



# Girl Scouts in the Heart of Pennsylvania

## Statement of Financial Position

	(Unaudited) September 30, 2016
<b>Assets</b>	
Cash	\$ 1,723,032
Custodian funds	97,381
Inventories, net	63,338
Accounts receivable, net:	—
United Way	221,790
Other	136,097
Prepaid expenses	218,928
Pledges receivable, current, net	107,565
<b>Total Current Assets</b>	<b>2,568,131</b>
<b>Other Assets</b>	
Investments	6,914,675
Beneficial interest in perpetual trusts	537,494
Pledges Receivable, net	82,118
<b>Total Other Assets</b>	<b>7,534,287</b>
Land, buildings and equipment, net	9,425,323
<b>TOTAL ASSETS</b>	<b>\$ 19,527,741</b>
<b>Liabilities</b>	
Accounts payable and accrued liabilities	118,982
Line of Credit	-
Accrued wages and vacation	168,282
Custodian funds	97,381
Deferred program revenue	77,150
<b>Total Current Liabilities</b>	<b>461,795</b>
<b>Net Assets</b>	
Unrestricted:	
Operating	8,173,043
Board Designated	25,000
Land, building & equipment	9,425,323
Total Unrestricted Net Assets	17,623,366
Temporarily restricted	616,897
Permanently restricted	825,683
<b>Total Net Assets</b>	<b>19,065,946</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 19,527,741</b>

## Statement of Activities and Change in Net Assets

	(Unaudited) For the Period ended September 30, 2016
<b>Revenue and Public Support</b>	
<b>Program Related Revenue</b>	
Program Related Product Sales	\$ 8,299,033
Cost of Product Sales	(2,134,131)
Program Service and Camp Fees	427,551
Miscellaneous Program Revenue	25,299
<b>Total Program and Related Revenue</b>	<b>6,617,752</b>
<b>Public Support</b>	
Contributions and Grants	624,102
United Ways - Allocations	388,931
United Ways - Designations	43,852
Special Events - Net	8,079
<b>Total Public Support</b>	<b>1,064,963</b>
<b>TOTAL REVENUE AND PUBLIC SUPPORT</b>	<b>\$ 7,682,715</b>
<b>FUNCTIONAL EXPENSES</b>	
<b>Program Services</b>	
Regular Program	\$ 5,987,212
Outdoor Program	1,478,660
<b>Total Public Support</b>	<b>7,465,872</b>
<b>Supporting Services</b>	
Management and general	584,874
Fundraising	616,749
<b>Total Supporting Services</b>	<b>1,201,623</b>
<b>TOTAL FUNCTIONAL EXPENSES</b>	<b>\$ 8,667,495</b>
<b>Expenses in excess (deficit) of revenue and Public Support</b>	<b>\$ (984,780)</b>
<b>NON-OPERATING INCOME AND GAIN</b>	
Rental Income	\$ 41,928
Net Investment Gain (Loss)	605,262
Gain / (Loss) on Disposal of Assets	(116,820)
Gas Lease Royalties	780,415
Other Income	4,509
<b>TOTAL NON-OPERATING INCOME AND GAIN</b>	<b>1,315,294</b>
<b>CHANGES IN NET ASSETS</b>	<b>\$ 330,514</b>
<b>NET ASSETS - BEGINNING</b>	<b>\$ 18,735,432</b>
<b>NET ASSETS - ENDING</b>	<b>\$ 19,065,946</b>

\*The results for 2016 have not been audited.