Make yourself more marketable as a communications professional. Stay current, build your leadership acumen, and be recognized for bringing innovative ideas back to work. Whether you see yourself in senior management, or value the skills to lead your own agency, TAI faculty members have been there. Share one or two nights a week with industry leaders and acclaimed academics to ready yourself for your next step.

- Take one or more evening classes that fit your schedule and your interests
- Small classes build your professional network
- Earn graduate credit without full-time commitment

**COURSE OPTIONS:**

**JANTERM 2018 | JANUARY 8 - 18 | 8 DAYS**
ADV 6101 Advertising Industry in Dallas (E)  M-F  9:00 am - 4:00 pm

**SPRING 2018 | JANUARY 21 - APRIL 5 | 10 WEEKS**
ADV 6374 International Advertising (E)  T  6:00 pm - 10:15 pm
ADV 6365 Marketing Communications Management (C)  R  6:00 pm - 10:15 pm

**SPRING 2018 | JANUARY 22 - MAY 7 | 15 WEEKS**
ADV 6383 Creativity, Art & Problem Solving (E)  M  6:00 pm - 8:50 pm
ADV 6372 Responsibility and Entrepreneurship (E)  W  6:00 pm - 8:50 pm

**SPRING BREAK 2018 | MARCH 10 - 14 | 4 DAYS**
ADV 6301 Special Topics: SXSW Interactive (E)  Onsite in Austin

**SPRING 2018 | APRIL 10 - MAY 10 | 5 WEEKS**
ADV 6101 New Business Development (E)  T/R  6:00 pm - 8:15 pm

**SPRING 2018 | DIGITAL BRANDING & COMMUNICATIONS ELECTIVES**
Digital Engagement and Advanced Social Media Management (E)  01/22/18 - 03/05/18
Designing Customer Experiences (E)  01/16/18 - 02/06/18
Developing and Implementing a Social Media Campaign (E)  02/13/18 - 03/06/18
Mastering PPC, Paid Search and Paid Social (E)  03/14/18 - 04/11/18
Email Marketing (E)  03/13/18 - 04/03/18
Mobile Marketing and Analytics (E)  05/07/18 - 06/04/18
B2B Digital Marketing (E)  04/10/18 - 05/01/18
Influencer Marketing (E)  05/01/18 - 05/29/18
Data Driven Marketing (E)  05/09/18 - 06/13/18
ENROLL. EXPLORE. EARN CREDIT.
STACK CREDITS TOWARD A CERTIFICATE OR MASTERS DEGREE.

SMU’s flexible advertising programs are designed for marketing professionals who want to enhance knowledge, or those wanting career preparation while keeping options open.

With small class sizes, industry professionals and leading academics as instructors, the Temerlin Advertising Institute promises unique networking opportunities and an applied education for real-world impact.

<table>
<thead>
<tr>
<th>CERTIFICATE PROGRAM (18 credit hours)</th>
<th>M.A. IN ADVERTISING (36 credit hours)</th>
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</thead>
<tbody>
<tr>
<td>3 Core + 3 Electives</td>
<td>6 Core + 6 Electives</td>
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<tr>
<td>2 Core Courses (C)</td>
<td>4 Core Courses (C)</td>
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<tr>
<td>1 Research/Analytics Course (C)</td>
<td>1 Research/Analytics Courses (C)</td>
</tr>
<tr>
<td>3 Elective Courses (E)</td>
<td>1 Capstone Experience (C)</td>
</tr>
<tr>
<td></td>
<td>6 Elective Classes (E)</td>
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</tbody>
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Combine Core Courses with Electives to meet your individual needs.

**CORE COURSES (C)**
- Consumer Insight & Persuasion
- Advertising as a Cultural Force
- Marketing Communications Management
- Social Media Engagement Strategies
- One Research/Analytics Course
- One Capstone Experience*
  * Campaigns, Professional Report, Thesis, or Internship

**ELECTIVE COURSES (E)**
Choose electives to build expertise in the areas of Agency Leadership, Consumer Insight, Digital Marketing, or Interdisciplinary Specializations.

- Account Planning  
- Agency Management  
- Brand Loyalty & Gamification  
- Creative Problem Solving  
- International Advertising  
- New Business Development & Procurement  
- Responsibility & Social Entrepreneurship  
- Strategic Communications for Non-Profits  
- Content & Email Marketing  
- Digital, Social & Mobile Marketing  
- Marketing Mix Analysis  
- PPC, Paid Search, Retargeting, & SEO/SEM  
- Qualitative & Quantitative Research  
- Shopper Marketing  
- Exclusive Access: NYC | SXSW | Cannes  
- Plus Special Topics

FOR MORE INFORMATION:
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