



# Village of Ruidoso

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June 4, 2018

## DECLARATION OF INTENT TO PROCURE VIA SOLE SOURCE FOR RWWTP

Village of Ruidoso, New Mexico, hereby declares and notifies of its intent to procure the following via sole source procurement:

**Posting Date:** June 4, 2018

**Product/Service:** Xylem Water Solutions, Flygt Brand Pumps and Parts; Cla-Val Valves and accessories.

**Description** The following items are as follows Pressure Reducing Valves, Pressure Sustaining Valves, and Repair Kits including diaphragm, disc retainer, disc washer, and hardware. Flygt Submersible Pumps with Hard Iron Impellers, Flygt duplex control panels, float based and Accessories for Flygt Lift Stations.

**Vendor:** James, Cooke & Hobson Inc.  
3800, Doniphan Dr.  
El Paso, Texas 79922

**Contact/Person:** Mark Snyder / 915.581.5458

**Amount/term:** Approximately \$60,000.00 annually

**Justification** Flygt brand is the manufacture of Flygt pumps and parts for wastewater/water process. All equipment, components and parts associated with Flygt equipment should originate from Flygts Factories. James, Cooke and Hobson Inc. is the only authorized representative/direct distributor for Cla-Val, Flygt Valves and accessories in New Mexico, Arizona, and parts of Nevada and Texas territories.

**Contact:** Billy Randolph, Village of Ruidoso Purchasing Agent  
575.257.2721; [Billyrandolph@ruidoso-nm.gov](mailto:Billyrandolph@ruidoso-nm.gov)

Any party wishing to protest the award of this sole source procurement shall submit such in writing to the contact above within fifteen calendar days of this posting, or no later than June 19, 2018

# VILLAGE OF RUIDOSO SOLE SOURCE CERTIFICATION

A sole source purchase is permissible when there is only one vendor in the overall geographical region that can provide an item or service. (§13-1-126 NMSA 1978, 1997 Repl.) **The Department Director, Purchasing Agent or representative shall certify that a good faith effort has been made to contact other vendors in the general overall geographical region that the sole source has been located, and that the item or service is the only source found to be available in the region.** The Village Manager or Deputy Village Manager must give final approval for sole source purchases.

The Purchasing Agent shall certify that every effort has been made to determine if there is a Federal Purchasing or State contract for the item or services requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine that it is the best obtainable price.

If there is a GSA or State Contract for the item or service, a Sole Source Certification is not required. If another vendor has the item or service needed and has been contacted, a Sole Source Certification is not permissible.

For clarification of these Sole Source issues please refer to Procurement Procedures or contact your Purchasing Department.

### Full Description of item or service:

Flygt Submersible Mixers, Flygt Submersible Pumps and Repairs for all Flygt Mixers and Pumps

### Additional Justification Information:

New facility was equipped with Flygt Mixers and Pumps. This includes stainless steel guide rails, chains and electrical cables for quick replacement. EPA requires that the facility has replacement and spare parts inventory. JCH is the area representative for Flygt products that we use at the facility.

**Name/Contact Person of Sole Source Vendor:** James, Cooke, and Hobson, Inc.  
Mark Snyder

**Address/Telephone# of Sole Source Vendor:** 4709 Ripley Drive  
El Paso, TX 79922  
915.581.5458

Price of Sole Source Items or Services: \$60,000

### CERTIFICATION BY DEPARTMENT:

**I hereby certify that a good faith effort has been made to contact other vendors in the general overall Geographical region in which the sole source has been located, and that there is only one source for The required service or item of tangible personal property.**

Department Head: 

Date: 5-30-18

### CERTIFICATION OF PURCHASING AGENT:

**I hereby certify that there is not a GSA or State Contract for the item or service requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine this is the best price obtainable.**

Purchasing Agent: 

Date: 5-31-18

**Management Approval**  
Village Manager/Deputy Manager: 

Date: 5-31-18



## Village of Ruidoso

Ruidoso – Ruidoso Downs Wastewater Treatment Plant

313 Cree meadows Drive

Ruidoso, NM 88345

Office: (575) 378-8417 Fax: (575) 378-9143

May 30, 2018

RE: Letter of Determination

Dear Billy Randolph,

The Ruidoso-Ruidoso Downs Wastewater Treatment Plant is equipped with numerous Flygt pumps and mixers throughout the facility.

