

# Inspirica

*from homeless to home*



**Our mission: To break the cycle of homelessness by helping people achieve – and maintain – permanent housing and stability in their lives.**



**FISCAL YEAR  
2014-2015  
Annual Report**

**EXECUTIVE LETTER: JASON T. SHAPLEN, CEO**

I am pleased to report that the year ending June 30, 2015 was a transformative year for Inspirica, Inc. – and boldly transformative for the people we serve. Each year, we continue to reach new heights. Over the past 12 months, we have achieved more than I hoped in every aspect of our work. And we have achieved these record results, with your help, in what remains a difficult climate of record, stubborn homelessness in our community.



One reason that homelessness remains stubborn is the face of it is changing. The data shows that homelessness today – even chronic homelessness – is increasingly economic. To be sure, mental illness, addiction and physical illness still play an outsized role, but homelessness today is increasingly driven more by economics than these factors. Stamford is now the nation's 9th most expensive city. The Stamford-Norwalk metropolitan area is now the nation's 3rd most expensive housing jurisdiction. These realities are compounded by two additional factors: the economy has improved, but has not trickled down; and, we are experiencing near total wage stagnation.

The changing dynamic reaffirms that path Inspirica has chosen, important decisions we have made, and the strategic plan we adopted three years ago and are now implementing. I am pleased to say that we have achieved all of the goals we set for this past year, including: doubling the size of our family emergency shelter; launching an important wage-growth initiative; expanding our rapid re-housing program; expanding our Job & Housing Retention Program, and much more. The results have been stellar:

**Jobs**

Over the past 12 months we made a record 200 job placements at a record average starting salary of \$11.54/hour (26% above minimum wage). This brings our five year total to a record 880.

**Housing**

Over the past 12 months we made a record 168 housing placements, bringing our five-year total to a record 700.

**Job & Housing Retention**

The people we place in jobs and housing are remaining employed and housed. A full 77% of the people we place in jobs are still working 12 months later. A full 95% of the people we place in permanent housing are still housed 12 months later. Both numbers far exceed the national average and definitively prove that Inspirica is achieving its mission to break the cycle of homelessness.

**Children's Services**

Children are the most effective way to break the cycle of homelessness. At the end of the school year, 95% percent of the children in our care graduated to the next grade level. Their average grade was a B-. Both statistics far exceed the national average.

What we do collectively is unusual. Thanks to our donors, volunteers and partners, Inspirica is a vibrant, healthy, best-in-class organization. As fiscal year 2015 closes, I am pleased to report to you that our agency is stronger than ever – and I believe that our best days are still ahead.

**Thank you for helping us transform lives. Together, we make a difference.**

Sincerely,

A handwritten signature in blue ink that reads "Jason T. Shaplen". The signature is written in a cursive, flowing style.

## Consolidated Summary of Financial Position

<b>Operating Income by Source</b>	<b>Year End 6/30/15</b>
Private Philanthropy	\$ 2,588,604
Government Grants	\$ 3,561,143
Rental Income	\$ 640,852
Special Events	\$ 159,618
In-Kind Contributions	\$ 45,770
Other Income	\$ 72,319
<b>TOTAL</b>	<b>\$ 7,068,306</b>

<b>Operating Expense by Source Including Depreciation</b>	<b>Year End 6/30/15</b>
Program and Property	\$ 5,364,676
General Admin & Support	\$ 486,206
Fundraising	\$ 448,384
<b>TOTAL</b>	<b>\$ 6,299,266</b>

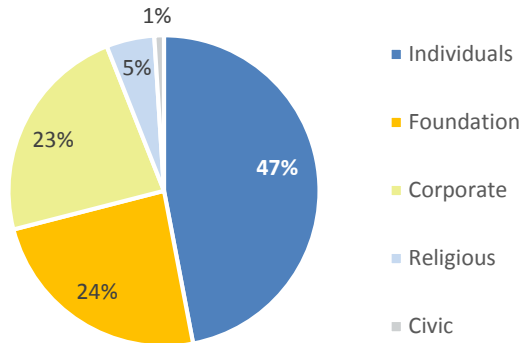
  

<b>Consolidated Summary of Financial Position</b>	<b>Year End 6/30/15</b>
Total Assets	\$ 23,816,647
Total Liabilities	\$ 6,550,300
<b>TOTAL NET ASSETS</b>	<b>\$ 17,266,347</b>

