Tips for Being a Successful Candidate

Thursday, March 24, 2022
10:00 – 11:30am
Having a Successful Outcome

- It will take time.
- Review our Webinar on cover letters & resumes.
- What differentiates you?
- Only one person gets the job.
Engaging with Recruiters

• You’re the commodity that we need!
• Be respectful. Schedule an appointment.
• Introduce yourself. Provide an overview. Exhibit your interest.
• Read the Candidate Profile!
• Ask constructive questions.
• Be honest.
Multiple Applications

• Be sincere about your intent.
• Don’t be the “perennial candidate.”
• Applying for similar positions with other search firms?
Social Media

- You WILL BE “Googled.”
- Have you been “tagged”? 
- Have you posted personal opinions/perspectives?
- Reckless behavior, profanity, comments?
- Are you “in the news”?
Successful Interviews

• Do your research.
• Don’t be late!
• Pre-Interview interactions.
• BE the position.
• Eye contact with EVERYONE.
• Connect the dots.
• The use of “I” and “we.”
• The value of examples and stories.
• “Did that answer your question?”
• “That’s a great question!”
• Be conscious of negativity and confidentiality.
• Be honest about your experience.
• Blemish in your past? What did you learn from that?
• **Exhibit your interest!**
Questions?
Thank you!

Please visit our website for more helpful tips and outstanding career opportunities:

https://www.peckhamandmckenney.com/