



Service and Engagement Profile

Executive Briefing Organizational and Technological Change Management

A summary of the current skillsets, personnel and services
our organization is offering to the marketplaces.



Service and Engagement Profile

Executive Briefing Organizational and Technological Change Management

About Us:

Our company has over one hundred fifty years of real world experience assisting organizations and executives with transformation initiatives. We have been engaged to lead and resolve many of the core resistance factors to change. Change factors are imposed by the C-Suite and external pressures to adapt to market shifts.

We have been on the ground with front-line operations teams addressing the daily changes and challenges corporate transitions creates. Our portfolio of skills and knowledge was developed from these ground level experiences.

Service Offerings:

The results of the challenges and encounters has lead us to the following value add and quality services.

- Operational Assessments and Mobilization
- Organizational Change Governance Analysis
- Global and Domestic Agility & Transformation Management
- Lean Agile Frameworks with Tools
- Portfolio and Project Management Strategic & Tactical Alignment

Overarching Services to Operational Executives



B.E.S.T. describes business development as the ideas, initiatives and activities aimed towards making a business better. We prepare our clients to either make and/or suggest a strategic business change for a value-add to the business to contribute towards business development and increased revenue.

We realize that leadership and management development are critical components of any company because the necessary skills can be taught to anyone and mastered by anyone who is willing to develop themselves consistently and be disciplined about it. We focus on strategic leadership and management development, and how to successfully execute a combination of both in the workplace.

Service and Engagement Profile



Service Value Statement:

- We can be engaged for short and long term programs or projects reducing the delays to starting or sustaining organizational momentum.
- Our service kits permit us to hit the ground running with laser focus in response to a client's demands.
- The knowledge base of experiences permit us to apply discipline and flexible structures in chaotic or conflicting situations.
- Delivery is done with maintaining value, quality, consistency and efficiency through your teams.
- Adaptive leading, learning and leveraging is thread throughout all service delivery methods.
- We guarantee standing up high performance, cohesive and results oriented teams or organizations.

Engagement Models:

1. Executive Advisory Consultation Partnerships
2. Retainer Based Master Service Agreements
3. Monthly Cost Based Agreements
4. Consultative Hourly Billing Agreements
5. Short and Long Term Workshop Agreements
6. Time and Material Performance Agreements

Client History:

Johnson and Johnson Global Supply Chain Group - 35-million-dollar Agile Transformation

Travelers Insurance Corporation - 15-million-dollar Organizational and Technology Change

Bayer Healthcare and Pharmaceuticals Corporation – 85-million-dollar M&A and Technology Change

We look forward to working with you and your team.

