Supporting nonprofits that come together through formal collaboration to strengthen the nonprofit sector and maximize impact in North Texas.

Defining formal collaboration
An organizational strategy involving a nonprofit and at least one other nonprofit, corporation or governmental agency that:

- changes the business or operating models of the participating organizations,
- represents a long-term or permanent change that cannot easily be undone,
- has board involvement and endorsement, and
- preserves, expands or improves efficiency or services to constituents.

Informal, Short-Term

Formal, Long-Term

ALLIANCES & NETWORKS
- Coalitions
- Collaboratives
- Movements
- Collective Impact

What BTF does not fund

SHARED SERVICE ARRANGEMENTS
- Colocation
- Shared staffing
- Back-office cooperation
- Fiscal sponsorship

What BTF funds

INTEGRATED ORGANIZATIONS
- Joint-venture partnership
- Parent-subsidiary relationships
- Asset transfers
- Mergers

Portfolio of 66 collaborations funded from 2017–2022:

- **Collaboration Type:** ~45% mergers or acquisitions, ~55% other forms of formal collaboration
- **Grant Type:** ~2/3 exploration grants (pre-transaction), ~1/3 implementation & beyond
- **Funding Multiple Stages:** ~60% of collaborations funded have received multiple grants
- **Merger Completion:** ~60% of mergers explored were successfully transacted or are in progress

Since its launch in 2017, BTF has awarded $6M+ in funding through 106 grants distributed to 66 unique collaborations involving 275+ organizations.

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Types of Grants

1. Feasibility Grant
   - Purpose: Answer open questions about the feasibility of a proposed formal collaboration
   - Amount: Up to $15,000
   - Funding For: One-time costs associated with technical assistance providers, travel or meeting expenses

2. Planning Grant
   - Purpose: Assess, negotiate, and design a formal implementation plan, timeline and business model for a proposed formal collaboration
   - Amount: Up to $50,000
   - Funding For: One-time costs associated with planning activities such as: legal, accounting, strategy, branding, communications, program metrics, fundraising, HR, curriculum or program designers, technology

3. Implementation Grant
   - Purpose: Execute a formal collaboration between two or more organizations
   - Amount: Up to $65,000
   - Funding For: One-time costs associated with the transaction: change management, legal, technology, marketing, severance, compensation adjustments

How to Apply
1) Request preliminary consultation online
2) Preliminary consultation by phone
3) Submit LOI online
4) Submit invitation-only application (quarterly deadlines)

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