Implementing Autonomous Vehicles in Commercial Operations

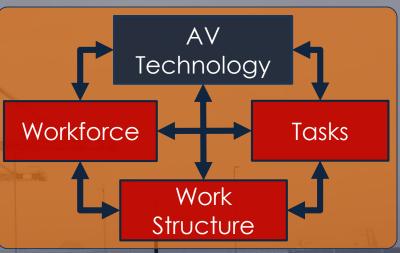
Strategic Planning & Considerations



Agenda

- Overview
- Zylter
- Sociotechnical Systems Approach
 - Operating Environment
 - Tasks
 - Work Structure
 - Workforce
 - Bringing it all together
- Key Observations

The Socio-Technical System for AV Technology Integration



Operating Environment

Autonomous Container
Trucks at Port of Rotterdam

US companies are facing a steep learning curve to implement autonomous systems

- The US is behind other countries in AV adoption, but can learn from their experience
- The biggest challenges for commercial AV use are <u>not</u> technical
- Successful AV use requires modernizing the entire sociotechnical system

Automated Systems per 10,000 Workers

	Auto Sector	Outside Auto Sector
Japan	1562	219
Germany	1133	147
United States	1091	76

Source: Executive Office of the President, "Artificial Intelligence Automation, and the Economy", Report to Congress, 2016.

Zylter guides & supports AV implementation in engineering, logistics & energy

RESEARCH

DEVELOPMENT

IMPLEMENTATION

- Understand current trends in AV technology
- Assess unmanned vehicle implications for industry verticals
- Decide on specific needs to address with automation

- Design a solution based on priority user needs
- Apply production & technical expertise to find solution providers
- <u>Build</u> the custom unmanned solution to address your needs

- Deploy unmanned system(s) to increase efficiency, effectiveness or safety
- Integrate technology with existing processes
 8 systems
- Support long-term use with in-house or external expertise

We are seeing four major trends in commercial AV development & use

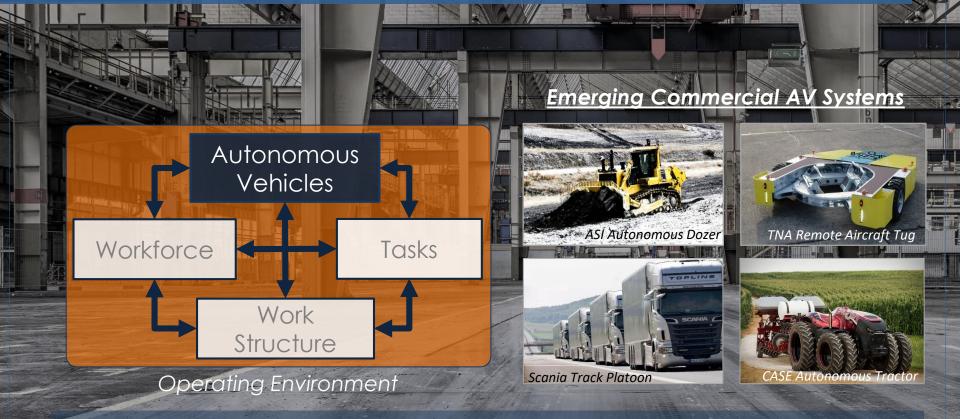
- ©Zylter Inc., 2017
- 1. The AV market is delivering many technologies, but few fully integrated capabilities
- 2. Successful AV use requires coordinated planning, exploration and adaptation
- Organizational planning is not keeping up with AV technology advancement
- 4. Leading companies are starting early, but with a flexible and pragmatic strategy

Applying AVs in commercial operations requires addressing all sociotechnical system aspects

The Socio-Technical System for AV Technology Integration **Autonomous Vehicles** Workforce Tasks Work Structure Operating Environment

- The sociotechnical system approach address all the capability areas required to successfully employ AVs
- System-level analysis and planning is required to:
 - Integrate individual AV technologies
 - Prioritize supporting investments
 - Address long-term organizational impacts

Billions of dollars of tech development is starting to deliver market-ready AV systems

