FIVE ONE LABS
Full-Time Position

Please send all applications to jobs@fiveonelabs.org.

Organization: Five One Labs

Position Title: Investment Expert

Location: Based in either Erbil or Sulaimani, Iraq

Start Date: March 2020

Contract Length: Six months, with possibility of extension

Application Closing Date: Application is open on a rolling basis until March 12, 2020

ABOUT FIVE ONE LABS:

Five One Labs is a start-up incubator based in the Kurdistan Region of Iraq (KRI) that helps talented entrepreneurs from Iraq and Syria to launch and grow their businesses. We aim to empower individuals to rebuild their lives and livelihoods and contribute to the economic growth of their communities.

With offices in Erbil and Sulaimani, Five One Labs creates flexible programs for entrepreneurs that are focused on human-centered design, business fundamentals, and leadership development. Our trainers are steeped in lean startup and design thinking methodology, and thus our trainings are hands-on, active, and highly practical for innovative startups.

As part of our efforts to increase financing opportunities for early-stage startups across Iraq, Five One Labs will expand our work focusing on investment in 2020. We are working in three main areas for investment: investment readiness for entrepreneurs, encouraging local investment into local businesses, and launching our own financing mechanism to invest in startups in Iraq.

For more information on Five One Labs, please see https://fiveonelabs.org/.

ABOUT THE ROLE:

The Five One Labs team is pleased to bring on an Investment Expert to build out the Five One Labs strategy for investment and investor support. This individual will bring diverse knowledge of investment processes, the needs of investors and entrepreneurs in growing economies, and alternative financing and due diligence models in extreme market environments. As part of the Five One Labs team, this individual will develop Five One Labs’ strategy focusing on investment; help us to better support local and regional investors; and ensure startups are investment-ready and have access to more diverse financing options.

The successful candidate will support Five One Labs to:

● Support in the development of Five One Labs’ investment strategy, vision and timeline for the next 1-3 years
● Research the structure and possibilities for a Five One Labs-managed financing mechanism for startups in Iraq (this research will complement legal research we are already doing)
● Assist in the creation of an angel network and associated services for local investors in the KRI and across Iraq
● Develop curriculum and other services to help startups in Iraq become investment-ready
● Run investment readiness workshops with entrepreneurs
● Develop and run angel investment workshops and gatherings with local investors
● Build connections with international and regional investors to increase interest in Iraq
- Provide advisory and consulting services to startups and investors
- Any other tasks as requested by Five One Labs

The Investment Expert will work closely with the Five One Labs Executive Director and Startup Support teams. Five One Labs will ensure that the selected candidate has access to all relevant materials and support to succeed in his or her role.

The Five One Labs team is seeking candidates with the following profile:

**Skills and Knowledge**
- An advanced degree or equivalent in finance, accounting, business, economics or relevant field
- Experience supporting startups in raising funds, including a demonstrated ability to support companies in preparing their financials, business plans, and estimated valuations
- Experience running business trainings or courses; curriculum development a plus
- Experience with accounting and development of financial reporting for startups
- Past experience with investment, angel investing, private equity, preferably in the Middle East
- A deep understanding of the MENA startup, investment and entrepreneurship ecosystem
- Fluency in English; knowledge of Arabic and/or Kurdish a plus
- Prior professional experience in Iraq highly preferred

**Personal Characteristics**
- Passion and enthusiasm for entrepreneurship and investment
- Team-oriented and enthusiastic about working with and supporting others, especially entrepreneurs;
- Outgoing, positive, and interested in building a strong entrepreneurial ecosystem;
- Attention to detail, conscientious about accuracy and professional presentation at all times;
- Self-starter personality – able to initiate and lead projects or tasks with minimal supervision;
- Ability to multi-task and prioritize in a fast-paced work environment;
- Experience working and thriving in multicultural teams.

The position will be based in either Erbil or Sulaimani, Iraq.

If you are interested in this position, send your CV or resume to jobs@fiveonelabs.org along with a detailed cover letter. The application period will close at 11:59pm on March 12, 2020. Note: this is a rolling application process, so apply as soon as possible!

*Five One Labs is an equal opportunity employer and encourages candidates of diverse backgrounds, and of any gender, to apply for this position.*