

Luther Village Annual Report of 2016

f LUTHER
J VILLAGE

Luther Village Annual General meeting for 2016

February 16, 2017

AGENDA

1. Call to Order
2. Opening Devotions –
3. Adoption of Agenda
4. Minutes of AGM for 2015
5. Review of annual report (Discussion/Question and Answer)
6. Other Business
7. Closing

LUTHER VILLAGE AGM MEETING MINUTES

Date: February 18, 2016

Time: 7:00 pm

Place: Church of the Cross, Wpg

Present: Dale Clark (Chair), Jack Nixon, Kristel Arnold, Ryan Kroeker, Brock Pearce, Melinda Pearce (Interim Director), Brenda Robins, Wes Ammeter, Caroline Wintoniw (Guest)

Regrets: Darrin Strecker, Melanie Mathews, Pastor Erik Parker, Stephen Sauer

ISSUE	DISCUSSION	ACTION
1.0 Call to Order	Dale called the meeting to order at 7:03 p.m.	
2.0 Devotion	Devotions were deferred to the Board meeting.	
3.0 Adoption of Agenda	Kristel moved, seconded by Jack seconded to adopt the agenda.	Carried.
4.0 Adoption of Minutes of 2014 AGM	Ryan moved, seconded by Kristel to adopt the minutes from the 2014 AGM.	Carried.
5.0 Review 2015 Annual Report	Kristel moved, seconded by Wes to adopt the 2015 Annual Report.	Carried.
6.0 Other Business	There was no other business to discuss.	
7.0 Closing	Brenda moved, seconded by Wes to adjourn the meeting at 7:10.	Carried.

2016 - Luther Village Board of Trustees - Chair's Report

Over the year, the Luther Village Board of Trustees worked through a number of challenges and explored a number of opportunities for the ministry.

The Board performed a number of assessments on the current state of camp infrastructure and worked to prioritize the needs of the camp and ministry while balancing the financial cost to meet those needs. The camp purchased a new truck to replace existing vehicles. Additionally, the board explored a number of capital improvement projects and made initial plans for the completion of these projects; including replacing the Chalet building, and expanding, renovating or replacing the current washroom/shower facilities. Camp electricity capacity and the propane system were also evaluated over the year and a number of buildings around camp also received capital improvements.

The Board also worked to review policies, board structure, and camp management structure to ensure the needs of those involved in the ministry of the camp and those working to fulfill the ministry are being appropriately met. The Board also explored a number of ways to increase the ministry opportunities for the camp, including camp use during the shoulder season and usage of available land.

At the end of the year Luther Village was presented with a couple of significant transitions to work through. As most are now aware, Kim Scherger submitted her resignation as the Executive Director of Luther Village. For 25 years Kim provided outstanding leadership, guiding and managing the camp with a stable, steady hand through many significant events. Thank you to Kim for her faithful and dedicated service to the Luther Village community. Her gifts will be greatly missed.

In October, the Board of Trustees Chair, Dale Clark also resigned his role as Chairperson and position on the Board after a number of years of faithful service and prudent guidance through a number of important adjustments to policy. Dale also worked closely with Kim and the Board in creating a strategic plan for the coming years to enhance and advance the ministry of the camp. Thank you to Dale for his commitment to Luther Village while serving on the Board.

We ask for your ongoing prayers through these transitions as the Board and staff work to continue to provide the outdoor ministry experience that makes a difference in all of your lives.

Finally, thank you to all of the staff and volunteers over the year. Your continued work and support of the ministry is invaluable.

Thank you also to Lutheran Church of the Cross for the office and meeting space Luther Village uses. We appreciate it very much.

On behalf of the Board of Trustees of Luther Village I would like to thank you for your prayers, support and continued participation.

