

CHILDREN'S CLOTHING PRICING GUIDE FALL / WINTER

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

ITEM	3-12 MO	18-24 MO	2T – 4T	5 - 7	8 - 12
Winter Jackets	\$6.00	\$8.00	\$10.00	\$12.00	\$15.00
Winter Coats (Long)	\$8.00	\$10.00	\$12.00	\$14.00	\$18.00
Lightweight Jackets	\$5.00	\$5.50	\$6.00	\$7.00	\$8.00
Denim Jackets	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Raincoats		\$5.00	\$5.50	\$6.00	\$7.00
Snow Suits	\$8.00	\$10.00	\$12.00	\$16.00	\$18.00
Hat/Mitten Sets	\$2.50	\$3.00	\$3.50	\$4.00	\$4.50
Skirts	\$3.00	\$4.00	\$5.00	\$6.00	\$8.00
Better Dresses	\$7.00	\$7.50	\$8.00	\$10.00	\$12.00
Casual Dresses	\$4.00	\$5.00	\$6.00	\$7.00	\$8.00
Boys Dress Pants	\$3.00	\$4.00	\$5.00	\$6.00	\$8.00
Sports Jackets		\$6.00	\$7.00	\$8.00	\$10.00
Cardigan Sweaters	\$4.00	\$5.00	\$6.00	\$7.00	\$8.00
Pullover Sweaters	\$4.00	\$5.00	\$6.00	\$7.00	\$8.00
Blouses/Shirts	\$2.50	\$3.50	\$4.00	\$5.00	\$6.00
Turtlenecks/Tops	\$3.00	\$3.50	\$4.00	\$5.00	\$6.00
Long-Sleeved Polos		\$4.00	\$5.50	\$6.00	\$6.50
Pajamas	\$2.00	\$3.00	\$4.00	\$4.50	\$5.00
Sweat Shirts	\$3.00	\$3.50	\$4.00	\$6.00	\$7.00
Sweat Pants	\$2.00	\$3.00	\$4.00	\$5.00	\$6.00
Blue Jeans & Cords	\$3.50	\$4.00	\$5.00	\$6.00	\$7.00
Overall Pants	\$4.00	\$5.50	\$6.00	\$6.50	\$7.00
One Piece Outfits	\$4.50	\$5.50	\$6.50		
Cotton Pants/Leggings	\$2.50	\$3.50	\$4.00	\$4.50	\$5.00
Slippers	\$1.00	\$1.50	\$2.00	\$2.50	\$3.00
Shoes	\$3.00	\$3.00	\$4.50	\$5.00	\$6.00
Boots	\$3.00	\$4.00	\$5.00	\$6.00	\$7.00

Brand New – Add 20%

Pricier Brand Names (i.e. Nordstrom/Ralph Lauren) – Add 20%

Bargain Store Brands (i.e. Target/Old Navy) – Subtract 20%