



# St. Nicks Alliance

Where Opportunity Grows

## Director of Real Estate Development

St. Nicks Alliance is seeking a **Director of Real Estate Development** to lead our rapidly growing pipeline of community development projects. The senior position is responsible for overseeing all phases of real estate housing development from project inception through construction and occupancy. The position reports to the Director of Housing.

### Responsibilities

- Coordination of community development initiatives, from initial planning through construction completion; that includes vacant and occupied building rehabilitation, new construction, multi-family rental, commercial and community facility projects.
- Lead in the analysis of potential development sites: land-use, site capacity, target population, program elements, and financial feasibility.
- Supervision of 3-4 real estate staff to implement development projects
- Coordination of development team: consultants, architects, contractors, etc.
- Coordination of project financing: Feasibility, securing commitments, bringing to a construction and permanent closing.
- Assist in determination and analysis of community needs in terms of housing and quality of life issues; assist in formulation of policies and initiatives to meet these needs.
- Lead in preparation of proposals for housing and community development projects.

### Qualifications

- Min. BA/BS degree with five or more years of work experience in a real estate development or related field; urban planning, architecture, construction, finance, property management.
- Familiarity with housing programs & policies at City, State & Federal levels
- 2+ years supervisory experience
- Experience with project and program coordination: clients, consultants and collaborators.
- Experience with loan underwriting, project feasibility analysis and urban design
- Excellent oral and written communication skills, computer expertise, ability to work on several projects simultaneously and independently.
- Knowledge of minority and low income, NYC and major issues: Housing, community development, local planning.

**Compensation:** commensurate with experience; Health, Dental and other fringe benefits  
**If interested, please send resume and cover letter indicating salary requirements to:**

St. Nicks Alliance  
Attn: Director Real Estate Development Search  
2 Kingsland Ave  
Brooklyn, NY 11211  
Fax: 718-486-5982  
Email: [cvasquez@stnicksalliance.org](mailto:cvasquez@stnicksalliance.org)

### **St. Nicks Alliance and its affiliates are Equal Opportunity Employers**

St. Nicks Alliance is a 40+ year old not-for-profit community organization focusing primarily on the neighborhoods in North Brooklyn. Its programs impact more than 10,000 residents annually in the areas of: Housing development and management; Tenant assistance; Workforce Development; Youth and Education; Economic Development and Healthcare.