Stephen Sauer

Interim (Vice) Chairperson,

Luther Village Board of Trustees

Executive Director's Report

This was another year in the great-ness factor of Luther Village. The usual happened – joys, struggles, laughter, love and learning about the Jesus Way and each other. It was busy with our school groups, fishermen & retreats in the spring, programs in the summer and groups and retreats in the Fall. The normal cycle of camp. This wouldn't be possible without a great staff team and this year LV was blessed with talent galore. Despite lots of sickness going around in the spring and summer – even pneumonia for a couple staff, everyone worked together to make the season happen in an exciting way. Many thanks to my team/summer family:

Program Coordinator – Diana Schreibmaier

Program Leader – Luke Dojack

Program Leader/Head Lifeguard - Monelle Benjamin

Program Leader – Liam Marshall

Program Leader/Office Assistant – Laura Muzyka

Maintenance Lead – Carey Buss

Maintenance Assistant/Lifeguard-turned Media Coordinator – Mike Segstro

Maintenance Assistant – Spencer Teetaert

Maintenance Assistant – Christian Strecker

Maintenance/Kitchen Assistant – Jacob Kerr

Head Cook – Taylor Gray

Assistant Cook – Riley Boyd

Kitchen Assistant/Housekeeping/Assistant Cook – Jennifer Schreibmaier

Kitchen Assistant/Housekeeping – Paige Buss

Kitchen Assistant/Housekeeping – Alex Hunter

Office Administrator – Jane Temenobere

Office/Maintenance Assistant – MacKinley Scherger

We had many blessings at camp this year: I started the year with some sabbatical time which was perfect and restful. It was very welcomed especially due to the fact that camp hours are filled with very long days- 78-80 hours a week for 4.5 months a year is too much for anyone to be working. Getting back to work early March had me jumping in to the regular fun of busy-ness and getting last items organized for moving out to camp for 5 months. A big part of survival each year is the many volunteers who give time and talent to LV. This year Ad van Dijk again headed up some projects such as putting in a new furnace in the main kitchen, replacing the dining hall heater, organizing a spring work weekend for the Men's Group at Sherwood Park Lutheran along with advising on other projects. Eternally grateful to you and your group Ad!

Roger Yost continues to be our IT guy, which is majorly appreciated in the wilderness. He is always trying to make the wifi & internet better, assisting with computer & networking issues. Special thanks to Caroline and Fred Mann for being our pick-up crew at locations all over Winnipeg and Gimli for large donated items. Thanks for then bringing them out to LV in July, in our new-to-us black truck. Brock Pearce & Jay Harasymchuk continue to work at opening camp in the spring and getting our water system up and running as well as helping with shut down in the Fall. Other volunteers were out to help make this a faster experience this year. Karl Emms for continuing to maintain our vehicles and motors and Kendra at Jacob Design for everything from brochures to staff & souvenir clothing, ads and posters. You two have been great gifts to LV.

Other blessings were in the form of a large monetary donation toward a new pontoon motor when ours conked out in the middle of a school groups use, yet again. This gift was another example of God working in others lives because of the

ministry LV provides. School and other community groups were in abundance using LV this spring and in the fall. Two groups insisted on doing a work project which we had new archery targets built by them and painting/staining of cabins.

Our youth camp numbers jumped up this year with the highest number of registered kids for grades 7-10 camp in almost 10 years. Most of these were returning campers which is again a sign of the impact of the ministry. Unfortunately our LV's Got Talent numbers decreased significantly, with only 7 kids. The staff and I joined in and ensured the camp was meaningful and happened, performing Fiddler On The Roof at the end of the week. What an amazing experience for all involved, under the direction of Thor and Debbie. Family camps increased slightly in attendance showing the importance of family time together in God's place at LV. Something to continue building on.

The board has been busy with projects and evaluations of the camp site in correlation with the Strategic Plan and camp policies and has some exciting things coming up in the future. The biggest are plans for replacing the chalet with a 4-plex unit and a unisex shower-house in the main camp level to accommodate for the growing need of more showers as we move into the future. New metal roof's for the chapel and dining hall/kitchen are in 2017's plans. Watch for the call for help with this. A new website was recently launched which works fabulously with mobile devices and tablets. Check it out if you haven't yet. Continuing to move into the future, along with grant applications, the board budgeted to finally hire another year round full time position of a Camp Manager, which will alleviate some of the executive director's hours.