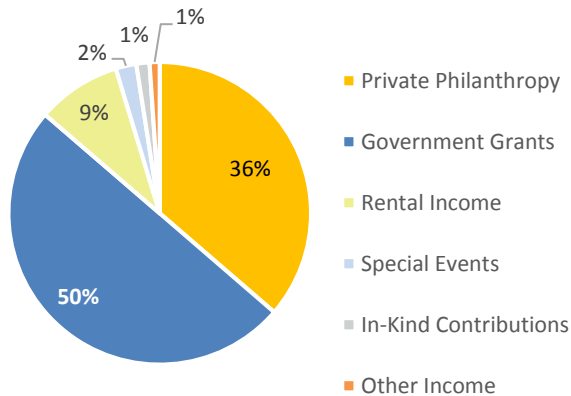
\*In FY15 Inspirica Inc. received \$963,176 in grants for capital projects. This income was recorded as operating revenue on both the "Private Philanthropy" and "Government Grants" lines above. However, the expense was capitalized and does not show as an operating expense above. Additionally, Inspirica received several multi-year grants, the full amounts of which were recorded as revenue in FY15. It also received some restricted funding in which the income was recorded above, but the expense has not yet occurred.

*Inspirica's financial statements are independently audited annually by O'Connor Davies, LLP an independent member of PFK International.*

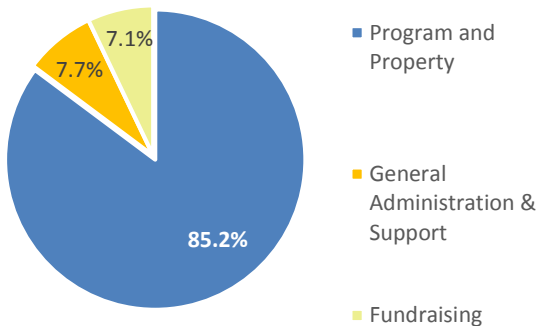
### SOURCES OF PRIVATE PHILANTHROPY



### OPERATING INCOME BY SOURCE



### OPERATING EXPENSE BY SOURCE



## HONOR ROLL OF GIVING

Mareta C. Hamre and  
 Mark B. Abbott  
 Theresa Kelleher and  
 Charles V. Adams  
 Caroline Adkins  
 Caroline Ainsworth  
 Suzanne and Gregory Ainsworth  
 Ruth and Nelson Alpert  
 Rebecca B. Amiot  
 Hope Anderson  
 Elizabeth and John Anderson  
 Schuyler Anderson  
 Margaret and William Anderson  
 Alicia and Carl Andres  
 Jill and Donald Angotta  
 Anonymous (18)  
 Michael Anostario  
 Jeri and Mark Appel  
 Lesley Apt  
 Anne and Peter Ardery  
 Ryan D. Arruzza  
 Elizabeth and George Artandi  
 Robbin and Mark Ashenfelter  
 Kimberly and Thomas Athan  
 Linda and Evan Atkins  
 Linda Andros and William Avery  
 Virginia Bachman  
 Georgia and Roger Bacon  
 Candace and Alfred Badinelli  
 Kathy King and Guy A. Bailey  
 Jean and Robert Baker  
 Theresa and Jason Baker  
 Vanda Baker  
 Lucy and David Ball  
 Elizabeth P. Ball  
 Linda and Frank Ball  
 Elizabeth and Thomas Ball  
 The Ballengee Family  
 Antonio Balson  
 Coleen A. Banks  
 Roberta Barbieri  
 Jennifer and David Barnard  
 Mary and Kirk Barneby  
 Jane Condon and Kenneth Bartels  
 Melinda Barton-Stewart and  
 Tarun M. Stewart  
 Marlene and Richard Battista  
 Sheryl Battles  
 Mary M. Beach

