

# PERSONAL STRATEGY SHEET

## TAKING FLIGHT TO GAIN MOMENTUM QUICKLY

(To be completed with your Sponsor before your starter kit arrives)

Name: \_\_\_\_\_ Date: \_\_\_\_\_

### PERSONALIZE YOUR BUSINESS PLAN

#### WHAT ARE YOUR DREAMS, DESIRES & DISCONTENTS?

Where do you see yourself? (Do you want the Mercedes-Benz and the income that comes with it?)

What would you like to earn per month?

When would you like to achieve that?

What's your why? How will your life be impacted when you have time and financial freedom?

### SUGGESTED PLAN OF ACTION TO REACH YOUR GOALS:

#### SCHEDULE 2-3 CONSECUTIVE BUSINESS LAUNCHES IN THE NEXT 7-10 DAYS WITH YOUR UPLINE.

Your upline will 3-way call with you to invite guests to attend your launches.

Desired Results:

- Find those who want to join you in the business
- Schedule a minimum of 2 parties from each launch for a full calendar
- Take product orders
- Start qualifications for District Manager
- Earn Strong Start gifts

### FOCUS ON A 'STRONG START' & EARN PRIZES



	Volume Goals*	
Month 1	1,500	3+ Consultants (with \$150 PQV in their start month)
Month 2	2,500	
Month 3	3,500	

Strong Start training can be found by searching 'strong start' in *The Source* section of the Arbonne website.

### PROMOTE TO DISTRICT MANAGER

Complete the "Soaring to District" document with your sponsor and focus on finding your "Dream Team."

My commitment to overcome any obstacles:

I will hold myself accountable to:

# YOUR CONTACTS

## CONTACT LIST – LOCAL (within driving distance):

Keep this list with you and continually add names as you think of them!

These are the people you will be inviting to your Business Launches (work with your upline to use 3-way calling to invite). If they can't attend one of your launches, invite them to host or meet with them one-on-one.

Name:	Contact Info:	Notes

# CONTACT LIST – LONG DISTANCE:

This includes people in the US, Canada, UK, Australia & Poland (as well as Taiwan in 2015). With Arbonne, you will be building a global business with satellite teams all over the world! This will create a worldwide residual income for you.

Email or Private FB Message them a link to the one minute “We Are Arbonne” video with a personal message, such as: “Hi Mary! I have some news! I’ve started my own business! Please take a minute and watch the link so you can see what I’m doing and then let’s connect!” If the video peaks their curiosity, you can then send the 8 minute “It’s your Time” video and then speak with them directly by phone or Skype. Once they’re a Prospect, then you can send them a DISCOVER ARBONNE folder w/catalog, samples & Opportunity Brochure. ***(Both videos can be found at: Arbonne’s website. Click on the YOUTUBE channel icon.)***

Name:	Contact Info:	Notes