Thanks to Church of the Cross for continuing to house Luther Village over the winter months – this central location has been an amazing gift to LV. Heidi and Doug on staff are always greeting us with smiles and mail in hand, keeping things clean for us. Partnering with the Urban occasionally as we share the same basement is also a blessing to LV. Thanks Rhonda for continuing to encourage this relationship.

As many know by now, I am moving on from my role as executive director at Luther Village. After 25 years in this role, I will be taking on the work of executive director at Manitoba Camping Association beginning mid February. This has been a full and long chapter in my life; one of laughter, joy, tears, family, friendships, challenges, fun, love, new experiences, exploration, struggles, endless learning professionally and personally...I wouldn't trade it for anything. I am pretty sure my family would echo the same sentiments. Thank you for this incredible opportunity to lead Luther Village in outdoor ministry. When I started my second journey with LV in this capacity back on April 1, 1992, Rick and I were engaged, and we decided to plan our fall wedding whilst working endless hours at camp all summer long. We didn't know what was ahead for us after our 5 month term jobs at LV; apparently it was the beginning of a 25 year career working with amazing people – my family, friends and campers.

I am blessed...and wiping tears away right now...thank you.

Submitted with a smile,



Kim Scherger
Executive Director
#seeyouatLV

Financial Development Report

“We envision a Luther Village where annual distributions of the Luther Village Fund will enhance facilities, grounds, equipment and programming; and ensure people of all financial means are able to experience the vibrant Christian community in God’s sanctuary.”

For those whom are unfamiliar with the Luther Village Fund, the fund is an accumulation of financial gifts which are invested and generate interest income for the camp. That income is distributed annually towards capital projects, projects which enhance programming and camperships.

Our vision is that the Luther Village Fund will rejuvenate existing facilities, fund the construction of new facilities, improve our grounds, develop new and interesting programs, and improve our existing campership program...to name a few possibilities.

To that end in 2016, the Board decided to use the funds for much needed continued upgrades & renovations to cabins and buildings at camp.

As of February 1st, 2017 the Luther Village Fund has financial gifts in the amount of \$245,982. This is an increase of \$25,840 in the fund over this time last year; thank-you to all our donors! Our fundraising target in 2018 is to raise \$30,000 and our long term target remains \$700,000 in endowed gifts.

Respectfully Submitted,

Byron Smith

Please note all following financial information is in DRAFT status.

LUTHER VILLAGE INC.

**BALANCE
SHEET**

DRAFT

**DECEMBER 31,
2016**

**DECEMBER 31,
2015**

ASSETS

OPERATING FUND

Bank Balances less outstanding cheques	(22,883.04)	(12,267.17)
Accounts Receivable		
Trade	4,043.01	(19,259.55)
Other	182.52	959.61
GST receivable	1,337.81	284.20
Prepaid expenses	7,257.60	7,257.60
Inventory	-	-
Due from Memorial Fund	-	-

(10,062.10) (23,025.31)

CAPITAL FUND

Capital Assets	265,486.96	298,606.69
----------------	------------	------------

255,424.86 275,581.38

LIABILITIES AND SURPLUS

OPERATING FUND

Accounts payable and accrued - trade		
Trade	11,349.23	11,151.79
Deferred Contributions	121,033.49	126,106.94

132,382.72 137,258.73

Operating Fund Surplus	(48,693.02)	8,380.83
Current Income / (Loss)	(15,280.51)	(57,073.85)

68,409.19 88,565.71

HYDRO PROJECT FUND

Surplus	-	-
---------	---	---

MEMORIAL FUND

Surplus	-	-
---------	---	---

SEWER TREATMENT SYSTEM PROJECT

Surplus	-	-
---------	---	---

CAPITAL FUND

Mortgage payable	-	-
Surplus	187,015.67	187,015.67

255,424.86 275,581.38

Please note all following financial information is in DRAFT status.