Deirdre and David Beck  
 Phyllis Behlen  
 Karen and Eric Beiley  
 Sonia Bell  
 Frank Bellocchio  
 Agnes and John Benison  
 Judith Bensimon  
 Melody and Claude Bernstein  
 Susan and Jonathan Beyman  
 The Bhirud Family  
 Leslie and Ashish Bhutani  
 Christopher J. Biase  
 Donald A. Bickford  
 Carolyn and Thomas Billet  
 Kathleen and John Blackman  
 Deborah and Mark Blackman  
 Nancy E. Blair  
 Barbara Blake  
 Naomi Bleifeld  
 Susan Bliss  
 Ruth Block  
 Eleanor and Edward Bloom  
 Ann and George Bodenheimer  
 Stacy L. Bone  
 Virginia F. Boorum  
 Susan E. Bordash  
 Adrienne and Timothy Bradford  
 Lynn and Christopher Bradley  
 Rosamund and Robert Brady  
 Susan Bralower  
 Pamela Brandman  
 Laura Burwick and Peter Brandt  
 Daisy and Jeffrey Brennan  
 Ulla Bretschneider  
 Linda Britt  
 Patricia M. Brodhagen and  
 Bruce Misfeldt  
 Elsie and Robert Bromfield  
 Jack Brooks  
 Terrie and Art Brown  
 Gillian and David Brown  
 Felicia Brown  
 Marilyn Brown  
 Mary Ann Brown  
 Marybeth Brown  
 Natalie Brown  
 Suzanne Brown  
 Richard T. Bruce  
 Abigail and Stephen Bruce

Jean Bruder  
 Jacqueline and Harold Buckle  
 Barbara J. Buckley  
 Rebecca and Jeremy Budzian  
 Peggy and Sherman Bull  
 Susan M. Danaher and  
 Gary Buonanno  
 Jane A. Burley  
 Jeanie and Harry Burn  
 Calvin Burnes  
 Caroline M. Calder  
 Emily and Harvey Caney  
 Diane Canfield



Therese M. Canfield  
 Cynthia and Garrett Cannon  
 Kelly Cannon  
 Michael Cappelli  
 Judith and Louis Caravella  
 Jane Carlin and Benjamin Gifford  
 Joyce and Curtis Carlson  
 Chuck Carlstrom  
 Ruby P. Carlucci  
 Barbara Carr  
 Gail and Peter Carriero  
 Robert Carroll  
 Timothy G. Cashman  
 Carolyn and Joe Casino  
 Kathleen Castiglione  
 Megan and Jonathan Catherwood  
 Katherine T. Cerow  
 Joan and Roch Champagne  
 Oscar A. Chavarria  
 Michael Chieco  
 Charlotte Childs  
 Donna Christensen and Steven Smith

Christa Chu  
 Alicia and Michael Chuba  
 Mark Chutha  
 Prospect Hill Foundation, Inc.  
 Theresa and Joseph Cipolla  
 Marshall Clark  
 Merritt Clark  
 Marilyn T. Clements  
 Christine Cognetti  
 Roberta and Alan Cohen  
 Susan and Frank Colandro  
 Patricia Colangelo  
 Ramsay Christensen Cole  
 Stephen Cole  
 Allison Conclin  
 Jo Anne Cone  
 Barbara J. Conetta  
 John Conners  
 A Joan Connor  
 Lena Connor  
 Laura Conwesser  
 Barbara W. Cooke  
 Kelly Copeland and Scott Dorf  
 Jeanne and William Coupe  
 Jeanne L. Courter  
 Carla and Barry Coutant  
 Carolyn and Kevin Coutant  
 Gina and Curtis Crawford  
 Linda Cremin  
 Joyce and Michael Critelli  
 Betsy A. Cropsey  
 Ellen and Christopher Crovatto  
 Beatrice and Peter Crumbine  
 Elissa Cushman  
 Susan Bevan and Anthony Daddino  
 Nicky and Vincent D'Agostino  
 Claire M. Daly  
 Karen and Charles Daugherty  
 Candice and James Davis  
 Janet Patricia Davis  
 Marie L. Davis  
 Elisabeth Evans and Mark C. Davis  
 Sarabeth Davis  
 Richard Day  
 Denise J. Daych  
 Kathleen and Dominic De Marco  
 Susanne and Michael de Milt  
 Johanna and Maarten de Ruiter  
 Sarah Deakins  
 Elizabeth S. Deambrosio

