### Financial Report

**2018 Statement of Activities:**

<table>
<thead>
<tr>
<th>Category</th>
<th>Revenue</th>
<th>Expenses</th>
<th>Revenues</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,567,261</td>
<td>$186,213</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other income</td>
<td>$3,816</td>
<td>$194,411</td>
<td>$1,405,099</td>
<td></td>
</tr>
<tr>
<td>Total revenue</td>
<td>$1,571,077</td>
<td>$33,794</td>
<td>$1,731,694</td>
<td></td>
</tr>
<tr>
<td>Programs</td>
<td>$1,405,099</td>
<td>$140,382</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fundraising</td>
<td>$186,213</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>$194,411</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$33,794</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Net assets, beginning of year: $194,411
Change in net assets: $100,617
Net assets, end of year: $33,794

For more information on our finances, visit bloodwater.org/financials

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**Look Inside**

to see how you made an impact in 2018!

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**9,246 Facilities Established for Hygiene & Sanitation**

**19,381 Individuals Reached with Clean Water**

**1,562 Females Reached with Sanitary Menstruation Support**

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**Annual Report 2018**
From [Christ] the whole body, joined and held together by every supporting ligament, grows and builds itself up in love, as each part does its work. - Ephesians 4:16

Moving into 2019

While we have been blessed with much success in 2018, there is still great work to be done. We know that the HIV/AIDS and water crises can only be solved through the expertise of local organizations. These organizations must grow and feel empowered to conquer the issues they face. To that end, we will be focusing our efforts in 2019 on strengthening our existing partnerships through capacity-building, as well as selecting new partners to fuel even greater impact in Africa.

The thoroughness of our vetting process ensures that we continue partnering with professional, grassroots organizations that have the context and expertise to provide community-led solutions. We engage in our partnerships with a posture of mutuality, not an unhealthy dependency. In order to foster longevity, our partners must be able to carry out their life-changing work long after our partnership with them ends. This highlights one of our biggest challenges in the years to come: leaving our partners in a position to continue to thrive. Consequently, over the past three years we have developed an impactful organizational strengthening curriculum that we will continue to build and implement in 2019.

By investing in Blood:Water, you are walking alongside our partners as they tirelessly address the urgent need to end the HIV/AIDS and water crises. Your help is more crucial than ever to change lives in Africa, and we are so grateful for your support of our mission. It is one that continues to grow and be built up in love by the body of Christ.

Sincerely,

Stan Doerr
Executive Director