

# SGL Small Cap Value

Equity Strategy

## Strategy Highlights

Designed for risk tolerant investors with long term investment time horizon

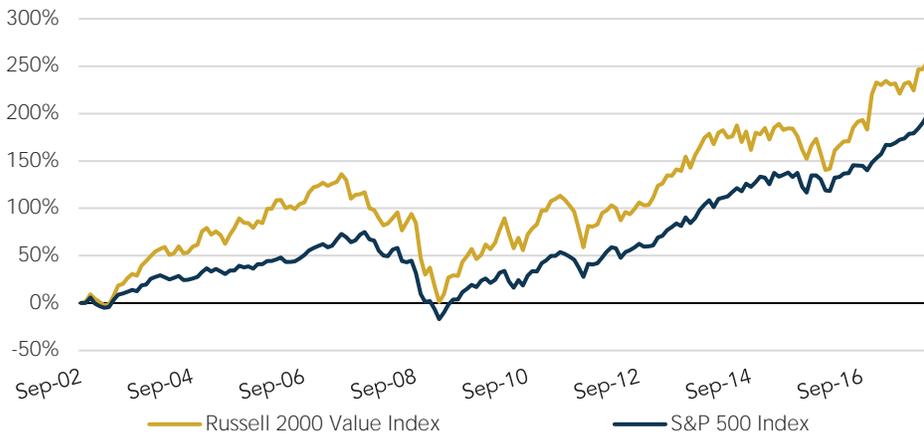
Targeted performance over a market cycle is >100% of Russell 2000 Value with 100% market risk<sup>1</sup>

Portfolio's may hold stocks of a smaller size and/or more aggressive growth profile than other SGLIA strategies

## Management Strategy

SGLIA's equity portfolios are constructed utilizing a bottom-up, fundamental research driven approach. Purchasing companies with a margin of safety relative to our calculations of intrinsic value is crucial to our core philosophy of preservation of capital. While individual security selection is our primary research focus, macro analysis remains an underlying theme throughout our process.

## Performance Profile



Over a long-term time frame, small cap value stocks have outperformed other major equity indices.

## Example Equity Holdings

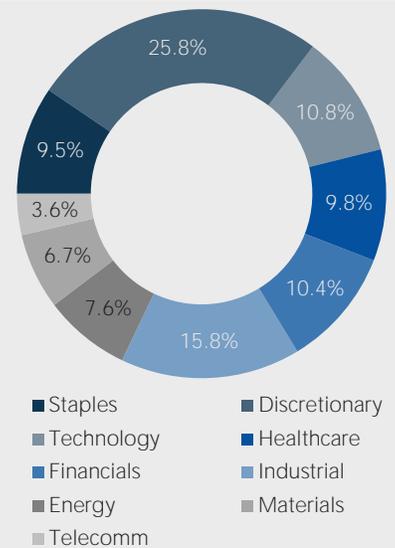
**Eagle Pharmaceuticals (EGRX)** is a generic drug maker and licensor who specializes in the development of injectable versions of existing drugs. Their most prominent drug, Bendeka, is used in the treatment of non-Hodgkins Lymphoma. The company generates strong cash flow, has a diverse drug pipeline, and long-term patent protection on existing products.

**Nautilus (NLS)** develops various at-home fitness solution products. Their best selling products include well known brands like Bowflex and Schwinn. Trading at less than 7x EBITDA with very little leverage, the company offers significant upside potential with significant revenue growth.

## SGL Investments Advisors Profile

SGL Investment Advisors is an employee owned RIA subsidiary of SG Long Financial. Our clients include institutional pension plans, trusts, non-profit endowments, high net worth individuals, 401(k) and profit sharing plans. Specializing in superior in-house research and modern analytics from our experienced investment professionals, SGLIA offers customized portfolio through our 7 strategies. Our research efforts focus on minimizing risk and preserving capital while seeking undervalued or overlooked securities with significant long-term upside potential.

## Equity Sector Allocation



## Strategy Characteristics

Target Beta <sup>2</sup>	≥ 1.0
Current Dividend Yield <sup>3</sup>	1.60%
International Equity Allocation <sup>3</sup>	5.00%
Median Market Cap <sup>3</sup>	\$1.2bln
Number of Equities Per Portfolio <sup>4</sup>	25-35

1 - A market cycle is defined as the period between the two latest highs or lows of the Russell 2000 Value. A market cycle is complete when the Russell 2000 Value is 15% below its highest point or 15% above its lowest point.

2 - Target should be interpreted as general guidelines only. Individual portfolios can and do exhibit characteristics that may deviate from the indicated target. The indicated targets may change based on market conditions.

3 - Current portfolio stats are as of Dec 31, 2017. Although SGL Investment Advisors reviews our portfolio statistical methods on a regular basis, certain structural conditions may occasionally distort the data.

4 - Approximate quantities of asset classes are based on a portfolio of at least \$500,000 in value. Individual portfolios can and do deviate from these approximations based on a variety of factors.

**Disclosures:** Investing involves risk, including potential loss of principal. Although SGL Investment Advisors attempts to manage risk, there is no guarantee, implied or explicit, that they will be able to do so. Investment accounts are not FDIC insured. Stocks discussed on this page may be held by employees of SG Long Financial. Past performance in no way should be construed as an indicator of either expected nor predicted future performance. All portfolio returns are unaudited, but follow standard industry calculation procedures. All portfolio returns are represented as net of all trading costs and SGLIA's maximum fee of 1.5% annually (calculated as 0.375% quarterly). All portfolio returns are dollar weighted consolidated returns of each management strategy as a portfolio class. Individual portfolio performance can and does deviate from the performance of the strategy as a whole.