James, Cooke, and Hobson are the sole representatives for the sale of Flygt and Aurora pumps in this area of New Mexico.

Sincerely,

Isaac Garcia  
Ruidoso-Ruidoso Downs Wastewater Treatment Plant  
Director



**JAMES, COOKE & HOBSON, INC.**

3800 Doniphan Drive El Paso, TX 79922

Phone: 915-581-5458

Fax: 915-581-9242

E-mail: [mas@jchinc.com](mailto:mas@jchinc.com)

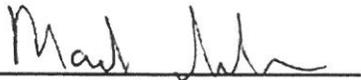
May 18, 2018

To: Village of Ruidoso Attn: Isaac Garcia  
From: Mark Snyder  
Subject: JCH Representations

Per your request, JCH is the Manufacturer's Sole Representative for Sales regarding the following companies:

Aurora Pump Company  
Badger Meter  
Canariis Pumping Systems  
Cla-Val  
EG Controls  
Environment One  
Gardner Denver (Hoffman Blowers)  
Netzsch  
Pulsafeeder Metering Pumps  
Xylem Flygt  
Xylem Sanitaire

Please contact me should you need additional information.

  
Mark Snyder



# JAMES, COOKE & HOBSON, INC.

3800 Doniphan Drive El Paso, TX 79922

Phone: 915-581-5458

Fax: 915-581-9242

E-mail: mas@jehinc.com

May 22, 2018

To: Village of Ruidoso

Quotation #: 17-Flygt

Job Name: WWTP

Attn: Karen Cook

Location: Ruidoso, NM

Quotation By: Mark Snyder

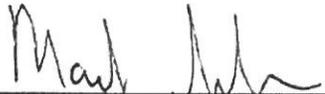
Unless otherwise stated: Prices are firm for 180 days from bid date, payment terms are NET 30 DAYS from shipment. Interest shall accrue at .5% per month on past due amounts per month. Freight terms are F.O.B. Ground Freight is included. Any taxes are additional. **Items included are only those listed below.** Please review carefully.

QTY	DESCRIPTION	EACH
<b>Flygt Submersible Pumps with Hard Iron Impellers</b>		
1	NP 3102, 5 Hp, 460/230/3, 1800 Rpm, 4", 50', FLS	\$7,677
1	NP 3127, 7.5/10 Hp, 460/230/3, 1800 Rpm, 4", 50', FLS	\$10,991
1	NP 3153, 20 Hp, 460/230/3, 1800 Rpm, 4", 50', FLS	\$17,145
1	NP 3153, 23 Hp, 460/230/3, 3600 Rpm, 4", 50', FLS	\$18,823
1	NP 3202, 35 Hp, 460/230/3, 1200 Rpm, ", 50', FLS	\$34,823
<b>Flygt Submersible Mixers with SS Propellers</b>		
1	SR 4640 4620, 2.3 Hp, 460/230/3, 860 Rpm, 50', FLS	\$7,308
1	SR 4640 4640, 4 Hp, 460/230/3, 860 Rpm, 50', FLS	\$14,145
1	SR 4640 4660, 15 Hp, 460/230/3, 860 Rpm, 50', FLS	\$35,915
1	SR 4680 4680, 40 Hp, 460/230/3, 440 Rpm, 50', FLS	\$55,933
1	PP 4680 4680, 40 Hp, 460/230/3, 440 Rpm, 50', FLS	\$59,735
<b>Flygt Submersible Sump Pump</b>		
1	KS 2610, 1.8 Hp, 460/230/3, 860 Rpm., 50', FLS	\$3,544
<b>Accessories for Flygt Lift Stations</b>		
1	Flygt Floats	\$235
1	SS Chains by 30'	\$255
1	2" Upper Bracket	\$95
1	4" Base Elbow	\$845
1	6" Base Elbow	\$1,223

1	8" Base Elbow	\$1,886
1	4" Submersible Ball Check Valve, 150#	\$875
1	6" Submersible Ball Check Valve, 150#	\$1,678
1	8" Submersible Ball Check Valve, 150#	\$3,233

**Notes:**

1. Freight is included.

  
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Mark Snyder