



# Principals' Training Center

## PTCnet Survey

**Topic** Food Providers

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**Query** How do you pay for your food service provider?

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**Date** October 2011

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**Query Submitted and collated by** Mr. Jeff Farrington, MSHS Campus Director  
American School Foundation of Monterrey

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**Total number of responses** 20

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Total answers--20

**1/-4 answers**

A service that provides lunches for all students and employees without any additional charges? One that includes lunches in tuition charges for students and factored into compensation packages for teachers and staff?

**2/-16 answers**

A services that is pay as you go for both students and staff?

WAB has a pay as you go for students and faculty alike. Sodexo is our provider.

A contracted vendor provides the food and services.

Students pay using lunch cards (to school, school pays bill)

"Events" pay using their account codes (school pays vendor bill)

We use Eurest services. I am quite impressed by the options and service.

SAS China

#2 No cost to us; provider funds the equipment (Sodexo). They sell to only about 40% of the kids and a bit more of the staff.

Director - Bonn International School

Number 2 for us.

Davy College



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**PTC**

ISZL Switzerland

Pay as you go for all staff

Students in Primary and Middle School (same campus) *sign-up online* on a 12 week basis, at which point parents select which days. Parents receive an invoice for payment  
High School (separate campus) pay as you go

At Colegio Gran Bretaña; Bogota, we have an outsourced food service provider. The parents are billed monthly for the food service which includes lunch and snack during the school day. This is not an optional service - students are not allowed to bring their own lunches to school. Although the school bills the parents, the contract is with the service provider.

Staff pay a nominal fee (Less than a dollar per month) as the school substitutes the rest.

We have Option 2

International School of the Sacred Heart

Tokyo, Japan

ISKL contracts with three independent local food service providers on two campuses.

ISKL charges a set rental fee per school day on the MS and HS Campus (sales are cash based) and a fixed percentage of the sales recorded on the point-of-sale system in the ES.

The cost approximates the arm's length rental cost of the kitchen facilities and the other direct and indirect costs involved in producing the food - electricity, water, cutlery and utensils, cleaning staff, nutritional consultant, in-house food coordinator.

ISKL approves the menu items and the food prices and limits the sales of certain items.

We do not allow the sale of sodas with high sugar or sodium content or commercial plastic bottled water (for environmental reasons). We restrict dessert type products both in terms of quantity and during scheduled lunch-times.

The philosophy is that the choice of using the school canteen should be an individual one. We do not expect parents whose children choose not to use the catering companies to subsidize those that do (or vice versa). All students, teachers and staff pay the approved published prices.

The tuition fees do not include provision for food, nor are teacher meals subsidized. It is pay as you go.

We use method 2.

[www.ais-antwerp.be](http://www.ais-antwerp.be)



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**PTC**

Students purchase lunch by the semester so may opt in or out. About 98% opt in.  
Lunch is included in faculty and staff compensation.

Thailand

We are the second half of number 1....not part of tuition however. The parents have to pay the service upfront. A compensation package for teachers and staff. You can pay as you go as well or add onto the daily amount. (p.s. we never make everyone happy....always a few who 'don't like the food' even though it is free and delicious!)  
Romania

AAS Sofia

A service that is pay as you go for both students and staff (except host country national staff who get free lunches)

In AAS of Sofia we have a catering company and parents pay directly to the company. Bulgarian staff has a card that support their meal in the cafeteria for the amount of €552.00 per annum. All other faculty are paying out of their personal pay checks.

Looks like an interesting query! Here below is what I know of for ISB.

Belgrade

How do you pay for your food service provider? - Students pay on-line directly to the caterer. Food is delivered to the school, students and staff have a selection of three meal choices each day. Caterers bring and take back trays and plates.

1/ A service that provides lunches for all students and employees without any additional charges? NO

One that includes lunches in tuition charges for students and factored into compensation packages for teachers and staff? NO

2/ A services that is pay as you go for both students and staff? Yes, this is our model. You can pay, online with credit card to caterer or pay in cash to business office. One or more months in advance, one time a month for ordering food.

We have an outside provider that sells on campus. pay as you go for all.

Lincoln

We have 2 pay as you go schemes in our school in Peru, one through a school



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**PTC**

provider for the teachers and another through a company called "happy lunches" this is an opt in process.

Colegio Franklin D Roosevelt Peru

At ASL, parents pay separately for all student lunches (many of our students bring a bag lunch in LS) and all faculty and staff are given an entitlement to £3.30 a day for their lunches in our (excellent) cafeteria. We employ an outside caterer to provide all food services. Hope this helps.

The American School in London

1/ A service that provides lunches for all students and employees without any additional charges? **One that includes lunches in tuition charges for students and is factored into compensation packages for teachers and staff? We find this problematic, however, as the students and parents complain about the food and many do not eat but the company still charges us for them.**

PanAmerican

We are option 2, pay as you go.

2/ A services that is pay as you go for both students and staff? YES

3/ Other? Long term we are looking to incorporate food service payment into the student/staff/parent ID card. It would have a chip and have money loaded onto it through individuals paying at accounts office, or students topping up at an accounts office. Food service would become cashless - this is significantly more efficient.

IST Africa

We use option 2, pay as you go.

Mexico City

At the International School of Beijing, we use the services of Eurest, a large international catering company, which is also used by some other international schools in China and around the world. We award the contract every couple of years based on a tender system. The service is pay as you go for both staff and students.

Students and teachers deposit money on their card and swipe as they buy.

Al Hekma International School – Bahrain has option 2 (pay as you go). Food provider is contracted from outside. Have a great day!

Al Hekma International School – Bahrain



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**PTC**

QA Primary students have lunch and snack included in their tuition. The only way they're allowed to bring food from home is if they have a medical reason approved by a doctor.

QA Senior students can purchase lunch a la carte or bring from home.

QA teachers can purchase lunch a la carte or bring from home.

Qatar Academy

Our service provider caters for all students and staff.

Students' lunches are subsidized by the state.

Staff lunches are paid by the individual

All staff receives state lunch vouchers

All staff and students are charged to their personal accounts - NO MONEY is received by the service provider directly.

International School of Luxembourg

We contract it out to a company after a tendering process. We provide the kitchen and facilities and think we pay the bills but they run the whole thing. We do have a cafeteria committee that operates checks and balances on the process, such as monitoring costs and food choice.

ISP Prague

At the Pan American School of Bahia, Salvador, Brazil – we have a pay as you go service (#2 option)