LUTHER VILLAGE INC.
STATEMENT OF REVENUE AND EXPENSES - SUMMARY
For the Year Ended December 31, 2016

Month Ending December 31, 2016			DRAFT	Year Ended December 31, 2016		
Actual	Budget	December 2015		Actual	Budget	December 2015
Revenue						
\$0.00	\$0.00	\$854.63	Camp programs	\$179,827.27	\$182,000.00	\$159,857.93
0.00	0.00	(46.36)	Food and Confection	15,647.15	15,500.00	12,662.42
0.00	0.00	1,945.28	Cabin Rental and Cottage Owners Fee	23,923.18	25,000.00	23,365.95
0.00	0.00	0.00	Bus Transportation	0.00	2,500.00	0.00
0.00	0.00	1,000.00	Campground fees and storage fee	55,037.56	50,000.00	50,303.01
0.00	0.00	0.00	Boat, motor, and canoe	4,102.01	3,700.00	4,081.76
0.00	0.00	0.00	Miscellaneous	1,697.59	1,600.00	2,590.93
\$0.00	\$0.00	\$3,753.55		\$280,234.76	\$280,300.00	\$252,862.00
Other Revenue						
\$0.00	\$1,666.74	\$0.00	Church Support - MNO Synod	\$15,000.00	\$20,000.00	\$18,332.00
856.10	3,541.74	(3,607.47)	Donations	39,178.07	39,500.00	42,008.99
19,201.30	17,000.00	24,238.89	Fundraising activities (net)	46,889.14	55,000.00	67,556.90
0.00	0.00	100.00	Miscellaneous	320.34	500.00	243.13
0.00	0.00	1,860.68	GST / HST REBATE	9,815.25	3,000.00	6,833.96
0.00	0.00	0.00	PROCEEDS ON SALE OF EQUIPMENT	2,014.00	0.00	0.00
0.00	0.00	6.26	Interest Revenue	0.00	5,000.00	6.26
0.00	0.00	0.00	Grants	5,950.00	0.00	2,182.00
\$20,057.40	\$22,208.48	\$22,598.36		\$119,166.80	\$123,000.00	\$137,163.24
\$20,057.40	\$22,208.48	\$26,351.91	Total Revenue	\$399,401.56	\$403,300.00	\$390,025.24
Expenses						
\$500.00	\$0.00	(\$2,207.88)	Audit and Legal	\$3,837.20	\$3,800.00	\$3,625.68
0.00	0.00	0.00	Automotive transportation	3,082.00	6,000.00	4,815.93
18.97	0.00	140.21	Food and confection purchases	60,864.73	67,500.00	61,307.67
11,550.28	8,158.37	15,347.31	Wages and Employee Benefits	201,702.96	209,900.00	198,866.66
0.00	50.00	60.01	Camp Hydro Electricity	15,254.35	17,000.00	17,986.80
0.00	0.00	0.00	Gasoline / Propane	8,517.32	16,000.00	11,013.43
0.00	0.00	7,588.08	Repairs and Maintenance	20,711.36	25,000.00	38,761.09
0.00	600.00	42.25	Laundry and Cleaning	5,767.57	6,000.00	5,445.63
2,200.00	150.00	2,164.32	Equipment Lease	2,200.00	1,800.00	2,164.32
30,383.73	0.00	30,345.73	Amortization	30,383.73	0.00	30,345.73
2,540.00	1,008.43	952.30	Printing, postage, and stationery	12,306.02	7,500.00	7,913.00
9,700.00	895.98	7,825.69	Interest, Penalties and Bank Charges	9,983.46	10,250.00	8,142.89

