DEAR SOUTH ENDER,

When we set out to produce our inaugural Open Letter to South End Stakeholders last spring, our goal was twofold: to provide timely and concise reporting on the state of the South End real estate market, and to offer a glimpse into the lives and activities of South Enders. It is enormously gratifying to have received such positive feedback in response to our first issue, and we now proudly present our Fall 2014 report.

While our intent remains unchanged, you can expect the topics to evolve as a reflection of the changes taking place in our neighborhood.

We augment our South End focus with occasional reporting of statistics and real estate news from other parts of the city, from around the country and from across the world. It is through this process of zoom-in and zoom-out that we believe we can best offer a real estate oriented snapshot of South End life in the most illuminating context.

We hope you enjoy this report and find the information to be of value.

Regards,

Steven Cohen
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The vibrancy of the South is unmistakable. When newcomers arrive in Boston in search of a home, they often know immediately that they need look no further.

While much of what makes the South End desirable is unique, a handful of trendy neighborhoods in other American cities possess a similar dynamic energy and eclecticism. Here are a just few:

**SOUTH BEACH**  
**MIAMI, FLORIDA**

Purchased in 1868 for 35 cents per acre, South Beach was initially intended for use as a coconut plantation and was the first area in Miami Beach to be developed. South Beach saw a building boom in the 1920s–30s, and today claims the world’s largest collection of Streamline Moderne architecture centered in the Art Deco District. The neighborhood is a popular spot for modeling shoots, celebrity sightings, Cuban cuisine, and expansive beaches.

- **Population:** 39,186
- **Area:** 2.5 sq m
- **Avg ppsf:** $1,111 (+14.2% yoy)

**DUPONT CIRCLE**  
**WASHINGTON, D.C.**

Once a collection of brickyards and slaughterhouses, Dupont Circle is comprised of Queen Anne style and Richardsonian Romanesque Revival rowhouses, and the occasional palatial mansion. The neighborhood is now home to a number of embassies, many of them housed in historic residences. The first modern art museum in the country, the Phillips Collection, is in Dupont Circle.

- **Population:** 14,589
- **Area:** 0.025 sq m
- **Avg ppsf:** $631 (+2.9% yoy)
AN OPEN LETTER TO SOUTH END STAKEHOLDERS

THE CASTRO
SAN FRANCISCO, CALIFORNIA

The bright pink and purple 19th-century Edwardian and Italianate architecture along 18th Street are as vibrant as the Castro’s LGBT community, the largest in the United States. The Castro Theatre is one of the country’s few remaining 1920s movie palaces still in operation.

Population: 11,272
Area: 0.662 sq m
Avg ppsf: $1,022 (+9.2% yoy)

MONTROSE
HOUSTON, TEXAS

Originally envisioned in 1910 as a carefully planned streetcar suburb, Montrose now features century-old bungalows and mansions along tree-lined urban streets. A pocket of eccentricity, Montrose claims the best restaurants in Houston, as well as Howard Hughes’s childhood home.

Population: 28,938
Area: 7.5 sq m
Avg ppsf: $250 (+6.5% yoy)

BROOKLYN HEIGHTS
NEW YORK CITY, NEW YORK

The picturesque rowhouses in Brooklyn Heights show an impressive range of architectural styles, including Federal-style houses and Italianate brownstones. The Brooklyn Heights Promenade, a.k.a. the Esplanade, offers a breathtaking view of Lower Manhattan’s skyline and the New York Harbor.

Population: 21,239
Area: 0.32 sq m
Avg ppsf: $1,065 (+12.5% yoy)

WHAT DO THESE NEIGHBORHOODS HAVE IN COMMON?

- Well-preserved period architecture
- Mixture of commercial and residential property
- Walkability
- Proximity to an engine of economic growth
- Culture that embraces diversity
- Thriving arts scene
- High rate of small business formation

Note: Average price per square foot (avg ppsf) year-over-year (yoy) percent changes reflect 2013 to 2014 sales prices.

Sources: MLS, Trulia, Zillow, Brownstoner, HALF, U.S. Census.

