

WELCOME TO OUR TEAM!

Find your wings with the Spirit Wings Nation!

We are so glad to have you be a part of our team and we are committed to your success!

As you begin to think about what it is you want for your future and how to achieve that, I hope you'll take time to think about how BIG this adventure can be if you allow it. I know it's personally changed my life for the better through finances, travel, amazing memories, lifelong friendships and personal growth. I am nothing like I was when I first signed up to be a part of this business, but I've grown and transformed and have been able to spread my wings in order to help others achieve success with their health, their appearance, or their finances. Begin to dream again and allow your Arbonne business to make a positive impact in your life.

I encourage you to stretch yourself and your vision of how you can truly change your life as you work through the next few pages in our Successful Start workbook. Make sure to connect with your sponsor and your up-line of supportive and inspiring leaders so you feel confident in building your business and promoting. Please remind your sponsor to add you to our Spirit Wings Nation private Facebook group page. In Arbonne, our philosophy is to operate as a team and treat everyone like family.

Welcome to our Arbonne family! We're so glad to have you!

To your success,



Donna Johnson
Executive National Vice President | Cave Creek, AZ

PERSONAL STRATEGY SESSION

Taking Flight To Gain Momentum Quickly

(To be completed with your Sponsor before your starter kit arrives)

Name: _____ Date: _____

Personalize Your Business Plan

What are your dreams, desires & discontents?

Where do you see yourself? (Do you want the Mercedes-Benz and the income that comes with it?)

What would you like to earn per month?

When would you like to achieve that?

What's your why? How will your life be impacted when you have time and financial freedom?

Plan Of Action For A Successful Launch:

Schedule 2 launch presentations, back-to-back within 7-10 days.

Your sponsor will help you.

Desired Results:

- Use the attached name list, invite 40-60 people (Give a ZOOM LINK to the long distance guests)
- Personally invite FIRST (FB pm, text, call or in person) *"I'm excited to venture out as an entrepreneur with Arbonne, and it would mean the world to me if you would attend my launch, I'm doing two, which one can you come to?"*
- After personally inviting, use the 'Editable Business Launch' (see the link on spiritwings.com) to use as the REMINDER for your launch
- For those that can't attend, use the verbiage found on the top of the local contacts list for offering a 2-day VIP Fit Kit.
- Determine how many VIP Fit Kits you'll place each week, based upon your goals:
Runner: 10+ per week, Jogger: 5+ per week, Walker: 3+ per week

Independent Consultant Cash Bonuses

Each Month As A Consultant

Achieve	Receive
500 Personal Qualifying Volume (PQV) in one month	6% Override on all personally sponsored Independent Consultants
2,500 QV in SuccessLine Volume & Sponsor 2 Preferred Clients and/or Independent Consultants, who each do 150PQV in the month	\$100

All Independent Consultants at the Consultant Level have the opportunity to be rewarded each month for personal sales and team building activity with overrides on personally sponsored Consultants and a new IC Cash Bonus!

We know you've set your goals for becoming a District Manager, and these activities will start you on the road to realizing those dreams. Plus, you'll earn a little more along the way! For more information visit The Source section of the Arbonne website.

Promote To District Manager

Complete the "Soaring to District" document with your sponsor and focus on building your team.

My commitment to overcome any obstacles:

I will hold myself accountable to:

