

# MAPPING YOUR ROUTE

## ASSESSMENT & GOAL SETTING

(Complete within the first three days of each month with your upline).

### ASSESSMENT FROM PREVIOUS MONTH: \_\_\_\_\_

PRV: \_\_\_\_\_ Personal sponsoring: \_\_\_\_\_  
District: \_\_\_\_\_ Sponsored: \_\_\_\_\_  
Area: \_\_\_\_\_ Sponsored: \_\_\_\_\_  
Region: \_\_\_\_\_ Sponsored: \_\_\_\_\_  
Nation: \_\_\_\_\_ Sponsored: \_\_\_\_\_

I've achieved my: \_\_\_\_\_ Commit Goal \_\_\_\_\_ Stretch Goal  
Is there a leak in your pipeline? \_\_\_\_\_ Desire \_\_\_\_\_ Belief \_\_\_\_\_ Skill (Discuss solutions with your upline to overcome)



### CURRENT GOAL SETTING MONTH : \_\_\_\_\_

#### Personal Sponsoring Goals:

Commit: \_\_\_\_\_  
Stretch: \_\_\_\_\_

#### Group Sponsoring Goals:

Commit: \_\_\_\_\_  
Stretch: \_\_\_\_\_

#### Personal Sales Goals:

Commit: \_\_\_\_\_  
Stretch: \_\_\_\_\_

#### Group Sales Goals:

Commit: \_\_\_\_\_  
Stretch: \_\_\_\_\_

Personal Presentations this week: # \_\_\_\_\_ Groups # I:I's \_\_\_\_\_  
Personal Presentations up next week: # \_\_\_\_\_ Groups # I:I's \_\_\_\_\_

- \_\_\_ I'm committed to 3 'asks'/day & having a full calendar and refreshed ongoing contact list
- \_\_\_ I have an accountability partner: \_\_\_\_\_
- \_\_\_ I'm setting goals with my Business Partners on my team: \_\_\_\_\_

### PIPELINE ASSESSMENT:

Is there a leak in your pipeline? (Check all that apply) Work with your up-line to fix any leaks, and build your skills!

- \_\_\_ Asking Enough People? \_\_\_\_\_ Holding those I book?
- \_\_\_ Booking those I ask? \_\_\_\_\_ Successfully Presenting and Closing?

(Pipeline Training Adapted from: Patrice Matteson's Activity Tracker System)