

# LET'S GET LAUNCHED

## Gaining Flight with the Top 6 Success Steps

### 1 SET YOURSELF UP TO WIN!

- Before your starter kit arrives:  
Visit: [spiritwings.com/donna](http://spiritwings.com/donna) > Welcome to the Team (*Listen & follow steps 1-2-3*)
- Place personal order using the 'Order Suggestions' under Step 1 Video.
- Complete the Personal Strategy Worksheet including the name lists
- Review: "Soaring to District" Document
- With your sponsor: schedule 2-3 consecutive business launch events within the next 7-10 days
  - Fill your calendar: 6+ Presentations from your launches
  - Begin qualifications for District Manager

### 2 Let's Take flight!

- After your starter kit arrives visit: [spiritwings.com/donna](http://spiritwings.com/donna) > 'Lets Get Launched' video. Review your Starter Kit contents

### 3 Keeping a full calendar

- Keep a full calendar!  
Six for success, Eight to be Great, Ten to Win!
- Schedule ongoing activities. 2x2x2 System  
Two groups, two 1:1's, two sample packs a week
- Familiarize yourself with [arbonne.com](http://arbonne.com), (*i.e. how to place an order, how to sign up Clients, Preferred Clients and Consultants, Webstats and tools available within The Source.*)

Activity Level Based on Commitment			
	Walker *Commitment Level 1-3	Jogger *Commitment Level 4-7	Runner *Commitment Level 8-10
1:1 per week	2-4	4-6	6-8
Group Pres. per week	0-1	1-2	2-3

*\*Note: When first getting started, execute presentations and appointments/calls together with your sponsor whenever possible. This is how you learn and TEAMWORK works.*

### 4 SET UP SHOP

- Presentation Case (carry-on size luggage w/wheels)

- Mobile Office (3-ring binder)
- Office Max 'Core Presentation Binder'
- (6) Closing Documents/ASVP's laminated
- Scheduling Calendar
- Sign up for TaxBot at: [spiritwings.taxbot.com](http://spiritwings.taxbot.com)

### 5 SHARPEN YOUR Goalsetting

- Make several copies of the goal setting worksheet & store in Mobile Office (3-ring binder)
- The first three days of each month work with your upline (in person, phone, skype) to fill out previous month assessment and current month goals.
- As you become a leader and sponsor business builders, you will do this activity with YOUR sponsors while you continue to work with your upline.

### 6 PLUG IN!

- Join our private Spirit Wings Nation Facebook Page and the Go For Gold with Donna Johnson Facebook Group. (*ask your sponsor to add you to this*).
- Attend monthly National/Regional meetings and local, Regional, National training/group events
- Listen to weekly Go for Gold call. Saturdays, 8 am PST. 641-715-3810 pin: 379163#
- Plug into every other Wed. Facebook Live! Discover Arbonne with Donna Johnson
- Plug into Team ZOOM Events:  
Our Spirit Wings Nation ZOOM Meeting is at: [zoom.us](https://zoom.us/join)>join meeting> meeting ID: 4126477816 or dial-in: 412-647-7816.
- Register for the Arbonne Incentive Trip (AIT)—or current incentive at time of start month.
- Mark your calendar & register for the Global Training Conference (GTC)
- Addl. tools are available at: [spiritwings.com](http://spiritwings.com)>consultant Resources
- See all of ENVP Donna Johnson's training videos: [youtube.com/spiritwingsdonna](https://youtube.com/spiritwingsdonna)



## The Activity System

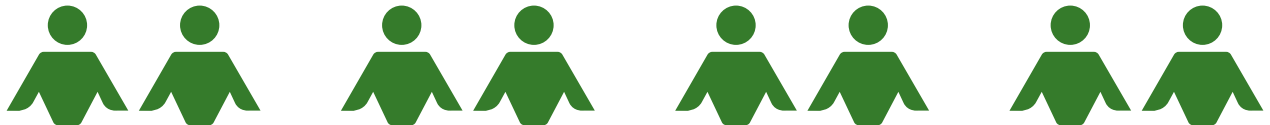
# 2-2-2

- 2** - Group Presentations per week (average of 4 guests)
- 2** - One-on-One product/sample drop-offs per week
- 2** - Take-a-Looks per week (One-on-One meetings to share the Arbonne Opportunity)

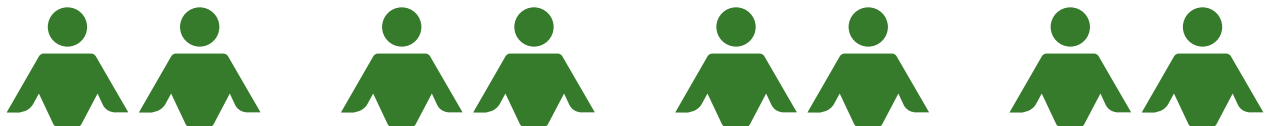
## Activity with the 2-2-2 System



$2 \times 4 = 8$  per week  $\times 4$  weeks = 32 people per month



2 per week  $\times 4$  weeks = 8 people per month



2 per week  $\times 4$  weeks = 8 people per month

**A total of 48 people per month!**

