

# Luther Village Annual Report – 2017

February 15, 2018

# AGENDA

1. Call to Order
2. Opening Devotions
3. Adoption of Agenda
4. Minutes of AGM for 2016
5. Review of annual report (Discussion/Question and Answer)
6. Other Business
7. Closing

## LUTHER VILLAGE AGM MEETING MINUTES

Date: February 16, 2017  
Cross, Wpg

Time: 7:00 pm

Place: Church of the

Present: Jack Nixon , Ryan Kroeker, Brock Pearce, Connor Trueman (Guest), Brenda Robins, Wes Ammeter, Caroline Wintoniw, Darrin Strecker, Wayne Schultz (Guest), Shelley Schultz (Guest), Stephen Sauer, Caroline Wintoniw, Megan Schwartz (Guest), Jeff Schau

Regrets: Pastor Erik Parker, Kristel Arnold

<b>ISSUE</b>	<b>DISCUSSION</b>	<b>ACTION</b>
1.0 Call to Order	Stephen called the meeting to order at 7:06 p.m.	
2.0 Devotion	Devotion deferred to Board meeting.	
3.0 Adoption of Agenda	Ryan moved, seconded by Caroline to adopt the agenda.	Carried.
4.0 Adoption of Minutes of 2015 AGM	Wes moved, seconded by Darrin to adopt the minutes from the 2015 AGM, As amended.	Carried.
5.0 Review 2016 Annual Report	Darrin moved, seconded by Ryan to adopt the 2016 Annual Report, as amended.	Carried.
6.0 Other Business	There was no other business to discuss.	
7.0 Closing	Jeff moved, seconded by Wes to adjourn the meeting at 7:35.	Carried.

## **2017 - Luther Village Board of Trustees - Chair's Report**

Throughout the past year the Luther Village Board of Trustees has faced a number of transitions, as well as challenges. These include staffing, infrastructure, and the ongoing question of how to best achieve our Mission, while also trying to balance the finances.

At the beginning of the year the Board was focused mainly on the process of hiring a new Executive Director. After an extensive application and interview process, the Board decided to hire Connor Trueman to fill that roll. Connor came to us with previous camp experience, and a wealth of other education and experience.

As well, the Board made the decision to hire a second full time staff person (Camp Manager) for a trial period. For this roll we hired Caroline Wintoniw, who also comes with much real world and Camp experience and education. Our aim is to relieve some of the burden that was placed on the Executive Director and allow her to explore new fundraising and revenue generating opportunities, as well as to develop relationships with campers, congregations, and others. Both individuals have been a huge asset to the camp, and to the Board.

The board was forced to undertake some unexpected Capital projects, including levelling and repairing the Dining Hall, replacing the roof and repairs to the structure of the Chapel, and bringing our propane systems up to code after a ten-year inspection. Infrastructure problems continue to be an area that challenges the Camp and has meant that we have not been able to undertake some of the projects outlined in our strategic plan as quickly as we would have liked.

Costs, of course, are also always a challenge for a charitable organization. The Board will continue to explore new opportunities for fundraising and revenue generating with the help of our new full-time staff members. As a result of the challenges mentioned above, the Board has approved a deficit budget for the time being.

At the time of last year's Annual General Meeting our interim Chair, Stephen Sauer reached the end of his term on the Board. Shortly after that time I (Brock Pearce) was voted in as Chair. As of this AGM, I will reach the end of my 2<sup>nd</sup> term as well, and so will be leaving this role. I have enjoyed working with the rest of the Board of Trustees on behalf of Luther Village, and will continue to be involved as a volunteer. I wish the Board much luck in choosing a new Chairperson, and with all upcoming endeavors.

I would also like to thank the many volunteers that help keep the Camp going. The work that so many people put in to help out is incredibly heartening and keeps me sure that Luther Village will be around to touch the lives of many people in the coming years.

Brock Pearce

Chairperson

Luther Village Board of Trustees

## Executive Director's Report – 2017 AGM

This past year at Luther Village was a year full of blessings, community, worship, beautiful weather, and transition. In March, I took over as the new Executive Director following the long time service and dedication of the former Executive Director, Kim Scherger. It was a true joy to celebrate Kim's service with hundreds of people at a celebratory campfire held at Grace Lutheran Church in March.

### **Program:**

This season saw many long-time programs continue with ongoing success and growth. Attendance at youth camps continues to grow at a steady pace and we are hoping for similar growth for the 2018 season. Five full weeks of family camp brought together long time campers and brand new Luther Village Campers. The cabins were full and we hope for the same (as well as a full camp ground) for summer 2018. Many seasonal campers were out for extended periods of time and joined in welcoming newcomers and returning campers alike.

