



CAPABILITY STATEMENT

P. O. Box 8
Denton, NC 27239
Phone: 336-859-9862 Fax: 336-859-0354

For over 17 years, Helping Others Prepare for Excellence (HOPE Inc.) has been equipping individuals and organizations with the skills to achieve greater success. Our past client list of business organizations, government, non-profit agencies, and educational institutions demonstrates our ability to address the unique needs of any organization. Through our extensive pre-program development process and delivery of solutions that address recognized (and discovered) deficiencies, we insure that individuals at all levels of an organization acquire the skills to accomplish what is critical to the mission of the organization.

The mission of HOPE Inc. today is delivering proven solutions to our clients to improve performance and increase productivity. Our work is focused in 4 key areas: time management, change, work/life balance, and leadership/management.

We offer solutions to address these critical workplace issues in four ways: keynotes, training programs, certification programs, and support materials.

We are the exclusive provider of programs based on *Getting the Blue Ribbon* and the award-winning book, *Juggling Elephants*. Our senior instructor is Jones Loflin, an internationally-recognized author and trainer with over 17 years of experience.

DUNS #	01-5371198
EIN	56-2001557
GSA Schedule	GS-02F-0130Y
Corporate Structure	Small Business
ORCA Registration	Exp 6-18-2013
CCR Cage Code	47DP1
NAICS	611430, 451220, 711510
SIN Codes	874-4, 874-5

Jones Loflin, Owner
Belinda Covington, Accts Mgr

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Services Provided:

- *Achieving Success in Times of Change* – one day program
- *Achieving Better Results*
–can be either one day or half day program
- *Juggling Elephants – Getting Your Most Important Things Done Now!*
–can be either one day or half day program
- Train the Trainer Certification – on-site or by phone
- *Herding Cats is Not Impossible* – one day program



Clients:

- *Department of Veteran Affairs/VHA*: DSS Conference Keynote
- *Social Security Administration*: Career Enrichment Instructional Programs (Multiple programs)
- *Treasury Executive Institute*: Leadership Development Series
- *CDC*: Employee Learning Week / Annual Management Seminars / CDC University
- *EEOC*: Executive Leadership Conference Keynote and Breakout Session
- *US Fish & Wildlife Service*: Wage Grade Academy Training Program (Multi-Year Contract)
- *Department of the Interior*: Management Training
- *US Navy*:
 - *NAVAIR*: Leadership Development Training
 - *Morale, Welfare and Recreation*: Management Training