

# SCALE OF GIFTS

Gifts Required	Average Size	Equaling	Cumulative Total
<i>Leadership Gifts</i>			
1	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000
1	600,000	600,000	1,600,000
1	250,000	250,000	1,850,000
<u>2</u>	100,000	<u>200,000</u>	2,050,000
<b>5</b>	<b>Sub-totals</b>	<b>\$ 2,050,000</b>	
<i>Major Gifts</i>			
3	75,000	225,000	2,275,000
6	35,000	210,000	2,485,000
<u>11</u>	20,000	<u>220,000</u>	2,705,000
<b>20</b>	<b>Sub-totals</b>	<b>\$ 655,000</b>	
	10% of the donors give 90% of the dollars		
<i>General Gifts</i>			
10	10,000	100,000	2,805,000
12	5,000	60,000	2,865,000
18	2,500	45,000	2,910,000
50	1,000	50,000	2,960,000
<u>135</u>	< 1,000	<u>40,000</u>	3,000,000
<b>225</b>	<b>Sub-totals</b>	<b>\$ 295,000</b>	
	90% of the donors give 10% of the dollars		
<b>250</b>	<b>Grand Totals</b>	<b>\$3,000,000</b>	