The fall brought the opportunity for something new. The Breten and Brauen retreat in celebration of the 500<sup>th</sup> anniversary of the Reformation was well attended and enjoyed by all participants. The Women's Retreat saw a decline in attendance, but was a fantastic weekend for all who participated. We were thrilled to once again close our season by hosting the MNO Synod Thanksgiving Youth Retreat. It was wonderful to give thanks for all God has given us with 70 youth as we prepared to close camp for the season. Thank you to all of our resource leaders and nurses for helping make the 2018 programming wonderful (Jamie Morrison, Rick Pokrant, Pastor Bart Coleman, Melinda Pearce, Pastor Mike Bergman, Pastor Chris Bishopp, Jeff Knight, Pastor Jason Zinko, Barrett Miller, Erin Kangas, Anne Wolkenstein, Lynette Pisadney, Travis Toews, Steven Wintoniw, Nancy Ringham, Shirley Barrow).

### **Facilities:**

As always, there were several maintenance projects at camp this past year. Three major projects were highlights for facility improvement/sustainability.

The chapel received a new metal roof in the spring. Thank you to the congregation of Zion Lutheran Church, Beausejour who held a fundraiser in support of this project. Thank you to Karl Emms, Perry Hibbert, and Jason Zinko for their assistance with this project.

The main kitchen received much needed repairs and freshening up. Thank you to Ad Vandijk and a group from Sherwood Park Lutheran Church for taking on this project.

The largest facilities project this year was addressing the structural issues with the Dining Hall. This project started in the spring and was taken up again in the fall. Once again, our 'go-to' building mover and leveler came out to Luther Village to lead the project. Thank you to Bruce Brunger and his assistant Mark Norman for helping to preserve this iconic building for another generation.

**Community:**

Luther Village continues to be blessed with an amazing community of people who make the summer programming possible. Thank you very much to every staff member of 2017:

Melinda Pearce – Winter Office Assistant  
Shelley Schultz – Winter/Spring Office Assistant  
Kim Scherger – Executive Director  
Caroline Wintoniw – Camp Manager  
Monelle Benjamin – Program Coordinator/Head Lifeguard  
Brian Buchanan – Program Leader  
Emma Kushnier – Program Leader/Lifeguard  
Wyatt Graham – Program Leader/Lifeguard  
Taylor Gray – Lead Maintenance  
Christian Strecker – Spring Maintenance Assistant  
Justin Benjamin – Maintenance Assistant  
Braeden Engel – Maintenance Assistant  
Rachelle Bjornson – Spring Head Cook  
Alex Hunter – Assistant Cook  
LuLu Seng Ja – Kitchen/Housekeeping Assistant  
Laura Hofer – Kitchen/Housekeeping Assistant  
Camryn Kangas – Kitchen/Housekeeping Assistant  
Eden Scherger – Kitchen/Housekeeping Assistant  
Melissa Goertz – Kitchen/Housekeeping Assistant/Floater  
Matthew Kohli – Office Assistant

Thank you also to short term staff and volunteers:

Lauren Giese, Melinda Pearce, Lisa Vandijk, Brock Pearce, Jay Harasymchuk, Carey Buss, Wayne and Shelley Schultz, Karina Hill, Megan Schwartz, Ad Vandijk and the group from Sherwood Park Lutheran Church, Byron Vandijk, Karl and Gail Emms, Andrew Bosma, Kendra Jacob with Jacob Design, Roger Yost, Lianne Bjornson, Elin Czayka, Pastor Larry Ulrich, Pastor David Lowe, Pastor Courtenay Reedman-Parker, Bishop Elaine Sauer, and many more.

Thank you to the Board of Trustees (outgoing, new, and continuing members) for your support and encouragement through this first year as Executive Director at Luther Village. It has been an amazing, fun, and challenging year. I look forward to where Luther Village will go in the future.

The past year was full of learning and growing. It has been an honour to connect with new campers and long term community members who care very deeply about Luther Village. Thank you to the Luther Village community for the opportunity to serve as the Executive Director this past year.

