

AGM 2016: GOLDEN NORDIC SKI CLUB

Golden Secondary School Library: October 27th 2016: 7.00pm

Present: Dirk de Bie, Alison Kippan, Mike Cante, Ian Blanchard, Anna Urban, Erwin Perzinger, Ruth Hamilton, Marvin Lloyd, Wayne Manzer, Vicky Wilson, Heather Morgan, Ian Rowe, Jim Halvorson, Russ Younger, Ann Younger, Geoffrey Richards, Nicole Perrin, Magi Scallion, Joan Dolinsky, Jeff Dolinsky, Brianna Burley, Rachel Pennell, Darren Quinn, Jen Mercier, Deanna Anderson, Angela Stott, Dan Veselic, Andrew Caldwell, Julie Caldwell, David Morgan, Sue Rowe, Donna Attewell.

Agenda:

1. Adoption of Agenda
2. Approval of Minutes of AGM 2015
3. Business Arising
4. Treasurer's Report
5. President's Report
6. Committee Reports
 - Skills Development – Nicole
 - Grooming and Trail Project – Erwin
 - Snowshoeing/ Dawn Mountain Rentals/ Visitor Numbers – Wayne
 - Volunteers and Sponsorship Program – Joan
7. Other.
8. Election of Officers
9. Adjournment

At 7.02pm, Jeff called the meeting to order and welcomed everyone.

1. Adoption of Agenda:

Sue moved, seconded by Wayne, to adopt the Agenda. Motion carried.

2. Approval of Minutes of AGM 2015:

Sue read the Minutes. Wayne moved, seconded by Wayne, to approve them. Motion carried.

3. Business Arising:

To be found in the reports.

4. Treasurer's Report and Marketing:

Magi presented a Balance Sheet and Income Statement, showing a current account balance of about \$15,000. It has been possible to buy a \$10,000 GIC for future equipment needs, since the grooming costs were under budget last year. The total income of \$53,444 includes a grant that was received and has not yet been used. Total profit was approx \$13,800: income from Youth and adult programs, from the Loppet, from membership, from day use fees was all up over the previous year, however there were fewer grants. In Expenses, coaching was the only real increase, due to hiring a full-time head coach, while grooming and chalet costs were both down. There were 612 members, again an increase. Currently 145 members have signed up on Zone 4, and the 55+ ladies program is almost full. Magi reminds everyone that CCBC is offering club equipment prizes for the highest membership numbers at December 1st.

The 2016 – 2017 budget is not yet approved, it is planned to show a net zero over an annualized budget of approximately \$180,000.

Magi produces a monthly newsletter and manages the clubs Facebook page and Instagram account. Zone 4 was used by 99% of registrants last year. (However changes to its format this year have meant more people pay by cheque rather than credit card, requiring many hours of data

entry work for Magi) There is now an on-line store for paying day use fees and for lessons. Last year we partnered with Tourism Golden and had access to advertising for cheap. This year there has been a change of focus, and it seems unlikely to be available. Magi moved, seconded by Marvin, to accept the Treasurer's report. Motion carried.

5. President's Report:

Jeff spoke to his attached report.

6. Committee Reports:

Skills Development: Nicole as head coach has been working to expand all the training programs, eg the 55+ Ladies program will now be 8 weeks long and will take 35 instead of 30 participants. Schools programs will be almost doubled, with a view to increasing kid exposure and enthusiasm.. Part time coaches, will be needed for the school programs. Coach training will be available in Invermere and Revelstoke, and GNSC will cover the cost for coaches.

Grooming and Trails: Erwin reported the machine maintenance tasks are all completed early, the snow machines are ready, and the new Ranger XP side by side machine (like a quad on tracks) is getting it's attachments sorted. On the trails: fixes were needed and the work is going well.

Marmot extension through Chipmunk is a lot easier to ski, and there will be a new training loop near Stadium for use of coaches. Lots of new ski terrain to be explored as soon as there is snow. Many thanks to the volunteer brush mowers: Ian Robinson, Barry Johnston, Shane Lehmann, and Bob Toothill. Jeff added that Yves Bouchard has offered to put our trails on an app. Nicole added that Geoffrey Richards has been building a single track adventure trail near Stadium.

