

March 9, 2017

CITYSPACE REAL ESTATE is seeking to hire **Brokers / Sales Representatives** for its head office location in the Downtown Toronto Financial Core. Cityspace is a leading corporate real estate services firm dedicated to servicing the needs of business space users and investors across Canada. Cityspace Principals average 24 years' experience.

OPPORTUNITY

- Join one of the leading teams of corporate real estate specialists in Canada
- Work with C-Level executives and entrepreneurial business owners
- Fast-paced collaborative environment
- Centrally-located head office in downtown Toronto
- Unlimited commission based earnings, industry leading splits

RESPONSIBILITIES

- Business development through in-person contacts, phone calls and canvassing
- Presentations to decision-makers
- Conducting tours, evaluating proposals, preparing financial analyses and negotiating lease documents
- Work closely with other Cityspace brokers
- Develop and maintain working relationships with industry professionals
- Cross-sell other Cityspace services

MINIMUM QUALIFICATIONS / SKILLS

- Five years' professional experience in commercial real estate
- Ontario real estate license
- Detail-oriented self-starter with strong organizational and analytical skills
- Strong interpersonal, sales and communication skills
- Proficiency with Microsoft Office suite
- University-level bachelor degree

Please submit resume to:
Laurence Himel, Broker of Record
lhimmel@cityspace.ca

All inquiries and resume submittals are kept strictly confidential.