Connor Trueman

Executive Director

DRAFT Statements:

**LUTHER VILLAGE INC.**  
**BALANCE SHEET**  
**DRAFT**

	DECEMBER 31, 2017	DECEMBER 31, 2016
<b>ASSETS</b>		
<b>OPERATING FUND</b>		
Bank Balances less outstanding cheques	(23,193.38)	(16,382.03)
Accounts Receivable		
Trade	12,270.25	(150.08)
Other	182.52	1,002.49
GST receivable	1,321.14	2,462.99
Prepaid expenses	7,279.74	7,279.74
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	(2,139.73)	(5,786.89)
<b>CAPITAL FUND</b>		
Capital Assets	249,290.21	270,272.98
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	247,150.48	264,486.09
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<b>LIABILITIES AND SURPLUS</b>		
<b>OPERATING FUND</b>		
Accounts payable and accrued - trade		
Trade	30,076.69	18,757.24
Deferred Revenue	754.49	-
Deferred Contributions	112,746.79	126,810.62
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	143,577.97	145,567.86
Operating Fund Surplus	(68,097.44)	(46,686.88)
Current Income / (Loss)	(15,345.72)	(21,410.56)
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	60,134.81	77,470.42
 <b>CAPITAL FUND</b>		
Surplus	187,015.67	187,015.67
	<hr/>	<hr/>
	187,015.67	187,015.67
	<hr/>	<hr/>
	247,150.48	264,486.09
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**LUTHER VILLAGE INC.**  
**STATEMENT OF REVENUE AND EXPENSES**  
*For the Year Ended December 31, 2017*

Month Ending December 31, 2017			<b>DRAFT</b>	Year Ended December 31, 2017		
Actual	Budget	December 2016		Actual	Budget	December 2016
<b>Revenue</b>						
(\$185.00)	\$0.00	\$420.78	Camp programs	\$155,465.63	\$172,200.00	\$180,248.05
418.07	0.00	129.53	Food and Confection	12,800.52	14,100.00	15,776.68
			Cabin Rental and Cottage Owners			
0.00	0.00	952.61	Fee	24,649.71	23,000.00	24,875.79
0.00	0.00	517.03	Campground fees and storage fee	46,191.62	51,000.00	55,554.59
0.00	0.00	0.00	Boat, motor, and canoe	3,246.28	4,000.00	4,102.01
0.00	0.00	10.83	Miscellaneous	866.85	3,300.00	1,708.42
<b>\$233.07</b>	<b>\$0.00</b>	<b>\$2,030.78</b>		<b>\$243,220.61</b>	<b>\$267,600.00</b>	<b>\$282,265.54</b>
<b>Other Revenue</b>						
\$0.00	\$1,500.00	\$819.97	Church Support - MNO Synod	\$15,000.00	\$18,000.00	\$15,819.97
2,747.33	4,041.74	6,273.70	Donations	45,858.19	49,000.00	44,595.67
8,070.27	18,000.00	19,201.30	Fundraising activities (net)	44,139.96	58,000.00	46,889.14
0.00	0.00	0.00	Miscellaneous	0.00	100.00	320.34
0.00	0.00	0.00	GST / HST REBATE	8,368.90	5,000.00	9,815.25
			PROCEEDS ON SALE OF			
0.00	0.00	0.00	EQUIPMENT	250.00	0.00	2,014.00
0.00	0.00	0.00	Interest Revenue	0.00	5,000.00	0.00
0.00	0.00	0.00	Grants	26,378.00	3,000.00	5,950.00
<b>\$10,817.60</b>	<b>\$23,541.74</b>	<b>\$26,294.97</b>		<b>\$139,995.05</b>	<b>\$138,100.00</b>	<b>\$125,404.37</b>
<b>\$11,050.67</b>	<b>\$23,541.74</b>	<b>\$28,325.75</b>	<b>Total Revenue</b>	<b>\$383,215.66</b>	<b>\$405,700.00</b>	<b>\$407,669.91</b>
<b>Expenses</b>						
\$4,662.94	\$0.00	\$63.00	Audit and Legal	\$3,740.22	\$4,000.00	\$3,400.20
0.00	0.00	201.53	Automotive transportation	3,663.99	4,700.00	3,283.53
-323.74	0.00	97.45	Food and confection purchases	43,014.74	63,000.00	60,942.91
12,203.21	11,047.00	14,462.18	Wages and Employee Benefits	213,980.31	231,196.89	204,808.99
0.00	50.00	0.00	Camp Hydro Electricity	12,734.36	18,000.00	15,254.35
0.00	0.00	0.00	Gasoline / Propane	8,766.62	12,000.00	8,517.32
100.91	0.00	5,411.71	Repairs and Maintenance	16,594.10	27,800.00	26,123.07
108.41	600.00	7.00	Laundry and Cleaning	4,844.65	6,000.00	5,774.57
188.71	150.00	2,164.32	Equipment Lease	2,264.52	1,800.00	2,164.32
33,803.84	0.00	31,801.77	Amortization	33,803.84	0.00	31,801.77
1,490.36	1,391.80	2,389.19	Printing, postage, and stationery	8,964.87	8,800.00	12,155.21
120.22	737.72	7,619.09	Interest, Penalties and Bank Charges	7,442.47	8,850.00	7,902.55
0.00	62.50	0.00	Interest on long-term debt	0.00	750.00	0.00
0.00	0.00	-22.14	Taxes, insurance, licenses	20,602.20	20,600.00	19,999.17
3,045.00	450.00	3,500.00	Promotion and publicity	13,864.44	10,500.00	14,624.68
11.37	37.50	12.15	Committee and program	1,889.09	5,050.00	4,596.23
410.81	500.00	286.70	Telephone	5,775.90	6,000.00	7,553.76