Joan and James Dean  
 Mario DeCarlo  
 Jonathan D. DeFeo  
 Mark and Susan Defranco  
 Barbara A. DeGaetani  
 Mary Dellaruso  
 Wynne and Arthur Delmhorst  
 Marilyn and Richard Derr  
 Anthony DeVito  
 Mark Diamond  
 Michael Diamond  
 Jacqueline Dias Costa  
 The Diddel Family  
 Joseph Diliberto  
 Logan Diliberto  
 The Diliberto Family  
 Maureen and James Dippold  
 Emilia Diteodoro  
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 Stacy Donchey  
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Lynn and James Dowd  
 Evan Downey  
 Arlene and Nicholas Dubiago  
 Marilynn S. Dueker  
 Nina Dumas and Maurice Howell  
 Lori A. Dunn  
 Meredith and Colin Dunne  
 Katharine Dusenbury  
 Brinley F. Ehlers  
 Mariann and Anders Ekernas  
 Joyce and Richard Eldh  
 Mary Ellen Elias  
 N. Andrew Elliot  
 Karen and Frank Elmasry  
 Margaret and David Epprecht  
 Jeanine Esposito  
 Kathleen Fabbri-Benham  
 Douglas L. Fainelli  
 Grace T. Fainelli

Elbee Farricker  
 Gregory Fea  
 Sophia Feldman  
 Susan Ferrand  
 Christal C. Ferrandino  
 Nancy and William Fertig  
 Jean Marie Field and Clifford Scott  
 Lori Fields  
 Joan and Robert Fields  
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 Beck Fineman  
 Susan Finkelstein  
 Glenn Finley  
 Rosalea and Richard Fisher  
 Amy Fishkow and James Benjamin  
 Bill Fishman  
 Maureen and Robert Fitzpatrick  
 Gloria Fitzsimons  
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 Joy and Brin Ford  
 Robert Forti  
 Christie and James Fountain  
 Cathy L. Fowles  
 Norma and Clifford Fox  
 Gina and Steven Frederick  
 Sonia and Michael Freedman  
 Heather Freeman  
 Burt Freund  
 Susan Friborg  
 Martha Friedman  
 Connie and George Friesen  
 Mildred A. Fromm  
 Joyce Fubini  
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 Pritee and Amershi Gada  
 Faye and Bartlett Gage  
 Katharine and William Gaillard  
 Sharon and William Gallagher  
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 Susan Garnett  
 Michele and Henry Gasiorowski  
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 Bruce Reinheckel  
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 Marion George  
 Lile and John Gibbons  
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 Kelly Leather  
 Penelope Lehman

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 Joseph Nemec  
 Audrey Magruder  
 Lynn K. Bowman and  
 William L. Mahone  
 Virginia Mahoney  
 Isabel and Peter Malkin



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 Amira Mantoura and Alexander Nanai  
 Karim Mantoura  
 Elizabeth Smith and Tom Mao  
 Luanne Marshall  
 Virginia and William Martens  
 Claudine and Lee Martin  
 Michelle C. Martin  
 Rosemary Massari  
 Carolyn and Fred Matera  
 William H. Mathews  
 Carol and Rene Mathis  
 Kay Maxwell  
 Randi Mazzella  
 Susan and Stuart McCalley  
 Mary and Thomas McCarthy  
 Whitney McCarthy  
 Ciaran McEnroe  
 Elizabeth and Colin McEvoy  
 Mary Ellen McGuire  
 Alan McIntyre  
 Barbara and Richard McKeough  
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 Anthony Lapolla  
 Chris McLeod  
 Yvonne and Osby McMillan  
 Trish McMullin  
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 Michael Mehan  
 Marcia and Barry Meinert  
 Ellen and Joel Mellis  
 Sondra and Franklin Melzer  
 Saraha and Anthony Menchaca  
 Patricia and Robert Mendelsohn  
 Josephine A. Merck  
 Belinda and James Metzger  
 Gaylord Meyer  
 Margery Meyer  
 Marie-Noelle Meyer  
 Alida and George Meyers