Snowshoeing/DM rentals/ Visitor numbers: Wayne reported that thanks to James Ross and Marvin Lloyd, snowshoe trails have been cleared and they are gradually being moved out of the Beaver pond. They are great trails, a favourite now with families, both local and visitors; snowshoeing is the fastest growing sport in the country. This will be the 5th year for the rental shop, and he has added new skin skis to the repertoire. Geoffrey has waxed all the skis, and all is ready. Expanding the shop would be great but no viable solutions have been sighted so far.

Visitor numbers: Wayne acknowledged Mike Cantele as a Top Greeter. Greeting makes people feel welcomed, and getting the sign-in sheet completed contributes to the usage numbers that can be reported to granting agencies: so they are worth about \$93,000. Ian and Anna Blanchard have taken the sheets and compiled data, showing 84,000 people signed in, so probably 10,000 actually skied. Snowshoers numbered about 700.

Volunteers and Sponsorships: Joan reported that in the spring an audit by Lottery Grant officials needed records of volunteer activity. She had 76 volunteers on record, working about 2,000 hours, but reckons even more volunteer time is really put in. Sponsorships this past year however came to a negative total, as a grant from CVCU for the Biathlon Project had to be returned when the project did not go through. In the coming year, with Dan Veselic leading the sponsorship program, she hopes for better results.

7. Other:

- Heather reminded all that there will be hot waxing by donation at the Ski Swap November 5th, all proceeds to the Youth Program. There will also be a tent inside for registration, information and trying on of club and race clothing for ordering.

- Volunteer Coordinator, Jen Mercier, advised that she will need to be replaced for this year's Loppet as her baby is due that week.

- There was discussion initiated from the floor about the future direction and focus of the club, eg how to maintain a family friendly atmosphere while focusing more on youth development and providing challenging reasons for advanced skiers to visit and use the facilities. Jeff reminded that a Strategic Planning Meeting takes place in April, where all members are encouraged to contribute, and that board meetings are open. Next Strategic Planning meeting might consider developing a 10 year plan for the club or Visioning process.

8. Election of Officials: The Agenda provided to all participants included a list of current board members willing to stand again: as follows:

Jeff Dolinsky, Wayne Manzer, Magi Scallion, Sue Rowe, Ian Robinson, Annette Boelman, Jim Doyle, Haley Muise. Dan Veselic had already agreed to stand for election as director responsible for Sponsorships.

Joan called for nominations from the floor. Directors are asked to take on a specific role on the Board, such as:

Skills Development (Annette)

Trails/Signs (Ian)

DM Chalet (Jim D)

Special Olympics (Sue Rowe)

Sponsorship (Dan V)

Grants Coordinator

Events Coordinator

Magi said she is ready to relinquish the Treasurer position if someone else can take it on, but will continue meanwhile. Several people noted that Annette, who was not present, is also ready to give up being on the board as Skills Development Coordinator, but would continue in the role until replaced.

Anna Urban agreed to take on Grant Coordination, with assistance from Ian Blanchard, and Joan nominated her. Heather Morgan suggested it would be helpful to request nominations ahead of the AGM; Jeff explained the Societies Act, as made clear by the auditor who reviewed club procedures last summer, demands nominations at the AGM. He also said he felt it would be more effective to have a bigger board than last year. Following further discussion, and a further call for nominations, Heather nominated Vicky Wilson, Vicky nominated Magi, Deanna Henderson nominated Ian Robinson, Joan nominated Sue, Dan Veselic, Wayne, and Jim Doyle, Wayne nominated Marvin, Sue nominated Jeff as President, and Geoffrey Richards nominated himself. Joan made a last call for nominations. There being no more nominations, and no contest of the President, Vice President, Treasurer or Secretary positions, the following slate was recorded:

President: Jeff Dolinsky

Vice President: Wayne Manzer

Treasurer: Magi Scallion

Secretary: Sue Rowe

Directors: Ian Robinson

Jim Doyle

Anna Urban

Dan Veselic

Marvin Lloyd

Vicky Wilson

Geoffrey Richards

Julie Caldwell moved, seconded by Jim Halvorson, to accept the slate as recorded. The Motion carried.

Dirk de Bie indicated he would be willing to work with Magi towards taking over the Treasurer position.

