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FOR IMMEDIATE RELEASE

Your Local Community Health Center Saves Money and Improves Quality of Care

Silver City, NM (February 6, 2017) – According to an article published by HealthLeaders Media – <http://www.healthleadersmedia.com/community-rural/community-health-centers-save-medicaid-24> – community health centers, such as Hidalgo Medical Services (HMS), save Medicaid 24% on average.

“In a changing healthcare landscape,” notes Dan Otero, HMS Chief Executive Officer, “the continued focus of HMS is to pursue innovative solutions and to provide accessible and patient-centered healthcare throughout the communities that HMS serves. This article highlights the fact that much of the savings generated by community health centers can be attributed to our nonprofit status, our obligation to providing quality care, and our commitment to ongoing quality improvement and excellent service,” adds Otero.

HMS provided comprehensive care to more than 16,000 people in fiscal year 2016 (July 1, 2015 – June 30, 2016). In aggregate, HMS provided medical, dental, mental health, and family support services to more than 4,300 individuals aged 0-17 years, more than 9,200 individuals aged 18-64, and more than 3,000 individuals aged 65 and older.

As quoted in the article, Dan Hawkins, Senior Vice President for Policy and Research at the National Association of Community Health Centers (NACHC), states, “a significant number of health centers today are primary care medical homes. Many have been certified as quality of care leaders.”

The HealthLeaders Media article reflects Medicaid claims data from 13 states for health center and non-health center patients in total spending per Medicaid patient when compared to other providers. The community health center savings came primarily from lower utilization and spending across key drivers of healthcare costs, including:

- 22% fewer hospital visits
- 33% lower spending on specialty care
- 25% fewer hospital admissions
- 27% lower spending on inpatient care
- 24% lower total spending

To reference additional healthcare publications by HealthLeaders Media, please visit www.healthleadersmedia.com. To learn more about comprehensive health care services provided to individuals and families by HMS throughout Hidalgo and Grant counties, please visit www.hmsnm.org.



FOR IMMEDIATE RELEASE

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Hidalgo Medical Services Partners with Genoa, a QoL Healthcare Company, to Provide Crucial Pharmacy Services to Residents of Hidalgo County

Silver City, NM (February 9, 2017) – Genoa, a QoL Healthcare Company (Genoa), announced it will open a full-service, on-site pharmacy at the Hidalgo Medical Services (HMS) Lordsburg Clinic (530 E. DeMoss Street) in early April 2017. As Hidalgo County’s only full-service pharmacy, this site will provide much-needed pharmacy services to a rural community of approximately 5,000 residents. Genoa and HMS have also partnered to open a new, full-service pharmacy on March 27, 2017 on-site at the HMS Community Health Center in Silver City, New Mexico (1007 N. Pope Street).

Dan Otero, Chief Executive Officer of HMS said, “HMS, in partnership with Genoa, is proud to offer our patients, clients, and the community of Hidalgo County a brand new, full-service pharmacy location at our Lordsburg Clinic. Under the discounted 340B pharmacy program, reduced rates on prescriptions may be available to qualified patients and clients. This new, on-site pharmacy at the HMS Lordsburg Clinic will offer our patients, clients, and community members the opportunity to conveniently balance their health needs with their busy lives.”

Genoa is improving consumer care and saving centers time and money throughout the country, making a positive impact in the centers they work with and in the lives of the consumers they serve. Genoa offers a unique on-site pharmacy setting based on the needs of the center they are located in and strives to be the provider of choice to both their center partners and their consumers. Consumers benefit from the interaction they have with the pharmacist; the organization eliminates inefficiencies by directing pharmacy functions back into the pharmacy and has more control over how medications are handled.

Although Genoa is a nationwide company, they have retained the feel of the hometown pharmacy and the services that go along with it. Being on-site allows their pharmacists and technicians to work closely with prescribers, nurses, and caseworkers, to provide the best possible care for each individual consumer. While they specialize in behavioral health, they have the capacity to fill all medications. They are able to bill Medicaid and Medicare, as well as private insurances. In addition, Genoa also offers several packaging options that can be tailored to fit the needs of the consumers, including specially designed adherence packaging.

About Genoa, a QoL Healthcare Company

Genoa has been serving the behavioral health community for over 15 years. The company provides pharmacy and telepsychiatry services to more than 500,000 individuals annually, filling more than 10 million prescriptions per year and provides services in 44 states and the District of Columbia.

About Hidalgo Medical Services

Hidalgo Medical Services (HMS) is Hidalgo and Grant counties' only 501 (c)(3) Federally Qualified Health Center (FQHC). HMS provides comprehensive medical, dental, mental health, and family support services to more than 16,000 patients and clients annually across 13 locations. Please learn more at www.hmsnm.org.

For more information on Genoa, please visit www.genoa-qol.com or contact Heidi Backer at (952) 666-8145 or hbacker@genoa-qol.com.



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Outgoing HMS Board Member, Dianne Hamilton, Honored

Silver City, NM (February 24, 2017) – Outgoing Hidalgo Medical Services (HMS) Board of Directors member, Dianne Hamilton, was honored for her leadership and commitment to service to HMS and Hidalgo and Grant counties.

Hamilton has served on the HMS Board of Directors since 2012 to ensure citizens have access to high quality healthcare delivered with the highest value possible. Hamilton represented District 38 (Hidalgo, Grant and Sierra counties) in the New Mexico State Legislature for 18 years. Hamilton's last day as an HMS Board member was January 26th.

"The great leadership demonstrated by Ms. Hamilton during her tenure has helped HMS to provide comprehensive, integrated and affordable healthcare services throughout Hidalgo and Grant counties. We sincerely thank Dianne for her service," said HMS Board Chair, Carmen Acosta. "Former Representative Hamilton worked collaboratively with the members of the HMS Board of Directors and Leadership as a highly qualified and committed group of individuals who have positively supported the mission and vision of this organization," stated Dan Otero, HMS Chief Executive Officer.