2018 by the numbers

Local homes built: 7
Homeowners paid off their mortgages in full: 4

First-time buyers purchase their homes with an affordable mortgage, and our first homeowners have begun to pay their mortgages off in full! We also served more than 600 people through homebuyer counseling and referrals.

Homes in progress: 16
Dollars returned to the taxable property base: 750,000

We have eight homes under construction and eight more homes in pre-development across three focus neighborhoods in two cities. Shown above is a unique rehab/rebuild/preservation project on 5th Ave in Troy. Habitat’s work returns property to the city tax rolls and spurs economic development.
volunteers engaged

894

hours of sweat equity completed

1,750

Our goal is to serve as many people as we can, as efficiently as we can, so we use a combination of volunteers and professionals. Volunteers work alongside Habitat homebuyers on the construction site and at the ReStore.

green-certified new homes

100%

tons of waste diverted from landfills

822

The ReStore helped 6,447 donations of furniture, cabinets, building materials, appliances and home goods avoid the landfill and find new homes. Additionally, every new house we build receives Energy Star and National Green Building Standard certification.
Revenue
- Home sales: $1,311,797
- Contributions: $279,566
- Grants: $1,053,338
- ReStore sales: $1,264,277
- Other: $154,230
Total: $4,063,208

Expenses
- Program services: $3,866,366
- Management & general: $135,161
- Fundraising: $174,206
Total: $4,175,733

Net assets: $774,344

A note about analyzing nonprofit performance
We agree with GuideStar, Charity Navigator and the Better Business Bureau Wise Giving Alliance that "overhead ratio" is a poor measure of an organization's performance. We are committed to continued financial transparency, but we also ask you to value other factors of our performance: transparency, governance, leadership, and results. Learn more about the "overhead myth" and recommendations for evaluating nonprofit performance at habitatcd.org/reports.
## Donors & funders

**FY 2018: July 1, 2017 to June 30, 2018**

Full list available at [habitatcd.org/reports](http://habitatcd.org/reports)

### 100,000+
- Dormitory Authority of the State of New York
- NYS Homes & Community Renewal

### 50,000+
- Albany Community Development Agency

### 25,000+
- The City of Troy
- Habitat For Humanity International, Inc.
- Troy Community Land Bank Corporation

### 10,000+
- Bank of America Charitable Foundation
- Standish Family Fund

### 5,000+
- The Community Foundation For The Capital Region
- The M&T Charitable Foundation
- MetLife Foundation
- Michael Mulvaney
- Wells Fargo Housing Foundation

### 1,000+
- Architecture +
- Brian & Dena Barker*
- Bonadio & Company, LLP
- Albert De Salvo
- Delmar Presbyterian Church
- Ruth Dinowitz
- Enterprise Holdings Foundation
- First United Methodist Church of Delmar
- The GE Foundation
- Matie Flower
- Marney Mesch
- Mortgage Bankers Association of Northeastern New York
- New York Life
- Owens Corning
- Pamela Panos
- SEFA (State Employees Federated Association)
- Siena College
- Ralph Spiller
- Andrew Stengel
- Stewart's Foundation
- Virginia Touhey
- Victorious Life Christian Church

### 500+
- Albany District Chapter of The Links
- Bike & Build, Inc.
- Thomas Cetrino
- James Clark
- Judy Doesschate
- First United Methodist Church of Voorheesville
- Fredericka V. Slingerland Family Foundation
- Raymond Garthner
- GE United Way Campaign
- Lee Greenstein
- Brendan Johnson
- Jonathan Mahar
- Terry Miller
- Cheryl Mugno
- Heather Olson
- Reform Dutch Church of Schodack
- Priscilla Richards
- SE Solutions, LLC
- Steven Stockman
- Margaret Sturtevant
- Francis & Elizabeth Therrien

### 250+
- Carl Albright
- Anthony Armin
- Christian Ballantyne
- Bechtel Plant Machinery, Inc.
- The Benevity Fund
- David Blackman
- Richard Bogdany*
- Harriet Bregman
- James & Maria Coward
- Faith Lutheran Church
- First United Presbyterian Church
- Greater Capital Association of Realtors
- Paul Hurley
- Jacquelyn Jerry
- Thomas Kiehl
- Charles Liddle
- Kent Loomis
- Ralph A Marino*
- Ursula McDermott
- Hub Miller
- Pete Nye
- William Parry
- Richard & Cathleen Peekham
- Jane Reinhardt
- Homeowner Renaissance
- Charitable Fund
- Mary Kate Robinson*
- Harry & Nancy Rutledge
- Robert Schofield*
- Simplifie
- Todd Stevens*
- Lois Strauss
- Paula Thibault
- Elizabeth Weiss

*Carpenters Club monthly donor
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