented a brief PowerPoint to the Board.

ANNOUNCEMENT
A. Rachael Anne Elrod announced a virtual town hall meeting would be held Dec. 10 and 14 for Overton High School.
B. Gini Pupo-Walker announced that a MNPS would be hosting a Virtual Hiring Fair on December 14.
C. Emily Masters encouraged parents to join the Parent Advisory Council to support and engage with MNPS.
D. Ms. Tyler made a brief statement concerning the lack of funding and how that effects MNPS.

Ms. Buggs adjourned the meeting at 6:17 p.m.

____________________  ______________________
Chris M. Henson           Christiane Buggs         Date
Board Secretary               Board Chair
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(1) VENDOR: Apple, Inc.

SERVICE/GOODS (SOW): For the purchase of one hundred and eighty (180) iPads with cases and three-year Apple Care. Also, for the purchase of two (2) LocknCharge carts.

SOURCING METHOD: State of Tennessee Sourcing Event 553

TERM: Immediate Purchase

FOR WHOM: Goodpasture Christian School

COMPENSATION: Total compensation under this purchase will not exceed $ 76,230.90

OVERSIGHT: Federal Programs

EVALUATION: Quality of products and timeliness of services provided

MBPE CONTRACT NUMBER: MNPS 7493110

SOURCE OF FUNDS: Federal CARES Act Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(2) VENDOR: Coughlan Companies LLC dba Capstone

SERVICE/GOODS (SOW): Contractor to provide a research database to support Pre-K – 4 students and teachers.

SOURCING METHOD: RFP 96151

TERM: January 13, 2021 through January 12, 2026

FOR WHOM: MNPS Students and Teachers

COMPENSATION: In accordance with the compensation section of the contract.

Total compensation under this contract is not to exceed $385,363.91

OVERSIGHT: Learning Technology / Library Services

EVALUATION: Quality and timeliness of goods and services provided.

MBPE CONTRACT NUMBER: 7504389

SOURCE OF FUNDS: Operating Budget
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(3) VENDOR: Cumberland International Trucks, Inc.

SERVICE/GOODS (SOW): Provision of 78-Passenger School Buses.

SOURCING METHOD: RFP 96164

TERM: January 13, 2021 through January 12, 2022

FOR WHOM: Transportation

COMPENSATION: In accordance with Exhibit A.

Total compensation under this contract is not to exceed $3,500,000.

OVERSIGHT: Transportation

EVALUATION: Quality and timeliness of goods provided.

MBPE CONTRACT NUMBER: 7504643

SOURCE OF FUNDS: Capital Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(4) VENDOR: Education, Training, and Research Associates dba ETR Associates

SERVICE/GOODS (SOW): For the provision of digital and hardcopy supplemental resource materials (i.e., teacher modules, student workbooks) to support instruction and outcomes in health and wellness education.

SOURCING METHOD: RFQ# 97152

TERM: January 13, 2021 through January 12, 2026

FOR WHOM: All MNPS High Schools

COMPENSATION: Contractor to be paid in accordance with Exhibit A – Cost Spreadsheet.

Total compensation under this contract is not to exceed $500,000.

OVERSIGHT: Support Services

EVALUATION: Based on the quality and effectiveness of materials provided.

MBPE CONTRACT NUMBER: 7504852

SOURCE OF FUNDS: Federal – CDC 1807 Cooperative Agreement to Promote Adolescent Health through School-Based HIV/STD Prevention and School-Based Surveillance
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(5) VENDOR: Gannett GP Media, Inc., dba TN Media

SERVICE/GOODS (SOW): Contractor to provide various advertising services and analytics to support the MSAP team in meeting performance measures in attracting applicants to the five magnet schools.

SOURCING METHOD: Sole Source

TERM: January 13, 2021 through June 30, 2021

FOR WHOM: Magnet Schools

COMPENSATION: Total compensation under this contract is not to exceed $40,000.

OVERSIGHT: Magnet Schools Assistance Program (MSAP)

EVALUATION: Monthly review of Contractor provided ad reports and internal tracking system of ads seen.

MBPE CONTRACT NUMBER: 7504885

SOURCE OF FUNDS: Federal - Magnet Schools Assistance Program (MSAP) Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(6) VENDOR: LiveSchool, Inc.

SERVICE/GOODS (SOW): Amendment #1 switches the contract number over to the new R12 contract #10072 and extends the contract term to June 30, 2024 to match the Education Networks of America (ENA) contract. Contractor provides an online tool for reporting and tracking student behavior. The tool is accessible via desktop, portable, and handheld devices. This contract is a rider under MNPS contract 7492726 with Education Networks of America, Inc.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: January 13, 2021 through June 30, 2024

FOR WHOM: All MNPS Students, Teachers, and Parents

COMPENSATION: Amendment #1 does not increase the compensation of the contract.