0.00	0.00	0.00	Travel and conferences	615.06	500.00	135.00
-26,181.22	0.00	-12,337.45	Purchase of Capital Assets	0.00	33,550.00	0.00
0.00	0.00	0.00	Miscellaneous	0.00	0.00	42.84
<hr/>			<b>Total Expenses</b>	<hr/>		
\$55,822.04	\$15,026.52	\$67,993.95		\$402,561.38	\$429,546.89	\$429,080.47
<hr/>			<b>NET INCOME / (LOSS)</b>	<hr/>		
(\$44,771.37)	\$8,515.22	(\$39,668.20)		(\$19,345.72)	(\$23,846.89)	(\$21,410.56)
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**LUTHER VILLAGE INC.**  
**STATEMENT OF REVENUE AND EXPENSES**  
*For the Year Ended December 31, 2017*

Month Ending December 31, 2017			DRAFT	Year Ended December 31, 2017		
Actual	Budget	December 2016		Actual	Budget	December 2016
<b>Revenue</b>						
\$0.00	\$0.00	\$0.00	Retreats - Youth	\$8,910.00	\$9,000.00	\$7,611.58
0.00	0.00	0.00	Retreats - Adult	0.00	1,000.00	0.00
-185.00	0.00	0.00	Confirmation Camp	4,071.65	5,000.00	0.00
0.00	0.00	403.86	Group use	21,783.30	45,000.00	57,607.44
0.00	0.00	0.00	Small Fry Camp	1,075.00	2,000.00	1,680.00
0.00	0.00	0.00	Grades 4 to 6 Camp	14,697.00	11,000.00	11,670.00
0.00	0.00	50.00	Grades 7 to 9 Camp	13,206.00	7,500.00	9,768.00
0.00	0.00	0.00	Breten and Brauen	1,232.00	1,200.00	0.00
0.00	0.00	0.00	Personal Retreat	540.00	0.00	1,107.48
0.00	0.00	0.00	Family Camp - Week One	19,557.64	19,000.00	21,767.87
0.00	0.00	0.00	Family Camp - Week Two	11,811.34	12,000.00	12,085.42
0.00	0.00	0.00	Family Camp - Week Three	12,306.09	16,000.00	17,121.78
0.00	0.00	0.00	Family Camp - Week Four	25,040.14	16,000.00	14,577.72
0.00	0.00	0.00	Family Camp - Week Five	13,748.29	10,000.00	13,903.00
0.00	0.00	0.00	LV's Got Talent	2,850.00	8,000.00	1,801.25
0.00	0.00	0.00	Other Camp Revenue	0.00	0.00	0.00
0.00	0.00	0.00	September Long weekend	2,819.72	4,000.00	5,362.67
0.00	0.00	-33.08	LIT	777.00	2,500.00	1,178.84
0.00	0.00	0.00	Womens Retreat	1,040.46	3,000.00	3,005.00
0.00	0.00	952.61	Cabin Rental and Cottage Owners Fee	24,649.71	23,000.00	24,875.79
0.00	0.00	517.03	Campground	38,538.42	43,000.00	46,473.29
0.00	0.00	10.83	Miscellaneous Services	665.75	3,000.00	1,348.42
0.00	0.00	0.00	Internet Fees	201.10	300.00	360.00
0.00	0.00	0.00	Storage / Rental Fees (dock, trlr, etc.)	7,653.20	8,000.00	9,081.30
0.00	0.00	0.00	Rental - Boat/Motor	1,846.98	2,000.00	1,898.60
0.00	0.00	0.00	Rental - Small Watercraft	1,399.30	2,000.00	2,203.41
188.65	0.00	0.00	Store - Souvenirs Clothing	5,345.82	6,200.00	6,849.23
229.42	0.00	129.53	Store - Confections	4,402.80	5,000.00	5,572.82
0.00	0.00	0.00	Store - Other Sales	613.43	900.00	973.53
0.00	0.00	0.00	Meal Charges	2,438.47	2,000.00	2,381.10
<b>\$233.07</b>	<b>\$0.00</b>	<b>\$2,030.78</b>		<b>\$243,220.61</b>	<b>\$267,600.00</b>	<b>\$282,265.54</b>

