## Curriculum / Agenda:

### Segment Components

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<th>Segment</th>
<th>Components</th>
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| **I. Program Overview & Mission** (15 mins) | a. SCANPH and CALI objectives/background  
b. Historical context: industry’s position and level of resources  
c. Policy developments relevant to where industry currently sits  
d. Community impact of affordable housing: social/economic contexts |
| **III. Project Feasibility** (30 mins; Q&A-15 mins) | a. Site selection  
b. Site control  
c. Target population  
d. Market Need  
e. Community Support  
f. Project Evaluation and Feasibility study |
| **IV. Entitlements and Design** (30 mins; Q&A-15 mins) | a. Zoning and development standards  
b. Concept design  
c. Financing factors that impact design; layered design requirements  
d. Design phases |
| **V. Financing** (30 mins; Q&A-15 mins) | a. Pre-development sources  
b. Types of financial sources  
c. Lenders/bonds  
d. Allocation and issuance process |
| **VI. Construction, Post-Construction, Transition to Asset Management, Property Management** (30 mins; Q&A-15) | a. Monitoring finance and schedule  
b. Closeout  
c. Stabilization  
d. Operations |

*Each segment to conclude with remarks on five factors that hurt and/or help the development process*

- 9:30-10:00 am: Registration and networking
- 10-10:15 am: Program Overview and Mission
- 10:15-11:00 am: Project Feasibility
- 11:00-11:45 am: Entitlements & Design
- 11:45-12:15 pm: Lunch Break (catered)
- 12:15-1:00 pm: Financing
- 1:00-1:45 pm: Construction, Post-Construction, and Asset Management
- 1:45-2:00 pm: Concluding remarks