Total compensation under this contract is not to exceed $800,000.

OVERSIGHT: Support Services

EVALUATION: Feedback from teachers and parents; reduction in discipline referral rates.

MBPE CONTRACT NUMBER: 10072 (previously 2-866685-01)

SOURCE OF FUNDS: Various School Budgets
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(7) VENDOR: McCartney Produce

SERVICE/GOODS (SOW): Amendment #1 extends the term of the contract through December 31, 2021, attaches Exhibit B – Cost Spreadsheet 2021 Pricing in which the Contractor shall be paid in accordance with for the 2021 calendar year, and increases the total compensation of the Contract by $2,500,000 to reach a new not-to-exceed value of $5,000,000. Contract is for fresh produce for MNPS.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: January 13, 2021 through December 31, 2021

FOR WHOM: MNPS Students and Cafeterias

COMPENSATION: Amendment #1 increases the total compensation by $2,500,000. Contractor to be paid in accordance with Exhibit B – Cost Spreadsheet 2021 Pricing. Total compensation under this contract is not to exceed $5,000,000.

OVERSIGHT: Nutrition Services

EVALUATION: Quality and timeliness of services provided.

MBPE CONTRACT NUMBER: 7491425

SOURCE OF FUNDS: Nutrition Services Fund
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(8) VENDOR: Meharry Medical College Ventures

SERVICE/GOODS (SOW): For the development and implementation of COVID-19 testing and monitoring protocols, including a COVID-19 testing program for MNPS students and staff that will use a combination of rapid antigen tests offered by the State of Tennessee as well as “gold standard” PCR tests that have been available at COVID-19 testing sites run by Metro Nashville. In addition, Meharry will work with the Metro Public Health Department to develop a vaccination plan for all those at MNPS who are eligible, as determined by the State of Tennessee, and those at MNPS who desire to take the vaccine.

SOURCING METHOD: Emergency Contract

TERM: January 13, 2021 through December 31, 2021

FOR WHOM: MNPS students and staff

COMPENSATION: Contractor shall be paid in accordance with Exhibit A of the contract.

Total compensation under this contract is not to exceed $18,000,000.

OVERSIGHT: Federal Programs

EVALUATION: Based on the adherence and quality of the scope of services being requested.

MBPE CONTRACT NUMBER: 7505527

SOURCE OF FUNDS: Federal CARES Act Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(9) VENDOR: Metis Associates, Inc.

SERVICE/GOODS (SOW): Amendment #2 switches the contract number over to the new R12 contract number 10458, increases the contract value by $10,000 to reach a new not-to-exceed amount of $455,000, and adds Attachment B: Budget to the contract. Contract is for grant evaluation of the Magnet School Assistance Program (MSAP) Grant.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: January 13, 2021 through November 28, 2022

FOR WHOM: Magnet Schools and Federal Programs

COMPENSATION: Amendment #1 increases the contract value by $10,000. Total compensation under this contract is not to exceed $455,000.

OVERSIGHT: Magnet Schools and Federal Programs

EVALUATION: Quality of information provided, and services received.

MBPE CONTRACT NUMBER: 10458 (previously 2-282537-01)

SOURCE OF FUNDS: Magnet School Assistance Program (MSAP) Grant
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(10) VENDOR: Metropolitan Nashville Public Health Department

SERVICE/GOODS (SOW): Amendment #1 increases the not-to-exceed value of the contract by $12,800,000 to reach a new not-to-exceed value of $35,800,000 and assigns the Oracle Contract number 10197 to the contract. Contract is for student nursing services at all MNPS schools.

SOURCING METHOD: Amendment of a Previously Board Approved Contract

TERM: January 13, 2021 through June 30, 2022

FOR WHOM: All MNPS Students

COMPENSATION: Amendment #1 increases the not-to-exceed value of the contract by $12,800,000.

Total compensation under this contract is not to exceed $35,800,000.

OVERSIGHT: Support Services

EVALUATION: 1. All required procedures are accomplished.

2. All schools have access to a contact nurse.

MBPE CONTRACT NUMBER: 10197

SOURCE OF FUNDS: Federal CARES Act Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(11) VENDOR: Personal Computer Systems, Inc.

SERVICE/GOODS (SOW): For the purchase of seventy-five (75) Samsung Chromebooks.