<b>Other Revenue</b>						
\$0.00	\$0.00	\$0.00	Donations - Mary Besler Trust	\$15,000.00	\$15,000.00	\$15,000.00
2,186.70	3,500.00	5,417.60	Donations - Individuals/Groups	22,241.94	25,000.00	20,502.83
560.63	500.00	856.10	Donations - Churches	6,406.25	7,000.00	7,271.59
0.00	0.00	0.00	Donations - Offerings	1,960.00	1,500.00	1,471.25
0.00	41.74	0.00	Donations - In Memory/Honor of	250.00	500.00	350.00

0.00	0.00	0.00	Endowment Fund Interest	0.00	5,000.00	0.00
0.00	1,500.00	819.97	MNO Swnod Support	15,000.00	18,000.00	15,819.97
0.00	0.00	0.00	Grants	26,378.00	3,000.00	5,950.00
0.00	0.00	0.00	Fund Raising - Bikeathon	12,835.00	0.00	10,868.00
8,122.50	0.00	19,201.30	Fund Raising Phoneathon	32,864.76	0.00	35,708.26
0.00	18,000.00	0.00	Fund Raising - Other	5.00	58,000.00	1,438.09
0.00	0.00	0.00	Expenses - Bikeathon	-697.95	0.00	-387.56
-52.23	0.00	0.00	Expenses - Phoneathon	-866.85	0.00	-737.65
0.00	0.00	0.00	Proceeds on Equipment Sale	250.00	0.00	2,014.00
0.00	0.00	0.00	GST / HST REBATE	8,368.90	5,000.00	9,815.25
0.00	0.00	0.00	Deposit Retained After Cancellation	0.00	100.00	320.34

\$10,817.60	\$23,541.74	\$26,294.97		\$139,995.05	\$138,100.00	\$125,404.37
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\$11,050.67	\$23,541.74	\$28,325.75	<b>Total Revenue</b>	\$383,215.66	\$405,700.00	\$407,669.91
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**Expenses**

0.00	0.00	201.53	Vehicle Operating Expenses	625.99	2,000.00	275.53
0.00	0.00	0.00	Vehicle Insurance & Registration	3,038.00	2,700.00	3,008.00
20.34	0.00	97.45	Food Purchases	34,830.06	52,000.00	48,646.77
0.00	0.00	0.00	Clothing and Souvenirs Purch	4,631.53	5,500.00	6,175.58
			Confections / Canned Drinks			
0.00	0.00	0.00	Purchases	3,229.03	5,000.00	4,764.11
-344.08	0.00	0.00	Store - items for resale	324.12	500.00	1,356.45
0.00	0.00	0.00	Housekeeping	1,224.84	1,300.00	999.12
0.00	0.00	0.00	Gasoline / Auto Propane	3,219.18	5,000.00	3,411.78
0.00	0.00	0.00	Camp Property Taxes	996.20	600.00	572.14
0.00	0.00	-22.14	Camp Insurance	19,606.00	20,000.00	19,427.03
100.91	0.00	5,411.71	Camp Maintenance and Repairs	15,166.23	26,000.00	24,760.50
0.00	50.00	0.00	Camp Hydro Electricity	12,734.36	18,000.00	15,254.35
0.00	0.00	0.00	Camp Propane	5,547.44	7,000.00	5,105.54
108.41	600.00	7.00	Camp Laundry	4,844.65	6,000.00	5,774.57
188.71	150.00	2,164.32	Camp Equipment Lease	2,264.52	1,800.00	2,164.32
47,163.99	0.00	45,418.57	Amortization - Capital Assets	47,163.99	0.00	45,418.57
			Amortization Revenue - Deferred			
-13,360.15	0.00	-13,616.80	Contribution	-13,360.15	0.00	-13,616.80
8,690.42	8,906.26	9,087.71	Wages	167,057.79	188,906.26	165,676.65
1,477.00	0.00	5,276.79	Casual Wages	15,167.00	3,700.00	11,144.79
198.32	300.00	29.01	EI Premiums	3,810.15	10,000.00	3,857.59
401.30	240.63	28.84	CPP Expense	6,818.66	6,190.63	6,601.64
0.00	225.00	0.00	WCB Expense	2,234.36	2,700.00	2,689.34
1,436.17	833.37	0.00	ELCIC Pension Expense	12,409.25	10,000.00	8,865.00
92.82	29.24	0.00	Interest and Penalties	226.49	350.00	283.46
0.00	0.00	39.83	Staff Expenses	1,284.92	3,200.00	2,962.28
4,662.94	0.00	63.00	Professional Fees	3,740.22	4,000.00	3,400.20
1,221.26	941.69	9.43	Office - Postage	4,740.12	2,800.00	3,748.85
80.39	200.00	-10.08	Office - Supplies	1,903.66	3,000.00	4,801.07
188.71	83.37	-14.57	Office - Photocopy	1,173.08	1,000.00	-14.57
0.00	166.74	2,404.41	Office - Website hosting	1,148.01	2,000.00	3,619.86
0.00	0.00	0.00	Promotion - Printing	4,223.09	4,500.00	3,480.72

