VILLAGE OF RUIDOSO
SOLE SOURCE CERTIFICATION

A sole source purchase is permissible when there is only one vendor in the overall geographical region that can provide an item or service. (§13-1-126 NMSA 1978, 1997 Repl.) The Department Director, Purchasing Agent or representative shall certify that a good faith effort has been made to contact other vendors in the general overall geographical region that the sole source has been located, and that the item or service is the only source found to be available in the region. The Village Manager or Deputy Village Manager must give final approval for sole source purchases.

The Purchasing Agent shall certify that every effort has been made to determine if there is a Federal Purchasing or State contract for the item or services requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine that it is the best obtainable price.

Full Description of item or service: Mission Communication, LLC products including SCADA Systems, Real-Time Alarms and Streaming Data, Antenna Cables, Solar Panels, Wireless Communications, etc.

Additional Justification Information: Other SCADA Communications providers are not compatible with Mission Communications products and would not correctly interface with existing equipment.

Sole Source Vendor: Mission Communications, LLC
Name/Contact Person of Sole Source Vendor: David Button, Western Regional Sales Manager
Address/Telephone# of Sole Source Vendor: 3170 Reps Miller Rd Ste 190 Norcross, GA 30071 770-685-7936 or 678-969-0021

Term of Contract: 07/01/22 – 06/30/25
Price of Sole Source Items or Services: $35,000.00 annually approximately

CERTIFICATION BY DEPARTMENT:
I hereby certify that a good faith effort has been made to contact other vendors in the general overall Geographical region in which the sole source has been located, and that there is only one source for the required service or item of tangible personal property.

Department Head: __________________________ Date: 5/18/22

CERTIFICATION OF PURCHASING AGENT:
I hereby certify that there is not a GSA or State Contract for the item or service requested and that negotiations, as appropriate, have been conducted with the sole source vendor to determine this is the best price obtainable.

Purchasing Agent: __________________________ Date: 5/18/22

Management Approval
Village Manager/Deputy Manager: __________________________ Date: 5/18/22
To: Purchasing Agent  
From: Mission Communications, LLC  
Date: 5/18/2022  
Re: Mission Communications Sole Source, Ongoing Service Relations

This memo is to clarify the ongoing service relationship with regards to the Mission Communications SCADA monitoring system. Mission Communications is the sole source manufacture of all Mission devices; Mission devices are utilized in the operation, functionality, and transfiguration of the ongoing SCADA monitoring system provided by Mission.

The Mission SCADA system utilizes cellular data services to transmit pumping station, well, tank or remote instrument data and alarms to the Mission Communications central servers located in Atlanta Georgia. Various cellular carriers provide these cellular data services to Mission under contract. They include AT&T Wireless, Verizon, Sprint, Telenor, and Rogers Communications. Once this data and alarm information are sent to Mission central computer servers, the data is archived and made available to the customer via a secure web site. The secure website (web portal) is set up exclusively for the individual customer. This allows customers to administer their Mission system and produce various operational reports. The Mission system provides alarm notification services for customers for automated phone calls, faxes, emails and pages. Mission personnel administer the system and act on performance data gathered centrally on the customer’s behalf to ensure the entire system provides reliable SCADA services. No maintenance of this system is required of utility customers. All of that is handled by Mission.

It is the totality of all aspects of providing this service that embodies the Mission service.

It is for this embodiment of service that Mission is paid an annual service fee per remote SCADA device. While the individual field devices may use various cellular carriers to transmit data, the cellular carriers alone cannot provide the totality of service desired by the utility department. Mission chooses the most appropriate carrier in your area and works directly with the carrier to resolve any local issues. For all other issues Mission field devices are designed to work with the Mission central computer system and facilities.

Mission provides far more than simple cellular service. Mission offers outsourced SCADA services and management, allowing utilities to focus on what they do best – water and wastewater. We spare utilities the tremendous cost, headaches and maintenance of a full scale SCADA system. It is for this reason that Mission is sole-sourced for the annual service.

Pamela Day, Accountant II  
For: David Button, Western Regional Sales Manager 3170 Reps Miller Rd Ste 190 Norcross, GA 30071