SOURCING METHOD: NCPA Cooperative

TERM Immediate Purchase

FOR WHOM: Madison Campus Elementary

COMPENSATION: Total compensation under this contract will not exceed $26,625.

OVERSIGHT: Federal Programs

EVALUATION: Quality and timeliness of services provided.

MBPE CONTRACT NUMBER: NCPA 01-54

SOURCE OF FUNDS: Federal CARES Act Funds
GOVERNANCE ISSUES

A. ACTIONS

1. CONSENT

b. AWARDING OF PURCHASES AND CONTRACTS

(12) VENDOR: Unico Technology


SOURCING METHOD: Omnia Cooperative

TERM: January 13, 2021 through January 12, 2022

FOR WHOM: MNPS Students and Staff

COMPENSATION: Total compensation under this purchase will not exceed $98,147.30.

OVERSIGHT: Technology & Information Services

EVALUATION: Quality of network performance and vendor support

MBPE CONTRACT NUMBER: Omnia R 191902

SOURCE OF FUNDS: Operating Budget
# Metropolitan Nashville Public Schools
## Sales Tax Collections
### As of December 20, 2020

#### General Purpose Fund

<table>
<thead>
<tr>
<th>MONTH</th>
<th>2020-2021 Projection</th>
<th>TOTAL 2020-2021 COLLECTIONS</th>
<th>$ Change For Month - FY19</th>
<th>% Change For Month - FY19</th>
<th>% Increase / Decrease Year-To-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>September</td>
<td>$10,307,877.05</td>
<td>$16,063,940.60</td>
<td>$5,756,063.55</td>
<td>35.83%</td>
<td>35.83%</td>
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<tr>
<td>October</td>
<td>15,525,529.97</td>
<td>17,319,356.16</td>
<td>$1,793,826.19</td>
<td>10.36%</td>
<td>22.62%</td>
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<tr>
<td>November</td>
<td>15,922,850.64</td>
<td>18,439,547.58</td>
<td>$2,516,696.94</td>
<td>13.65%</td>
<td>19.42%</td>
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<tr>
<td>December</td>
<td>16,601,023.58</td>
<td>19,337,618.23</td>
<td>$2,736,594.65</td>
<td>14.15%</td>
<td>17.99%</td>
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<tr>
<td>January</td>
<td>15,365,545.93</td>
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<tr>
<td>February</td>
<td>21,072,477.82</td>
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<td>March</td>
<td>14,649,643.91</td>
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<td>April</td>
<td>13,554,916.85</td>
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<tr>
<td>May</td>
<td>14,610,035.30</td>
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<td>June</td>
<td>11,680,246.57</td>
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<tr>
<td>July</td>
<td>12,387,603.43</td>
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<tr>
<td>August</td>
<td>14,383,648.95</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$176,061,400.00</strong></td>
<td><strong>$71,160,462.57</strong></td>
<td><strong>$12,803,181.33</strong></td>
<td><strong>17.99%</strong></td>
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#### Debt Service Fund

<table>
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<tr>
<th>MONTH</th>
<th>2020-2021 Projection</th>
<th>TOTAL 2020-2021 COLLECTIONS</th>
<th>$ Change For Month - FY19</th>
<th>% Change For Month - FY19</th>
<th>% Increase / Decrease Year-To-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>September</td>
<td>$2,937,010.78</td>
<td>$4,480,242.54</td>
<td>$1,543,231.76</td>
<td>34.45%</td>
<td>34.45%</td>
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<tr>
<td>October</td>
<td>4,119,856.66</td>
<td>4,830,378.68</td>
<td>$710,522.02</td>
<td>14.71%</td>
<td>55.75%</td>
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<tr>
<td>November</td>
<td>4,235,529.35</td>
<td>5,142,800.73</td>
<td>$907,271.38</td>
<td>17.64%</td>
<td>70.70%</td>
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<td>December</td>
<td>4,184,356.08</td>
<td>5,393,273.17</td>
<td>$1,208,917.09</td>
<td>22.42%</td>
<td>78.92%</td>
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<td>January</td>
<td>4,105,799.46</td>
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<td>March</td>
<td>3,689,870.75</td>
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<td>3,706,814.34</td>
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<td>May</td>
<td>4,477,693.06</td>
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<td>June</td>
<td>4,298,994.80</td>
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<tr>
<td>July</td>
<td>4,420,888.47</td>
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<tr>
<td>August</td>
<td>4,514,873.37</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$49,745,100.00</strong></td>
<td><strong>$19,846,695.12</strong></td>
<td><strong>$4,369,942.25</strong></td>
<td><strong>22.02%</strong></td>
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