0.00	0.00	1,023.24	Interest on long-term debt	0.00	500.00	1,023.24
0.00	0.00	1,331.54	Taxes, insurance, licenses	20,021.31	22,325.00	21,369.24
0.00	450.00	3,516.80	Promotion and publicity	7,734.38	10,500.00	20,367.27
0.00	37.50	22.66	Committee and program	4,584.08	4,550.00	7,710.65
286.70	250.00	1,011.08	Telephone	7,553.76	5,000.00	6,156.71
0.00	0.00	0.00	Travel and conferences	135.00	1,500.00	158.39
(12,337.45)	1,916.74	(63,174.37)	Purchase of Capital Assets	0.00	23,000.00	0.00
0.00	0.00	(75.24)	Miscellaneous	42.84	0.00	(75.24)
<hr/>			Total Expenses	<hr/>		
\$44,842.23	\$13,517.02	\$5,913.73		\$414,682.07	\$438,125.00	\$447,099.09
<hr/>				<hr/>		
(\$24,784.83)	\$8,691.46	\$20,438.18	NET INCOME / (LOSS)	(\$15,280.51)	(\$34,825.00)	(\$57,073.85)
<hr/>				<hr/>		

Please note all following financial information is in DRAFT status.

LUTHER VILLAGE INC.
STATEMENT OF REVENUE AND EXPENSES -DETAILED
For the Year Ended December 31, 2016

Month Ending December 31, 2016			DRAFT	Year Ended December 31, 2016		
Actual	Budget	December 2015		Actual	Budget	December 2015
Revenue						
\$0.00	\$0.00	\$0.00	Retreats - Youth	\$7,611.58	\$9,000.00	\$9,093.00
\$0.00	\$0.00	\$0.00	Retreats - Adult	\$0.00	\$3,000.00	\$0.00
\$0.00	\$0.00	\$0.00	Confirmation Camp	\$0.00	\$5,000.00	\$5,677.56
\$0.00	\$0.00	\$748.13	Group use	\$57,203.58	\$50,000.00	\$29,464.77
\$0.00	\$0.00	\$0.00	Small Fry Camp	\$1,680.00	\$2,000.00	\$3,168.00
\$0.00	\$0.00	\$0.00	Grades 4 to 6 Camp	\$11,670.00	\$12,000.00	\$11,306.74
\$0.00	\$0.00	\$50.00	Grades 7 to 9 Camp	\$9,718.00	\$7,000.00	\$6,083.00
\$0.00	\$0.00	\$0.00	Grades 9 to 12 Camp	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Personal Retreat	\$1,107.48	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Family Camp - Week One	\$21,767.87	\$18,000.00	\$20,238.33
\$0.00	\$0.00	\$0.00	Family Camp - Week Two	\$12,085.42	\$15,000.00	\$13,667.28
\$0.00	\$0.00	\$0.00	Family Camp - Week Three	\$17,121.78	\$15,000.00	\$19,060.07
\$0.00	\$0.00	\$0.00	Family Camp - Week Four	\$14,577.72	\$15,000.00	\$19,690.13
\$0.00	\$0.00	\$0.00	Family Camp - Week Five	\$13,903.00	\$10,000.00	\$8,682.75
\$0.00	\$0.00	\$0.00	LV's Got Talent	\$1,801.25	\$10,000.00	\$7,431.00
\$0.00	\$0.00	\$0.00	Other Camp Revenue	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	September Long weekend	\$5,362.67	\$4,000.00	\$1,958.80
\$0.00	\$0.00	\$56.50	LIT	\$1,211.92	\$2,000.00	\$1,659.50
\$0.00	\$0.00	\$0.00	Womens Retreat	\$3,005.00	\$5,000.00	\$2,677.00
\$0.00	\$0.00	\$0.00	Bus Day Trip / Open House	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	50th Anniversary Weekend	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Bus Transportation and Rent Cabin Rental and Cottage Owners Fee	\$0.00	\$2,500.00	\$0.00
\$0.00	\$0.00	\$1,945.28		\$23,923.18	\$25,000.00	\$23,365.95
\$0.00	\$0.00	\$1,000.00	Campground	\$45,956.26	\$45,000.00	\$42,231.53
\$0.00	\$0.00	\$0.00	Miscellaneous Services	\$1,337.59	\$1,000.00	\$2,060.93
\$0.00	\$0.00	\$0.00	Internet Fees	\$360.00	\$600.00	\$530.00
\$0.00	\$0.00	\$0.00	Storage / Rental Fees (dock, trlr, etc.)	\$9,081.30	\$5,000.00	\$8,071.48
\$0.00	\$0.00	\$0.00	Rental - Boat/Motor	\$1,898.60	\$2,200.00	\$1,162.94
\$0.00	\$0.00	\$0.00	Rental - Small Watercraft	\$2,203.41	\$1,500.00	\$2,918.82
\$0.00	\$0.00	\$0.00	Rental - Other Equipment	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	(\$64.44)	Store - Souvenirs Clothing	\$6,849.23	\$6,500.00	\$4,989.18
\$0.00	\$0.00	\$18.08	Store - Confections	\$5,443.29	\$6,500.00	\$4,875.41
\$0.00	\$0.00	\$0.00	Store - Other Sales	\$973.53	\$1,000.00	\$837.71
\$0.00	\$0.00	\$0.00	Meal Charges	\$2,381.10	\$1,500.00	\$1,960.12
\$0.00	\$0.00	\$3,753.55		\$280,234.76	\$280,300.00	\$252,862.00
Other Revenue						
\$0.00	\$0.00	\$0.00	Donations - Mary Besler Trust	\$15,000.00	\$15,000.00	\$15,000.00