Images via Creative Commons courtesy of: AgnosticPreachersKid, AudeVivere, chensiyuan, i_am_jim, and torbakhopper.
SOUTH END MARKET SNAPSHOT

The South End has maintained its status over recent years as a neighborhood of choice for buyers of Boston real estate. South End homeowners traded in recent years at a consistent premium over property citywide.

2014 TO DATE:
Most Expensive South End Single Family Home: $4,240,000
Most Expensive South End Condo: $2,800,000 (See page 6)

Q1-Q2 2014
HOW LOW CAN WE GO?

Today’s ultra tight inventory is a result of several development projects having been abandoned in the planning stages during and after the 2008 financial crisis. Since the crisis eased, luxury buyers have been competing for limited supply. With inventory expected to remain low in the near term, the 2014-2015 season should be an excellent time to sell.

SIZE DOESN’T MATTER

The price per square foot obtained by South End sellers was similar during the first half of 2014 across all size ranges. This is a phenomenon indicative of more mature real estate markets where sellers of larger properties do not experience diminishing returns on a price per square foot basis. If the trajectory observable in the most expensive sections of the city is any indication, we can expect this trend to accelerate. Future sales of the largest South End properties are therefore also likely to be those that trade for the highest prices per square foot, which is already the case in Back Bay and Beacon Hill.

*Note: Median price statistics can be misleading and are not indicative of what is required to secure a top tier property. While the South End’s median price per square foot this summer has hovered around $778, choice properties can command as high as $1,000 per square foot or more.

Sources: LINK Boston, MLS
NOTABLE SOUTH END SALE

505 TREMONT STREET
ATELIER RESIDENCE 809

With a breathtaking panoramic view of the Back Bay skyline, this glamorous home is an example of South End luxury at its finest. The Steven Cohen Team and Jennifer Gelfand of Keller Williams Realty collaborated as listing agents for this stunning Atelier condominium, which sold on June 2, 2014. Impeccable custom finishes and thoughtfully chosen cream-colored furniture and walls coupled with rich, dark hardwood floors further enhanced the appeal of this signature property. The Steven Cohen Team is proud to have facilitated this sale, which transacted at $1,577 per square foot, a South End record.

SALE PRICE: $2,800,000
BEDROOMS: 2+
BATHROOMS: 2½
SQUARE FEET: 1,776
PARKING: 2
BUILT: 2003
AN OPEN LETTER TO SOUTH END STAKEHOLDERS

$1,577 is now the record high price per square foot for the South End.
IS YOUR PARKING SPOT WORTH ITS WEIGHT IN GOLD? THE CITY THINKS SO...

NEW PARKING SPACE TAX HITS SOME BOSTON RESIDENTS

This year for the first time, some of Boston’s homeowners received two tax bills: one for their residential dwelling and one for their parking space.

The change is the result of a new policy being implemented by the Commissioner of Assessing and the Appellate Tax Board. The rationale offered by the Assessing Department is that the policy is meant to ensure an equitable tax burden for parking space owners.

Parking that is bundled together with residential property has long been subject to taxation, with the parking space component included in the assessed value. There are also stand-alone parking spaces that have been taxed, prior to the implementation. However, many of the garage spaces constructed in recent years, with parking spaces not attached to the dwelling, have gone untaxed. The intention is to tax these assets through a uniform application of the new policy.

The tax rate for parking spaces is set at the same rate as the rate for residential properties: $12.58 per thousand dollars of assessed value.

Parking space owners can apply for relief in the form of an abatement in January only, citing comparable parking spaces taxed at a lower level, or pointing to sales of comparable parking spaces at prices lower than their assessed values. (As always, please consult a professional for specific tax advice.)

“The way humans hunt for parking and the way animals hunt for food are not as different as you might think.”
– Tom Vanderbilt
WHAT EFFECT WILL THIS POLICY CHANGE HAVE ON PARKING SPACE RENTAL AND SALE VALUES?

In the short term, the new tax could prompt some parking space owners to push their rents to the limit to cover the incremental cost.

It also may adversely impact the sale values of stand-alone spaces. Unless rents for these spaces increase, the net effective yield to investors will be lower, and the operating costs borne by space owners will be higher. It is entirely possible that the market price of parking spaces could adjust downward commensurately.

