A Quincy We All Can Call Home
Serving the Community Since 2001

Quincy Asian Resources Inc.
Annual Report
2016-2017
Quincy Asian Resources Inc.’s mission is to foster and improve the social, cultural, economic and civic lives of Asian Americans and their families to benefit Quincy and its neighboring communities. Through collaborations and partnerships, we provide culturally competent services including adult education programs, youth development, and cultural events as well as information and referrals to public and other community organizations.
Letter from Board President and Chief Executive Officer

This year marks the 16th anniversary of Quincy Asian Resources Inc. (QARI). Founded in 2001, we are proud to continue providing client-centered services and programs to create a life-long impact for the people we serve. QARI is committed to our mission of empowering individuals and ensuring we keep our “Clients First” at all times.

In an effort to continue to support our core mission of serving our community, QARI is developing new strategic partnerships with not for profit organizations, healthcare systems, educational institutions, and companies. Together, we will provide a more innovative approach to serve our clients. With these partnerships, QARI can mobilize operations and develop alternative options for clients to access our services and programs. Building on our past successes and forging new inroads, we will continue to provide linguistic and culturally competent programs to extend our inclusion to our community.

We are excited for the new changes and confident in our future. We cannot do all this amazing work without the support from the City of Quincy, volunteers, partners, staff, Board of Directors, clients, and sponsors—in particular, the unwavering community spirit of South Cove Community Health Center. We thank you all for your support. We look forward to furthering our shared vision and steadfast commitment in making Quincy a place we all can call home.

Paul Shaw
Board President

Philip Chong
Chief Executive Officer
Looking Back...

With a long-established reputation for being one of the leading service providers in Quincy, many new immigrants and Asian Americans see QARI as a lifeline support and the first stop upon arrival to the U.S.—making Quincy a place we all can call home.

In 1998, prompted by the United Way of Massachusetts Bay, and with the support of the City, a group of Quincy’s Asian residents and non-profit service providers, formed the Quincy Asian Collaborative. QARI answered the call by responding to an urgent need for culturally and linguistically relevant services for the Asian population.

Since then, we have developed a broad array of services: we provide multilingual information and referrals, adult education, youth and mentoring, and acclaimed city-wide cultural events.

Our strategic partnerships have helped us form deep local ties and a strong network of community partners. In the past 16 years, Quincy’s Asian population has grown approximately to 27% of its residents, and we have grown with them.

“Today, QARI collaborates with South Shore not for profits and the City of Quincy to best serve our entire community,” said State Representative Tackey Chan, a founder of QARI. “We have forged bonds with many partners working for the benefit of all. QARI’s collaboration with residents, services agencies and government provides an innovative model of cooperation that maximizes efficiency in delivering our best to our diverse population.”

(Left to Right) Former South Cove Community Health Center representatives, current State Rep. Tackey Chan, former Norfolk District Attorney and Congressman William Keating, former QARI Executive Director Kao Li, current State Rep. Bruce Ayers, former Senator and current Norfolk District Attorney Michael Morrissey
Looking Ahead...

QARI is proud to announce new initiatives that we will be implementing in 2018 to enhance and expand services for our clients, and to increase community engagement. Stay tuned for more updates!

Asian American Role Model Series

The Asian American Role Model series honors leaders and individuals in the community who have made invaluable contributions to the Asian population. Amongst them are a diverse group of people who have sacrificed and preserved. Inspiring change and shattering glass ceilings, they are **Asian American Role Models who are leaving footprints for future generations to follow.** More to come.

(Left to Right) Author Grace Lin, Brandeis student Johnstone Tcheou, motivational speaker Madge Meyer, QARI scholarship recipient Yvonne To, filmmaker Ken Eng

The Northeastern University Partnership

Northeastern University is partnering with Quincy Asian Resources Inc. to provide a pathway for students in Quincy to the Foundation Year program. This program is customized for new immigrant students with extensive wrap-around supports, including fully integrated academic tutors and personal advising. Foundation Year’s impact on student achievement and college persistence is excellent.

The South Shore YMCA Partnership

QARI is partnering with the South Shore YMCA to expand its community outreach services. This joint venture executes a strategic plan to bring new services and programs into the community to increase both ease of access and offerings. Currently, QARI provides operation support at the Y’s Germantown Neighborhood Center and has representatives at the Quincy YMCA. Plans also include introducing cultural enrichment classes to the YMCA’s programming.

Asian Community Partnership

Asian Community Partners are businesses and organizations who are invested in engaging the Asian population. They are committed to meeting the needs of clients and to creating a footprint in the Quincy community. Partners can sponsor a program, deliver workshops, and participate in workforce development. To learn about becoming an Asian Community Partner, please contact us at info@quincyasianresources.org.
Community Outreach

Our multilingual outreach services are a staple of our programming. They are designed to support immigrant families with culturally and linguistically competent services, connecting them with the information and resources that they need until they achieve self-sufficiency.

1,197 clients received a total of 3,610 units of service.
686 unduplicated clients utilized QARI’s Front Desk services.
93 people used QARI’s Central Registration services.
296 clients obtained translation services at schools or meetings.
74 students participated in Survival English for the Elderly.