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Henry Miller	Karen and David Newman	Andrea Petite
Wilbur H. Miller	Terry S. Newman and David B. Rubin	Barbara Philips
Jonathan Mills	Phyllis and Bruce Nicholas	Patricia and Robert Phillips
Meagan Burns-Min and Steve Min	Marsha L. Nichols	Russell Phillips
John Minio	Carroll and Thomas Niles	David Pinchin
Carissa Mink	Robert Nixon	Karen and Robert Pingarron
Meredith Berkman and Daniel Mintz	Indra K. Nooyi	Connie J. Plaehn
Maria Minuesa	Teresa Norris	Jennifer Pokorney
Susan Mirza	James Norton	Benet Polikoff
Norma and Maurice Mitchell	John Norton	Marianne Pollak
Tara Mitchell	Erin Hazlett-Oakes and Robert Oakes	Sergey Polyakov
Judith A. Moist	Helen Fox-O'Brien and Dana O'Brien	Mary and Stephen Pond
Allegra Molkenthin	Melanie and Sean O'Connell	Lois L. Pontbriant
Allison and Steve Molkenthin	Bryan O'Connor	Marianne and Gerald Porricelli
Rhonda and Steven Moll	Marth and Donald Odell	Julie and John Potter
Darron Moodie	Arianne O'Donnell	Charlene M. Pratt
Barbara Moore	Dorothy O'Grady	Jane Price
Pamela and Douglas More	Lorraine and Brendan O'Halloran	Dorothy and Austin Pryor
Laura and Daniel More	Jane and Robert Olsen	Sandra and James Pryor
Cecilia and Robert Morgan	Marcy and Reinhardt Olsen	Michele and Christopher Purcell
Annette and Mike Morrill	Marianne Olsen	Gary T. Quigley
Dale and Bruce Morrison	Erna and Kenneth Olson	Constance P. Quinby
Heather and Daniel Mosley	Barbara and Edward Oppedisano	Paula and Mark Rada
The Moss Family	Margaret Osnos	Lawrence Raffone
James Mossman	Daniel Osterrieder	Heather and Todd Raker
Julie-Ann Motta	Cathy and Richard Ostuw	Thiru Raman
Katharine and Kenneth Mountcastle	Cindy Ottaviano	Betsy Ramos
Peter Moyer	Wendy and Charles Otto	Patricia and Jeffrey Ranta
Ann Mulderrig	Carolyn and Gregg Padilla	Katherine and Louis Rawden
Deanna Mulligan	Catherine and Louis Paglia	Sheila and George Raymond
David B. Murphy	Sharon and Paul Palanzo	Allison Reams and Vicki Altmeyer
Phillip J. Murphy	Catherine and Rusty Parker	Sharon Rechter and Guy Oranim
Lee Moore and Robert Murray	Elizabeth Parker	Marianne and Thomas Reifenheiser
Judith and Ronald Murray	Frank R. Parker	Lynn and George Reilly
The Murray Family	Marney Parker	Marjory and Walter Reilly
Lisa and Mario Musilli	Valerie Parker	Jane E. Repp
Margareta Mysza	Kate Parker-Burgard	Russell S. Reynolds, III
Stephen M. Napier	Ashley Parkinson	Deborah and Russell Reynolds
Britta and Denis Nayden	Pat and Michael Parry	Martha S. Rhine
Ralph Nazareth	Margaret and Christopher Pavia	Cristin and David Rich
Karen and Gary Neems	Barbara Peale	Cynthia and Donald Richardson
Deborah and Robert Neiman	Roberta and Stephen Peet	Mary and Paul Richardson
Elizabeth Nelson	Michael R. Pellegrino and John W. Stansel	Katherine and Gregory Rider
Karen Nelson	Joyce Peluso	Jacqueline M. Rieser
Judy and Courtney Nelthropp	Ella Pepper	Diane Riffelmacher
Debra and Richard Nemchek	Karen Perlman	Rosalyn Ritts
Lynn Nemia	Albert Perry	Cynthia Ritzler and Douglas Pulick
Susan and Philip Ness	Elizabeth A. Perry	Carol and Erwin Riven
Sue and Gregory Neumann	Karen and Matthew Perry	Jackie Roberson

Pam and Alfred Roberts  
 Betty and Daniel Roberts  
 Patricia and John Roberts  
 Nancy Robertson  
 Janet Robinson  
 Jill and Fred Robustelli  
 Tammy Rocque



