(800) 555-1212 gcostanza@gmail.com

# Experience

## Hudson College - Prof. Martin Van Nostrand

New York, NY

Assistant Researcher (12 hrs/wk)

04/18 - Present

- Investigate dermatological diseases and their causes, with a focus on melanomas and other skin cancers.
- Review, develop, and analyze data for articles scheduled for publication in national medical journals.

#### **Kruger Industrial Smoothing**

New York, NY

Marketing Associate (25 hrs/wk)

08/17 - Present

- Develop marketing strategy for company that produces equipment designed to smooth construction materials.
- Responsible for \$500,000 marketing budget, supervising 3 employees, and managing crisis strategy.

Ridgefield, CT **Pendant Publishing** 08/15 - 04/17

Editor (45 hrs/wk)

Proofread and critiqued fiction and non-fiction work for major national publishing company.

- Assisted Senior Editors, agents, and authors by editing all aspects of submissions, including content and style.
- Served on editorial team responsible for 5 books featured on The New York Times Bestseller List.

**Rick Bahr Properties** Brooklyn, NY

Agent (50 hrs/wk)

05/15 - 04/17

Real estate agent for a large commercial developer; portfolio focused on multi-unit properties in Manhattan.

Play Now! Industries Westchester, NY

Sales Associate (40 hrs/wk)

02/09 - 08/15

- Managed client accounts and sales for sporting goods company serving the tri-state area.
- Increased sales of softball equipment by 15%; supervised marketing strategy for new line of golf equipment.

## **Education**

#### **Hudson College - School of Business**

Oueens, NY

M.A. in Finance

09/13 - 05/15

GPA: 3.4 / 4.0; Dean's List all four semesters. Focus on international capital markets.

#### **University of the Hamptons**

East Hampton, NY

B.A. in Architecture

09/09 - 05/13

- GPA: 3.9 / 4.0.
- Thesis: "The Latvian Orthodox Tradition and Its Influence on the New Addition to the Guggenheim Museum."
- Chairman of the Student Government Association, 2011 2013 (8 hrs/wk).
- Winner of "Best Cross Examination" in Regional Mock Trial Competition (Summer 2010).
- Huntington Award for highest grade on International Law final exam.

## **Post-College Activities**

#### The Susan Ross Foundation

New York, NY

Director (9 hrs/wk)

12/11 - Present

Organize scholarship programs for a foundation supporting students interested in studying marine biology.

### The New York Yankees

Bronx, NY

Community Outreach Coordinator (5 hrs/wk)

06/13 - 08/17

Assisted professional baseball organization with community service programs and charity fundraisers.

### Personal

- Fluent in Yiddish and Hebrew; intermediate proficiency in Latvian.
- Interests include marine biology, opera, and cooking.

# **Experience**

Borders Books & Music

05/13-Present. Special Orders Clerk (40 hrs/wk)

Portland, ME

- Manage inventory, returns, and special orders for large bookstore with 45 employees and 15,000 square feet.
- Hired as bookseller, promoted to Special Orders Clerk after only 6 months (2 years is average).
- Studying every aspect of running a low-margin, high-volume retail business that must compete with online competition.

Starbucks Portland, ME

09/11-10/13. Barista (38 hrs/wk)

 Provided first-class customer service to customers at busy retail location; trained two new employees.

Crossroads Medical Associates

02/09-08/11. Office Manager (20 hrs/wk)

New Wickfield, KS

- Ran day-to-day operations for an office of 2 doctors with a roster of 120 patients.
- Gained first-hand knowledge of the challenges doctors face with respect to tort law, insurance law, Medicare, and worker's compensation.
- Honed ability to work well with superiors, think quickly on my feet, multi-task, and meet hard deadlines.

## **Education**

Brunswick, ME

B.A. in English expected May 2016.

- Minor in film studies.
- Overall GPA: 3.36 GPA in Major: 3.8; Dean's List every semester.
- James Bowdoin Scholar (awarded to top 20% of class).
- Senior thesis: "Under His Thumb: Petruchio, Power, and Patriarchy in *The Taming of the Shrew*" (on the underlying misogyny of the Shakespeare classic).

