

Vineyard Power
Minutes of September 24, 2010 Meeting

Present: Richard Andre, Ted Bayne, Ron Dagostino, David Damroth, Warren Doty, Paul Pimentel, and Susan Wasserman. Bill Lake joined by telephone.

Minutes of September 10, 2010 were approved as written.

Jeff Parker will review the revised business plan and, hopefully, recast data into "Wall Street Format."

Paul and Ted attended a DOER meeting on Sept 21st. Notes of that meeting were distributed and should be attached to these minutes.

Paul would like a wind engineer to review his wind model. He knows several, but was concerned that there might be a conflict of interest if he uses an engineer who works for him. The board assured him that only if he had a financial interest would there be a conflict. He would also like Mark Rosenbaum to vet the PV project.

Document control issues were brought up to avoid several versions of the same document being worked on at the same time. Ron will have control over financial documents. Paul will control the engineering models and other aspects that relate to that work. Ted will handle SmartGrid and Richard has responsibility for all others.

Warren made a point about board vs. management roles and that we do not want to micro-manage.

PV Project Report: We don't have to be a registered utility. The timeline has slowed down to a performance based, 5 yr. 100 kW at the airport which could yield a 7% return to investors + members benefits.

The board spent almost an hour discussing PV/Wind projects.

Ron asked about the timeline: "Will we miss out on wind if we go with PV?" PV will not scale to wind. What about the NStar cap of 1%? Can we net meter? Be behind a meter at the high school, the airport, or some other large user? Ted reminded us of earlier discussions on shifting accounts—seasonal use for farms and winter plan for Cronigs and others.

There are wind priorities that we can't lose sight of. We have documents to produce and they need to be vetted. We need fund raising. We need to stay abreast of leasing process for ocean sites. Richard suggested that we might need back up arrangements with a developer. Not to interfere with our independence, but to get a block close to someone else that we might want to work with. We might be able to

reduce a developer's cost. Shall we do the minimum work needed to acquire a block?

We will get PV/solar support from South Mountain. Probably a sole source, turnkey agreement. Looking at a \$600,000 project.

A motion was made to follow this strategic direction for PV/Wind: "Pursue the PV project at the airport, as a sole source, turnkey endeavor contingent upon not sacrificing wind project momentum." The vote was unanimous.

Any questions of conflict of interest on the part of the board or membership to invest will be discussed with Foley-Hoag.

Richard reported the following targets: Oct 22—first draft of the 2011 budget; Nov. 5—next look and December 3rd, approval of 2011 budget.

We have 860 members.

The board agreed to the above mentioned adjacent – block strategy as long as there is nothing that would jeopardize the RUS loan. We will seek advice from Foley-Hoag.

The Mass Task Force meeting in Falmouth made very clear that there is a big CHANGE. There will be no multifactor bid process. Feds have been very responsive to this process and have changed from 9 to 12 miles in Massachusetts (not Rhode Island). The task force has weight. Richard will draft a letter to send in support of preferences.

The Advisory Committee will be reactivated.

The meeting was adjourned at noon.

Respectfully submitted,

Susan Wasserman