3,045.00	450.00	3,500.00	Promotion - Advertising	8,806.35	5,400.00	9,665.17
0.00	0.00	0.00	Promotion - Memberships	835.00	600.00	1,478.79
0.00	0.00	0.00	Promotion - Conferences	615.06	500.00	135.00
11.37	0.00	0.00	Committee / Board Expenses	252.67	600.00	142.38
0.00	0.00	0.00	Financial Development Committee	31.30	0.00	0.00
0.00	0.00	4.40	Program Expenses	1,173.64	4,000.00	4,121.07
0.00	0.00	7.75	LIT Program	431.48	0.00	7.75
0.00	500.00	0.00	Mileage	3,921.96	6,000.00	3,011.70
0.00	37.50	0.00	Exec. Direc - Books & Music Equip.	0.00	450.00	325.03
0.00	41.74	0.00	Exec. Direc - Continuing Education	1,276.22	500.00	0.00
0.00	0.00	0.00	Medical Supplies	203.03	500.00	363.45
410.81	500.00	286.70	Telephone	5,775.90	6,000.00	7,553.76
27.40	125.00	962.37	Bank Charges	957.07	1,500.00	962.37
0.00	541.74	6,246.30	Credit Card Discount Fees	6,058.91	6,500.00	6,246.30
0.00	41.74	410.42	Bank Interest on Overdraft	200.00	500.00	410.42
0.00	62.50	0.00	Loan Interest	0.00	750.00	0.00
0.00	0.00	0.00	Freight Expense	0.00	0.00	42.84
<b>\$55,822.04</b>	<b>\$15,026.52</b>	<b>\$67,993.95</b>	<b>Total Expenses</b>	<b>\$402,561.38</b>	<b>\$429,546.89</b>	<b>\$429,080.47</b>
<b>(\$44,771.37)</b>	<b>\$8,515.22</b>	<b>(\$39,668.20)</b>	<b>NET INCOME / (LOSS)</b>	<b>(\$19,345.72)</b>	<b>(\$23,846.89)</b>	<b>(\$21,410.56)</b>

<b>LUTHER VILLAGE</b>						
<b>2018 BUDGET WORKSHEET</b>						
		<b>2016</b>	<b>2016</b>	<b>2017</b>	<b>2017</b>	2018
		<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>	Budget
					<b>Draft/unadjusted</b>	
<b>Revenue</b>						
Retreats - Youth		\$10,000.00	\$7,611.58	\$9,000.00	\$8,910.00	\$9,000.00
Retreats - Adult		\$0.00	\$1,107.48	\$1,000.00	\$1,772.00	\$2,000.00
Confirmation Camp		\$5,000.00	\$0.00	\$5,000.00	\$4,071.65	\$0.00
Group Use		\$46,000.00	\$57,607.44	\$45,000.00	\$21,783.30	\$35,000.00
Small Fry Camp		\$2,500.00	\$1,680.00	\$2,000.00	\$1,075.00	\$1,500.00
Grades 4 to 6 Camp		\$12,000.00	\$11,670.00	\$11,000.00	\$14,697.00	\$14,500.00
Grades 7-10 Camp (was Grades 7 to 9 Camp until 2014)		\$6,500.00	\$9,768.00	\$7,500.00	\$13,206.00	\$12,500.00
Grades 9 to 12 Camp (effective 2010)		\$0.00		\$0.00		
LV's Got Talent (Proposed Canoe Trip 2018)		\$7,500.00	\$1,801.25	\$8,000.00	\$2,850.00	\$2,000.00
Family Camp - Week One		\$18,000.00	\$21,767.87	\$19,000.00	\$19,557.64	\$19,900.00
Family Camp - Week Two		\$15,000.00	\$12,085.42	\$12,000.00	\$11,811.34	\$12,900.00
Family Camp - Week Three		\$16,000.00	\$17,121.78	\$16,000.00	\$12,306.09	\$13,900.00
Family Camp - Week Four		\$16,000.00	\$14,577.72	\$16,000.00	\$25,040.14	\$22,000.00
Family Camp - Week Five		\$10,000.00	\$13,903.00	\$10,000.00	\$13,748.29	\$10,900.00
Family Camp Weekend						\$3,000.00
Labour Day Classic		\$2,500.00	\$5,362.67	\$4,000.00	\$2,819.72	\$3,000.00
LIT		\$2,000.00	\$1,178.84	\$2,500.00	\$777.00	\$1,200.00
Open House/Bus Day Trip		\$0.00				
Womens Retreat		\$3,000.00	\$3,005.00	\$3,000.00	\$1,040.46	\$2,000.00
Internet Fees		\$500.00	\$360.00	\$300.00	\$201.10	\$200.00
Bus Transportation and Rent		\$0.00				
Cabin Rental (+ Cottage Owners Fee til 2010)		\$20,000.00	\$22,345.79	\$21,000.00	\$23,059.71	\$22,000.00

