Corporate Partnerships Consultant

**Location:** Remote

**Salary:** £350 per day (negotiable)

**Duration:** 4 days+ (TBC)

**Contract:** Fixed term

**Completion Date:** work to be completed by 31/3/22

**Reporting to:** Fundraising Manager

**Closing date:** 24/2/22

**Interviews:** W.b. 28/2/22

**ABOUT THE CLIMATE COALITION**

The Climate Coalition is the UK’s biggest group of people dedicated to action on climate change with a combined supporter base of more than 22 million people. We encompass over 130 organisations spanning nature, environment, international development, faith, community and women’s groups – from the National Trust to the NUS, WWF to the Women’s Institute, the RSPB to Islamic Relief.

We bring people from all walks of life together to build an irresistible public mandate for action on climate change and to protect what we love from its worst impacts. The Climate Coalition is coordinated by a small central secretariat team, with support from its members.

**ABOUT THE ROLE**

In 2021 we developed several relationships with corporate organisations who supported our major campaigns including The Great Big Green Week. We now need to cement these relationships and work with our members to ensure that we are engaging with a wide range of organisations who can help us to reach more new audiences.

Building meaningful and purpose led partnerships is a key part of TCC’s strategy moving forward. Our members play a leading role in delivering our campaigns and activations. In order to keep pace with the expectations of our current and potential
corporate supporters, this role will play a key role in ensuring that our members are equipped with the right resources to enable their corporate partners to get involved in TCC’s activities.

This role will work closely with the Fundraising and Strategic Relations Manager to develop a toolkit for corporate organisations and make recommendations for future opportunities in this area.

Key objectives

1. To work with member organisations to create a corporate partnerships toolkit to support The Great Big Green Week

2. Develop options to include in a corporate partner membership package

PERSON SPECIFICATION

Experience

- A clear track record of managing corporate partnerships between business and charities (Essential)

- A demonstrable track record of developing marketing materials and pitch documents (Essential)

- Experience of securing new partnerships in either the commercial or charity sector (Essential)

- An up to date knowledge of corporate partnerships and key trends and developments (Essential)

- Experience of working within a coalition or member-based organisation (Desirable)

How to apply

Please send a CV with examples of previous work to jobs@theclimatecoalition.org by Thursday 24th February. Shortlisted candidates will be contacted to arrange a short interview the week beginning Monday 28th February.

Please include your name and the role you are applying for in the subject line of your application.

For an informal chat about the role and any questions you may have, please email emily@theclimatecoalition.org
We are committed to providing equal opportunities for everyone regardless of their background. We acknowledge that people from certain backgrounds are under-represented in progressive movements and we’re committed to doing what we can to correct this. We are particularly keen to receive applications from people from a Black, Asian and minority ethnic background; people with disabilities; people who identify as being LGTBQIA; people who have a mental health condition; and people who identify as working-class or have done so in the past.

All applicants must have the right to work in the UK