

Frederick Mutual Secure BusinessownersSM

Appetite Guide - Wholesale & Distributors

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| Air Conditioning and Combined Air Conditioning and Heating Equipment - Distributors Only | 50581 |
| Appliance Distributors - Household & Home Furnishings | 50081 |
| Appliance Distributors - Household Types - Radio, Television or Compact Disc Players | 50061 |
| Automobile Parts & Supplies - Distributors | 50111 |
| Bakeries - Distributors | 50141 |
| Barber or Beauty Shop Supplies Distributors (no repackaging or re-labeling) | 50171 |
| Bookbinding & Printing Supplies - Distributor | 50201 |
| Clothing or Wearing Apparel - Distributors: Men's and Boy's Clothing and Furnishings | 50231 |
| Clothing or Wearing Apparel - Distributors: Women's, Children's, Infants', Clothing and Accessories | 50231 |
| Collectibles & Memorabilia: Distributors | 50261 |
| Equipment, Fixtures or Supplies Distributors - Office and Store Equipment | 50813 |
| Equipment, Fixtures or Supplies Distributors - Restaurant, Bars and Hotel Equipment | 50813 |
| Fabric - Distributors | 50321 |
| Floor Covering - Distributors | 50351 |
| Florists - Distributors | 50381 |
| Fruit or Vegetable - Distributors | 50391 |
| Gardening & Light Farming Supply - Distributors | 50471 |
| Hardware & Tools - Distributors | 50501 |
| Hearing Aid - Distributors | 50571 |
| Heating or Combined Heating & Air Conditioning Equipment - Distributors Only | 50581 |
| Hobby, Craft or Artists' Supply - Distributors | 50641 |
| Janitorial Supplies - Distributors | 50651 |
| Jewelry - Distributors | 50661 |
| Optical Goods - Distributors | 50721 |
| Plumbing Supplies & Fixtures - Distributors | 50741 |
| Refrigeration Equipment - Commercial - Distributors | 50771 |
| Stationery or Paper Products - Paper (e.g., fine, printing, writing), bulk, wholesaling | 50801 |
| Stationery or Paper Products - Paper (except office supplies, printing paper, stationery, writing paper) wholesaling | 50801 |

Green: Preferred

Yellow: Moderate risk

Red: Requires higher degree of underwriting