\$0.00	\$3,000.00	(\$3,997.29)	Donations - Individuals/Groups	\$15,085.23	\$15,000.00	\$17,600.70
\$856.10	\$500.00	\$389.82	Donations - Churches	\$7,271.59	\$6,000.00	\$6,965.44
\$0.00	\$0.00	\$0.00	Donations - Offerings	\$1,471.25	\$3,000.00	\$2,292.85
\$0.00	\$41.74	\$0.00	Donations - In Memory/Honor of	\$350.00	\$500.00	\$150.00
\$0.00	\$0.00	\$0.00	Endowment Fund Interest	\$0.00	\$5,000.00	\$0.00
\$0.00	\$1,666.74	\$0.00	MNO Swnod Support	\$15,000.00	\$20,000.00	\$18,332.00
\$0.00	\$0.00	\$0.00	Grants	\$5,950.00	\$0.00	\$2,182.00
\$0.00	\$0.00	\$0.00	Fund Raising - Golf Tourn.	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Fund Raising - Silent Auction	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Fund Raising - Bikeathon	\$10,868.00	\$0.00	\$11,531.00
\$19,201.30	\$0.00	\$24,488.33	Fund Raising Phoneathon	\$35,708.26	\$0.00	\$44,000.54
\$0.00	\$0.00	(\$200.00)	Fund Raising - Dancing With paSTARS	\$0.00	\$0.00	\$12,620.98
\$0.00	\$0.00	\$0.00	Fund Raising - Social	\$0.00	\$0.00	\$50.00
\$0.00	\$0.00	\$0.00	Fund Raising - Dinner & Dance	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Fund Raising - CD	\$65.00	\$0.00	\$30.00
\$0.00	\$0.00	\$0.00	Fund Raising - Eco Challenge	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Fund Raising - Fall Dinner / Bud, Spud & Steak	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Fund Raising - Moose Hockey	\$0.00	\$0.00	\$0.00
\$0.00	\$17,000.00	\$0.00	Fund Raising - Other	\$1,373.09	\$55,000.00	\$3,986.45
\$0.00	\$0.00	\$0.00	Expenses - Golf Tourn.	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - Silent Auction	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - Bikeathon	(\$387.56)	\$0.00	(\$565.70)
\$0.00	\$0.00	\$0.00	Expenses - Phoneathon	(\$737.65)	\$0.00	(\$106.75)
\$0.00	\$0.00	(\$49.44)	Expenses - Dancing with the paSTARS	\$0.00	\$0.00	(\$3,963.22)
\$0.00	\$0.00	\$0.00	Expenses - Social	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - Dinner & Dance	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - Fall Dinner / Bud, Spud & Steak	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - CD	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Expenses - Other	\$0.00	\$0.00	(\$26.40)
\$0.00	\$0.00	\$0.00	Proceeds on Equipment Sale	\$2,014.00	\$0.00	\$0.00
\$0.00	\$0.00	\$1,860.68	GST / HST REBATE	\$9,815.25	\$3,000.00	\$6,833.96
\$0.00	\$0.00	\$6.26	Interest Income	\$0.00	\$0.00	\$6.26
\$0.00	\$0.00	\$0.00	Freight Revenue	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Exchange on US Sales	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$100.00	Deposit Retained After Cancellation	\$320.34	\$500.00	\$243.13

