

CHILDREN'S CLOTHING PRICING GUIDE SPRING / SUMMER

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

ITEM	3-12 MO	18-24 MO	2T – 4T	4 - 7	8 - 12
Lightweight Jackets	\$5.00	\$5.50	\$6.00	\$7.00	\$8.00
Denim Jackets	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Raincoats		\$5.00	\$5.50	\$6.00	\$7.00
Cardigan Sweaters	\$4.00	\$5.00	\$5.50	\$6.00	\$6.50
Sports Jackets		\$6.00	\$7.00	\$8.00	\$10.00
Easter Suits	\$6.00	\$8.00	\$10.00	\$12.00	\$14.00
Better Dresses	\$6.00	\$7.00	\$8.00	\$10.00	\$12.00
Casual Dresses	\$3.00	\$4.50	\$5.00	\$6.00	\$7.00
Sundresses	\$3.00	\$4.00	\$4.50	\$5.00	\$5.50
Skirts	\$3.00	\$4.00	\$4.50	\$5.00	\$5.50
T-Shirts	\$2.00	\$2.50	\$3.00	\$3.50	\$4.00
Tank Tops	\$1.50	\$2.00	\$2.50	\$3.00	\$3.50
Rompers	\$3.50	\$4.00	\$5.00		
Polo Shirts	\$2.50	\$3.50	\$5.00	\$5.50	\$6.00
Long-Sleeved Polos		\$4.00	\$5.50	\$6.00	\$6.50
Shorts	\$2.00	\$2.50	\$3.00	\$3.50	\$4.00
2-Piece Short Set	\$3.50	\$4.00	\$5.00	\$5.50	\$6.50
Overall Shorts	\$3.50	\$4.00	\$5.00	\$5.50	\$6.50
Cotton Pants/Leggings	\$2.50	\$3.50	\$4.00	\$4.50	\$5.00
Blue Jeans	\$3.50	\$4.00	\$4.50	\$5.00	\$6.00
Overall Pants	\$4.00	\$5.50	\$6.00	\$6.50	\$7.00
Pajamas	\$2.00	\$3.00	\$4.00	\$4.50	\$5.00
Swim Suits	\$3.00	\$4.00	\$5.00	\$5.50	\$6.00
Shoes / Sandals	\$3.00	\$3.00	\$4.50	\$5.00	\$6.00

Brand New – Add 20%

Pricier Brand Names (i.e. Nordstrom/Ralph Lauren) – Add 20%

Bargain Store Brands (i.e. Target/Old Navy) – Subtract 20%