On the other hand, Boston’s parking market is characterized by short supply and inelastic demand on the part of landlocked homeowners who will do just about anything to find a space for their late model luxury vehicle.

A safe bet is that buyers and renters will absorb the new tax, and market values for spaces won’t be getting cheaper anytime soon.

### PARKING SPACE SALES PRICES

**JULY 2013 – JUNE 2014**

<table>
<thead>
<tr>
<th>Location</th>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>PARKSIDE CONDOMINIUM</td>
<td>SPACE 63</td>
<td>$27,500</td>
</tr>
<tr>
<td>SOUTH END AVERAGE</td>
<td></td>
<td>$59,000</td>
</tr>
<tr>
<td>BRIMMER STREET GARAGE SPACE 122</td>
<td></td>
<td>$325,000</td>
</tr>
</tbody>
</table>

*Sources: City of Boston Assessing Department, LINK Boston*
SOUTH END FURNISHINGS AND HOUSEWARES

ADORN YOUR HOME WITH LOCAL FINDS

Back Bay may have a reputation for retail, but for serious home decorators, the South End is where to go for a chic and diverse selection of high-end furnishings.

“Be faithful to your own taste, because nothing you really like is ever out of style.”

– Billy Baldwin, Dean of Interior Decorators

We’ve compiled a list of retailers and showrooms located in the South End for your convenience. Whether you’re staging your home for a sale or nesting a brand new space, consider these local businesses for upmarket pieces, stylish accents, and inspired décor.

Did we miss any? Send us an email and we’ll feature it on the Steven Cohen Team blog!
info@stevencohen team.com
# THE DECORATOR’S CHEAT SHEET

Tear out this page to reference during your next interior design project!

<table>
<thead>
<tr>
<th>Store</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Boxx (11)</strong></td>
<td>Original minimalist seating, tables, shelving, outdoor items</td>
</tr>
<tr>
<td><strong>Casa Design (6)</strong></td>
<td>Boutique-style showroom, sustainable furnishings, modern design must-haves</td>
</tr>
<tr>
<td><strong>December Thieves (8)</strong></td>
<td>Artistic décor, eclectic home accessories</td>
</tr>
<tr>
<td><strong>Design Within Reach (2)</strong></td>
<td>Authentic, accessible modern furniture</td>
</tr>
<tr>
<td><strong>Diseño (7)</strong></td>
<td>Contemporary furniture, décor from Latin America</td>
</tr>
<tr>
<td><strong>Evolve Residential (15)</strong></td>
<td>Atmospheric showroom, furniture, home accents</td>
</tr>
<tr>
<td><strong>Farm &amp; Fable (4)</strong></td>
<td>Kitchen supplies, vintage store</td>
</tr>
<tr>
<td><strong>Garage Sale (10)</strong></td>
<td>High-end consignment for the home</td>
</tr>
<tr>
<td><strong>Genuine Antique Lighting (13)</strong></td>
<td>Restored antique lights, fixtures</td>
</tr>
<tr>
<td><strong>Giardini Di Sole (7)</strong></td>
<td>Handcrafted ceramics, stone tables from Italy</td>
</tr>
<tr>
<td><strong>Hudson (12)</strong></td>
<td>Eclectic mix of classic, country, and vintage furniture, home accents</td>
</tr>
<tr>
<td><strong>Lekker (9)</strong></td>
<td>European furnishings, housewares for the modern home</td>
</tr>
<tr>
<td><strong>M2L (14)</strong></td>
<td>Fresh, iconic, modern furniture</td>
</tr>
<tr>
<td><strong>Marc Hall Objekt (14)</strong></td>
<td>New, reclaimed and antique furniture, accessories, fixtures, vessels</td>
</tr>
<tr>
<td><strong>Meichi Peng (6)</strong></td>
<td>Modern, eclectic home furnishings, ceramics, rare finds</td>
</tr>
<tr>
<td><strong>Michelle Willey (12)</strong></td>
<td>Simple, elegant furnishings, accessories for bed and bath</td>
</tr>
<tr>
<td><strong>Mitchell Gold + Bob Williams (1)</strong></td>
<td>Classic furniture, upholstery, tables, storage, rugs, lighting, accessories</td>
</tr>
<tr>
<td><strong>Mohr &amp; McPherson (6)</strong></td>
<td>Antiques, artifacts, rugs, and furniture from around the globe</td>
</tr>
<tr>
<td><strong>PATCH NYC (11)</strong></td>
<td>Vintage-inspired home décor, accessories</td>
</tr>
<tr>
<td><strong>Pioneer Goods Co. (16)</strong></td>
<td>Unique home goods, new and old, with a bent for rustic Americana</td>
</tr>
<tr>
<td><strong>Simplemente Blanco (7)</strong></td>
<td>Minimalist home accents, furnishings</td>
</tr>
<tr>
<td><strong>The Sliding Door Company (5)</strong></td>
<td>Showroom for custom closet doors</td>
</tr>
<tr>
<td><strong>Twelve Chairs (3)</strong></td>
<td>Thoughtful, sustainable, upscale collection of furniture, décor</td>
</tr>
</tbody>
</table>