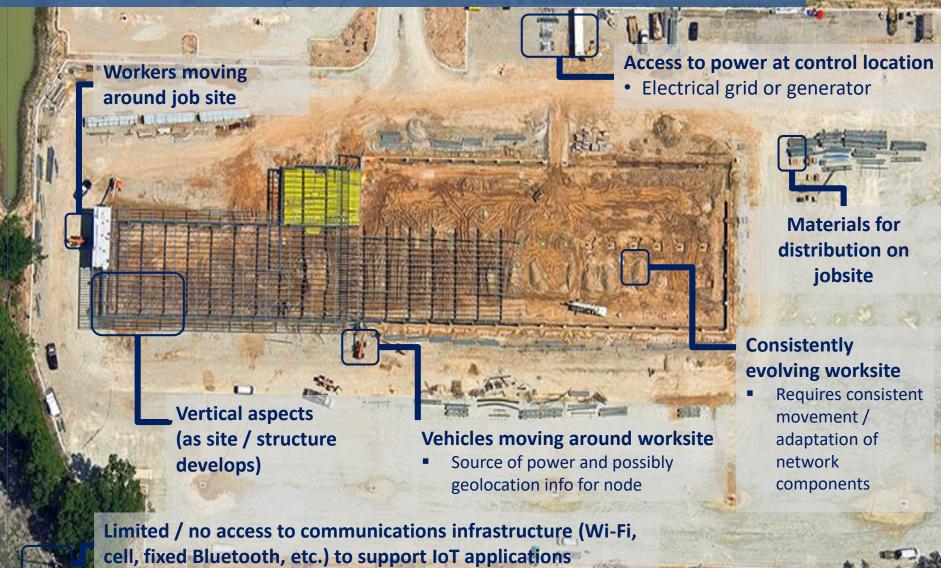


- Almost all attention is focused on the AV technology
- Little consideration of implications for the "systems" that must use and support them

Each commercial AV application must negotiate an often unique operating environment

- Development and integration of effective AV technologies requires identifying the impact of the operating environment on the entire "system"
- Key aspects of the operating environment for AVs include:
 - Terrain (natural & built)
 - Infrastructure
 - Legal/ Regulatory
 - Hazards
 - Threats
 - Electromagnetic Spectrum
 - Weather / Atmosphere
 - Other Factors

Example: This worksite illustrates operating environment aspects AVs must negotiate



Assessing likely impacts of AV use requires understanding the system "task profile"

- A task profile is a description of all tasks executed by a STS, to include:
 - Dependencies
 - Frequency
 - Timing
 - Complexity
 - Etc.

- Key factors impacting feasibility of task automation include:
- Task complexity
- Frequency of task execution
- Consistency of task iteration
- Risks associated with task issues or failure
- Certainty of task determinate factors
- Predictability of task execution

Example: Organization of worksite tasks to deconflict AV ops with human-centric activities

24-hr Worksite Activity Profile

Planned AV
Operational Profile

24-Hour Work Day

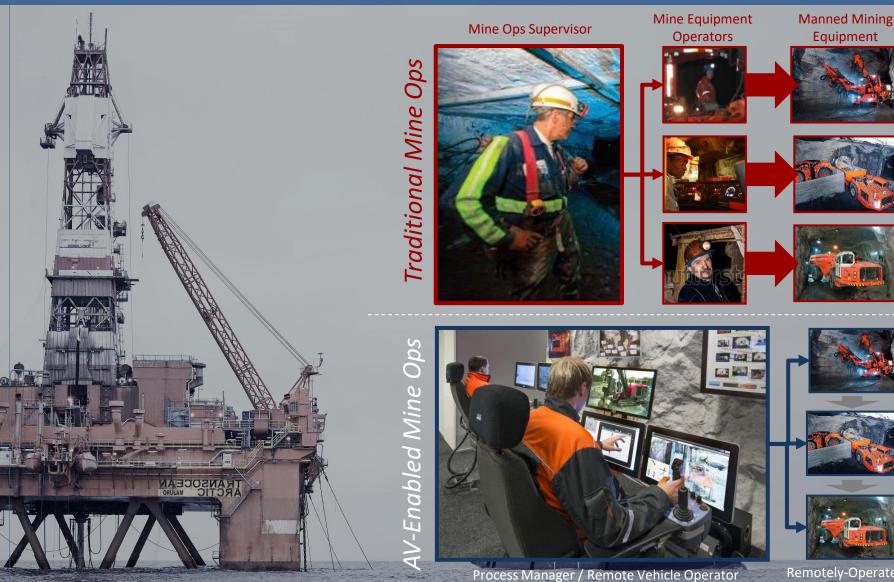
- Key Question: How can tasks be distributed throughout the day to deconflict manned and AV operations?
 - Minimize need for dynamic interaction with humans
 - Minimize adverse impacts to manned site operations that require illumination (e.g., daylight)
 - Replace low-skill human requirements (e.g. night watch)

AV-enable work structures offer efficiencies, but also pose operational challenges



- Assessing work structure changes requires determining the new AV-enabled roles and responsibilities in the STS
- Key areas of concern for AVenabled operations include:
 - Span of control issues
 - Cognitive loads
 - Communications requirements/ limitations (connectivity, etc.)
- HMI and AI technologies can help mitigate some challenges

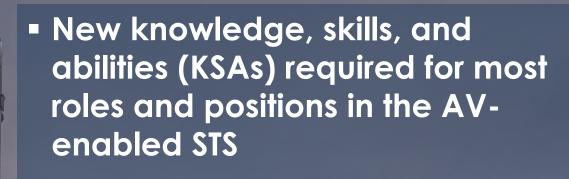
Work Structure Example: AV-enable mine ops