\$20,057.40 \$22,208.48 \$22,598.36

\$119,166.80 \$123,000.00 \$137,163.24

\$20,057.40 \$22,208.48 \$26,351.91

Total Revenue

\$399,401.56 \$403,300.00 \$390,025.24

Expenses

\$0.00	\$0.00	\$0.00	Bus Expenses - Other	\$0.00	\$500.00	\$0.00
\$0.00	\$0.00	\$0.00	Vehicle Operating Expenses	\$74.00	\$2,500.00	\$1,738.93
\$0.00	\$0.00	\$0.00	Vehicle Insurance & Registration	\$3,008.00	\$3,000.00	\$3,077.00
\$18.97	\$0.00	\$27.94	Food Purchases	\$48,568.59	\$54,000.00	\$52,716.84
\$0.00	\$0.00	\$0.00	Clothing and Souvenirs Purch Confections / Canned Drinks Purchases	\$6,175.58	\$6,500.00	\$4,080.27
\$0.00	\$0.00	\$0.00		\$4,764.11	\$6,500.00	\$3,927.06
\$0.00	\$0.00	\$112.27	Store - items for resale	\$1,356.45	\$500.00	\$583.50
\$0.00	\$0.00	\$0.00	Housekeeping	\$999.12	\$1,000.00	\$2,452.74
\$0.00	\$0.00	\$0.00	Gasoline / Auto Propane	\$3,411.78	\$8,000.00	\$4,803.31

