VILLAGE OF
RUIDOSO
NEW MEXICO

313 CREE MEADOWS DRIVE
RUIDOSO, NM, 88345
575-258-4343

WWW.RUIDOSO-NM.GOV

August 8, 2020

DECLARATION OF INTENT TO PROCURE VIA SOLE SOURCE

Village of Ruidoso, New Mexico, hereby declares and notifies of its intent to procure the following via sole source procurement:

Posting Date: August 8, 2020

Product/Service: Mission Communication LLC products which include SCADA

Systems Real-Time Alarms and Streaming Data, Antenna Cables, Solar Panels, Wireless Communication, etc.

Description: Village of Ruidoso Water Production Department utilizes Mission Communication LLC for wireless communications through a SCADA System which is an acronym for "supervisory control and data acquisition", it's also a wireless communication and computer system for gathering and analyzing real time data.

Vendor: David Button / Western Regional Sales Manager

3060 C Business Park Dr.

Norcross, GA 30071-5400

Phone# 770-685-7936 / 678-969-0021

Amount/term: Approximately $20,000 annually

Justification: Other SCADA communication providers are not compatible with ones manufactured by Mission Communications, LLC and would not correctly interface with existing equipment. The current SCADA systems purchased throughout multiple years is consistent and configured to create a unified arrangement with common endpoints. Other communications providers are not compatible with and will not correctly exchange information with existing equipment and devices manufactured by Mission Communications, LLC., therefore purchasing any other brand would require a re- do of a multi-year project and cause unnecessary interruptions and costly expenditures.

Contact: John Commander, Village of Ruidoso Purchasing Agent

575.258.4343; Purchasing@ruidoso-nm.gov

Any party wishing to protest the award of this sole source procurement shall submit such in writing to the contact above within fifteen calendar days of this posting, or no later than August 24, 2020.

VILLAGE OF RUIDOSO
SOLE SOURCE CERTIFICATION

A sole source purchase is permissible when there is only one vendor in the overall geographical region that can provide an item or service. (§13-1-126 NMSA 1978, 1997 Repl.) **The Department Director, Purchasing Agent or representative shall certify that a good faith effort has been made to contact other vendors in the general overall geographical region that the sole source has been located, and that the item or service is the only source found to be available in the region.** The Village Manager or Deputy Village Manager must give final approval for sole source purchases.
The Purchasing Agent shall certify that every effort has been made to determine if there is a Federal Purchasing or State contract for the item or services requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine that it is the best obtainable price.

If there is a GSA or State Contract for the item or service, a Sole Source Certification is not required. If another vendor has the item or service needed and has been contacted, a Sole Source Certification is not permissible.

For clarification of these Sole Source issues please refer to Procurement Procedures or contact your Purchasing Department.

Full Description of item or service:
Mission Communications, LLC products including SCADA Systems, Real-Time Alarms and Streaming Data, Antenna Cables, Solar Panels, Wireless Communication, etc.

Additional Justification Information:
Other SCADA Communication providers are not compatible with Mission Communications products and would not correctly interface with existing equipment.

Name/Contact Person of Sole Source Vendor: David Button, Western Regional Sales Manager

Address/Telephone# of Sole Source Vendor: 3060 C Business Park Drive, Norcross, GA 30071-5400
770-685-7936 or 678-969-0021

Price of Sole Source Items or Services: Approximately $20,000 per year.
Terms of Sole Source: Expires June 30, 2022

CERTIFICATION BY DEPARTMENT:

I hereby certify that a good faith effort has been made to contact other vendors in the general overall Geographical region in which the sole source has been located, and that there is only one source for The required service or item of tangible personal property.

Department Head: _____ Date: 08/07/2020

CERTIFICATION OF PURCHASING AGENT:

I hereby certify that there is not a GSA or State Contract for the item or service requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine this is the best price obtainable.

Purchasing Agent: _____ Date: 8/7/2020

Management Approval
Village Manager/Deputy Manager: _____ Date: 8/7/2020

MISSION COMMUNICATIONS

To: Purchasing Agent

From: Mission Communications, LLC

Date: 8/3/2020

Re: Mission Communications Ongoing Service

This memo is to clarify the ongoing service relationship with regards to the Mission Communications SCADA monitoring system.

The Mission SCADA system utilizes cellular data services to transmit pumping station, well, tank or remote instrument data and alarms to the Mission Communications central servers located in Atlanta Georgia. Various cellular carriers provide these cellular data services to Mission under contract. They include AT&T Wireless, Verizon, Sprint, Telenor, and Rogers Communications. Once this data and alarm information are sent to Mission central computer servers, the data is archived and made available to the customer via a secure web site. The secure website (web portal) is set up exclusively for the individual customer. This allows customers to administer their Mission system and produce various operational reports. The Mission system provides alarm notification services for customers for automated phone calls, faxes, emails and pages. Mission personnel administer the system and act on performance data gathered centrally on the customer's behalf to ensure the entire system provides reliable SCADA services. No maintenance of this system is required of utility customers. All of that is handled by Mission.

It is the totality of all aspects of providing this service that embodies the Mission service.

It is for this embodiment of service that Mission is paid an annual service fee per remote SCADA device. While the individual field devices may use various cellular carriers to transmit data, the cellular carriers alone cannot provide the totality of service desired by the utility department. Mission chooses the most appropriate carrier in your area and works directly with the carrier to resolve any local issues. For all other issues Mission field devices are designed to work with the Mission central computer system and facilities.

Mission provides far more than simple cellular service. Mission offers outsourced SCADA services and management, allowing utilities to focus on what they do best – water and wastewater. We spare utilities the tremendous cost, headaches and maintenance of a full scale SCADA system. It is for this reason that **Mission is sole-sourced for the a**nnual service.

Kevin J Bailey

Kevin J. Bailey
Financial Controller

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3170 Reps Miller Rd Ste. 190 ● Norcross GA 30071