Andrea Rogers  
 Lisa and Robert Rooney  
 Mark Rose  
 Heidi A. Rosecrans  
 Nancy and Robert Rosen  
 Judith Rosenberg  
 Richard Rosenberg  
 Cecile Windels and Dale Rosenberger  
 Marina Rosenkrantz  
 Joan and Robert Rosenthal  
 Barbara and Edward Rosett  
 Scott Roskind  
 Eileen H. Rosner  
 Helen and John Rothermich  
 Joanna T. Rowan  
 Joseph Roy  
 Denis Ruane  
 Karin Ruebeck  
 June Ruggiero  
 Donald Rullman

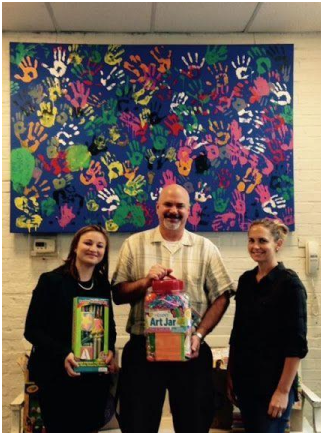


Marissa Ruschil

Susan Russo  
 Shannon Rust  
 Alma Rutgers  
 Ruthanne Ruzika  
 Alane and Peter Sachs  
 Christopher Sachs  
 Jessica Safir  
 Charles Salek  
 Eileen and Richard Saluga  
 Jean Sammis  
 Dawn and Steven Sanders  
 Tom Sanseverino  
 Stan Sarli  
 Gregory A. Saum  
 Guita Sazan  
 Lorraine and Frank Scarpa  
 Sarah and Everett Schenk  
 Sally and John Schlachtenhaufen  
 Lisa and David Schlakman  
 Monica and Michael Schlessinger  
 Kristen and Joseph Schlim  
 Nicole and Thomas Schmalzl  
 Lois and George Schneider  
 Richard G. Schulze  
 David Schwartz  
 Lois and Edward Scofield  
 Dorothy Scott  
 Mary Ann Scott  
 Katherine A. Sears  
 Jesse Segalla  
 Betsey and Arthur Selkowitz  
 Irene Senter  
 David P. Severance  
 Frieda and Eugene Shapiro  
 Madeline B. Shapiro  
 Gertrude and Marvin Shapiro  
 Lisa and Jason Shaplen  
 Elaine and Lester Sharlach  
 Catherine Lynch and Douglas Sharp  
 Charline and Anthony Shaw  
 Marsha J. Shendell  
 Elisabeth and Edward Sheridan  
 Matthew Sherwood  
 Marcia Shiller  
 Sandra Shipkowitz  
 Linda and Dave Shockley  
 Danielle and Teodoro Sibilia  
 Lisa and Lawrence Siebert  
 Cheryl Saban and Michael Siegmund  
 Heidi and Mark Silverstein

Cleary and George Simpson  
 TJ Simpson  
 Judith and Robert Sinche  
 Sanchali Singh  
 Teresa and Vinod Sinha  
 Eleanor Sipkins  
 Marguerite and Elliott Sisson  
 Lawrence Skeats  
 Gloria and Randall Skigen  
 Dorothy and Howard Slutz  
 Carol L. Smith  
 Catherine B. Smith  
 Judy Smith  
 Julie Smith  
 Louise F. Smith  
 Carol Ann Kelsey-Smith and  
 Patrick A. Smith  
 Karen and Michael Soltis  
 Felicia Soltys  
 Mary Sommer and Jay Sandak  
 Linda and Girolamo Sorbara  
 Sandra Soule  
 Marie Spelling  
 Elsa R. Spencer  
 Christina and Ludwig Spinelli  
 Prisca and Stuart Spitz  
 Melissa Spohn and Johan Wenman  
 Donna Stafford  
 Karen and Paul Stamoulis  
 Veronica C. Staplefield and Jack M. Kriskey  
 Gerard J. Staudt  
 Doris Steedley  
 Janet and Michael Stein  
 Betty and Ronaldo Steinberg  
 Linda Sterling  
 Louise B. Stern  
 Peri and Paul Stelman  
 Caralyn and Douglas Stevens  
 Gail Stewart  
 Robin and John Stineman  
 Wendy and Clifford Stober  
 Susan and David Stoller  
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 Valeria and Clifford Storms  
 Marc Street  
 Valerie and Paul Street  
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Carolyn Surgent and Jacques Friedman  
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Noel C. Thomas  
 Sue Thompson  
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