Campground		\$45,000.00	\$46,473.29	\$45,000.00	\$38,538.42	\$45,000.00
Miscellaneous Services - parking, laundry, boat launch for lake campers		\$1,000.00	\$1,348.42	\$1,000.00	\$665.75	\$1,000.00
Storage / Rental Fees (dock, trlr, etc.) cottage owners 2011		\$7,000.00	\$11,611.30	\$10,000.00	\$9,243.20	\$9,000.00
Rental - Boat/Motor		\$2,000.00	\$1,898.60	\$2,000.00	\$1,846.98	\$1,900.00
Rental - Small Watercraft		\$2,000.00	\$2,203.41	\$2,000.00	\$1,399.30	\$1,500.00
Store - Souvenirs Clothing		\$6,100.00	\$6,849.23	\$6,200.00	\$5,345.82	\$5,500.00
Store - Confections		\$6,300.00	\$5,572.82	\$5,000.00	\$4,402.80	\$5,000.00
Store - Other Sales		\$800.00	\$973.53	\$900.00	\$613.43	\$800.00
Meal Charges		\$2,000.00	\$2,381.10	\$2,000.00	\$2,438.47	\$2,200.00
50th anniversary weekend july long		\$0.00		\$0.00		
		\$264,700.00	\$282,265.54	\$266,400.00	\$243,220.61	\$259,400.00
<b>Other Revenue</b>						
Donations - Mary Besler Trust		\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00
Donations - Individuals/Groups		\$15,000.00	\$20,502.83	\$25,000.00	\$22,241.94	\$20,000.00
Donations - Churches		\$7,000.00	\$7,271.59	\$7,000.00	\$6,406.25	\$5,000.00
Donations - Offerings		\$2,300.00	\$1,471.25	\$1,500.00	\$1,960.00	\$1,700.00
Donations - In Memory/Honor of		\$500.00	\$350.00	\$500.00	\$250.00	\$500.00
MNO Synod Support		\$20,000.00	\$15,819.97	\$18,000.00	\$15,000.00	\$18,000.00
Grants		\$0.00	\$5,950.00	\$3,000.00	\$26,378.00	\$16,500.00
Fund Raising - Net		\$45,000.00	\$46,889.14	\$58,000.00	\$44,139.96	\$50,000.00
Interest Income/GST/HST rebate		\$10,000.00	\$9,815.25	\$5,000.00	\$8,368.90	\$5,000.00
Deposits Retained After Cancellation		\$200.00	\$320.34	\$200.00		\$200.00
Endowment Fund Interest		\$5,000.00	\$9,265.00	\$11,000.00	\$11,000.00	\$13,000.00
Proceeds on equipment sales			\$2,014.00	\$0.00	\$250.00	\$0.00
		\$120,000.00	\$134,669.37	\$144,200.00	\$150,995.05	\$144,900.00
<b>Total Revenue</b>		<b>\$384,700.00</b>	<b>\$416,934.91</b>	<b>\$410,600.00</b>	<b>\$394,215.66</b>	<b>\$404,300.00</b>