Remotely-Operated / **Autonomous Mine** Vehicles

Equipment

Commercial AV use requires evolving the workforce required to employ & support them

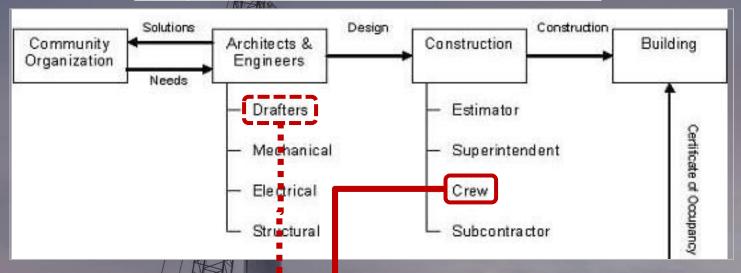


- Identifying new workforce requirements for the AV-enabled STS requires:
 - Determining KSAs required for each role / responsibility in new work structure
 - Identifying new KSAs required for roles
 - Identifying existing KSAs no longer need
 - Considering 2nd / 3rd order impacts of KSA changes (e.g., recruiting & promotions)

©Zylter Inc., 2017

Work Force Example: Remote vehicle operator for multiple connected AVs

Design and Construction Team Breakdown



Process Manager /
Remote Vehicle
Operator
(replaces one or more

construction crew in AVenabled STS)



Process Manager / Remote Vehicle Operator

Knowledge

Skills

Abilities

Required KSAs for remote vehicle operator Role in AV-Enabled STS

Bringing it All Together: The AV-enabled STS

Operational Planning

Training / Talent
Acquisition



Workforce Planning



Port Operations STS



Strategic Planning

Technology Investment



Market Strategy



Supporting Services

Terrain Mapping



Task Planning



Communications Infrastructure



Cyber /Info Security



Maintenance / Repair



We use a robust intelligence structure to assess AV trends & provide tech market visibility

Zylter AV Market Analysis Database

Industry Verticals

- Engineering
- Logistics
- Energy

Socio-Technical System Areas

- AV technology
- Tasks
- Workforce
- Work structure
- Operating environment
- General

Technology Capability Areas

- Technology business case
- Computing / cognition
- Software
- Proximity awareness
- Navigation / positioning
- Environment
- Telematics
- Obstacle avoidance
- Autonomous operation
- General

Support Capability Areas

- Communications
- Infrastructure
- Maintenance
- Sustainment
- Training
- Fleet management
- Data analysis / diagnostics
- General

Motivating Factors

- Safety
- Economy
- Efficiency
- Productivity
- Workforce requirements
- Enviro impacts
- Speed

System Design Considerations

- Interoperability
- System performance
- Humanmachine interaction (teaming)
- Site development
- Testing & validation
- Task selection
- General

We use this database to identify key trends impacting AV development, use and support across industries

©Zylter Inc., 2017

Final Observations

- The AV hype is generally true, but can mislead
 - It often highlights "best case" under controlled conditions
- Context matters...allot
 - Your AV solution design must account for user requirements, operational context and processes / work flows
- The market is expanding from the "early movers" to "fast followers"
 - Fast followers are characterized by hopeful practicality, innovative spirit and some comfort with uncertainty

MAN

- Automation does not replace entire jobs, but does replace some key job functions (but not all)
 - Companies must plan for long-term adaptation of roles and responsibilities as AVs are implemented
- The biggest factors dictating the pace of commercial AV acceptance are regulation and risk management

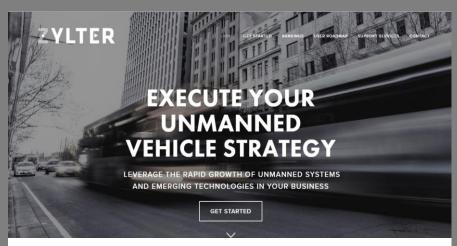


Visit the Zylter website or email us for today's slides and more information

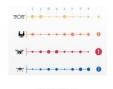
This presentation is available for download at:

https://www.zylter.com/public ations





ZYLTER DELIVERS THE COORDINATED RESOURCES TO **DEVELOP AND IMPLEMENT YOUR UNMANNED SYSTEMS** STRATEGY









RESEARCH

Apply Zylter experience and expertise design your tailored unmanned systems strategy based detailed business and market analysis. technology solution to meet your needs.

DEVELOPMENT Leverage Zylter's extensive expertise and network of innovation leaders to design the

IMPLEMENTATION Use Zylter and our network of industry partners to assemble the team you need to implement and support your unmanned strategy.

+ INDUSTRY SECTORS

HOW IT WORKS RANKINGS FAQ