9. Adjournment: At 9.00pm, Sue moved, seconded by Ian, to adjourn the meeting. Motion

carried

Golden Nordic Ski Club Society AGM 2016 President' report:

Every year, our club breaks new ground and 2015-16 was definitely a ground breaking year. Much can be said about our club and the fine trails we get to ski, but none of it would be possible without the diverse volunteer leadership we have. We really have a cohesive and solid organization. Our meetings are respectful and productive and efficient.

Our goal at the last AGM was to increase programming and, largely thanks to outgoing head coach Ghislain with the leadership of Annette Boelman and everyone working with them on skills development, our programming was spectacular. Now Nicole is taking the torch and doing a great job.

Our community seems to get it: that training with a coach or instructor is valuable to all ages.

Our snowshoe program thanks to Wayne, Marvin and James attracted a large number of paying snowshoers last year, and the well marked trails were very popular.

Grooming was excellent with the newer BR 250 groomer and implements and thanks to Erwin and the volunteer grooming team for their daily dedication.

We always operate in the black and, despite buying the big BR 250 groomer last year, we did better than break even. Our treasurer, Magi did an excellent job of keeping the bookkeeping together and streamlining the membership registration and accounts reporting.

Marvin Lloyd headed up the golf course trail grooming this year again and we probably have the most cost efficient trail anywhere out there! Thanks to Marv and his volunteers who groom the Golden Golf course. Also, thanks to the Golf Course for allowing us skiers to ski on the trails.

Thanks to Mark Dascher for his considerable volunteer time organizing this year's Infrastructure program. We were able to access \$93,000 in funding which allowed us to purchase a new "side by side" grooming machine and do a great deal of trailwork including an easy addition to the Marmot trail and a new training stadium. It is ongoing at this time, and a great deal of volunteer brushing has been done!

Much of the grant paperwork crossed Joan's and my desk. Between that and all kinds of club management duties, we got it done. I want to thank Joan for the countless hours of help she provided. She was instrumental in making the 20th Annual Loppet a success, as were all the Loppet organizers.

Jim Doyle has been tireless in making improvements in our Dawn MT. Chalet. You will see the "dressed up" basement and other improvements when you arrive there this winter.

The vast majority of our visiting skiers, raved about our trail system and our club. Our greeting program is essential to our success. Thanks to Haley for prodding folks to become greeters.

My message to everyone is this: we are building a ski culture and it will get better with continued dedication of leaders. We need to foster the respectful and non-political nature of our club. Staying true to our club and the sport means supporting everyone involved and staying positive. New leaders are welcome and please don't hesitate to offer your services to any of our committees or members of the board.

Looking forward to seeing you on the trails,

Golden Nordic Ski Club Society
Profit and Loss
July 2015 - June 2016

	Total
Income	
4012 Program - Youth Coaching & Clinics	12,915.50
4035 Donations/Sponsorships	-12,949.50
4070 Interest Income	34.95
4110 Membership Fees - General	56,764.13
4115 Program - Adult Coaching & Clinics	9,395.36
4120 Program - Loppet	6,367.10
4125 Trail Use Fees - Dawn Mtn.	30,280.04
4126 Trail Use Fees - Golf Course	353.45
4135 Ski Rentals	691.06
4137 Chalet and Apartment Rental	8,700.00
4301 Direct Access - Gaming Commission	10,700.00
4310 Town of Golden	39,750.00
4328 Cross Country Canada	12,000.00
4330 Other Grant or Restricted Funding	6,750.00
4335 Via Sport Grant - Women 55+ Program	2,000.00
Sales	3,000.00
Sales of Product Income	606.34
Total Income	\$ 187,358.43
Gross Profit	\$ 187,358.43
Expenses	
5201 Jackrabbits CCBC Registration	440.00
5202 Supplies (Youth)	1,436.41
5204 Equipment (Youth)	1,282.85
5205 Coaching Fees (Youth & School)	5,150.00
5206 Professional Development (Youth)	1,135.58
5207 Head Coach / Program Coordination	34,714.61
5208 Transportation - Other (Youth)	85.70
5209 Travel - Racing Events (Youth)	882.43
5223 Supplies (Huckleberry Loppet)	4,471.32
5292 Hydro	3,059.81
5292C Hydro (Catshed)	251.30
5293 Insurance	5,053.00
5294 Operating Permit	121.00
5295 Repairs & Maintenance	2,390.72
5295C 5295C Repairs & Maintenance (Catshed)	3,093.85
5296 Propane	160.50
5296C Propane (Catshed)	1,016.06
5297 Supplies (Chalet)	513.86
5302 Supplies (Adult)	31.13
5305 Women 55+ Program	1,924.82
5321 Equipment Repair & Maintenance	10,712.16
5322 Fuel	7,834.06
5323 Tracksetting Contract Labour	10,637.00
5324 Supplies (Shop)	1,236.02
5325 Snowshoe Trail	467.01
5326 Supplies - Grooming	411.67
5330 Misc. Expenses	205.00
5353 Trail Construction	7,297.85
5401 Cross Country BC Registration	9,610.00
5403 Computer Online Upgrades	1,180.53
5610 Accounting & Legal	3,547.55
5615 Advertising & Promotions (General)	3,084.62
5620 Courier & Postage	219.53
5627 Honorarium	377.60
5630 Interest & Bank Charges	186.64
5640 Office Supplies	809.99
5648 Trail Greeter Fee	800.00
5660 Licenses, Fees & Memberships	2,358.15
5690 EI Expense	948.64
5692 CPP Expense	1,653.08
5694 WCB Expense	715.96
Total Expenses	\$ 131,508.01
Other Expenses	
Reconciliation Discrepancies	-209.49
Total Other Expenses	-\$ 209.49
Profit	\$ 56,059.91