		2016		2017	2017	2018
		Budget		Budget	Actual	Budget
					draft/unadjusted	
<b>Expenses</b>						
Bus Expenses - Other		\$0.00		\$0.00		
Vehicle Operating Expenses		\$2,500.00	\$275.53	\$2,000.00	\$625.99	\$1,000.00
Vehicle Insurance & Registration		\$3,000.00	\$3,008.00	\$2,700.00	\$3,038.00	\$3,100.00
Food Purchases		\$54,000.00	\$48,646.77	\$52,000.00	\$34,830.06	\$45,000.00
Clothing and Souvenirs Purch		\$5,000.00	\$6,175.58	\$5,500.00	\$4,631.53	\$5,500.00
Confections		\$5,000.00	\$4,764.11	\$5,000.00	\$3,229.03	\$3,500.00
Store - items for resale		\$500.00	\$1,356.45	\$500.00	\$324.12	\$675.00
Housekeeping		\$1,600.00	\$999.12	\$1,300.00	\$1,224.84	\$1,300.00
Gasoline		\$6,000.00	\$3,411.78	\$5,000.00	\$3,219.18	\$5,000.00
Camp Property Taxes		\$550.00	\$572.14	\$600.00	\$996.20	\$600.00
Camp Insurance		\$20,000.00	\$19,427.03	\$20,000.00	\$19,606	\$20,000.00
Camp Licenses		\$0.00				
Camp Maintenance and Repairs		\$25,000.00	\$23,893.27	\$26,000.00	\$15,166.23	\$25,000.00
Water System		\$3,000.00	\$867.23	\$0.00		
Camp Hydro Electricity		\$18,000.00	\$15,254.35	\$18,000.00	\$12,734.36	\$18,000.00
Camp Propane		\$8,000.00	\$5,105.54	\$7,000.00	\$5,547.44	\$5,500.00
Camp Laundry		\$6,000.00	\$5,774.57	\$6,000.00	\$4,844.65	\$6,000.00
Camp Equipment Lease		\$1,800.00	\$2,164.32	\$1,800.00	\$2,264.52	
Wages and Benefits		\$190,000.00	\$187,408.26	\$208,037.08	\$191,087.96	\$205,142.54
ELCIC Pension / Health and Dental Expense		\$10,000.00	\$8,865.00	\$11,600.00	\$12,409.25	\$20,832.06
Interest and Penalties		\$500.00	\$283.46	\$350.00	\$226.49	\$350.00
Staff Expenses		\$3,000.00	\$2,962.28	\$3,200.00	\$1,284.92	\$3,000.00
Professional Fees - Audit (& Legal)		\$4,000.00	\$3,400.20	\$4,000.00	\$7,006.57	\$4,000.00
Office - Postage		\$2,500.00	\$3,748.85	\$2,800.00	\$4,740.12	\$3,500.00

Office - Supplies (+photocopying)		\$4,000.00	\$4,786.50	\$4,000.00	\$3,076.74	\$3,000.00
Office - Website Hosting & Internet		\$250.00	\$3,619.86	\$2,000.00	\$1,148.01	\$2,000.00
Promotion		\$10,000.00	\$14,759.68	\$11,000.00	\$14,479.50	\$11,000.00
Honorariums (Kim, Jody, Todd)				\$6,500.00	included in wages	included in wages
Committee / Board Expenses		\$100.00	\$142.38	\$600.00	\$252.67	\$200.00
Financial Development Committee						
Program Expenses		\$4,000.00	\$4,121.07	\$4,000.00	\$1,173.64	\$4,000.00
LIT Program		\$0.00	\$7.75	\$0.00	\$431.48	\$0.00
Mileage		\$4,500.00	\$3,011.70	\$6,000.00	\$3,921.96	\$5,000.00
Exec. Direc - Books & Music Equip.		\$450.00	\$325.03	\$450.00	\$0.00	\$200.00
Exec. Direc - Continuing Education		\$2,250.00	\$0.00	\$500.00	\$1,276.22	\$1,000.00
Medical Supplies		\$500.00	\$363.45	\$500.00	\$203.03	\$400.00
Telephone		\$6,000.00	\$7,553.76	\$6,000.00	\$5,775.90	\$6,000.00
Miscellaneous Expenses						
Bank Charges (+credit card fees)		\$8,000.00	\$7,208.67	\$8,000.00	\$7,015.91	\$8,000.00
Bank Interest on Overdraft		\$500.00	\$410.42	\$500.00	\$200	
Loan Interest		\$750.00		\$750.00		
Principal on Loan				\$0.00		
Purchase of Equipment				\$0.00		
Capital Assets		\$25,000.00	\$9,405.00	\$33,550.00	\$26,181.22	\$30,000.00
Freight Expense			\$42.84	\$0.00		
Line of Credit payback		\$1,500.00		\$0.00		
<b>Total Expenditures</b>		<b>\$437,750.00</b>	<b>\$404,121.95</b>	<b>\$467,737.08</b>	\$394173.74	\$447,799.60
<b>NET CASH INFLOW / (OUTFLOW)</b>		<b>-\$53,050.00</b>	<b>\$12,812.96</b>	<b>-\$57,137.08</b>	<b>\$41.92</b>	<b>-\$43,499.60</b>