

Women in Business 2013

Women in Business 2013—Jane Metzger Von Haden



Urmila Ramakrishnan
Staff Writer- *Minneapolis / St. Paul Business Journal*



Jane Metzger Von Haden has been building her family business since the 1980s, when she went to work at the company her grandfather founded in 1939.

She took over as president of Metzger Building Materials after her father retired during the recession and has gone on to lead the company through tough times and triumphs.

The 11-employee company, which supplies materials like drywall, steel and insulation to construction projects, survived the recession without having to lay off any workers. It landed contracts for high-profile construction projects, including Target Field and the Radisson Blu Mall of America.

Last year, the company's sales grew 5 percent, and Metzger Von Haden hopes sales will grow by 10 percent this year. She aims to get the company involved in construction of the new [Minnesota Vikings](#) stadium, which she said could bring in millions in revenue.

Outside of leading Metzger, she serves as a volunteer for [Habitat for Humanity](#), where she leads a group of friends on a Woman Build day each summer. She also is involved in several professional organizations and sits on the volunteer committee of the Association of Women Contractors.

What's your personal mantra?

To be strong physically, spiritually, intellectually and to be the best person I can be every day.

What's your favorite development project that Metzger Building Materials has worked on and why?

Target Field — home of the [Minnesota Twins](#). The general contractors were extremely organized and safety conscious. There was a sense of working on something special — and we all felt it. It was history in the making and we were thrilled to be a part of it.

When you were a kid, what did you want to be when you grew up?

A rock star

— Urmila Ramakrishnan, staff writer

What motivated you to get where you are today?

My family has been motivating and supporting me since I began my career and I love coming to work everyday and interacting with our team, our customers and our vendors. The short answer to this question is: people, lots of different people.

What is the best piece of business advice you have ever received?

To be confident and to trust my gut

What is your favorite networking spot for business?

[The Association of Women Contractors](#)

Where would we find you on a Saturday?

With my family on a field trip to a museum, or a park, or the farmers' market. We love our city.

What is your next big professional goal to accomplish?

We'd like to be involved in the new Saints stadium and the new Vikings stadium.

If you could change jobs with anyone for one day, who would it be?

Oprah

I am, hands down, one of the best ...

Female employee at Metzgers

I am always fascinated by ...

Intelligent, confident and funny people

Industries:

[Manufacturing](#)