## **College Activities**

Bowdoin College Film Club

2012-Present. Chair, Selection Committee (6 hrs/week).

- Organize weekly showings of classic movies and discussion groups.
- Oversee annual Bowdoin College Film Festival with attendance of 2,000 and a celebrity panel that most recently featured Kevin Smith, Charles Kaufman, and Robert Rodriguez.

MO3

2011-Present. Co-Founder (4 hrs/week).

- Co-founded philanthropic/fraternal organization consisting entirely of students writing Senior theses.
- Raised \$4,000 for the United Way with successful "Casino Night." Recruited professors as casino dealers and organized prize auction.

#### Personal

• Teaching myself to speak Portuguese; saving money for a planned trek through Nepal.

123 Main Street jfavreau123@yahoo.com Los Angeles, CA 00011 Tel: (818) 555-1212

## **EXPERIENCE**

#### 06/05 - Present **SCREENWRITER**

Los Angeles, CA

Independent Contractor (35 hrs/wk)

- Rewrite and edit movie scripts for Hollywood studios, including Warner Bros. and Paramount.
- Negotiating with independent film studio to develop a screenplay from a reality TV program.
- Admitted as a member of the Writers Guilt West.

#### 01/07 - Present IN & OUT BURGER

Los Angeles, CA

Assistant Manager (40 hrs/wk)

- Manage 10 employees in cooking, cleaning, and serving customers.
- Supervise all aspects of the establishment, including the maintenance of health code standards, verification of cash and credit receipts, sanitizing equipment, and training employees.

## 01/06 - 01/07 **BINION'S CASINO**

Las Vegas, NV

Bartender / Assistant Floor Manager (40 hrs/wk)

- Served guests in casino sports book and assisted wait staff with service of customers.
- Graduated from management training program and promoted to Assistant Floor Manager.

## 06/05 - 01/06 LAW OFFICES OF DEWEY, CHEATUM & HOWE

The Bronx, NY

Legal Assistant (35 hrs/wk)

- Assisted attorneys and office support staff with clerical work, and document production.
- Conducted legal research, attended court proceedings, and assisted with filing of court papers.

#### **EDUCATION**

## 2001 - 2005

## STATE UNIVERSITY OF NEW YORK (SUNY) – QUEENS COLLEGE

Flushing, NY

- B.A. in Statistics, minor in Drama, May 2005.
- Senior Thesis: "The Guy Behind the Guy: The History of Obscure Hollywood Screenwriters."
- SUNY Queens College Men's Varsity Basketball Team, 09/01 05/05 (15 hrs/wk).
- Freshman Dorm Advisor, 09/04 05/05 (12 hrs/wk).

## **ACTIVITIES**

## 01/06 - Present CITY OF ANGELS IMPROV

Los Angeles, CA

*Troupe Member / Treasurer* (10 hrs/wk)

- Active in 20-member comedy troupe that performs in downtown comedy clubs.
- Provide volunteer performances at local nursing homes and assisted living facilities.

#### 09/01 - Present **DISTANCE RUNNING**

Various Locations

• Run 20 - 30 miles per week; completed 2 marathons; currently training for a triathlon.

## **PERSONAL**

• Intermediate written and oral Spanish skills.

shelley@wpartners.com Tel: (44) (0) 77 99 674 516

#### **EXPERIENCE**

## 12/17 - Present WPARTNERS (VENTURE CAPITAL)

London, UK

Associate. Wpartners is a \$1 billion fund specializing in early stage technology companies.

- Perform ongoing analysis of portfolio companies and their sectors; serve as liaison with portfolio company management and Wall Street analysts.
- Screen all new business plans and make recommendations to partners; communicate screening decisions to entrepreneurs; communicate key information to investors.

## 01/16 - 11/17 DEUTSCHE BANK AG (MERGERS & ACQUISITIONS)

London, UK

Associate. Modeled and evaluated multinational mergers using country-specific accounting standards. Trained and mentored new analysts. Executed advisory assignments, including:

- Massive Group plc's \$2 billion share offer for ConHugeCo.
- OAG, Bobco, and Rich Capital Partners' \$2 billion cash offer for XYZ, Inc.
- Fancy Pants plc's \$336 million sale to Stale Buffalo plc.
- Big-time Holdings Ltd's \$100 million sale to Lake Brantley Capital.

