Neighborhood Homes Investment Act

REINVEST | REPOPULATE | REVITALIZE
Neighborhood Homes Coalition
What Problem Would Neighborhood Homes Solve?

- Every state has neighborhoods where the homes are in poor condition and the property values are too low to support new construction or substantial renovation. The lack of move-in ready homes makes it difficult to attract or retain homebuyers, causing property values to decline.

- 101 million of the 135 million housing units in the US are in buildings with less than 4 units.

- 40% of U.S. housing stock is at least 50 years old.

- The lack of supply of move-in ready homes is a particular challenge for first time homebuyers who struggle to find suitable properties to purchase.
What Is the Neighborhood Homes Investment Act?

- Neighborhood Homes Investment Act is part of the Build Back Better Act approved by the House of Representatives 11/19/21. It is based on bipartisan legislation, S. 98 and H.R. 2143.

- It authorizes a new federal tax credit to attract capital to build and rehabilitate owner-occupied homes in distressed urban, suburban and rural neighborhoods over the next decade.

- No other federal tax incentive addresses a key problem: development costs exceed market values for owner-occupied homes in distressed neighborhoods. Neighborhood Homes complements but does not duplicate:
  - Tax-exempt mortgage bonds: reduce monthly payments, not development cost gaps
  - Low Income Housing Tax Credits: for rentals, not homeownership
  - Opportunity Zones: primarily commercial real estate and businesses, not homeownership
States would have Neighborhood Homes credits to allocate based on population:

- $3 per capita in 2022, 2023 and 2024
- $6 per capita in 2025
- Minimum for small states:
  - $4 million in 2022, 2023 and 2024
  - $8 million in 2025
- Nationwide total: ~$1 billion a year in 2022, 2023 and 2024; $2 billion in 2025

State housing finance agencies likely to be the program administrators.
How Would Neighborhood Homes Work?

- States write allocation plans with selection criteria
  - States may develop additional criteria
  - States set standards for construction cost and quality and developer fees
- States make allocations to project sponsors
  - Could include developers, investors, lenders
- Project sponsors use allocations to raise equity capital from investors to build or rehab homes
- Investors can claim credits as each home is occupied by an eligible homeowner
Eligible Neighborhoods

- Eligible census tracts must meet these criteria:
  - Poverty rate at least 130% of area poverty rate
  - Median family income less than 80% of area median income
  - Median home value less than 100% of area median home value
  - Additional census tracts eligible in high poverty cities

- Covers approximately 22% of census tracts nationwide; 27% of non-metro tracts

- Up to 20% of allocations may be provided to certain additional rural communities, to gentrifying census tracts for owner occupied rehab, for disaster recovery, and certain communities impacted by crumbling foundations
Eligible Neighborhoods: Tennessee
Eligible Neighborhoods: Nashville
Eligible Neighborhoods: Baltimore
Creating your own Neighborhood Homes Map

- Go to neighborhoodhomesinvestmentact.org
- On the home page, scroll and select “Explore Interactive NHIA Maps”
- You will be taken to the Neighborhood Homes map interface
Eligible Home Types

- **Home Types**
  - Houses with 1-4 units
  - Condominium units
  - Cooperative housing

- **Development Types**
  - New construction for sale
  - Substantial rehab for sale
  - Substantial rehab for existing homeowners
Eligible Homeowners and Home Prices

- Homeowners with incomes up to 140 percent of the area median family income (MFI).
  - 100% of MFI for owner-occupied rehabs

- Maximum home price cannot exceed 4 times the area MFI

**Example:**
- MFI = $75,000
- Maximum homeowner income = $105,000
- Maximum home price = $300,000

Source: 2018 HUDUser Database
Neighborhood Homes Tax Credit Amount

- For new construction substantial rehabilitation of homes that are sold, the tax credit covers the gap between development costs and net sales price. The credit is capped at 35% of the lesser of:
  - total development costs (acquisition, rehab, demo, and construction); or
  - 80% of national median sales price for new homes

- For rehabilitation of owner-occupied homes, the tax credit amount is 50% of eligible costs, capped at $50,000

- $20,000 minimum rehab per unit
Claiming the Neighborhood Homes Tax Credit

- Neighborhood Homes credits are claimed when a home is completed, inspected, and occupied by an eligible owner.

- Unlike other credits, there is not a lengthy compliance period where investors may be subject to recapture.

- If the home resells within five years of purchase, the homeowner must pay a declining percentage of the gain on to the state for re-use on Neighborhood Homes eligible projects (50% in year 1…10% in year 5)
Protecting Against Gentrification

- Eligible neighborhoods have median home values below the area median
- Eligible homebuyer income is limited to 140% of the area median
  - The credits can be used to rehab homes of existing residents if they have incomes less than 100% of area median
- Home sales prices are limited to 4X area median income
- Eligible basis for tax credits is limited to 80% of the national median new home price
- States must consider impact on existing residents as a selection criteria
## Financing Example: New Construction

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land Acquisition</td>
<td>$40,000</td>
</tr>
<tr>
<td>Construction Costs</td>
<td>$200,000</td>
</tr>
<tr>
<td><strong>Total Development Cost</strong></td>
<td><strong>$240,000</strong></td>
</tr>
<tr>
<td>Less: Sales Price</td>
<td><strong>(190,000)</strong></td>
</tr>
<tr>
<td><strong>Gap</strong></td>
<td><strong>$50,000</strong></td>
</tr>
<tr>
<td>Maximum NHIA Tax Credit (35% of $240,000)</td>
<td><strong>$84,000</strong></td>
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<tr>
<td>NHIA Tax Credit Allowed</td>
<td><strong>$50,000</strong></td>
</tr>
</tbody>
</table>
## Financing Example: Rehabilitation

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land/building acquisition</td>
<td>$35,000</td>
</tr>
<tr>
<td>Rehabilitation</td>
<td>85,000</td>
</tr>
<tr>
<td><strong>Total Development Cost</strong></td>
<td>$120,000</td>
</tr>
<tr>
<td><strong>Less: Sales Price</strong></td>
<td>(100,000)</td>
</tr>
<tr>
<td><strong>Gap</strong></td>
<td>$20,000</td>
</tr>
<tr>
<td>Maximum NHIA Tax Credit (35% of $120,000)</td>
<td>$42,000</td>
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<tr>
<td>NHIA Tax Credit Allowed</td>
<td>$20,000</td>
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</tbody>
</table>
## Financing Example: Homeowner Rehabilitation

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehabilitation cost</td>
<td>$60,000</td>
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<tr>
<td>NHIA tax credit used as borrower grant (50% of $60,000)</td>
<td>$30,000</td>
</tr>
<tr>
<td>Other sources (e.g., loan proceeds, homeowner equity, grants)</td>
<td>$30,000</td>
</tr>
</tbody>
</table>
Projected Outcomes

Outcomes based on four years of allocation:

- 125,000 homes built or rehabilitated
- $25 billion of total development activity
- 196,000 jobs in the construction and related industries
- $10.7 billion in wages and salaries
- $7.3 billion in federal, state and local tax revenues and fees

Reduction of blight and vacant properties

Homeownership opportunities and asset-building for a wide range of households
Contact Us

For more information about the Neighborhood Homes proposal and coalition advocacy efforts, please visit our website:

www.neighborhoodhomesinvestmentact.org