



Orchard Creek Capital is an investment company based in Northville, Michigan – which invests in small manufacturing businesses across the United States. Our investment focus is on successful companies with established track records and solid growth prospects. We look to partner with strong management teams who are focused on the continued growth of the business. The summary outline below provides selected information about Orchard Creek and our investment approach – please visit our website at www.orchardcreekcapital.com for additional information.

Investment Focus

Business

- \$2 - \$20 million in Revenue
- Profit Margins > 10%
- 3 Years of Revenue Growth
- Recurring Revenue Business Model
- Growing Industry
- Smaller companies considered in select situations

Industry – Manufacturing

- Specialty Food and Beverage
- Food Processing
- Electronic Components
- Medical Devices
- Industrial Components
- Other Manufacturing

Typical Transaction Situations

- Owner seeking to retire
- Management Buyout
- Corporate Divestiture / Product Line Spin-Off
- Owner seeking to exit successful business
- Recapitalization to provide owner liquidity – partial sale
- Recapitalization to support inter-generational transfer

Advantages In Partnering with Orchard Creek

- Seasoned team supports quick investment decisions
- Operationally oriented team – active support provided
- Long-term investment horizon
- Ongoing focus on sustainable organic growth
- Flexible deal structures – tailored to each investment
- Aligned incentives – equity for local leadership team

Team



Jon Carlson is the President of Orchard Creek Capital. Jon previously served as the CFO of Aeroflex AMS Solutions for 15 years. Prior to that Jon was a financial manager at Ford Motor Company for 10 years. Jon has

extensive operational experience with world-class manufacturing companies. He has also played a leadership role in numerous acquisitions over the course of his career. Jon is responsible for deal sourcing and deal execution at Orchard Creek Capital. Jon graduated cum laude with an accounting degree from Miami University in Oxford, Ohio and he also received an MBA with distinction from the University of Michigan.

Investor Team - The Orchard Creek investor team is comprised of eight senior business executives with substantial leadership experience. Collectively the team has significant hands-on management experience and a long track record of operational success. The team also has an exceptional amount of private investment experience – with direct experience in dozens of successful transactions. **John Smucker** – the founder and former CEO of MCE Technologies – serves as the Company's Chairman.