## 06/15 - 12/16 DEUTSCHE BANK AG (CORPORATE FINANCE)

London, UK

Analyst. Executed lead-managed senior debt financings, including:

- \$275 million senior debt for Flintstone Industries, Inc.
- \$150 million senior bank facility for Futurama International, Inc.

#### 09/14 - 05/15 **GOLDMAN, SACHS & CO.**

New York, NY

*IT Intern*. Customized software applications for the e-commerce innovations of one of the world's leading investment banking, securities, and investment management firms.

#### **EDUCATION**

### 09/01 - 06/05 THE UNIVERSITY OF CHICAGO

Chicago, IL

- B.A. in Mathematics with substantial coursework in computer science.
- Classes included Financial Accounting at the Graduate School of Business.
- GPA 3.6 3.8 during last 2 years.
- Activities:
  - Captain, University of Chicago Math Team. Made team as Sophomore (very rare); led team to national championship as Junior.
  - Ran the Chicago marathon my Junior and Senior years.

## **CERTIFICATIONS**

#### 2006 CHARTERED FINANCIAL ANALYST

London, UK

• Passed Levels I (34% pass rate), II (36% pass rate) and III (65% pass rate) at first attempts.

#### **ACTIVITIES**

### 2007 - Present LONDON EPILEPSY CENTER

London, UK

Epilepsy Sitter. Provide companionship to severe epilepsy patients through weekly 4-hour visits.

#### PERSONAL

- Fluent in French. Reading knowledge of German.
- Enjoy political biographies and French New Wave films (especially Truffaut).

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# **Experience**

## ConHugeCo

03/11-Present. Senior Paralegal, Legal Department.

San Jose, CA

ConHugeCo is a multinational computer hardware company with headquarters in San Jose.

- Manage a staff of 12 paralegals and case assistants in a department with 25 attorneys.
- Exercise budget authority for paralegal staff. Cut costs 24% in my first year.
- Doubled productivity over 2 years by creating new tracking and monitoring procedures.

#### Wilson Sonsini Goodrich & Rosati

07/09-02/11. Paralegal, Commercial Litigation Group.

Palo Alto, CA

Wilson Sonsini is one of the country's leading law firms serving a technology-heavy client base.

- Managed team of 4 temporary paralegals and 3 case assistants.
- Reviewed nearly 1 million pages of documents, on 3 cases, with 12 attorneys.
- Created reports, charts and databases tracking progression of key issues, events and deadlines.

## **Self-employed**

06/98-07/09. eBay Star-Seller.

Los Angeles, CA

- Achieved the highest rating for a seller on eBay, with at least 500 successful transactions.
- Generated average profits of \$3,000 per month while pursuing acting career.

## **Education**

# Santa Clara University

Santa Clara, CA

B.A. in History, May 2008.

- Overall GPA: 3.67 GPA in Major: 3.95.
- Graduated with honors (awarded to top 10% of class and required honors thesis).
- Honors thesis: "The Salem Witchcraft Trials as Class Warfare: An Econometric Analysis."

## **Activities**

## East Palo Alto Legal Aid Project

Palo Alto, CA

11/09-Present. Volunteer Paralegal at organization that provides free legal services to the low-income, largely Latino community of East Palo Alto (6 hrs/wk).

- Clients range from battered spouses to criminal defendants to overwhelmed debtors.
- Observed the interplay of race, criminal justice, and immigration in an impoverished community located in the heart of one of the wealthiest and most successful regions in America.

## Santa Clara University International Affairs Forum

Santa Clara, CA

10/05-06/06. Chairman (4 hrs/week).

- Organized annual forum with discussion panels featuring international leaders such as Vaclav Havel
- Organized \$25,000 fundraising campaign to bring in top-notch speakers and publish forum journal.
- Oversaw 300% increase in membership.

# **Personal**

• Jazz pianist (12 years of lessons); avid alpine skier.