Note: Some of these locations keep limited walk-in hours, or see clients by appointment only, so be sure to call ahead.
MEET THE SOUTH END SPECIALISTS

The Steven Cohen Team provides expert insight, guidance and representation for discerning residential property buyers and sellers in Boston’s South End and adjacent neighborhoods. Our unmatched experience in the local real estate market, long-term approach to customer service, and coordinated teamwork keep us #1 on MLS in South End transactions year after year.

The team stands ready to answer your real estate questions!

From left to right:
Barrie Stavis, Buyer Representation
Tim McCarthy, Operations
Kevin Concannon, Rental Representation
Jackie O’Connor, Buyer Representation
Ronnie Lee, Open House Coordination
Steven Cohen, Listing Agent & Team Leader
Margaret Marder, Transaction Coordination
Bruce Withey, Design
INTRODUCING MARGARET MARDER
Transaction Coordination Extraordinaire

Margaret joined the Steven Cohen Team in January 2014. She coordinates the logistics for all of our team’s transactions. Margaret communicates with lenders, attorneys, appraisers, inspectors, and cooperating agents to ensure smooth transactions for our clients.

She is quick on her feet, persistent, patient, and very task oriented—all qualities that make her a perfect fit for the real estate industry’s fast-paced environment.

Margaret is also most frequently the person who cheerfully answers our office phone, so be sure to give us a call soon!

You can reach Margaret via:

Phone: 617.861.3636
Email: margaret@stevencohenteam.com
TYPICAL AND EXCEPTIONAL

After a number of years of steep (sometimes double-digit) growth, the Boston rental market has begun to stabilize. Rent in the South End in the first half of 2014 was up a token 1% from 2013. Below is a comparison of one-, two-, and three-bedroom apartment prices across the city.

<table>
<thead>
<tr>
<th>Neighborhood</th>
<th>1 BR</th>
<th>2 BR</th>
<th>3 BR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fenway</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Charles-town</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>North End</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Beacon Hill</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>South End</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Leather District</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Seaport</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Back Bay</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Water-front</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
<tr>
<td>Mid-town</td>
<td>0</td>
<td>3000</td>
<td>6000</td>
</tr>
</tbody>
</table>

Two penthouses tied for the highest rent obtained in Boston between July 2013 and June 2014: one in Midtown’s Ritz-Carlton and another in the South End’s Albert A. Pope Building. The Ritz penthouse offers a no-compromises apartment in the full service environment that luxury tenants demand. The Pope property is a one-of-a-kind rental; it is literally a house on top of a building in the heart of the city, with Mistral’s French cuisine at your doorstep.

ALBERT A. POPE BUILDING
221 Columbus Avenue, Penthouse
RENTED: $25,000/month
SIZE: 3,500 sq. ft.
BEDROOMS: 3
BATHROOMS: 2½
PARKING: 2

RITZ-CARLTON
1 Avery Street, Penthouse
RENTED: $25,000/month
SIZE: 2,971 sq. ft.
BEDROOMS: 3
BATHROOMS: 4½
PARKING: 2

Source: MLS, July 2013 – June 2014
“Boston’s luxury rental market is characterized by a blur between wants and needs, and tenants who can afford both.”