Mintong Li is a work-study student who serves clients at the QARI Front Desk. Mintong and her family moved from Guangdong, China to the U.S. in February 2017. She had already graduated from high school in China and was told she could not attend high school in the U.S. “I met Qi Qin, Director of Outreach, and she told me what I could do for my next steps to continue my study.”

Mintong was attending Bunker Hill Community College while her mom was attending an ESOL class at QARI. She learned about QARI’s work study program. “I started my story in QARI, this lovely family,” Mintong said. “Taking part in the Lunar New Year and August Moon Festivals, I had fun with my colleagues and learned more about the community. I have also improved my problem-solving skills to help others.”
Adult Education

Adult Education provides students with the literacy, language, and life skills needed to build self-sufficiency. For the vast majority of our students, it is English that is the key to success. Our contextualized language classes meet students where they are—in needs, fluency level, and location.

337 total students were served.
16 students were provided with 2,097 hours of instruction in the Family Literacy program.
14 students received 1,112 hours of instruction in the Workplace Education Program.

Much like most immigrants, Drissia moved from Morocco to the U.S. in search of a better life. She came here in 2012 without knowing any English. “Just hi and bye,” she said. “I tried to find a better life but I did not know English. You need English to find a better job. First learn English, then find a better job.”

Drissia went through QARI’s ESOL program – from level one to level four. “QARI has helped me a lot,” she said. “Now, I can do everything – go to the bank, hair salon. Now, I have the confidence.” Drissia is working at a restaurant, and has plans to go to school for healthcare.
Youth & Mentoring

The U&I Mentoring program and Youth ServiceCorps (a team of nearly 300 volunteers) enable positive youth development through a peer leadership model. Young people build socio-emotional and 21st-century skills to become active agents of social change in their communities and beyond.

258 youth provided 11,586 volunteer hours.
Approximately 400 youth were served.
33 matches completed the U&I Mentoring program.
Staff provided over 3,000 program hours for youth leadership.

It took Vinh an hour and a half each way to drive from his home in Westwood to QARI—a drive he made at least four times a week.

Vinh volunteered as a mentor and participated in civic engagement prior to being selected as an intern. Vinh said, “I never opened up to people. It pushed me to open up more, improve my social skills, and talk to new people.”

Peter Tam, Director of Programs, said, “Vinh grew as he went through the progression of our programs. He gained a lot of confidence as he became a leader.”

Vinh saw what happens behind the scenes at QARI. “As a youth, I saw how many students were involved in the program. As an intern, I was fascinated that the whole agency ran these massive programs with less than 10 people.”
QARI organizes three community-enrichment events each year, including the Lunar New Year Festival, Annual Community Banquet, and the August Moon Festival. Celebrating cultural diversity and community engagement, the festivals are city-wide and free to the public.

**Our most recent 30th Quincy August Moon Festival was a great success.** The festival, which was named the City of Quincy’s Signature Event for the month of August, had approximately **20,000 people** in attendance.

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**Save the Date**

**Lunar New Year Festival**
Sunday, 2/11/18

**Annual Community Banquet**
May 2018 (Date and location TBD)

**Quincy August Moon Festival**
Sunday, 8/19/18
Financial Information
FY 2017
Operating Budget: $1,130,176

82.8% Efficiency Ratio
(Resources channeled to programs and fundraising)
Thank You to Our Supporters

Adams Montessori School  
Arbella Insurance Group  
Asian American Service Association  
Asian Community Development Corporation  
Asian Healthcare Foundation  
Bank of Canton  
Bauer House  
Beth Israel Deaconess Hospital - Milton  
Blue Hills Community Health Alliance  
Boston Chinatown Neighborhood Center  
Boston Financial Data Services  
Boston Medical Center HealthNet Plan  
Boston Web Power  
Brewster Ambulance Service  
Brian Chan  
C&C Company  
Carney Hospital  
Cathay Pacific Restaurant  
Chang Shing Tofu, Inc.  
Citizens Bank  
City of Quincy  
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Harvard Pilgrim Health Care  
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Hope Health  
Ivy After School  
JP Fuji Group  
Kam Man Food  
Kathleen Lau Realty  
Keohane Funeral Home  
Lee & Associates, P.C.  
Macy's  
Manet Community Health Center  
Massachusetts Cultural Council  
Massachusetts Department of Elementary & Secondary Education  
Massachusetts Department of Energy & Environment Affairs  
McDonald's  
Mohegan Sun  
MountainOne Bank  
National Grid  
New York Mart  
President Plaza  
Quincy College  
Quincy Community Action Programs  
Quincy Health & Rehabilitation  
Quincy Public Schools  
Ratshesky Foundation  
Rockland Trust  
Senior Whole Health  
Sharon Gamache  
Soleil Physical Therapy & Wellness, Inc.  
South Cove Community Health Center  
South Cove Manor at Quincy Point Rehabilitation Center  
South Shore Bank  
South Shore Elder Services  
South Shore Hospital  
South Shore Mental Health Center  
South Shore YMCA  
State Street Foundation  
Sunshine Travel  
State Representative Tackey Chan  
Tai Tung Pharmacy  
The Clowes Fund  
Town Brook House  
Tufts Health Plan  
Tufts Medical Center  
UMass Boston Institute for Asian American Study  
United Healthcare Community Plan  
WLC Management Company  
WORK Inc.
State Rep. Tackey Chan invited QARI’s youth leadership to the State House.

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