Golden Nordic Ski Club Society
Balance Sheet
As of June 30, 2016

	Total
Assets	
Current Assets	
1050 Fairley & Scott in Trust - Coaching	0.00
1300 GST/HST collected	160.98
1310 HST paid on Expenses	0.00
1312 GST paid on expenses	124.87
Undeposited Funds	250.00
Cash and cash equivalents	
1001 CVCU Chequing	57,407.19
1002 Gaming Account	27.31
1010 Class A Equity Shares	25.00
1015 Class D Non-Equity Shares	8.55
1020 GIC Non Redeemable 1-5 Year @1.25%	3,192.26
1022 GIC - 3 year term @ 1.5%	0.00
1024 GIC - 1 year term @1.25%	0.00
Cash on hand	-152.00
Total Cash and cash equivalents	\$ 60,508.31
Accounts receivable (A/R)	
1200 Accounts Receivable	713.40
Total Accounts receivable (A/R)	\$ 713.40
Total Current Assets	\$ 61,757.56
Non-current Assets	
Property, plant and equipment:	
1701 Buildings	0.00
1704 Building - Cat Shed	245,897.89
1707 Youth Program Building - Yurt	0.00
1709 Stadium Area	14,204.28
1720 Buildings - Daylodge	700,273.94
1722 Electrical Hookup	25,676.94
1723 Road, Parking & Ski Trails	45,012.88
1724 Professional Contract Fees	44,481.30
1730 Maintenance Equipment	160,168.28
1731 Accum Amort - Maintenance Equipment	-55,224.37
1740 Trail Development	180,308.35
1742 Stumpage Costs	1,262.42
1750 Maps and Signage	4,839.04
1760 Youth Program Equipment	9,072.45
Total Property, plant and equipment:	\$ 1,375,973.40
Total Non-current Assets	\$ 1,375,973.40
Total Assets	\$ 1,437,730.96
Liabilities and Equity	
Current Liabilities	
2190 Income Taxes Payable	-131.18
GST/HST Payable	-836.25
GST/HST Suspense	-0.30
Accounts Payable	
2100 Accounts Payable	3,465.50
Total Accounts Payable	\$ 3,465.50
Total Current Liabilities	\$ 2,497.77
Non-current liabilities:	
2605 Loan - Var Rate Non-Blended 4.5%	0.00
2610 Line Credit- Com LOC Var Rate	0.00
2620 Loans from Directors	0.00
Total Non-current liabilities:	\$ 0.00
Equity	
3560 Retained Earnings - Previous Year	1,059,173.28
3562 Columbia Basin Trust-Daylodge Grant	5,000.00
3564 Columbia Shuswap Regional District	65,000.00
3566 Western Economic Dev-Daylodge Grant	200,000.00
3568 South Interior Dev.- Daylodge Grant	50,000.00
Profit for the year	56,059.91
Total Equity	\$ 1,435,233.19
Total Liabilities and Equity	\$ 1,437,730.96