– Kevin Concannon, Steven Cohen Team Rental Specialist
MEET BOSTON’S FUTURE CHEFS

A SOUTH END NONPROFIT ORGANIZATION

*Future Chefs* helps young people develop a career in an industry with accessible jobs, flexible opportunities, and utmost professional standards. Using cooking as the medium, high school students learn soft skills like professional networking, financial literacy, communication, and teamwork.

In 2012, Future Chefs opened its Albany Street, South End facility. “We chose the South End because of the vibrant and vital restaurant and food business community here,” said Toni Elka, Founder and Executive Director of Future Chefs.

“One of the things we love about being in the South End is the willingness of chefs and owners to come into our space and provide a chance for young people to meet a professional and learn what their career is like.”
Chef Gordon Hamersley, owner of Hamersley’s Bistro, is a member of the Future Chefs advisory committee. Each Future Chefs cohort gets the chance to visit Hamersley’s—the anchor restaurant that began the transformation of the South End into the exciting food community it is today. Students meet the bistro’s staff, participate in meal prep, and learn about fine dining.

“Chef Hamersley paved the way for the community’s redevelopment. Having access to his entrepreneurial spirit and expertise is terrific for the kids. They learn about what his business has meant for the South End,” Elka said.

Future Chefs has worked with local kitchen legends, including Andy Husbands of Tremont 647, Joanne Chang of Flour Bakery and Myers + Chang, and Chris Douglas of Ashmont Grill, who hires Future Chefs’ graduates at his Dorchester restaurant.

But Future Chefs has friends outside the culinary industry as well. Shawmut Design and Construction helped design and build the facility, and Harbour Food Service Equipment provided most of the equipment for the teaching kitchen.

Keep an eye out for these talented young culinary enthusiasts working the line at your favorite South End restaurant one day soon!

Learn more, volunteer, or join the monthly sustainer program by visiting www.futurechefs.net.

*Future Chefs is a fiscally sponsored project of Third Sector New England. All donations are tax deductible.*
A SOUTH END
RENOVATION STORY

JESSICA AND GREG’S LOFT MAKEOVER

After summoning her creative energies, Jessica Mason decided she could fulfill the potential of the Laconia Lofts penthouse she and her husband Greg would soon call home. A lifeless expanse, sub-optimal floor plan, and dated finishes became an opportunity to create something truly spectacular. The result is a South End loft that adeptly mixes contemporary architecture with modern décor.

Working with Zero Energy Design, Jessica realized her vision for the space: a texture-laden and color-rich expression of her design aesthetic. A walnut-and-steel dining table and bar made by Jessica’s brother are treasured pieces around which other design elements were incorporated—a expansive walnut overhang in the kitchen to delineate and bring warmth to the space, a wraparound walnut bar, and an open walnut-and-steel staircase. For texture, a vast wall of slate surrounds an enlarged fireplace, contrasted by the clean lines of the couple’s modern furnishings. Punches of color are artfully placed, such as a fire-engine-red backsplash in the kitchen and the burst of green plantings visible on the sensitively scaled terrace.

Jessica and Greg’s experience has taught them that creativity and a sense of adventure are all that are necessary for a stunning yet livable space to emerge from what was not love at first sight. Asked whether transforming such an uninspired canvas was stressful, Greg responded, “Not at all. I completely trusted Jessica’s vision, and I now get to live in this incredible space.”
Who are the people that make up today’s South End? It is a very different place than it was a decade ago. Between 2000 to 2010, the South End population increased 12.2%. That’s 2.5 times the growth rate of all of Boston (+4.8%), but nowhere near the influx seen in the Waterfront (+271%) or Leather District (+192%).

More and more professionals working in well-paying industries have moved to our neighborhood over the last decade, which has resulted in a higher median income for South Enders.

Percent of Households With Annual Income of $150,000 or Greater

Sources: Boston Redevelopment Authority Research Division, 2007-2011 American Community Survey, 2010 U.S. Census
“Surround yourself with people who take their work seriously, but not themselves – those who work hard and play hard.”

- Colin Powell

The typical South Ender is in the prime of life, and forever young.

