PPP’s as a mechanism to stimulate SMME development in EO / Space Tech
OUR INDUSTRY

- Decades of credible contribution to the global space economy
- Industry successfully pivoted from state projects to commercial NewSpace companies - supplying the global market
- African geospatial intelligence market growing at 21% CAGR
- SANSA is an established and globally respected space agency
- Growing participation of research and academia in space, and supply of well equipped engineers

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OUR CHALLENGE

*We need more globally scalable SMME’s and New Entrants*

- Sub-scale and fragmented downstream – EO included
- Deeply technical sector creating natural barriers to entry
- Limited private sector funding in the sector

- BEYOND AGENCIES
- KNOW HOW ENABLED BUSINESSES
- LEVERAGE ECO-SYSTEM STRENGTHS
- INNOVATION PARTNERSHIPS

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OUR PERSPECTIVE – PPP Redefined

“Enabling and empowering Industry will immediately support sustainable Prosperity”

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WORK IN PROGRESS

**Building a Pipeline:** Pan-African EO (Space Tech) Challenge, “Incubation”

**Supporting Market Access:** Industry-Bi-laterals, Company Profiling

**Attracting Investors:** Space Technology Fund, Space Infrastructure Hub

**Enabling the Eco-System:** IP Protection, Partnerships with Academia, Information dissemination, Alignment with State entities

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