\$0.00	\$0.00	\$0.00	Camp Property Taxes	\$572.14	\$300.00	\$510.70
\$0.00	\$0.00	\$1,331.54	Camp Insurance	\$19,449.17	\$22,000.00	\$20,858.54
\$0.00	\$0.00	\$0.00	Camp Licenses	\$0.00	\$25.00	\$0.00
\$0.00	\$0.00	\$7,555.18	Camp Maintenance and Repairs	\$19,348.79	\$23,500.00	\$35,453.26
\$0.00	\$50.00	\$60.01	Camp Hydro Electricity	\$15,254.35	\$17,000.00	\$17,986.80
\$0.00	\$0.00	\$0.00	Camp Propane	\$5,105.54	\$8,000.00	\$6,210.12
\$0.00	\$600.00	\$42.25	Camp Laundry	\$5,767.57	\$6,000.00	\$5,445.63
\$2,200.00	\$150.00	\$2,164.32	Camp Equipment Lease	\$2,200.00	\$1,800.00	\$2,164.32
\$45,457.18	\$0.00	\$44,219.18	Amortization - Capital Assets	\$45,457.18	\$0.00	\$44,219.18
(\$15,073.45)	\$0.00	(\$13,873.45)	Amortization Revenue - Deferred Contribution	(\$15,073.45)	\$0.00	(\$13,873.45)
\$6,246.60	\$6,000.00	\$7,386.94	Wages	\$162,835.54	\$162,000.00	\$152,686.26
\$5,240.00	\$0.00	\$3,895.00	Casual Wages	\$11,008.00	\$5,300.00	\$14,160.46
\$29.01	\$300.00	\$48.23	EI Premiums	\$3,857.59	\$10,000.00	\$3,618.95
\$28.84	\$250.00	\$289.91	CPP Expense	\$6,601.64	\$7,000.00	\$6,188.13
\$0.00	\$225.00	\$236.14	WCB Expense	\$2,689.34	\$2,700.00	\$2,836.15
\$0.00	\$1,250.00	\$3,301.36	ELCIC Pension Expense	\$8,865.00	\$15,000.00	\$11,302.25
\$0.00	\$41.74	\$95.52	Interest and Penalties	\$283.46	\$500.00	\$412.72
\$5.83	\$0.00	\$91.44	Staff Expenses	\$2,834.15	\$3,000.00	\$2,853.69
\$500.00	\$0.00	(\$2,207.88)	Professional Fees	\$3,837.20	\$3,800.00	\$3,625.68
\$0.00	\$641.69	\$164.03	Office - Postage	\$3,739.42	\$2,500.00	\$2,605.06
\$0.00	\$200.00	\$788.27	Office - Supplies	\$4,811.15	\$3,000.00	\$3,504.14
\$0.00	\$83.37	\$0.00	Office - Photocopy	\$0.00	\$1,000.00	\$681.83
\$2,540.00	\$83.37	\$0.00	Office - Website hosting	\$3,755.45	\$1,000.00	\$1,121.97
\$0.00	\$0.00	\$3,274.80	Promotional Printing	\$90.42	\$4,500.00	\$9,192.73
\$0.00	\$450.00	\$0.00	Promotional Advertising	\$6,165.17	\$5,400.00	\$10,082.54
\$0.00	\$0.00	\$242.00	Promotion - Merchandise	\$1,478.79	\$600.00	\$1,092.00
\$0.00	\$0.00	\$0.00	Promotion - Conferences	\$135.00	\$1,500.00	\$158.39
\$0.00	\$0.00	\$22.66	Committee / Board Expenses	\$142.38	\$100.00	\$186.77
\$0.00	\$0.00	\$0.00	Financial Development Committee	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	Program Expenses	\$4,116.67	\$4,000.00	\$7,057.79
\$0.00	\$0.00	\$0.00	LIT Program	\$0.00	\$0.00	\$425.00
\$0.00	\$100.00	\$98.00	Mileage	\$3,011.70	\$4,500.00	\$4,970.77
\$0.00	\$37.50	\$0.00	Exec. Direc - Books & Music Equip.	\$325.03	\$450.00	\$41.09
\$0.00	\$33.37	\$0.00	Exec. Direc - Continuing Education	\$0.00	\$400.00	\$250.00
\$0.00	\$0.00	\$32.90	Medical Supplies	\$363.45	\$500.00	\$855.09
\$286.70	\$250.00	\$1,011.08	Telephone	\$7,553.76	\$5,000.00	\$6,156.71
\$0.00	\$0.00	(\$75.24)	Miscellaneous Expenses	\$0.00	\$0.00	(\$75.24)
\$1,200.00	\$250.00	\$1,031.31	Bank Charges	\$1,200.00	\$3,000.00	\$1,031.31
\$7,000.00	\$541.74	\$6,257.73	Credit Card Discount Fees	\$7,000.00	\$6,500.00	\$6,257.73
\$1,500.00	\$62.50	\$441.13	Bank Interest on Overdraft	\$1,500.00	\$250.00	\$441.13
\$0.00	\$0.00	\$1,023.24	Loan Interest	\$0.00	\$500.00	\$1,023.24
\$0.00	\$166.74	\$0.00	Purchase of Equipment	\$0.00	\$2,000.00	\$0.00
(\$12,337.45)	\$1,750.00	(\$63,174.37)	Capital Assets	\$0.00	\$21,000.00	\$0.00
\$0.00	\$0.00	\$0.00	Freight Expense	\$42.84	\$0.00	\$0.00
\$44,842.23	\$13,517.02	\$5,913.73	Total Expenses	\$414,682.07	\$438,125.00	\$447,099.09
(\$24,784.83)	\$8,691.46	\$20,438.18	NET INCOME / (LOSS)	(\$15,280.51)	(\$34,825.00)	(\$57,073.85)