Median age of South End residents: **36.3 years**
GOODBYE CHARLIE’S

A SOUTH END INSTITUTION SHUTS ITS DOORS (FOR NOW)

Charlie’s Sandwich Shoppe, opened by Charlie Poulos in 1927, served its last signature turkey hash on June 28th this year. After Charlie’s death, line cook Christi Manjourides took over. He in turn passed the diner on to his children Arthur, Chris, Marie, and Fontane. Arthur spent 61 years in that kitchen.

“I started when I was 12 years old,” said Arthur, now 73. “My father called and said to come in for work. I thought it was for half an hour.”

His work never felt like a chore. The patrons passing through brought plenty of excitement. Arthur remembers gangsters, police, and rioters sitting down for a meal before going out to “beat each other again.”

Jazz legends like Duke Ellington were regulars during the era of segregated hotels. Senator Ted Kennedy and his children used to eat here. And on one memorable occasion, President Obama dropped by for a burger.
Over the years, the Manjourides family watched the South End take shape around Charlie’s. Arthur recalls the Roxbury riots of the ‘60s, when the air was always heavy with the smell of something burning. “In those days, you could buy a building for $18,000 and there was a barroom or gas station at every corner,” Arthur said. “It was all rooming houses here.”

While the characters that went through his doors were one-of-a-kind, they were mostly transients who didn’t take care of the neighborhood, Arthur said. “You’d never see a street cleaner go by. Some areas were so bad, parents threatened their children: ‘If you don’t behave in school, you’re gonna end up on Dover Street!’” (the original name of East Berkeley Street).

But the South End’s demographic changed. After a bohemian wave in the ‘60s came the LGBT community of the ‘70s. Before Arthur knew it, the South End had its first ATM. “And I said, ‘A real bank machine? It’s like a regular neighborhood!’” Arthur recalls.

It is remarkable that Charlie’s remained a vital and relevant South End institution for almost a century, considering all of the changes the neighborhood has undergone.

With a sad heart we said farewell to this little restaurant with such a colorful history, but keep an eye out for Charlie’s new lease on life in early 2015, courtesy of Stella restaurateur and chef Evan Deluty.
MARKET OUTLOOK

MACRO AND MICRO TRENDS

Given the current robust real estate market, what can we expect going forward?

While events and policy shifts on the national and international stage do not unfold with the South End in mind, they nevertheless impact our market. Nobody is certain what may be the long-term implications of the Fed’s massive infusion of liquidity into the financial system since 2008. Prominent economists have expressed concern over both deflation and hyperinflation. We project that it will be some time before inflation runs significantly ahead of the Fed’s 2% target, and anticipate rates to remain relatively low.

This Steven Cohen Team forecast is a bet against the economy overheating as a result of asset bubbles or a sharp acceleration in the labor market. We predict a disinflationary effect due to continued innovation and a boom in domestic energy production. Other wild card macro factors include currency movements, the performance of China and other expanding economies, and potential for the United States to be drawn into further conflict abroad.

On the local level, Boston’s strong health care, financial services, education and tech sectors will continue to buoy demand. The inward migration of empty nesters competing with their children, the stroller set, for downtown housing will also persist. (In our view, this conflict is the children’s fault! They are supposed to be moving to Sudbury but many aren’t having it.)

Plus, local inventory is bound to rebound, as a number of residential developments in Boston move toward completion. It will be interesting to see where price points find their equilibrium.

*Existing U.S. home sales prices are expected to increase +6.7% in the next 12 months.*

*Source: National Association of Realtors*
Thank you for perusing our South End real estate market report!

It has taken the Steven Cohen Team more than 25 years of focused effort to become your South End real estate specialists, and we love everything about it: the energy, community, and enchanting homes.

These pages have allowed us to share some of our insights into current local market trends. We pride ourselves on having our finger on the pulse of the neighborhood and we’re passionate about working with you, our customers and neighbors.

Contact us for more market insights or to learn about our consultative approach to delivering superior real estate services.

_Sellers: Ask About Our Variable Fee Structure_

CONTACT THE STEVEN COHEN TEAM

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Tweet: @stevencohenteam
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